



IT Holdings

Supplementary Financial Data

First Quarter of the Fiscal Year ending March 31, 2013

July 31, 2012

IT Holdings Corporation

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IT Holdings Group

1. IT Holdings, Consolidated

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	FY2012								FY2013								FY2013	
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st half (Forecast)	Full year (forecast)
Net sales	67,891	86,791	154,682	70,914	225,596	101,821	172,735	327,417	72,620								162,000	340,000
YOY change	-1.6%	+2.1%	+0.4%	+1.3%	+0.7%	+2.7%	+2.1%	+1.3%	+7.0%								+4.7%	+3.8%
IT Infrastructure Services	26,057	28,106	54,163	25,787	79,950	29,284	55,071	109,234	26,549								54,000	111,500
Composition	38.4%	32.4%	35.0%	36.4%	35.4%	28.8%	31.9%	33.4%	36.6%								33.3%	32.8%
YOY change	-2.9%	+1.3%	-0.8%	-2.1%	-1.2%	+3.9%	+1.0%	+0.1%	+1.9%								-0.3%	+2.1%
Financial IT Services	13,279	18,809	32,088	14,491	46,579	23,080	37,571	69,659	13,496								32,700	70,600
Composition	19.6%	21.7%	20.7%	20.4%	20.6%	22.7%	21.8%	21.3%	18.6%								20.2%	20.8%
YOY change	-4.7%	-9.9%	-7.8%	+0.8%	-5.3%	-1.2%	-0.4%	-4.0%	+1.6%								+1.9%	+1.4%
Industrial IT Services	26,828	38,161	64,989	28,942	93,931	47,931	76,873	141,862	30,522								71,900	151,600
Composition	39.5%	44.0%	42.0%	40.8%	41.6%	47.1%	44.5%	43.3%	42.0%								44.4%	44.6%
YOY change	+2.2%	+10.3%	+6.8%	+5.5%	+6.4%	+4.1%	+4.6%	+5.6%	+13.8%								+10.6%	+6.9%
Other business	1,726	1,714	3,440	1,695	5,135	1,526	3,221	6,661	2,052								3,400	6,300
Composition	2.5%	2.0%	2.2%	2.4%	2.3%	1.5%	1.9%	2.0%	2.8%								2.1%	1.9%
YOY change	-12.1%	-3.7%	-8.1%	-8.5%	-8.2%	-5.0%	-6.9%	-7.5%	+18.9%								-1.2%	-5.4%
Cost of sales	58,129	69,402	127,531	59,553	187,084	79,075	138,628	266,159	61,464								-	-
Composition	85.6%	80.0%	82.4%	84.0%	82.9%	77.7%	80.3%	81.3%	84.6%								-	-
YOY change	-1.3%	+5.1%	+2.1%	+2.1%	+2.1%	+2.1%	+1.5%	+1.8%	+5.7%								-	-
Gross profit	9,761	17,389	27,150	11,361	38,511	22,747	34,108	61,258	11,156								-	-
Composition	14.4%	20.0%	17.6%	16.0%	17.1%	22.3%	19.7%	18.7%	15.4%								-	-
YOY change	-3.7%	-8.3%	-6.7%	-2.6%	-5.5%	+7.0%	+3.6%	-1.2%	+14.3%								-	-
Selling, general and administrative expenses	11,798	10,668	22,466	11,240	33,706	11,930	23,170	45,636	10,899								-	-
Composition	17.4%	12.3%	14.5%	15.9%	14.9%	11.7%	13.4%	13.9%	15.0%								-	-
YOY change	-3.9%	-12.2%	-8.0%	-8.6%	-8.2%	-4.5%	-6.5%	-7.3%	-7.6%								-	-
Operating income (loss)	-2,036	6,719	4,683	121	4,804	10,817	10,938	15,621	256								5,000	17,500
Composition	-3.0%	7.7%	3.0%	0.2%	2.1%	10.6%	6.3%	4.8%	0.4%								3.1%	5.1%
YOY change	-	-1.3%	+0.3%	-	+18.8%	+23.3%	+34.2%	+21.9%	-								+6.8%	+12.0%
Non-operating income	750	141	891	334	1,225	421	755	1,646	670								-	-
Non-operating expenses	405	490	895	383	1,278	596	979	1,874	610								-	-
Recurring profit (loss)	-1,691	6,370	4,679	72	4,751	10,642	10,714	15,393	316								5,000	17,000
Composition	-2.5%	7.3%	3.0%	0.1%	2.1%	10.5%	6.2%	4.7%	0.4%								3.1%	5.0%
YOY change	-	-3.6%	-1.7%	-	+21.4%	+22.2%	+36.5%	+21.9%	-								+6.9%	+10.4%
Extraordinary income	49	449	498	25	523	784	809	1,307	70								-	-
Extraordinary loss	306	6,829	7,135	1,344	8,479	2,100	3,444	10,579	530								-	-
Income (loss) before income taxes and minority interests	-1,948	-27	-1,975	-1,229	-3,204	9,325	8,096	6,121	-143								-	-
Composition	-2.9%	-0.0%	-1.3%	-1.7%	-1.4%	9.2%	4.7%	1.9%	-0.2%								-	-
YOY change	-	-	-	-	-	+15.3%	+10.6%	-39.7%	-								-	-
Total income taxes	-572	208	-364	995	631	3,267	4,262	3,898	373								-	-
Minority interests in earnings of consolidated subsidiaries	-16	-108	-124	18	-106	195	213	89	-63								-	-
Net income (loss)	-1,360	-109	-1,469	-2,260	-3,729	5,864	3,604	2,135	-453								2,000	6,000
Composition	-2.0%	-0.1%	-0.9%	-3.2%	-1.7%	5.8%	2.1%	0.7%	-0.6%								1.2%	1.8%
YOY change	-	-	-	-	-	+0.9%	-27.6%	-64.3%	-								-	+181.0%

(2) Sales by Client Sector

IT Holdings, Consolidated (Millions of yen)	FY2012								FY2013							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Net sales	67,891	86,791	154,682	70,914	225,596	101,821	172,735	327,417	72,620							
YOY change	-1.6%	+2.1%	+0.4%	+1.3%	+0.7%	+2.7%	+2.1%	+1.3%	+7.0%							
Credit card	9,063	11,821	20,884	9,305	30,189	14,895	24,200	45,084	9,849							
Composition	13.3%	13.6%	13.5%	13.1%	13.4%	14.6%	14.0%	13.8%	13.6%							
YOY change	-18.2%	-23.8%	-21.4%	-13.8%	-19.2%	-2.2%	-7.0%	-14.3%	8.7%							
Banking	5,743	6,933	12,676	5,834	18,510	8,192	14,026	26,702	5,616							
Composition	8.5%	8.0%	8.2%	8.2%	8.2%	8.0%	8.1%	8.2%	7.7%							
YOY change	1.7%	5.5%	3.7%	-4.6%	1.0%	9.4%	3.1%	3.4%	-2.2%							
Insurance	5,356	6,054	11,410	5,240	16,650	6,281	11,521	22,931	5,148							
Composition	7.9%	7.0%	7.4%	7.4%	7.4%	6.2%	6.7%	7.0%	7.1%							
YOY change	0.5%	-3.4%	-1.6%	-2.8%	-2.0%	-2.8%	-2.8%	-2.2%	-3.9%							
Other finance	4,748	6,310	11,058	5,156	16,214	7,202	12,358	23,416	5,017							
Composition	7.0%	7.3%	7.1%	7.3%	7.2%	7.1%	7.2%	7.2%	6.9%							
YOY change	19.7%	18.2%	18.8%	23.4%	20.2%	26.5%	25.2%	22.1%	5.7%							
Assembly-based manufacturing	8,404	11,462	19,866	8,229	28,095	12,268	20,497	40,363	8,000							
Composition	12.4%	13.2%	12.8%	11.6%	12.5%	12.0%	11.9%	12.3%	11.0%							
YOY change	-8.9%	-10.2%	-9.6%	-14.4%	-11.1%	-16.7%	-15.8%	-12.9%	-4.8%							
Processing-based manufacturing	6,591	8,137	14,728	7,586	22,314	8,760	16,346	31,074	9,488							
Composition	9.7%	9.4%	9.5%	10.7%	9.9%	8.6%	9.5%	9.5%	13.1%							
YOY change	-1.4%	28.1%	13.0%	29.6%	18.2%	20.8%	24.8%	18.9%	44.0%							
Distribution	5,570	7,075	12,645	5,845	18,490	7,777	13,622	26,267	5,803							
Composition	8.2%	8.2%	8.2%	8.2%	8.2%	7.6%	7.9%	8.0%	8.0%							
YOY change	5.2%	17.1%	11.5%	18.4%	13.6%	18.0%	18.1%	14.9%	4.2%							
Services	14,326	17,726	32,052	15,210	47,262	23,750	38,960	71,012	15,859							
Composition	21.1%	20.4%	20.7%	21.4%	20.9%	23.3%	22.6%	21.7%	21.8%							
YOY change	-3.1%	-1.2%	-2.1%	1.9%	-0.8%	6.2%	4.5%	1.4%	10.7%							
Public institutions	5,870	8,253	14,123	5,342	19,465	10,642	15,984	30,107	5,334							
Composition	8.6%	9.5%	9.1%	7.5%	8.6%	10.5%	9.3%	9.2%	7.3%							
YOY change	6.2%	34.3%	21.0%	-3.2%	13.2%	-1.7%	-2.2%	7.5%	-9.1%							
Others	2,216	3,019	5,235	3,167	8,402	2,054	5,221	10,456	2,502							
Composition	3.3%	3.5%	3.4%	3.7%	3.7%	2.0%	3.0%	3.2%	3.4%							
YOY change	49.6%	45.8%	47.4%	19.7%	35.6%	-19.7%	0.3%	19.4%	12.9%							

(3) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	FY2012								FY2013								FY2013	
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st half (Forecast)	Full year (forecast)
Net sales	67,891	86,791	154,682	70,914	225,596	101,821	172,735	327,417	72,620								162,000	340,000
YOY change	-1.6%	+2.1%	+0.4%	+1.3%	+0.7%	+2.7%	+2.1%	+1.3%	+7.0%								+4.7%	+3.8%
IT Infrastructure Services	26,611	28,569	55,180	26,185	81,365	29,993	56,178	111,358	26,980								55,000	113,600
Composition	39.2%	32.9%	35.7%	36.9%	36.1%	29.5%	32.5%	34.0%	37.2%								34.0%	33.4%
YOY change	-2.5%	+1.2%	-0.6%	-2.1%	-1.1%	+4.7%	+1.4%	+0.4%	+1.4%								-0.3%	+2.0%
Financial IT Services	13,360	18,873	32,233	14,564	46,797	23,302	37,866	70,099	13,618								32,800	71,000
Composition	19.7%	21.7%	20.8%	20.5%	20.7%	22.9%	21.9%	21.4%	18.8%								20.2%	20.9%
YOY change	-4.3%	-9.7%	-7.5%	+1.2%	-5.0%	-0.5%	+0.2%	-3.5%	+1.9%								+1.8%	+1.3%
Industrial IT Services	28,597	40,587	69,184	30,496	99,680	49,786	80,282	149,466	31,909								75,600	157,400
Composition	42.1%	46.8%	44.7%	43.0%	44.2%	48.9%	46.5%	45.7%	43.9%								46.7%	46.3%
YOY change	+2.9%	+11.3%	+7.6%	+5.1%	+6.8%	+3.8%	+4.3%	+5.8%	+11.6%								+9.3%	+5.3%
Other business	4,020	3,703	7,723	3,712	11,435	4,799	8,511	16,234	4,516								7,600	15,800
Composition	5.9%	4.3%	5.0%	5.2%	5.1%	4.7%	4.9%	5.0%	6.2%								4.7%	4.6%
YOY change	-5.6%	-8.6%	-7.1%	-7.0%	-7.1%	+11.8%	+2.8%	-2.2%	+12.3%								-1.6%	-2.7%
Inter-segment elimination/adjustments	-4,697	-4,942	-9,639	-4,043	-13,682	-6,058	-10,101	-19,740	-4,404								-9,000	-17,800
Operating income (loss)	-2,036	6,719	4,683	121	4,804	10,817	10,938	15,621	256								5,000	17,500
Composition	-3.0%	7.7%	3.0%	0.2%	2.1%	10.6%	6.3%	4.8%	0.4%								3.1%	5.1%
YOY change	-	-1.3%	+0.3%	-	+18.8%	+23.3%	+34.2%	+21.9%	-								+6.8%	+12.0%
IT Infrastructure Services	811	2,829	3,640	1,829	5,469	2,580	4,409	8,049	1,700								3,100	7,200
Composition	3.0%	9.9%	6.6%	7.0%	6.7%	8.6%	7.8%	7.2%	6.3%								5.6%	6.3%
YOY change	-53.4%	+33.4%	-5.8%	+8.4%	-1.5%	-0.0%	+3.3%	-1.0%	+109.6%								-14.8%	-10.5%
Financial IT Services	-753	1,972	1,219	-554	665	3,869	3,315	4,534	-202								1,500	5,100
Composition	-5.6%	10.4%	3.8%	-3.8%	1.4%	16.6%	8.8%	6.5%	-1.5%								4.6%	7.2%
YOY change	-	-35.8%	-25.7%	+85.2%	-58.0%	+65.3%	+45.3%	+15.6%	-								+23.1%	+12.5%
Industrial IT Services	-2,193	1,815	-378	-1,300	-1,678	4,336	3,036	2,658	-1,424								700	4,700
Composition	-7.7%	4.5%	-0.5%	-4.3%	-1.7%	8.7%	3.8%	1.8%	-4.5%								0.9%	3.0%
YOY change	-	-4.9%	-	-	-	+4.8%	+44.7%	+63.6%	-								-285.2%	+76.8%
Other business	506	585	1,091	559	1,650	627	1,186	2,277	570								1,000	1,900
Composition	12.6%	15.8%	14.1%	15.1%	14.4%	13.1%	13.9%	14.0%	12.6%								13.2%	12.0%
YOY change	+36.8%	+114.3%	+69.7%	+90.8%	+76.3%	+65.9%	+76.8%	+73.3%	+12.6%								-8.3%	-16.6%
Inter-segment elimination/adjustments	-408	-480	-888	-415	-1,303	-595	-1,010	-1,898	-387								-1,300	-1,400

Net sales for each segment include intersegment sales.

(4) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	FY2012								FY2013							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Orders received during the term	44,918	44,270	89,188	41,082	130,270	44,410	85,492	174,680	49,466							
YOY change	+16.6%	+10.6%	+13.5%	+5.3%	+10.8%	-0.7%	+2.1%	+7.6%	+10.1%							
Financial IT Services	16,359	11,798	28,157	15,417	43,574	19,543	34,960	63,117	16,358							
Composition	36.4%	26.7%	31.6%	37.5%	33.4%	44.0%	40.9%	36.1%	33.1%							
YOY change	+24.5%	-9.9%	+1.4%	+7.3%	+13.9%	-2.4%	+2.5%	+9.8%	+15.9%							
Industrial IT Services	28,559	32,471	61,030	25,665	86,695	24,868	50,533	111,563	33,107							
Composition	63.6%	73.3%	68.4%	62.5%	66.6%	56.0%	59.1%	63.9%	66.9%							
YOY change	+12.5%	+20.6%	+16.7%	+7.9%	+13.9%	-2.4%	+2.5%	+9.8%	+15.9%							
Order backlog at period-end	61,830	60,589	60,589	67,270	67,270	57,778	57,778	57,778	72,940							
YOY change	+8.4%	+17.5%	+17.5%	+16.2%	+16.2%	+20.5%	+20.5%	+20.5%	+18.0%							
Financial IT Services	22,738	20,924	20,924	23,466	23,466	24,453	24,453	24,453	28,896							
Composition	36.8%	34.5%	34.5%	34.9%	34.9%	42.3%	42.3%	42.3%	39.6%							
YOY change	-9.8%	+7.0%	+7.0%	+6.9%	+6.9%	+34.1%	+34.1%	+34.1%	+27.1%							
Industrial IT Services	39,092	39,664	39,664	43,804	43,804	33,325	33,325	33,325	44,043							
Composition	63.2%	65.5%	65.5%	65.1%	65.1%	57.7%	57.7%	57.7%	60.4%							
YOY change	+22.9%	+23.9%	+23.9%	+21.8%	+21.8%	+12.1%	+12.1%	+12.1%	+12.7%							

(5) Other

IT Holdings, Consolidated (Millions of yen)	FY2012								FY2013								FY2013	
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st half (Forecast)	Full year (forecast)
Capital expenditures	2,816	2,769	5,585	5,437	11,022	3,074	8,511	14,096	2,247								-	13,000
Depreciation	3,061	3,090	6,151	3,180	9,331	3,414	6,594	12,745	3,155								-	13,000
Research and development expenses	230	260	490	230	720	242	472	962	234								-	1,000
Amortization of goodwill	502	504	1,006	441	1,447	435	876	1,882	435								860	1,720
Goodwill balance at the end of the term	5,049	4,546	4,546	4,107	4,107	3,672	3,672	3,672	3,237								2,812	1,952
Number of Employees at the end of the term	21,611	20,818	20,818	20,642	20,642	20,347	20,347	20,347	20,268								-	-

Principal amortization of goodwill: On April 1, 2011, SORUN Corporation was merged.

SORUN Corporation: Goodwill (¥4,408 million) incurred due to change in status to subsidiary of IT Holdings in December 2009, and five-year equal amortization from 4th quarter period ended March 2010. Additional goodwill (¥458 million) incurred because the company became a wholly owned subsidiary in April 2010, and five-year equal amortization from the first quarter Nexway Co., Ltd.: Goodwill (¥2,896 million) incurred due to change in status to subsidiary of INTEC in July 2008. Five-year equal amortization from 2nd quarter period ended March 200

2. Financial Summary of First Quarter Results

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	1st quarter				
	FY2009	FY2010	FY2011	FY2012	FY2013
Net sales	66,934	65,855	69,007	67,891	72,620
YOY change	-	-1.6%	+4.8%	-1.6%	+7.0%
IT Infrastructure Services	-	-	26,845	26,057	26,549
Composition	-	-	38.9%	38.4%	36.6%
YOY change	-	-	-	-2.9%	+1.9%
Financial IT Services	-	-	13,941	13,279	13,496
Composition	-	-	20.2%	19.6%	18.6%
YOY change	-	-	-	-4.7%	+1.6%
Industrial IT Services	-	-	26,256	26,828	30,522
Composition	-	-	38.0%	39.5%	42.0%
YOY change	-	-	-	+2.2%	+13.8%
Other business	-	-	1,964	1,726	2,052
Composition	-	-	2.8%	2.5%	2.8%
YOY change	-	-	-	-12.1%	+18.9%
Outsourcing and network	28,768	30,870	31,127	-	-
Composition	43.0%	46.9%	45.1%	-	-
YOY change	-	+7.3%	+0.8%	-	-
Software development	28,894	27,425	31,060	-	-
Composition	43.2%	41.6%	45.0%	-	-
YOY change	-	-5.1%	+13.3%	-	-
Solution services	6,361	5,798	4,818	-	-
Composition	9.5%	8.8%	7.0%	-	-
YOY change	-	-8.9%	-16.9%	-	-
Other business	2,911	1,760	2,001	-	-
Composition	4.3%	2.7%	2.9%	-	-
YOY change	-	-39.5%	+13.7%	-	-
Cost of sales	57,640	54,526	58,868	58,129	61,464
Composition	86.1%	82.8%	85.3%	85.6%	84.6%
YOY change	-	-5.4%	+8.0%	-1.3%	+5.7%
Gross profit	9,293	11,329	10,138	9,761	11,156
Composition	13.9%	17.2%	14.7%	14.4%	15.4%
YOY change	-	+21.9%	-10.5%	-3.7%	+14.3%
Selling, general and administrative expenses	9,656	10,478	12,281	11,798	10,899
Composition	14.4%	15.9%	17.8%	17.4%	15.0%
YOY change	-	+8.5%	+17.2%	-3.9%	-7.6%
Operating income (loss)	-362	851	-2,142	-2,036	256
Composition	-0.5%	1.3%	-3.1%	-3.0%	0.4%
YOY change	-	-	-	-	-112.6%
Recurring profit (loss)	-118	981	-1,848	-1,691	316
Composition	-0.2%	1.5%	-2.7%	-2.5%	0.4%
YOY change	-	-	-	-	-118.7%
Net income (loss)	-457	1,101	-2,817	-1,360	-453
Composition	-0.7%	1.7%	-4.1%	-2.0%	-0.6%
YOY change	-	-	-	-	-66.7%

From fiscal 2011, figures include the consolidated results of SORUN CORPORATION, reflecting the company's merger with TIS in April 2011.

(2) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	1st quarter				
	FY2009	FY2010	FY2011	FY2012	FY2013
Net sales	-	-	69,007	67,891	72,620
YOY change	-	-	-	-1.6%	+7.0%
IT Infrastructure Services	-	-	27,293	26,611	26,980
Composition	-	-	39.6%	39.2%	37.2%
YOY change	-	-	-	-2.5%	+1.4%
Financial IT Services	-	-	13,958	13,360	13,618
Composition	-	-	20.2%	19.7%	18.8%
YOY change	-	-	-	-4.3%	+1.9%
Industrial IT Services	-	-	27,803	28,597	31,909
Composition	-	-	40.3%	42.1%	43.9%
YOY change	-	-	-	+2.9%	+11.6%
Other business	-	-	4,259	4,020	4,516
Composition	-	-	6.2%	5.9%	6.2%
YOY change	-	-	-	-5.6%	+12.3%
Inter-segment elimination/adjustments	-	-	-4,308	-4,697	-4,404
Operating income (loss)	-	-	-2,142	-2,036	256
Composition	-	-	-3.1%	-3.0%	0.4%
YOY change	-	-	-	-4.9%	-112.6%
IT Infrastructure Services	-	-	1,742	811	1,700
Composition	-	-	6.4%	3.0%	6.3%
YOY change	-	-	-	-53.4%	+109.6%
Financial IT Services	-	-	-1,431	-753	-202
Composition	-	-	-10.3%	-5.6%	-1.5%
YOY change	-	-	-	-47.4%	-73.2%
Industrial IT Services	-	-	-2,382	-2,193	-1,424
Composition	-	-	-8.6%	-7.7%	-4.5%
YOY change	-	-	-	-7.9%	-35.1%
Other business	-	-	370	506	570
Composition	-	-	8.7%	12.6%	12.6%
YOY change	-	-	-	+36.8%	+12.6%
Inter-segment elimination/adjustments	-	-	-440	-408	-387

Net sales for each segment include intersegment sales.

ITHD introduced the business segments described above, effective from the first quarter of the fiscal year ending March 2013. Fiscal 2011 figures have been recalculated and reclassified according to the new segment breakdowns for comparison purposes.

(3) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	1st quarter				
	FY2009	FY2010	FY2011	FY2012	FY2013
Orders received during the term	35,152	38,125	38,519	44,918	49,466
YOY change	-	+8.5%	+1.0%	+16.6%	+10.1%
Financial IT Services	-	-	13,143	16,359	16,358
Composition	-	-	34.1%	36.4%	33.1%
YOY change	-	-	-	+24.5%	-0.0%
Industrial IT Services	-	-	25,376	28,559	33,107
Composition	-	-	65.9%	63.6%	66.9%
YOY change	-	-	-	+12.5%	+15.9%
Order backlog at period-end	78,527	63,508	57,028	61,830	72,940
YOY change	-	-19.1%	-10.2%	+8.4%	+18.0%
Financial IT Services	-	-	25,222	22,738	28,896
Composition	-	-	44.2%	36.8%	39.6%
YOY change	-	-	-	-9.8%	+27.1%
Industrial IT Services	-	-	31,806	39,092	44,043
Composition	-	-	55.8%	63.2%	60.4%
YOY change	-	-	-	+22.9%	+12.7%



IT Holdings

Cautionary Statements

- All statements described in these materials are based on information available to management regarding the ITHD Group—that is, ITHD and the subsidiaries under its umbrella—as of the presentation date and certain assumptions deemed reasonable at this time. No intent is implied of promise by the Company to achieve such forward-looking statements. Indeed, various factors may cause future results to be substantially different from the assumptions presented in these materials.
- Full-year targets reflect revised performance estimates at the time of presentation.
- Quarterly financial results (three month results) indicate the figures deducting from accumulated-term results.
(ex. Third quarter results = Three quarter results – Two quarter results)
- From the fiscal year ended March 31, 2012, ITHD applied new management approach and changed business segment.