

2024年3月期 決算補足資料

Supplementary Financial Data

Fiscal 2024 Results (Fiscal Year ended March 31, 2024)

2024.5.8

TIS Inc.

1. 前期及び当期業績等の推移（連結） / Financial Summary for Fiscal 2023 (Previous Fiscal Year) and Fiscal 2024 (Current Fiscal Year) [Consolidated]

(1) 業績概要 / Performance Summary

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | 前期計画 1st half (forecast) | 計画比 Difference | 通期計画 Full Year (forecast) | 計画比 Difference |
|---|------------------------|----------------|------------------------------|----------------|-----------------|------------------------|----------------|------------------------------|----------------|-----------------|--------------------------------|-------------------|---------------------------------|-------------------|
| | 第1四半期 1st quarter | 上期 1st half | 第3四半期累計 Three quarters | 下期 2nd half | 通期 Full year | 第1四半期 1st quarter | 上期 1st half | 第3四半期累計 Three quarters | 下期 2nd half | 通期 Full year | | | | |
| 売上高 / Net sales | 118,072 | 245,305 | 370,382 | 263,095 | 508,400 | 129,429 | 267,488 | 404,744 | 281,515 | 549,004 | 261,000 | +2.5% | 536,000 | +2.4% |
| | 前期比 / YOY change | +4.0% | +4.7% | +4.9% | +6.0% | +5.4% | +9.6% | +9.0% | +9.3% | +7.0% | +8.0% | +6.4% | | +5.4% |
| 売上原価 / Cost of sales | 86,745 | 178,229 | 268,650 | 188,438 | 366,668 | 94,467 | 194,156 | 293,469 | 203,209 | 397,365 | - | - | 384,700 | +3.3% |
| | 構成比 / Composition | 73.5% | 72.7% | 72.5% | 71.6% | 72.1% | 73.0% | 72.6% | 72.5% | 72.2% | - | - | 71.8% | |
| | 前期比 / YOY change | +1.1% | +2.4% | +2.9% | +4.9% | +3.7% | +8.9% | +8.9% | +9.2% | +7.8% | - | - | +4.9% | |
| 売上総利益 / Gross profit | 31,326 | 67,075 | 101,732 | 74,656 | 141,732 | 34,961 | 73,332 | 111,275 | 78,306 | 151,639 | - | - | 151,300 | +0.2% |
| | 構成比 / Composition | 26.5% | 27.3% | 27.5% | 28.4% | 27.9% | 27.0% | 27.5% | 27.8% | 27.6% | - | - | 28.2% | |
| | 前期比 / YOY change | +13.0% | +11.3% | +10.6% | +8.8% | +10.0% | +11.6% | +9.3% | +9.4% | +9.9% | - | - | +6.8% | |
| 販売費及び一般管理費 / Selling, general and administrative expenses | 18,824 | 39,365 | 57,287 | 40,037 | 79,403 | 20,651 | 42,945 | 63,695 | 44,125 | 87,070 | - | - | 86,800 | +0.3% |
| | 構成比 / Composition | 15.9% | 16.0% | 15.5% | 15.2% | 15.6% | 16.0% | 15.7% | 15.7% | 15.9% | - | - | 16.2% | |
| | 前期比 / YOY change | +7.7% | +8.2% | +6.7% | +6.2% | +7.1% | +9.7% | +11.2% | +10.2% | +9.7% | - | - | +9.3% | |
| 営業利益 / Operating income | 12,502 | 27,709 | 44,444 | 34,618 | 62,328 | 14,310 | 30,387 | 47,579 | 34,181 | 64,568 | 29,500 | +3.0% | 64,500 | +0.1% |
| | 構成比 / Composition | 10.6% | 11.3% | 12.0% | 13.2% | 12.3% | 11.1% | 11.8% | 12.1% | 11.8% | 11.3% | | 12.0% | |
| | 前期比 / YOY change | +21.9% | +16.1% | +16.2% | +12.1% | +13.9% | +14.5% | +9.7% | +7.1% | -1.3% | +3.6% | +6.5% | +3.5% | |
| 営業外収益 / Non-operating income | 1,414 | 1,755 | 1,741 | 733 | 2,488 | 1,165 | 1,766 | 2,899 | 3,245 | 5,012 | - | - | - | - |
| 営業外費用 / Non-operating expenses | 124 | 239 | 716 | 1,373 | 1,612 | 147 | 318 | 726 | 708 | 1,027 | - | - | - | - |
| 経常利益 / Recurring profit | 13,792 | 29,225 | 45,470 | 33,978 | 63,204 | 15,328 | 31,835 | 49,752 | 36,718 | 68,553 | 29,500 | +7.9% | 64,500 | +6.3% |
| | 構成比 / Composition | 11.7% | 11.9% | 12.3% | 12.9% | 12.4% | 11.8% | 11.9% | 12.3% | 13.0% | 11.3% | | 12.0% | |
| | 前期比 / YOY change | +27.0% | +21.3% | +17.1% | +7.5% | +13.5% | +11.1% | +8.9% | +9.4% | +8.1% | +0.9% | | +2.0% | |
| 特別利益 / Extraordinary income | 49 | 378 | 4,694 | 21,661 | 22,040 | 773 | 1,134 | 1,141 | 2,157 | 3,291 | - | - | - | - |
| 特別損失 / Extraordinary loss | 343 | 1,066 | 1,113 | 2,685 | 3,752 | 223 | 1,563 | 1,838 | 1,089 | 2,652 | - | - | - | - |
| 税金等調整前当期純利益 / Income before income taxes | 13,498 | 28,537 | 49,051 | 52,954 | 81,492 | 15,879 | 31,406 | 49,055 | 37,786 | 69,193 | - | - | - | - |
| | 構成比 / Composition | 11.4% | 11.6% | 13.2% | 20.1% | 16.0% | 12.3% | 11.7% | 12.1% | 13.4% | - | - | - | - |
| | 前期比 / YOY change | +28.2% | +21.1% | +10.5% | +39.7% | +32.5% | +17.6% | +10.1% | +0.0% | -28.6% | -15.1% | - | - | - |
| 法人税等合計 / Total income taxes | 4,461 | 8,935 | 15,664 | 13,987 | 22,922 | 5,431 | 10,398 | 15,784 | 8,543 | 18,942 | - | - | - | - |
| 非支配株主に帰属する当期純利益 / Net income (loss) attributable to non-controlling interests | 273 | 768 | 1,228 | 2,340 | 3,108 | 300 | 700 | 1,080 | 676 | 1,376 | - | - | - | - |
| 親会社株主に帰属する当期純利益 / Net income attributable to owners of the parent company | 8,763 | 18,834 | 32,158 | 36,627 | 55,461 | 10,147 | 20,307 | 32,190 | 28,566 | 48,873 | 19,500 | +4.1% | 42,000 | +16.4% |
| | 構成比 / Composition | 7.4% | 7.7% | 8.7% | 13.9% | 10.9% | 7.8% | 8.0% | 10.1% | 8.9% | 7.5% | | 7.8% | |
| | 前期比 / YOY change | +25.1% | +21.3% | +9.3% | +53.0% | +40.5% | +15.8% | +7.8% | +0.1% | -22.0% | -11.9% | +3.5% | -24.3% | |

(2) 売上高（顧客業種別） / Sales (by Client Sector)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | |
|--|------------------------|----------------|------------------------------|----------------|-----------------|------------------------|----------------|------------------------------|----------------|-----------------|--------|
| | 第1四半期 1st quarter | 上期 1st half | 第3四半期累計 Three quarters | 下期 2nd half | 通期 Full year | 第1四半期 1st quarter | 上期 1st half | 第3四半期累計 Three quarters | 下期 2nd half | 通期 Full year | |
| 売上高 / Net sales | 118,072 | 245,305 | 370,382 | 263,095 | 508,400 | 129,429 | 267,488 | 404,744 | 281,515 | 549,004 | |
| | 前期比 / YOY change | +4.0% | +4.7% | +4.9% | +6.0% | +5.4% | +9.6% | +9.0% | +9.3% | +7.0% | +8.0% |
| カード / Credit card | 22,841 | 48,285 | 72,501 | 49,208 | 97,494 | 24,612 | 50,031 | 74,036 | 48,781 | 98,813 | |
| | 前期比 / YOY change | +7.8% | +10.4% | +8.5% | +5.7% | +7.9% | +7.8% | +3.6% | +2.1% | -0.9% | +1.4% |
| 銀行等 / Banking | 8,868 | 18,593 | 28,191 | 20,719 | 39,313 | 10,596 | 22,045 | 34,351 | 24,938 | 46,984 | |
| | 前期比 / YOY change | +5.6% | +8.5% | +9.2% | +7.6% | +8.0% | +19.5% | +18.6% | +21.8% | +20.4% | +19.5% |
| 保険 / Insurance | 7,617 | 15,657 | 23,446 | 15,601 | 31,258 | 7,698 | 15,694 | 23,658 | 16,317 | 32,012 | |
| | 前期比 / YOY change | -0.1% | +0.6% | -0.5% | -2.2% | -0.8% | +1.1% | +0.2% | +0.9% | +4.6% | +2.4% |
| その他金融 / Other finance | 3,577 | 7,365 | 11,011 | 7,710 | 15,075 | 4,351 | 8,893 | 13,609 | 9,581 | 18,474 | |
| | 前期比 / YOY change | -10.8% | -6.5% | -7.5% | -5.1% | -5.8% | +21.6% | +20.7% | +23.6% | +24.3% | +22.5% |
| 組立系製造 / Assembly-based manufacturing | 10,458 | 21,479 | 31,972 | 23,523 | 45,002 | 10,659 | 21,865 | 32,612 | 23,978 | 45,843 | |
| | 前期比 / YOY change | -1.5% | -0.4% | +0.1% | +3.3% | +1.5% | +1.9% | +1.8% | +2.0% | +1.9% | +1.9% |
| 加工系製造 / Processing-based manufacturing | 12,082 | 25,770 | 38,331 | 25,935 | 51,706 | 13,037 | 26,172 | 40,637 | 28,043 | 54,216 | |
| | 前期比 / YOY change | +0.8% | -2.7% | -2.5% | -3.5% | -3.1% | +7.9% | +1.6% | +6.0% | +8.1% | +4.9% |
| 流通 / Distribution | 8,265 | 16,750 | 25,001 | 17,201 | 33,951 | 8,717 | 17,662 | 26,463 | 18,079 | 35,741 | |
| | 前期比 / YOY change | +1.0% | +2.5% | +3.1% | +3.8% | +3.2% | +5.5% | +5.4% | +5.8% | +5.1% | +5.3% |
| サービス / Services | 33,544 | 68,079 | 103,899 | 74,196 | 142,276 | 35,503 | 74,835 | 115,125 | 80,473 | 155,308 | |
| | 前期比 / YOY change | +6.6% | +5.7% | +6.4% | +9.6% | +7.7% | +5.8% | +9.9% | +10.8% | +8.5% | +9.2% |
| 公共 / Public institutions | 7,209 | 15,731 | 24,761 | 21,715 | 37,447 | 10,599 | 22,216 | 32,217 | 23,335 | 45,552 | |
| | 前期比 / YOY change | +4.8% | +10.3% | +14.4% | +21.9% | +16.7% | +47.0% | +41.2% | +30.1% | +7.5% | +21.6% |
| その他 / Others | 3,606 | 7,591 | 11,264 | 7,283 | 14,874 | 3,651 | 8,071 | 12,032 | 7,985 | 16,057 | |
| | 前期比 / YOY change | +14.7% | +9.5% | +10.3% | +10.4% | +10.0% | +1.3% | +6.3% | +6.8% | +9.6% | +7.9% |

(3) セグメント損益 / Sales and Income by Business Segment

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | | | | |
|--|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|---------------------|------------|----------------------|------------|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 上期計画 | 計画比 | 通期計画 | 計画比 |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st half (forecast) | Difference | Full Year (forecast) | Difference |
| 売上高 / Net sales | 118,072 | 245,305 | 370,382 | 263,095 | 508,400 | 129,429 | 267,488 | 404,744 | 281,515 | 549,004 | 261,000 | +2.5% | 536,000 | +2.4% |
| | 前期比 / YOY change | +4.0% | +4.7% | +4.9% | +6.0% | +5.4% | +9.6% | +9.0% | +9.3% | +7.0% | +8.0% | +6.4% | +5.4% | +2.4% |
| オファリングサービス / Offering Service Business | 26,192 | 53,887 | 81,516 | 57,865 | 111,752 | 28,018 | 60,148 | 93,701 | 70,611 | 130,759 | 58,400 | +3.0% | 124,300 | +5.2% |
| | 前期比 / YOY change | +6.0% | +8.2% | +8.8% | +8.4% | +8.3% | +7.0% | +11.6% | +14.9% | +22.0% | +17.0% | +8.4% | +11.2% | +5.2% |
| B P M / Business Process Management | 10,581 | 21,490 | 32,223 | 21,765 | 43,255 | 10,300 | 20,994 | 31,239 | 20,958 | 41,953 | 21,800 | -3.7% | 43,000 | -2.4% |
| | 前期比 / YOY change | +1.6% | +1.2% | +0.6% | +0.2% | +0.7% | -2.7% | -2.3% | -3.1% | -3.7% | -3.0% | +1.4% | -0.6% | -2.4% |
| 金融 I T / Financial IT Business | 22,960 | 48,718 | 74,079 | 52,466 | 101,184 | 26,737 | 54,106 | 79,820 | 52,197 | 106,304 | 54,200 | -0.2% | 105,500 | +0.8% |
| | 前期比 / YOY change | +6.5% | +9.9% | +9.2% | +10.9% | +10.4% | +16.5% | +11.1% | +7.7% | -0.5% | +11.3% | +4.3% | +4.3% | +0.8% |
| 産業 I T / Industrial IT Business | 26,701 | 55,219 | 82,621 | 58,412 | 113,632 | 28,670 | 58,326 | 89,679 | 63,569 | 121,896 | 56,100 | +4.0% | 117,700 | +3.6% |
| | 前期比 / YOY change | +9.8% | +6.3% | +4.8% | +2.9% | +4.5% | +7.4% | +5.6% | +8.5% | +8.8% | +7.3% | +1.6% | +3.6% | +3.6% |
| 広域 I T ソリューション / Regional IT Solutions | 36,397 | 76,304 | 115,422 | 83,706 | 160,010 | 41,784 | 85,535 | 127,285 | 86,840 | 172,376 | 81,600 | +4.8% | 169,100 | +1.9% |
| | 前期比 / YOY change | -3.0% | -1.6% | +0.8% | +6.4% | +2.4% | +14.8% | +12.1% | +10.3% | +3.7% | +7.7% | +6.9% | +5.7% | +1.9% |
| その他 / Other business | 2,164 | 4,293 | 6,565 | 4,664 | 8,957 | 2,265 | 4,653 | 7,062 | 4,927 | 9,581 | 4,700 | -1.0% | 9,600 | -0.2% |
| | 前期比 / YOY change | +30.6% | +39.9% | +35.9% | +41.3% | +40.6% | +4.7% | +8.4% | +7.6% | +5.6% | +7.0% | +9.5% | +7.2% | -0.2% |
| 内部消去・調整額 / Inter-segment elimination/adjustments | -6,924 | -14,609 | -22,045 | -15,785 | -30,394 | -8,347 | -16,276 | -24,043 | -17,590 | -33,866 | -15,800 | +3.0% | -33,200 | +2.0% |
| 営業利益 / Operating income | 12,502 | 27,709 | 44,444 | 34,618 | 62,328 | 14,310 | 30,387 | 47,579 | 34,181 | 64,568 | 29,500 | +3.0% | 64,500 | +0.1% |
| | 構成比 / Composition | 10.6% | 11.3% | 12.0% | 13.2% | 12.3% | 11.1% | 11.4% | 11.8% | 12.1% | 11.8% | 11.3% | 12.0% | +0.1% |
| | 前期比 / YOY change | +21.9% | +16.1% | +16.2% | +12.1% | +13.9% | +14.5% | +9.7% | +7.1% | -1.3% | +3.6% | +6.5% | +3.5% | +0.1% |
| オファリングサービス / Offering Service Business | 1,467 | 2,494 | 4,499 | 3,931 | 6,426 | 1,157 | 2,659 | 5,493 | 5,000 | 7,659 | 2,800 | -5.0% | 7,300 | +4.9% |
| | 構成比 / Composition | 5.6% | 4.6% | 5.5% | 6.8% | 5.8% | 4.1% | 4.4% | 5.9% | 7.1% | 4.8% | 4.8% | 5.9% | +4.9% |
| | 前期比 / YOY change | +63.4% | +15.6% | +30.6% | +55.1% | +36.9% | -21.2% | +6.6% | +22.1% | +27.2% | +19.2% | +12.2% | +13.6% | +4.9% |
| B P M / Business Process Management | 1,087 | 2,405 | 3,644 | 2,717 | 5,123 | 727 | 2,108 | 3,073 | 2,442 | 4,551 | 2,400 | -12.1% | 4,850 | -6.2% |
| | 構成比 / Composition | 10.3% | 11.2% | 11.3% | 12.5% | 11.8% | 7.1% | 10.0% | 9.8% | 11.7% | 10.8% | 11.0% | 11.3% | -6.2% |
| | 前期比 / YOY change | +9.4% | +8.1% | +2.5% | -1.7% | +2.6% | -33.1% | -12.3% | -15.7% | -10.1% | -11.2% | -0.2% | -5.3% | -6.2% |
| 金融 I T / Financial IT Business | 2,795 | 6,311 | 9,907 | 7,585 | 13,896 | 4,081 | 7,886 | 11,256 | 7,298 | 15,185 | 7,500 | +5.2% | 14,300 | +6.2% |
| | 構成比 / Composition | 12.2% | 13.0% | 13.4% | 14.5% | 13.7% | 15.3% | 14.6% | 14.1% | 14.0% | 14.3% | 13.8% | 13.6% | +6.2% |
| | 前期比 / YOY change | +5.5% | +6.7% | +8.5% | +17.8% | +12.5% | +46.0% | +25.0% | +13.6% | -3.8% | +9.3% | +18.8% | +2.9% | +6.2% |
| 産業 I T / Industrial IT Business | 3,544 | 7,763 | 12,124 | 8,965 | 16,728 | 4,393 | 8,470 | 13,268 | 9,816 | 18,287 | 7,700 | +10.0% | 17,600 | +3.9% |
| | 構成比 / Composition | 13.3% | 14.1% | 14.7% | 15.3% | 14.7% | 15.3% | 14.5% | 14.8% | 15.4% | 15.0% | 13.7% | 15.0% | +3.9% |
| | 前期比 / YOY change | +43.1% | +30.8% | +15.3% | -4.8% | +8.9% | +23.9% | +9.1% | +9.4% | +9.5% | +9.3% | -0.8% | +5.2% | +3.9% |
| 広域 I T ソリューション / Regional IT Solutions | 3,404 | 8,352 | 13,569 | 10,990 | 19,343 | 4,061 | 9,013 | 14,178 | 9,484 | 18,497 | 9,000 | +0.2% | 20,000 | -7.5% |
| | 構成比 / Composition | 9.4% | 10.9% | 11.8% | 13.1% | 12.1% | 9.7% | 10.5% | 11.1% | 10.9% | 10.7% | 11.0% | 11.8% | -7.5% |
| | 前期比 / YOY change | +18.0% | +16.9% | +22.6% | +17.6% | +17.3% | +19.3% | +7.9% | +4.5% | -13.7% | -4.4% | +7.7% | +3.4% | -7.5% |
| その他 / Other business | 192 | 394 | 643 | 483 | 878 | 124 | 360 | 548 | 416 | 777 | 300 | +20.2% | 750 | +3.7% |
| | 構成比 / Composition | 8.9% | 9.2% | 9.8% | 10.4% | 9.8% | 5.5% | 7.7% | 7.8% | 8.5% | 6.4% | 6.4% | 7.8% | +3.7% |
| | 前期比 / YOY change | -11.9% | -3.9% | +7.5% | +34.2% | +13.9% | -35.1% | -8.5% | -14.6% | -13.8% | -11.5% | -23.9% | -14.6% | +3.7% |
| 内部消去・調整額 / Inter-segment elimination/adjustments | 9 | -12 | 54 | -55 | -67 | -235 | -112 | -240 | -278 | -390 | -200 | -43.8% | -300 | +30.2% |

各セグメントの売上高はセグメント間の売上高を含んだ数値です。

Net sales for each segment include intersegment sales.

(4-1) 売上高（事業別） / Sales (by Business)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | |
|--|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|--------|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | |
| 売上高 / Net sales | 118,072 | 245,305 | 370,382 | 263,095 | 508,400 | 129,429 | 267,488 | 404,744 | 281,515 | 549,004 | |
| | 前期比 / YOY change | +4.0% | +4.7% | +4.9% | +6.0% | +5.4% | +9.6% | +9.0% | +9.3% | +7.0% | +8.0% |
| ソフトウェア開発 / Software development | 63,224 | 132,314 | 200,018 | 141,613 | 273,928 | 67,857 | 138,869 | 208,718 | 141,890 | 280,759 | |
| | 前期比 / YOY change | +4.6% | +4.9% | +5.3% | +5.8% | +5.4% | +7.3% | +5.0% | +4.3% | +0.2% | +2.5% |
| 運用・クラウドサービス / Operating and Cloud services | 41,226 | 83,313 | 126,469 | 87,055 | 170,368 | 44,986 | 92,126 | 139,415 | 96,172 | 188,299 | |
| | 前期比 / YOY change | +8.8% | +6.7% | +6.8% | +7.0% | +6.9% | +9.1% | +10.6% | +10.2% | +10.5% | +10.5% |
| 製品・ソフトウェア販売 / Product and Software Sales | 13,007 | 28,500 | 42,078 | 33,173 | 61,674 | 16,067 | 35,483 | 55,056 | 42,374 | 77,857 | |
| | 前期比 / YOY change | -10.9% | -1.8% | -1.2% | +5.6% | +2.1% | +23.5% | +24.5% | +30.8% | +27.7% | +26.2% |
| その他 / Other | 614 | 1,176 | 1,815 | 1,252 | 2,429 | 517 | 1,009 | 1,553 | 1,078 | 2,088 | |
| | 前期比 / YOY change | +6.1% | +1.7% | -14.0% | -19.7% | -10.6% | -15.7% | -14.2% | -14.4% | -13.9% | -14.0% |

(4-2) セグメント売上高（事業別） / Business Segment Sales (by Business)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | |
|--|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|--------|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | |
| 売上高 / Net sales | 118,072 | 245,305 | 370,382 | 263,095 | 508,400 | 129,429 | 267,488 | 404,744 | 281,515 | 549,004 | |
| | 前期比 / YOY change | +4.0% | +4.7% | +4.9% | +6.0% | +5.4% | +9.6% | +9.0% | +9.3% | +7.0% | +8.0% |
| オファリングサービス / Offering Service Business | 23,358 | 47,880 | 72,506 | 51,252 | 99,132 | 24,928 | 53,821 | 84,166 | 62,294 | 116,115 | |
| | 前期比 / YOY change | +8.4% | +8.2% | +9.0% | +8.3% | +8.2% | +6.7% | +12.4% | +16.1% | +21.5% | +17.1% |
| ソフトウェア開発 / Software development | 11,177 | 22,829 | 34,055 | 22,833 | 45,662 | 10,288 | 21,527 | 33,197 | 24,090 | 45,618 | |
| | 前期比 / YOY change | -2.8% | -0.7% | -1.6% | -5.2% | -3.0% | -8.0% | -5.7% | -2.5% | +5.5% | -0.1% |
| 運用・クラウドサービス / Operating and Cloud services | 6,983 | 14,351 | 22,732 | 17,089 | 31,441 | 8,526 | 18,341 | 28,732 | 21,150 | 39,491 | |
| | 前期比 / YOY change | +26.7% | +17.3% | +20.8% | +26.2% | +22.0% | +22.1% | +27.8% | +26.4% | +23.8% | +25.6% |
| 製品・ソフトウェア販売 / Product and Software Sales | 5,197 | 10,698 | 15,718 | 11,329 | 22,028 | 6,113 | 13,952 | 22,236 | 17,053 | 31,006 | |
| | 前期比 / YOY change | +14.7% | +18.8% | +20.4% | +16.4% | +17.6% | +30.4% | +41.5% | +50.5% | +40.8% | |
| BPM / Business Process Management | 9,997 | 20,316 | 30,505 | 20,642 | 40,958 | 9,798 | 19,947 | 29,700 | 19,934 | 39,882 | |
| | 前期比 / YOY change | +2.1% | +1.6% | +0.9% | +0.2% | +0.9% | -2.0% | -1.8% | -2.6% | -3.4% | -2.6% |
| ソフトウェア開発 / Software development | 4,289 | 8,736 | 13,082 | 9,119 | 17,855 | 3,222 | 6,667 | 9,864 | 6,552 | 13,219 | |
| | 前期比 / YOY change | +6.2% | +4.9% | +3.2% | +1.8% | +3.3% | -24.9% | -23.7% | -24.6% | -28.1% | -26.0% |
| 運用・クラウドサービス / Operating and Cloud services | 5,707 | 11,580 | 17,423 | 11,523 | 23,103 | 6,385 | 12,730 | 19,056 | 12,805 | 25,536 | |
| | 前期比 / YOY change | -0.8% | -0.8% | -0.8% | -1.1% | -0.9% | +11.9% | +9.9% | +9.4% | +11.1% | +10.5% |
| 製品・ソフトウェア販売 / Product and Software Sales | - | - | - | - | - | 189 | 548 | 779 | 577 | 1,125 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | |
| 金融IT / Financial IT Business | 22,570 | 47,911 | 72,836 | 51,521 | 99,432 | 26,366 | 53,348 | 78,683 | 51,473 | 104,822 | |
| | 前期比 / YOY change | +6.7% | +10.1% | +9.4% | +10.8% | +10.5% | +16.8% | +11.3% | +8.0% | -0.1% | +5.4% |
| ソフトウェア開発 / Software development | 12,115 | 25,710 | 39,837 | 30,009 | 55,720 | 15,336 | 30,905 | 45,165 | 28,389 | 59,294 | |
| | 前期比 / YOY change | +15.6% | +14.3% | +16.7% | +23.6% | +19.1% | +26.6% | +20.2% | +13.4% | -5.4% | +6.4% |
| 運用・クラウドサービス / Operating and Cloud services | 9,103 | 18,520 | 27,713 | 18,431 | 36,952 | 9,635 | 19,669 | 29,522 | 20,497 | 40,167 | |
| | 前期比 / YOY change | +7.1% | +5.5% | +2.5% | -2.7% | +1.3% | +5.8% | +6.2% | +6.5% | +11.2% | +8.7% |
| 製品・ソフトウェア販売 / Product and Software Sales | 1,351 | 3,680 | 5,284 | 3,080 | 6,760 | 1,395 | 2,774 | 3,994 | 2,586 | 5,361 | |
| | 前期比 / YOY change | -37.8% | +6.3% | -2.5% | -6.2% | +0.2% | +3.2% | -24.6% | -24.4% | -16.0% | -20.7% |
| 産業IT / Industrial IT Business | 26,526 | 54,845 | 82,067 | 58,070 | 112,916 | 28,540 | 58,073 | 89,260 | 63,236 | 121,309 | |
| | 前期比 / YOY change | +10.6% | +7.4% | +5.9% | +4.0% | +5.6% | +7.6% | +5.9% | +8.8% | +8.9% | +7.4% |
| ソフトウェア開発 / Software development | 17,758 | 37,043 | 55,426 | 38,250 | 75,294 | 18,946 | 38,286 | 58,113 | 40,590 | 78,877 | |
| | 前期比 / YOY change | +17.6% | +13.7% | +9.1% | +1.9% | +7.4% | +6.7% | +3.4% | +4.8% | +6.1% | +4.8% |
| 運用・クラウドサービス / Operating and Cloud services | 5,827 | 11,858 | 17,870 | 12,220 | 24,078 | 6,516 | 13,389 | 19,914 | 13,143 | 26,532 | |
| | 前期比 / YOY change | -0.6% | +0.7% | +1.7% | +4.2% | +2.4% | +11.8% | +12.9% | +11.4% | +7.6% | +10.2% |
| 製品・ソフトウェア販売 / Product and Software Sales | 2,940 | 5,943 | 8,769 | 7,600 | 13,543 | 3,077 | 6,397 | 11,231 | 9,502 | 15,899 | |
| | 前期比 / YOY change | -2.5% | -11.4% | -4.1% | +15.4% | +1.9% | +4.7% | +7.6% | +28.1% | +25.0% | +17.4% |
| 広域ITソリューション / Regional IT Solutions | 35,005 | 73,175 | 110,651 | 80,355 | 153,531 | 39,277 | 81,288 | 121,380 | 83,497 | 164,786 | |
| | 前期比 / YOY change | -4.0% | -1.6% | +0.5% | +5.3% | +1.9% | +12.2% | +11.1% | +9.7% | +3.9% | +7.3% |
| ソフトウェア開発 / Software development | 17,883 | 37,994 | 57,616 | 41,401 | 79,396 | 20,063 | 41,481 | 62,376 | 42,268 | 83,750 | |
| | 前期比 / YOY change | -7.4% | -4.3% | -0.2% | +6.1% | +0.9% | +12.2% | +9.2% | +8.3% | +2.1% | +5.5% |
| 運用・クラウドサービス / Operating and Cloud services | 13,603 | 27,003 | 40,729 | 27,789 | 54,793 | 13,922 | 27,995 | 42,188 | 28,575 | 56,571 | |
| | 前期比 / YOY change | +10.8% | +8.7% | +8.8% | +9.0% | +8.8% | +2.3% | +3.7% | +3.6% | +2.8% | +3.2% |
| 製品・ソフトウェア販売 / Product and Software Sales | 3,518 | 8,177 | 12,305 | 11,163 | 19,341 | 5,291 | 11,811 | 16,814 | 12,654 | 24,465 | |
| | 前期比 / YOY change | -27.9% | -16.8% | -17.8% | -5.5% | -10.6% | +50.4% | +44.4% | +36.6% | +13.3% | +26.5% |
| その他 / Other business | 614 | 1,176 | 1,815 | 1,252 | 2,429 | 517 | 1,009 | 1,553 | 1,078 | 2,088 | |
| | 前期比 / YOY change | +6.1% | +1.7% | -14.0% | -19.7% | -10.6% | -15.7% | -14.2% | -14.4% | -13.9% | -14.0% |

(5-1) 受注高及び受注残高 (全体) / Order Status (Total)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | | |
|---|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|--------|--|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | | |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | | |
| 当期受注高 / Orders received during the term | 88,249 | 265,993 | 344,697 | 257,962 | 523,956 | 89,536 | 272,371 | 364,551 | 280,569 | 552,940 | | |
| | 前期比 / YOY change | -0.9% | +9.1% | +5.2% | +2.6% | +5.8% | +1.5% | +2.4% | +5.8% | +8.8% | +5.5% | |
| オファリングサービス / Offering Service Business | 15,733 | 50,740 | 64,223 | 49,876 | 100,617 | 16,531 | 57,991 | 78,143 | 65,527 | 123,518 | | |
| | 前期比 / YOY change | -1.5% | +6.1% | +5.2% | +3.5% | +4.8% | +5.1% | +14.3% | +21.7% | +31.4% | +22.8% | |
| B P M / Business Process Management | 10,237 | 20,016 | 30,762 | 19,887 | 39,904 | 10,236 | 19,625 | 28,943 | 20,351 | 39,976 | | |
| | 前期比 / YOY change | -10.0% | -7.1% | -2.0% | -2.3% | -4.8% | -0.0% | -2.0% | -5.9% | +2.3% | +0.2% | |
| 金融 I T / Financial IT Business | 14,415 | 59,256 | 67,739 | 49,585 | 108,841 | 12,423 | 49,717 | 62,623 | 52,259 | 101,977 | | |
| | 前期比 / YOY change | +39.2% | +38.9% | +20.8% | +3.3% | +20.0% | -13.8% | -16.1% | -7.6% | +5.4% | -6.3% | |
| 産業 I T / Industrial IT Business | 19,827 | 53,746 | 74,741 | 59,368 | 113,115 | 21,534 | 58,822 | 82,871 | 61,431 | 120,253 | | |
| | 前期比 / YOY change | -11.8% | +2.1% | -2.3% | -3.7% | -1.0% | +8.6% | +9.4% | +10.9% | +3.5% | +6.3% | |
| 広域 I T ソリューション / Regional IT Solutions | 28,034 | 82,232 | 107,231 | 79,245 | 161,477 | 28,809 | 86,214 | 111,969 | 81,000 | 167,214 | | |
| | 前期比 / YOY change | -3.1% | +3.8% | +4.5% | +8.3% | +5.9% | +2.8% | +4.8% | +4.4% | +2.2% | +3.6% | |
| 期末受注残高 / Order backlog at period-end | 132,876 | 184,379 | 138,543 | 180,373 | 180,373 | 141,830 | 187,533 | 143,272 | 188,044 | 188,044 | | |
| | 前期比 / YOY change | +7.6% | +16.7% | +13.2% | +11.7% | +11.7% | +6.7% | +1.7% | +3.4% | +4.3% | +4.3% | |
| オファリングサービス / Offering Service Business | 23,786 | 34,701 | 23,456 | 33,199 | 33,199 | 25,634 | 38,636 | 28,713 | 42,248 | 42,248 | | |
| | 前期比 / YOY change | +13.6% | +15.9% | +13.4% | +7.9% | +7.9% | +7.8% | +11.3% | +22.4% | +27.3% | +27.3% | |
| B P M / Business Process Management | 8,744 | 8,203 | 8,760 | 7,449 | 7,449 | 7,887 | 7,127 | 6,692 | 7,543 | 7,543 | | |
| | 前期比 / YOY change | -0.5% | -6.3% | +4.7% | -12.4% | -12.4% | -9.8% | -13.1% | -23.6% | +1.3% | +1.3% | |
| 金融 I T / Financial IT Business | 31,235 | 50,735 | 34,293 | 48,799 | 48,799 | 34,855 | 45,168 | 32,739 | 45,954 | 45,954 | | |
| | 前期比 / YOY change | +11.8% | +33.9% | +21.5% | +23.9% | +23.9% | +11.6% | -11.0% | -4.5% | -5.8% | -5.8% | |
| 産業 I T / Industrial IT Business | 31,166 | 36,766 | 30,539 | 38,064 | 38,064 | 31,059 | 38,814 | 31,676 | 37,009 | 37,009 | | |
| | 前期比 / YOY change | +7.4% | +14.6% | +3.4% | +0.5% | +0.5% | -0.3% | +5.6% | +3.7% | -2.8% | -2.8% | |
| 広域 I T ソリューション / Regional IT Solutions | 37,943 | 53,971 | 41,494 | 52,861 | 52,861 | 42,393 | 57,786 | 43,450 | 55,289 | 55,289 | | |
| | 前期比 / YOY change | +3.0% | +9.5% | +16.6% | +17.7% | +17.7% | +11.7% | +7.1% | +4.7% | +4.6% | +4.6% | |

(5-2) 受注高及び受注残高 (ソフトウェア開発) / Order Status (Software development only)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | | |
|---|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|--------|--|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | | |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | | |
| 当期受注高 / Orders received during the term | 61,232 | 143,489 | 197,217 | 139,250 | 282,739 | 59,070 | 133,176 | 193,889 | 145,331 | 278,508 | | |
| | 前期比 / YOY change | -0.2% | +9.4% | +4.7% | -0.7% | +4.2% | -3.5% | -7.2% | -1.7% | +4.4% | -1.5% | |
| オファリングサービス / Offering Service Business | 9,561 | 21,831 | 30,208 | 20,999 | 42,831 | 10,630 | 23,846 | 34,589 | 23,953 | 47,799 | | |
| | 前期比 / YOY change | +3.9% | -9.0% | -3.6% | -8.6% | -8.8% | +11.2% | +9.2% | +14.5% | +14.1% | +11.6% | |
| B P M / Business Process Management | 4,530 | 8,436 | 13,338 | 8,364 | 16,800 | 3,524 | 6,099 | 8,924 | 6,930 | 13,030 | | |
| | 前期比 / YOY change | -19.3% | -14.5% | -3.5% | -4.0% | -9.6% | -22.2% | -27.7% | -33.1% | -17.1% | -22.4% | |
| 金融 I T / Financial IT Business | 11,872 | 36,367 | 43,099 | 29,298 | 65,666 | 9,018 | 23,539 | 34,413 | 28,669 | 52,209 | | |
| | 前期比 / YOY change | +44.2% | +73.1% | +32.3% | +6.3% | +35.2% | -24.0% | -35.3% | -20.2% | -2.1% | -20.5% | |
| 産業 I T / Industrial IT Business | 16,839 | 35,492 | 52,333 | 38,357 | 73,849 | 17,430 | 37,153 | 57,085 | 42,094 | 79,248 | | |
| | 前期比 / YOY change | -12.6% | -1.7% | -4.9% | -6.2% | -4.1% | +3.5% | +4.7% | +9.1% | +7.3% | +7.3% | |
| 広域 I T ソリューション / Regional IT Solutions | 18,427 | 41,361 | 58,237 | 42,229 | 83,591 | 18,465 | 42,537 | 58,877 | 43,683 | 86,221 | | |
| | 前期比 / YOY change | -3.1% | +2.9% | +4.7% | +5.4% | +4.2% | +0.2% | +2.8% | +1.1% | +3.4% | +3.1% | |
| 期末受注残高 / Order backlog at period-end | 92,331 | 105,707 | 91,682 | 103,282 | 103,282 | 94,606 | 97,863 | 88,768 | 101,386 | 101,386 | | |
| | 前期比 / YOY change | +8.9% | +19.0% | +13.4% | +9.9% | +9.9% | +2.5% | -7.4% | -3.2% | -1.8% | -1.8% | |
| オファリングサービス / Offering Service Business | 14,684 | 15,511 | 12,614 | 13,616 | 13,616 | 14,070 | 16,208 | 15,322 | 16,152 | 16,152 | | |
| | 前期比 / YOY change | +5.4% | -9.4% | -0.6% | -14.9% | -14.9% | -4.2% | +4.5% | +21.5% | +18.6% | +18.6% | |
| B P M / Business Process Management | 8,744 | 8,203 | 8,760 | 7,449 | 7,449 | 7,751 | 6,880 | 6,509 | 7,259 | 7,259 | | |
| | 前期比 / YOY change | -0.5% | -6.3% | +4.7% | -12.4% | -12.4% | -11.4% | -16.1% | -25.7% | -2.5% | -2.5% | |
| 金融 I T / Financial IT Business | 21,635 | 32,535 | 25,139 | 31,824 | 31,824 | 25,507 | 24,458 | 21,071 | 24,739 | 24,739 | | |
| | 前期比 / YOY change | +21.4% | +75.0% | +35.9% | +45.5% | +45.5% | +17.9% | -24.8% | -16.2% | -22.3% | -22.3% | |
| 産業 I T / Industrial IT Business | 23,220 | 22,587 | 21,045 | 22,694 | 22,694 | 21,178 | 21,561 | 21,666 | 23,065 | 23,065 | | |
| | 前期比 / YOY change | +8.3% | +8.6% | -1.9% | -6.0% | -6.0% | -8.8% | -4.5% | +2.9% | +1.6% | +1.6% | |
| 広域 I T ソリューション / Regional IT Solutions | 24,046 | 26,869 | 24,123 | 27,697 | 27,697 | 26,099 | 28,753 | 24,197 | 30,169 | 30,169 | | |
| | 前期比 / YOY change | +5.5% | +13.8% | +21.8% | +17.9% | +17.9% | +8.5% | +7.0% | +0.3% | +8.9% | +8.9% | |

(6) その他 / Other

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | | 2024年3月期 / Fiscal 2024 | | | | | 上期計画 1st half (forecast) | 通期計画 Full Year (forecast) |
|---|------------------------|----------|----------------|----------|-----------|------------------------|----------|----------------|----------|-----------|--------------------------------|---------------------------------|
| | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | 第1四半期 | 上期 | 第3四半期累計 | 下期 | 通期 | | |
| | 1st quarter | 1st half | Three quarters | 2nd half | Full year | 1st quarter | 1st half | Three quarters | 2nd half | Full year | | |
| 設備投資額 / Capital expenditures | 1,946 | 4,963 | 7,833 | 6,266 | 11,230 | 3,398 | 6,045 | 16,002 | 13,147 | 19,193 | - | 17,000 |
| 減価償却費 / Depreciation | 3,702 | 7,417 | 11,663 | 8,282 | 15,700 | 4,006 | 8,128 | 12,857 | 9,211 | 17,340 | - | 16,200 |
| 研究開発費 / Research and development expenses | 708 | 1,652 | 2,352 | 1,452 | 3,104 | 691 | 1,542 | 2,181 | 1,415 | 2,958 | - | 3,300 |
| のれん償却額 / Amortization of goodwill | 82 | 171 | 254 | 165 | 336 | 83 | 563 | 1,042 | 1,010 | 1,574 | - | 1,500 |
| 期末のれん残高 / Goodwill balance at the end of the term | 1,574 | 1,555 | 1,455 | 1,370 | 1,370 | 24,417 | 30,523 | 31,815 | 31,610 | 31,610 | - | 29,450 |
| 期末従業員数 (人) / Number of Employees at the end of the term | 22,313 | 22,206 | 22,155 | 21,946 | 21,946 | 22,528 | 22,281 | 22,173 | 21,972 | 21,972 | - | - |

のれん償却額及び期末のれん残高は、取得原価の配分により識別した無形資産に係るものを含んでいます。

Goodwill amortization and goodwill balance at the end of each reporting period includes goodwill associated with intangible assets recognized separately through purchase price allocation.

2. 前期及び当期業績等の推移（四半期）（連結） / Financial Summary for Fiscal 2023 (Previous Fiscal Year) and Fiscal 2024 (Current Fiscal Year) (Quarterly) [Consolidated]

(1) 業績概要 / Performance Summary

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|---|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 売上高 / Net sales | 118,072 | 127,232 | 125,077 | 138,017 | 129,429 | 138,059 | 137,255 | 144,260 |
| 前期比 / YOY change | +4.0% | +5.3% | +5.3% | +6.6% | +9.6% | +8.5% | +9.7% | +4.5% |
| 売上原価 / Cost of sales | 86,745 | 91,483 | 90,420 | 98,018 | 94,467 | 99,688 | 99,313 | 103,895 |
| 構成比 / Composition | 73.5% | 71.9% | 72.3% | 71.0% | 73.0% | 72.2% | 72.4% | 72.0% |
| 前期比 / YOY change | +1.1% | +3.6% | +3.8% | +5.9% | +8.9% | +9.0% | +9.8% | +6.0% |
| 売上総利益 / Gross profit | 31,326 | 35,749 | 34,656 | 39,999 | 34,961 | 38,371 | 37,942 | 40,364 |
| 構成比 / Composition | 26.5% | 28.1% | 27.7% | 29.0% | 27.0% | 27.8% | 27.6% | 28.0% |
| 前期比 / YOY change | +13.0% | +9.9% | +9.4% | +8.4% | +11.6% | +7.3% | +9.5% | +0.9% |
| 販売費及び一般管理費 / Selling, general and administrative | 18,824 | 20,541 | 17,921 | 22,115 | 20,651 | 22,294 | 20,750 | 23,375 |
| 構成比 / Composition | 15.9% | 16.1% | 14.3% | 16.0% | 16.0% | 16.1% | 15.1% | 16.2% |
| 前期比 / YOY change | +7.7% | +8.6% | +3.6% | +8.3% | +9.7% | +8.5% | +15.8% | +5.7% |
| 営業利益 / Operating income | 12,502 | 15,207 | 16,734 | 17,884 | 14,310 | 16,076 | 17,191 | 16,989 |
| 構成比 / Composition | 10.6% | 12.0% | 13.4% | 13.0% | 11.1% | 11.6% | 12.5% | 11.8% |
| 前期比 / YOY change | +21.9% | +11.8% | +16.3% | +8.5% | +14.5% | +5.7% | +2.7% | -5.0% |
| 営業外収益 / Non-operating income | 1,414 | 340 | -13 | 747 | 1,165 | 601 | 1,132 | 2,112 |
| 営業外費用 / Non-operating expenses | 124 | 115 | 476 | 896 | 147 | 171 | 407 | 300 |
| 経常利益 / Recurring profit | 13,792 | 15,433 | 16,244 | 17,734 | 15,328 | 16,506 | 17,916 | 18,801 |
| 構成比 / Composition | 11.7% | 12.1% | 13.0% | 12.8% | 11.8% | 12.0% | 13.1% | 13.0% |
| 前期比 / YOY change | +27.0% | +16.6% | +10.3% | +5.1% | +11.1% | +7.0% | +10.3% | +6.0% |
| 特別利益 / Extraordinary income | 49 | 328 | 4,315 | 17,346 | 773 | 360 | 7 | 2,149 |
| 特別損失 / Extraordinary loss | 343 | 722 | 46 | 2,639 | 223 | 1,339 | 275 | 813 |
| 税金等調整前当期純利益 / Income before income taxes | 13,498 | 15,039 | 20,513 | 32,441 | 15,879 | 15,527 | 17,648 | 20,137 |
| 構成比 / Composition | 11.4% | 11.8% | 16.4% | 23.5% | 12.3% | 11.2% | 12.9% | 14.0% |
| 前期比 / YOY change | +28.2% | +15.3% | -1.5% | +90.0% | +17.6% | +3.2% | -14.0% | -37.9% |
| 法人税等合計 / Total income taxes | 4,461 | 4,473 | 6,728 | 7,258 | 5,431 | 4,966 | 5,385 | 3,157 |
| 非支配株主に帰属する当期純利益 / Net income (loss) attributable to non-controlling interests | 273 | 494 | 460 | 1,879 | 300 | 400 | 380 | 296 |
| 親会社株主に帰属する当期純利益 / Net income attributable to owners of the parent company | 8,763 | 10,071 | 13,323 | 23,303 | 10,147 | 10,160 | 11,882 | 16,683 |
| 構成比 / Composition | 7.4% | 7.9% | 10.7% | 16.9% | 7.8% | 7.4% | 8.7% | 11.6% |
| 前期比 / YOY change | +25.1% | +18.2% | -4.1% | +131.9% | +15.8% | +0.9% | -10.8% | -28.4% |

(2) 売上高（顧客業種別） / Sales (by Client Sector)

| (単位：百万円 / Millions of yen) | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|--|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 売上高 / Net sales | 118,072 | 127,232 | 125,077 | 138,017 | 129,429 | 138,059 | 137,255 | 144,260 |
| 前期比 / YOY change | +4.0% | +5.3% | +5.3% | +6.6% | +9.6% | +8.5% | +9.7% | +4.5% |
| カード / Credit card | 22,841 | 25,443 | 24,216 | 24,992 | 24,612 | 25,418 | 24,005 | 24,776 |
| 前期比 / YOY change | +7.8% | +12.8% | +4.9% | +6.4% | +7.8% | -0.1% | -0.9% | -0.9% |
| 銀行等 / Banking | 8,868 | 9,725 | 9,597 | 11,122 | 10,596 | 11,449 | 12,305 | 12,633 |
| 前期比 / YOY change | +5.6% | +11.3% | +10.7% | +5.0% | +19.5% | +17.7% | +28.2% | +13.6% |
| 保険 / Insurance | 7,617 | 8,040 | 7,788 | 7,812 | 7,698 | 7,995 | 7,963 | 8,353 |
| 前期比 / YOY change | -0.1% | +1.2% | -2.7% | -1.7% | +1.1% | -0.5% | +2.2% | +6.9% |
| その他金融 / Other finance | 3,577 | 3,788 | 3,646 | 4,064 | 4,351 | 4,541 | 4,716 | 4,864 |
| 前期比 / YOY change | -10.8% | -1.9% | -9.5% | -0.9% | +21.6% | +19.9% | +29.3% | +19.7% |
| 組立系製造 / Assembly-based manufacturing | 10,458 | 11,020 | 10,493 | 13,029 | 10,659 | 11,205 | 10,747 | 13,231 |
| 前期比 / YOY change | -1.5% | +0.6% | +1.1% | +5.1% | +1.9% | +1.7% | +2.4% | +1.5% |
| 加工系製造 / Processing-based manufacturing | 12,082 | 13,688 | 12,561 | 13,374 | 13,037 | 13,134 | 14,465 | 13,578 |
| 前期比 / YOY change | +0.8% | -5.6% | -2.0% | -4.9% | +7.9% | -4.0% | +15.2% | +1.5% |
| 流通 / Distribution | 8,265 | 8,484 | 8,251 | 8,949 | 8,717 | 8,944 | 8,801 | 9,278 |
| 前期比 / YOY change | +1.0% | +4.1% | +4.2% | +3.5% | +5.5% | +5.4% | +6.7% | +3.7% |
| サービス / Services | 33,544 | 34,534 | 35,819 | 38,376 | 35,503 | 39,331 | 40,289 | 40,183 |
| 前期比 / YOY change | +6.6% | +4.8% | +7.8% | +11.5% | +5.8% | +13.9% | +12.5% | +4.7% |
| 公共 / Public institutions | 7,209 | 8,522 | 9,029 | 12,686 | 10,599 | 11,617 | 10,000 | 13,334 |
| 前期比 / YOY change | +4.8% | +15.5% | +22.4% | +21.5% | +47.0% | +36.3% | +10.8% | +5.1% |
| その他 / Others | 3,606 | 3,985 | 3,673 | 3,610 | 3,651 | 4,419 | 3,961 | 4,024 |
| 前期比 / YOY change | +14.7% | +5.3% | +11.8% | +8.9% | +1.3% | +10.9% | +7.8% | +11.5% |

(3) セグメント損益 / Sales and Income by Business Segment

| (単位：百万円 / Millions of yen) | | | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|----------------------------|---|-------------------|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 売上高 | / Net sales | | 118,072 | 127,232 | 125,077 | 138,017 | 129,429 | 138,059 | 137,255 | 144,260 |
| | | 前期比 / YOY change | +4.0% | +5.3% | +5.3% | +6.6% | +9.6% | +8.5% | +9.7% | +4.5% |
| オファリングサービス | / Offering Service Business | | 26,192 | 27,695 | 27,628 | 30,236 | 28,018 | 32,130 | 33,552 | 37,058 |
| | | 前期比 / YOY change | +6.0% | +10.4% | +9.9% | +7.0% | +7.0% | +16.0% | +21.4% | +22.6% |
| B P M | / Business Process Management | | 10,581 | 10,909 | 10,732 | 11,032 | 10,300 | 10,693 | 10,245 | 10,713 |
| | | 前期比 / YOY change | +1.6% | +0.8% | -0.7% | +1.1% | -2.7% | -2.0% | -4.5% | -2.9% |
| 金融 I T | / Financial IT Business | | 22,960 | 25,758 | 25,361 | 27,105 | 26,737 | 27,369 | 25,713 | 26,484 |
| | | 前期比 / YOY change | +6.5% | +13.0% | +7.9% | +13.8% | +16.5% | +6.3% | +1.4% | -2.3% |
| 産業 I T | / Industrial IT Business | | 26,701 | 28,518 | 27,401 | 31,011 | 28,670 | 29,655 | 31,353 | 32,216 |
| | | 前期比 / YOY change | +9.8% | +3.2% | +1.9% | +3.8% | +7.4% | +4.0% | +14.4% | +3.9% |
| 広域 I Tソリューション | / Regional IT Solutions | | 36,397 | 39,906 | 39,117 | 44,588 | 41,784 | 43,751 | 41,749 | 45,091 |
| | | 前期比 / YOY change | -3.0% | -0.3% | +5.9% | +6.8% | +14.8% | +9.6% | +6.7% | +1.1% |
| その他 | / Other business | | 2,164 | 2,128 | 2,272 | 2,392 | 2,265 | 2,388 | 2,408 | 2,519 |
| | | 前期比 / YOY change | +30.6% | +50.9% | +28.7% | +55.6% | +4.7% | +12.2% | +6.0% | +5.3% |
| 内部消去・調整額 | / Inter-segment elimination/adjustments | | -6,924 | -7,684 | -7,436 | -8,348 | -8,347 | -7,928 | -7,767 | -9,822 |
| 営業利益 | / Operating income | | 12,502 | 15,207 | 16,734 | 17,884 | 14,310 | 16,076 | 17,191 | 16,989 |
| | | 構成比 / Composition | 10.6% | 12.0% | 13.4% | 13.0% | 11.1% | 11.6% | 12.5% | 11.8% |
| | | 前期比 / YOY change | +21.9% | +11.8% | +16.3% | +8.5% | +14.5% | +5.7% | +2.7% | -5.0% |
| オファリングサービス | / Offering Service Business | | 1,467 | 1,026 | 2,004 | 1,926 | 1,157 | 1,502 | 2,834 | 2,166 |
| | | 構成比 / Composition | 5.6% | 3.7% | 7.3% | 6.4% | 4.1% | 4.7% | 8.4% | 5.8% |
| | | 前期比 / YOY change | +63.4% | -18.5% | +55.9% | +54.3% | -21.2% | +46.3% | +41.4% | +12.4% |
| B P M | / Business Process Management | | 1,087 | 1,317 | 1,239 | 1,478 | 727 | 1,380 | 964 | 1,477 |
| | | 構成比 / Composition | 10.3% | 12.1% | 11.5% | 13.4% | 7.1% | 12.9% | 9.4% | 13.8% |
| | | 前期比 / YOY change | +9.4% | +7.0% | -6.8% | +2.9% | -33.1% | +4.8% | -22.2% | -0.0% |
| 金融 I T | / Financial IT Business | | 2,795 | 3,515 | 3,596 | 3,988 | 4,081 | 3,805 | 3,370 | 3,928 |
| | | 構成比 / Composition | 12.2% | 13.6% | 14.2% | 14.7% | 15.3% | 13.9% | 13.1% | 14.8% |
| | | 前期比 / YOY change | +5.5% | +7.6% | +11.9% | +23.7% | +46.0% | +8.2% | -6.3% | -1.5% |
| 産業 I T | / Industrial IT Business | | 3,544 | 4,218 | 4,361 | 4,604 | 4,393 | 4,077 | 4,797 | 5,018 |
| | | 構成比 / Composition | 13.3% | 14.8% | 15.9% | 14.8% | 15.3% | 13.7% | 15.3% | 15.6% |
| | | 前期比 / YOY change | +43.1% | +22.0% | -4.9% | -4.8% | +23.9% | -3.4% | +10.0% | +9.0% |
| 広域 I Tソリューション | / Regional IT Solutions | | 3,404 | 4,948 | 5,216 | 5,773 | 4,061 | 4,952 | 5,164 | 4,319 |
| | | 構成比 / Composition | 9.4% | 12.4% | 13.3% | 12.9% | 9.7% | 11.3% | 12.4% | 9.6% |
| | | 前期比 / YOY change | +18.0% | +16.2% | +33.0% | +6.4% | +19.3% | +0.1% | -1.0% | -25.2% |
| その他 | / Other business | | 192 | 201 | 248 | 234 | 124 | 235 | 188 | 228 |
| | | 構成比 / Composition | 8.9% | 9.5% | 11.0% | 9.8% | 5.5% | 9.9% | 7.8% | 9.1% |
| | | 前期比 / YOY change | -11.9% | +5.2% | +32.3% | +36.2% | -35.1% | +16.8% | -24.4% | -2.7% |
| 内部消去・調整額 | / Inter-segment elimination/adjustments | | 9 | -21 | 67 | -122 | -235 | 122 | -127 | -150 |

各セグメントの売上高はセグメント間の売上高を含んだ数値です。

Net sales for each segment include intersegment sales.

(4-1) 売上高（事業別） / Sales (by Business)

| (単位：百万円 / Millions of yen) | | | 2023年3月期 / FY2023 | | | | 2024年3月期 / FY2024 | | | |
|----------------------------|--------------------------------|------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| | | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 売上高 | / Net sales | | 118,072 | 127,232 | 125,077 | 138,017 | 129,429 | 138,059 | 137,255 | 144,260 |
| | | 前期比 / YOY change | +4.0% | +5.3% | +5.3% | +6.6% | +9.6% | +8.5% | +9.7% | +4.5% |
| ソフトウェア開発 | / Software development | | 63,224 | 69,090 | 67,703 | 73,910 | 67,857 | 71,011 | 69,848 | 72,041 |
| | | 前期比 / YOY change | +4.6% | +5.2% | +6.0% | +5.6% | +7.3% | +2.8% | +3.2% | -2.5% |
| 運用・クラウドサービス | / Operating and Cloud services | | 41,226 | 42,087 | 43,156 | 43,899 | 44,986 | 47,140 | 47,289 | 48,883 |
| | | 前期比 / YOY change | +8.8% | +4.8% | +6.9% | +7.0% | +9.1% | +12.0% | +9.6% | +11.4% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | 13,007 | 15,492 | 13,578 | 19,595 | 16,067 | 19,415 | 19,573 | 22,800 |
| | | 前期比 / YOY change | -10.9% | +7.5% | -0.1% | +9.9% | +23.5% | +25.3% | +44.1% | +16.4% |
| その他 | / Other | | 614 | 562 | 639 | 613 | 517 | 491 | 544 | 534 |
| | | 前期比 / YOY change | +6.1% | -2.8% | -33.0% | +1.3% | -15.7% | -12.6% | -14.8% | -13.0% |

(4-2) セグメント売上高（事業別） / Business Segment Sales (by Business)

| (単位：百万円 / Millions of yen) | | | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|----------------------------|--------------------------------|------------------|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 売上高 | / Net sales | | 118,072 | 127,232 | 125,077 | 138,017 | 129,429 | 138,059 | 137,255 | 144,260 |
| | | 前期比 / YOY change | +4.0% | +5.3% | +5.3% | +6.6% | +9.6% | +8.5% | +9.7% | +4.5% |
| オファリングサービス | / Offering Service Business | | 23,358 | 24,521 | 24,626 | 26,626 | 24,928 | 28,893 | 30,344 | 31,949 |
| | | 前期比 / YOY change | +8.4% | +8.0% | +10.6% | +6.2% | +6.7% | +17.8% | +23.2% | +20.0% |
| ソフトウェア開発 | / Software development | | 11,177 | 11,652 | 11,225 | 11,607 | 10,288 | 11,239 | 11,669 | 12,421 |
| | | 前期比 / YOY change | -2.8% | +1.3% | -3.4% | -6.8% | -8.0% | -3.5% | +4.0% | +7.0% |
| 運用・クラウドサービス | / Operating and Cloud services | | 6,983 | 7,367 | 8,380 | 8,708 | 8,526 | 9,815 | 10,391 | 10,758 |
| | | 前期比 / YOY change | +26.7% | +9.6% | +27.2% | +25.3% | +22.1% | +33.2% | +24.0% | +23.5% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | 5,197 | 5,501 | 5,020 | 6,309 | 6,113 | 7,838 | 8,284 | 8,769 |
| | | 前期比 / YOY change | +14.7% | +22.9% | +23.9% | +11.1% | +17.6% | +42.5% | +65.0% | +39.0% |
| B P M | / Business Process Management | | 9,997 | 10,319 | 10,188 | 10,453 | 9,798 | 10,148 | 9,753 | 10,181 |
| | | 前期比 / YOY change | +2.1% | +1.1% | -0.5% | +0.8% | -2.0% | -1.7% | -4.3% | -2.6% |
| ソフトウェア開発 | / Software development | | 4,289 | 4,446 | 4,345 | 4,773 | 3,222 | 3,445 | 3,196 | 3,355 |
| | | 前期比 / YOY change | +6.2% | +3.6% | +0.1% | +3.4% | -24.9% | -22.5% | -26.4% | -29.7% |
| 運用・クラウドサービス | / Operating and Cloud services | | 5,707 | 5,872 | 5,842 | 5,680 | 6,385 | 6,345 | 6,325 | 6,479 |
| | | 前期比 / YOY change | -0.8% | -0.7% | -0.9% | -1.3% | +11.9% | +8.0% | +8.3% | +14.1% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | - | - | - | - | 189 | 358 | 231 | 345 |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - |
| 金融 I T | / Financial IT Business | | 22,570 | 25,340 | 24,924 | 26,596 | 26,366 | 26,982 | 25,334 | 26,139 |
| | | 前期比 / YOY change | +6.7% | +13.4% | +7.9% | +13.6% | +16.8% | +6.5% | +1.6% | -1.7% |
| ソフトウェア開発 | / Software development | | 12,115 | 13,594 | 14,127 | 15,882 | 15,336 | 15,568 | 14,260 | 14,128 |
| | | 前期比 / YOY change | +15.6% | +13.2% | +21.3% | +25.7% | +26.6% | +14.5% | +0.9% | -11.0% |
| 運用・クラウドサービス | / Operating and Cloud services | | 9,103 | 9,417 | 9,193 | 9,238 | 9,635 | 10,034 | 9,853 | 10,644 |
| | | 前期比 / YOY change | +7.1% | +4.1% | -3.1% | -2.3% | +5.8% | +6.6% | +7.2% | +15.2% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | 1,351 | 2,329 | 1,604 | 1,475 | 1,395 | 1,378 | 1,220 | 1,366 |
| | | 前期比 / YOY change | -37.8% | +80.8% | -18.1% | +11.4% | +3.2% | -40.8% | -23.9% | -7.4% |
| 産業 I T | / Industrial IT Business | | 26,526 | 28,318 | 27,222 | 30,848 | 28,540 | 29,532 | 31,186 | 32,049 |
| | | 前期比 / YOY change | +10.6% | +4.5% | +2.9% | +4.9% | +7.6% | +4.3% | +14.6% | +3.9% |
| ソフトウェア開発 | / Software development | | 17,758 | 19,285 | 18,383 | 19,867 | 18,946 | 19,340 | 19,827 | 20,763 |
| | | 前期比 / YOY change | +17.6% | +10.2% | +0.9% | +2.8% | +6.7% | +0.3% | +7.9% | +4.5% |
| 運用・クラウドサービス | / Operating and Cloud services | | 5,827 | 6,030 | 6,012 | 6,207 | 6,516 | 6,872 | 6,525 | 6,617 |
| | | 前期比 / YOY change | -0.6% | +2.0% | +3.9% | +4.5% | +11.8% | +14.0% | +8.5% | +6.6% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | 2,940 | 3,002 | 2,826 | 4,773 | 3,077 | 3,319 | 4,833 | 4,668 |
| | | 前期比 / YOY change | -2.5% | -18.7% | +15.9% | +15.1% | +4.7% | +10.6% | +71.0% | -2.2% |
| 広域 I T ソリューション | / Regional IT Solutions | | 35,005 | 38,169 | 37,476 | 42,879 | 39,277 | 42,011 | 40,091 | 43,406 |
| | | 前期比 / YOY change | -4.0% | +0.8% | +4.7% | +5.8% | +12.2% | +10.1% | +7.0% | +1.2% |
| ソフトウェア開発 | / Software development | | 17,883 | 20,110 | 19,622 | 21,779 | 20,063 | 21,417 | 20,895 | 21,373 |
| | | 前期比 / YOY change | -7.4% | -1.2% | +8.6% | +4.0% | +12.2% | +6.5% | +6.5% | -1.9% |
| 運用・クラウドサービス | / Operating and Cloud services | | 13,603 | 13,399 | 13,726 | 14,063 | 13,922 | 14,073 | 14,193 | 14,382 |
| | | 前期比 / YOY change | +10.8% | +6.7% | +9.0% | +8.9% | +2.3% | +5.0% | +3.4% | +2.3% |
| 製品・ソフトウェア販売 | / Product and Software Sales | | 3,518 | 4,659 | 4,128 | 7,035 | 5,291 | 6,519 | 5,003 | 7,650 |
| | | 前期比 / YOY change | -27.9% | -5.9% | -19.7% | +5.5% | +50.4% | +39.9% | +21.2% | +8.7% |
| その他 | / Other business | | 614 | 562 | 639 | 613 | 517 | 491 | 544 | 534 |
| | | 前期比 / YOY change | +6.1% | -2.8% | -33.0% | +1.3% | -15.7% | -12.6% | -14.8% | -13.0% |

(5-1) 受注高及び受注残高 (全体) / Order Status (Total)

| (単位：百万円 / Millions of yen) | | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|----------------------------|-----------------------------------|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 当期受注高 | / Orders received during the term | 88,249 | 177,744 | 78,703 | 179,259 | 89,536 | 182,835 | 92,179 | 188,389 |
| | 前期比 / YOY change | -0.9% | +14.8% | -6.0% | +6.9% | +1.5% | +2.9% | +17.1% | +5.1% |
| オファリングサービス | / Offering Service Business | 15,733 | 35,007 | 13,482 | 36,393 | 16,531 | 41,459 | 20,151 | 45,375 |
| | 前期比 / YOY change | -1.5% | +9.9% | +1.8% | +4.1% | +5.1% | +18.4% | +49.5% | +24.7% |
| B P M | / Business Process Management | 10,237 | 9,779 | 10,745 | 9,142 | 10,236 | 9,388 | 9,318 | 11,032 |
| | 前期比 / YOY change | -10.0% | -3.8% | +9.0% | -13.0% | -0.0% | -4.0% | -13.3% | +20.7% |
| 金融 I T | / Financial IT Business | 14,415 | 44,841 | 8,482 | 41,102 | 12,423 | 37,294 | 12,905 | 39,353 |
| | 前期比 / YOY change | +39.2% | +38.8% | -36.8% | +18.8% | -13.8% | -16.8% | +52.1% | -4.3% |
| 産業 I T | / Industrial IT Business | 19,827 | 33,918 | 20,994 | 38,374 | 21,534 | 37,287 | 24,049 | 37,381 |
| | 前期比 / YOY change | -11.8% | +12.4% | -12.1% | +1.7% | +8.6% | +9.9% | +14.6% | -2.6% |
| 広域 I Tソリューション | / Regional IT Solutions | 28,034 | 54,198 | 24,999 | 54,246 | 28,809 | 57,404 | 25,754 | 55,245 |
| | 前期比 / YOY change | -3.1% | +7.7% | +7.2% | +8.8% | +2.8% | +5.9% | +3.0% | +1.8% |
| 期末受注残高 | / Order backlog at period-end | 132,876 | 184,379 | 138,543 | 180,373 | 141,830 | 187,533 | 143,272 | 188,044 |
| | 前期比 / YOY change | +7.6% | +16.7% | +13.2% | +11.7% | +6.7% | +1.7% | +3.4% | +4.3% |
| オファリングサービス | / Offering Service Business | 23,786 | 34,701 | 23,456 | 33,199 | 25,634 | 38,636 | 28,713 | 42,248 |
| | 前期比 / YOY change | +13.6% | +15.9% | +13.4% | +7.9% | +7.8% | +11.3% | +22.4% | +27.3% |
| B P M | / Business Process Management | 8,744 | 8,203 | 8,760 | 7,449 | 7,887 | 7,127 | 6,692 | 7,543 |
| | 前期比 / YOY change | -0.5% | -6.3% | +4.7% | -12.4% | -9.8% | -13.1% | -23.6% | +1.3% |
| 金融 I T | / Financial IT Business | 31,235 | 50,735 | 34,293 | 48,799 | 34,855 | 45,168 | 32,739 | 45,954 |
| | 前期比 / YOY change | +11.8% | +33.9% | +21.5% | +23.9% | +11.6% | -11.0% | -4.5% | -5.8% |
| 産業 I T | / Industrial IT Business | 31,166 | 36,766 | 30,539 | 38,064 | 31,059 | 38,814 | 31,676 | 37,009 |
| | 前期比 / YOY change | +7.4% | +14.6% | +3.4% | +0.5% | -0.3% | +5.6% | +3.7% | -2.8% |
| 広域 I Tソリューション | / Regional IT Solutions | 37,943 | 53,971 | 41,494 | 52,861 | 42,393 | 57,786 | 43,450 | 55,289 |
| | 前期比 / YOY change | +3.0% | +9.5% | +16.6% | +17.7% | +11.7% | +7.1% | +4.7% | +4.6% |

(5-2) 受注高及び受注残高 (ソフトウェア開発) / Order Status (Software development only)

| (単位：百万円 / Millions of yen) | | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|----------------------------|-----------------------------------|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 当期受注高 | / Orders received during the term | 61,232 | 82,257 | 53,727 | 85,522 | 59,070 | 74,106 | 60,712 | 84,619 |
| | 前期比 / YOY change | -0.2% | +17.8% | -6.0% | +3.0% | -3.5% | -9.9% | +13.0% | -1.1% |
| オファリングサービス | / Offering Service Business | 9,561 | 12,269 | 8,377 | 12,622 | 10,630 | 13,215 | 10,742 | 13,210 |
| | 前期比 / YOY change | +3.9% | -17.0% | +13.9% | -19.2% | +11.2% | +7.7% | +28.2% | +4.7% |
| B P M | / Business Process Management | 4,530 | 3,906 | 4,902 | 3,461 | 3,524 | 2,574 | 2,825 | 4,105 |
| | 前期比 / YOY change | -19.3% | -8.2% | +23.8% | -27.1% | -22.2% | -34.1% | -42.4% | +18.6% |
| 金融 I T | / Financial IT Business | 11,872 | 24,494 | 6,731 | 22,567 | 9,018 | 14,520 | 10,873 | 17,795 |
| | 前期比 / YOY change | +44.2% | +91.7% | -41.7% | +41.0% | -24.0% | -40.7% | +61.5% | -21.1% |
| 産業 I T | / Industrial IT Business | 16,839 | 18,652 | 16,840 | 21,516 | 17,430 | 19,723 | 19,931 | 22,162 |
| | 前期比 / YOY change | -12.6% | +10.8% | -10.9% | -2.2% | +3.5% | +5.7% | +18.4% | +3.0% |
| 広域 I Tソリューション | / Regional IT Solutions | 18,427 | 22,934 | 16,875 | 25,353 | 18,465 | 24,072 | 16,339 | 27,344 |
| | 前期比 / YOY change | -3.1% | +8.3% | +9.4% | +2.9% | +0.2% | +5.0% | -3.2% | +7.8% |
| (4) 受注高及び受注残高 (ソフトウェア開 | / Order backlog at period-end | 92,331 | 105,707 | 91,682 | 103,282 | 94,606 | 97,863 | 88,768 | 101,386 |
| | 前期比 / YOY change | +8.9% | +19.0% | +13.4% | +9.9% | +2.5% | -7.4% | -3.2% | -1.8% |
| オファリングサービス | / Offering Service Business | 14,684 | 15,511 | 12,614 | 13,616 | 14,070 | 16,208 | 15,322 | 16,152 |
| | 前期比 / YOY change | +5.4% | -9.4% | -0.6% | -14.9% | -4.2% | +4.5% | +21.5% | +18.6% |
| B P M | / Business Process Management | 8,744 | 8,203 | 8,760 | 7,449 | 7,751 | 6,880 | 6,509 | 7,259 |
| | 前期比 / YOY change | -0.5% | -6.3% | +4.7% | -12.4% | -11.4% | -16.1% | -25.7% | -2.5% |
| 金融 I T | / Financial IT Business | 21,635 | 32,535 | 25,139 | 31,824 | 25,507 | 24,458 | 21,071 | 24,739 |
| | 前期比 / YOY change | +21.4% | +75.0% | +35.9% | +45.5% | +17.9% | -24.8% | -16.2% | -22.3% |
| 産業 I T | / Industrial IT Business | 23,220 | 22,587 | 21,045 | 22,694 | 21,178 | 21,561 | 21,666 | 23,065 |
| | 前期比 / YOY change | +8.3% | +8.6% | -1.9% | -6.0% | -8.8% | -4.5% | +2.9% | +1.6% |
| 広域 I Tソリューション | / Regional IT Solutions | 24,046 | 26,869 | 24,123 | 27,697 | 26,099 | 28,753 | 24,197 | 30,169 |
| | 前期比 / YOY change | +5.5% | +13.8% | +21.8% | +17.9% | +8.5% | +7.0% | +0.3% | +8.9% |

(6) その他 / Other

| (単位：百万円 / Millions of yen) | | 2023年3月期 / Fiscal 2023 | | | | 2024年3月期 / Fiscal 2024 | | | |
|----------------------------|---|------------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|
| | | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter | 第1四半期 1st quarter | 第2四半期 2nd quarter | 第3四半期 3rd quarter | 第4四半期 4th quarter |
| 設備投資額 | / Capital expenditures | 1,946 | 3,016 | 2,869 | 3,396 | 3,398 | 2,646 | 9,957 | 3,190 |
| 減価償却費 | / Depreciation | 3,702 | 3,714 | 4,245 | 4,036 | 4,006 | 4,121 | 4,728 | 4,483 |
| 研究開発費 | / Research and development expenses | 708 | 943 | 700 | 752 | 691 | 851 | 639 | 776 |
| のれん償却額 | / Amortization of goodwill | 82 | 88 | 83 | 81 | 83 | 480 | 478 | 532 |
| 期末のれん残高 | / Goodwill balance at the end of the term | 1,574 | 1,555 | 1,455 | 1,370 | 24,417 | 30,523 | 31,815 | 31,610 |
| 期末従業員数 (人) | / Number of Employees at the end of the | 22,313 | 22,206 | 22,155 | 21,946 | 22,528 | 22,281 | 22,173 | 21,972 |

のれん償却額及び期末のれん残高は、取得原価の配分により識別した無形資産に係るものを含んでいます。

Goodwill amortization and goodwill balance at the end of each reporting period includes goodwill associated with intangible assets recognized separately through purchase price allocation.

3. 主要経営指標の経年推移（連結） / Twelve-Year Summary [Consolidated]

(1) 業績概要 / Performance Summary

| (単位：百万円 / Millions of yen) | | 2014年3月期 | 2015年3月期 | 2016年3月期 | 2017年3月期 | 2018年3月期 | 2019年3月期 | 2020年3月期 | 2021年3月期 | 2022年3月期 | 2023年3月期 | 2024年3月期 | 2025年3月期 | | |
|---|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|-------------|--|
| | | (第6期) | (第7期) | (第8期) | (第9期) | (第10期) | (第11期) | (第12期) | (第13期) | (第14期) | (第15期) | (第16期) | (第17期) | Fiscal 2025 | |
| | | Fiscal 2014 | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 | Fiscal 2018 | Fiscal 2019 | Fiscal 2020 | Fiscal 2021 | Fiscal 2022 | Fiscal 2023 | Fiscal 2024 | 上期計画 | 通期計画 | |
| | | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 1st half | Full Year | |
| | | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | (Plan) | (Plan) | |
| 売上高 / Net sales | | 346,647 | 361,025 | 382,689 | 393,398 | 405,648 | 420,769 | 443,717 | 448,383 | 482,547 | 508,400 | 549,004 | 270,000 | 555,000 | |
| | 前期比 / YOY change | +2.6% | +4.1% | +6.0% | +2.8% | +3.1% | +3.7% | +5.5% | +1.1% | +7.6% | +5.4% | +8.0% | +0.9% | +1.1% | |
| オファリングサービス / Offering Service Business | | - | - | - | - | - | - | - | - | 91,586 | 99,132 | 116,115 | 61,600 | 126,200 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +8.2% | +17.1% | +14.5% | +8.7% | |
| B P M / Business Process Management | | - | - | - | - | - | - | - | - | 40,611 | 40,958 | 39,882 | 20,300 | 40,900 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +0.9% | -2.6% | +1.8% | +2.6% | |
| 金融 I T / Financial IT Business | | - | - | - | - | - | - | - | - | 90,011 | 99,432 | 104,822 | 49,400 | 97,500 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +10.5% | +5.4% | -7.4% | -7.0% | |
| 産業 I T / Industrial IT Business | | - | - | - | - | - | - | - | - | 106,936 | 112,916 | 121,309 | 60,000 | 124,900 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +5.6% | +7.4% | +3.3% | +3.0% | |
| 広域 I T ソリューション / Regional IT Solutions | | - | - | - | - | - | - | - | - | 150,685 | 153,531 | 164,786 | 77,800 | 163,400 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +1.9% | +7.3% | -4.3% | -0.8% | |
| その他 / Other business | | - | - | - | - | - | - | - | - | 2,716 | 2,429 | 2,088 | 900 | 2,100 | |
| | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -10.6% | -14.0% | -10.8% | +0.6% | |
| サービス I T / Service IT Business | | - | - | - | - | 93,731 | 104,154 | 111,377 | 124,372 | 142,376 | - | - | - | - | |
| | 前期比 / YOY change | - | - | - | - | - | +11.1% | +6.9% | +11.7% | +14.5% | - | - | - | - | |
| B P O / BPO | | - | - | - | - | 34,909 | 33,134 | 30,688 | 32,702 | 34,519 | - | - | - | - | |
| | 前期比 / YOY change | - | - | - | - | - | -5.1% | -7.4% | +6.6% | +5.6% | - | - | - | - | |
| 金融 I T / Financial IT Business | | - | - | - | - | 106,424 | 106,103 | 114,204 | 110,262 | 124,416 | - | - | - | - | |
| | 前期比 / YOY change | - | - | - | - | - | -0.3% | +7.6% | -3.5% | +12.8% | - | - | - | - | |
| 産業 I T / Industrial IT Business | | - | - | - | - | 165,686 | 172,949 | 183,292 | 176,706 | 176,982 | - | - | - | - | |
| | 前期比 / YOY change | - | - | - | - | - | +4.4% | +6.0% | -3.6% | +0.2% | - | - | - | - | |
| その他 / Other business | | - | - | - | - | 4,896 | 4,427 | 4,153 | 4,340 | 4,251 | - | - | - | - | |
| | 前期比 / YOY change | - | - | - | - | - | -9.6% | -6.2% | +4.5% | -2.1% | - | - | - | - | |
| 売上原価 / Cost of sales | | 283,881 | 294,927 | 312,153 | 317,440 | 321,286 | 325,985 | 337,820 | 334,671 | 353,699 | 366,668 | 397,365 | - | 396,000 | |
| | 構成比 / Composition | 81.9% | 81.7% | 81.6% | 80.7% | 79.2% | 77.5% | 76.1% | 74.6% | 73.3% | 72.1% | 72.4% | - | 71.4% | |
| | 前期比 / YOY change | +2.5% | +3.9% | +5.8% | +1.7% | +1.2% | +1.5% | +3.6% | -0.9% | +5.7% | +3.7% | +8.4% | - | -0.3% | |
| 売上総利益 / Gross profit | | 62,766 | 66,097 | 70,535 | 75,958 | 84,362 | 94,784 | 105,896 | 113,712 | 128,848 | 141,732 | 151,639 | - | 159,000 | |
| | 構成比 / Composition | 18.1% | 18.3% | 18.4% | 19.3% | 20.8% | 22.5% | 23.9% | 25.4% | 26.7% | 27.9% | 27.6% | - | 28.6% | |
| | 前期比 / YOY change | +3.1% | +5.3% | +6.7% | +7.7% | +11.1% | +12.4% | +11.7% | +7.4% | +13.3% | +10.0% | +7.0% | - | +4.9% | |
| 販売費及び一般管理費 / Selling, general and administrative expenses | | 43,255 | 44,976 | 46,099 | 48,938 | 51,618 | 56,740 | 61,057 | 67,963 | 74,108 | 79,403 | 87,070 | - | 92,500 | |
| | 構成比 / Composition | 12.5% | 12.5% | 12.0% | 12.4% | 12.7% | 13.5% | 13.8% | 15.2% | 15.4% | 15.6% | 15.9% | - | 16.7% | |
| | 前期比 / YOY change | +1.2% | +4.0% | +2.5% | +6.2% | +5.5% | +9.9% | +7.6% | +11.3% | +9.0% | +7.1% | +9.7% | - | +6.2% | |
| 営業利益 / Operating income | | 19,510 | 21,121 | 24,436 | 27,019 | 32,743 | 38,043 | 44,839 | 45,748 | 54,739 | 62,328 | 64,568 | 30,000 | 66,500 | |
| | 構成比 / Composition | 5.6% | 5.9% | 6.4% | 6.9% | 8.1% | 9.0% | 10.1% | 10.2% | 11.3% | 12.3% | 11.8% | 11.1% | 12.0% | |
| | 前期比 / YOY change | +7.4% | +8.3% | +15.7% | +10.6% | +21.2% | +16.2% | +17.9% | +2.0% | +19.7% | +13.9% | +3.6% | -1.3% | +3.0% | |
| 経常利益 / Recurring profit | | 18,971 | 21,251 | 24,521 | 27,092 | 32,795 | 38,603 | 46,070 | 39,257 | 55,710 | 63,204 | 68,553 | 30,000 | 66,500 | |
| | 構成比 / Composition | 5.5% | 5.9% | 6.4% | 6.9% | 8.1% | 9.2% | 10.4% | 8.8% | 11.5% | 12.4% | 12.5% | 11.1% | 12.0% | |
| | 前期比 / YOY change | +8.8% | +12.0% | +15.4% | +10.5% | +21.1% | +17.7% | +19.3% | -14.8% | +41.9% | +13.5% | +8.5% | -5.8% | -3.0% | |
| 親会社株主に帰属する当期純利益 / Net income attributable to owners of the parent company | | 7,913 | 10,275 | 12,678 | 16,306 | 20,620 | 26,034 | 29,411 | 27,692 | 39,462 | 55,461 | 48,873 | 20,300 | 44,800 | |
| | 構成比 / Composition | 2.3% | 2.8% | 3.3% | 4.1% | 5.1% | 6.2% | 6.6% | 6.2% | 8.2% | 10.9% | 8.9% | 7.5% | 8.1% | |
| | 前期比 / YOY change | +34.9% | +29.8% | +23.4% | +28.6% | +26.5% | +26.3% | +13.0% | -5.8% | +42.5% | +40.5% | -11.9% | -0.0% | -8.3% | |
| 1株当たり当期純利益 (円) / Net income per share - basic (yen) | | 90.16 | 117.40 | 145.22 | 189.02 | 241.44 | 307.83 | 350.35 | 110.51 | 157.69 | 227.11 | 203.28 | - | 192.55 | |
| 潜在株式調整後1株当たり当期純利益 / Net income per share - diluted (yen) | | 90.12 | - | - | - | - | - | - | - | - | - | - | - | - | |
| 1株当たり配当金 / Dividends per share (yen) | | 25.00 | 30.00 | 33.00 | 36.00 | 40.00 | 70.00 | 90.00 | 35.00 | 44.00 | 50.00 | 56.00 | 34.00 | 68.00 | |
| 配当性向 (%) / Payout ratio (%) | | 27.7% | 25.6% | 22.7% | 19.0% | 16.6% | 22.8% | 25.7% | 31.9% | 27.9% | 22.0% | 27.5% | - | 35.3% | |
| 総還元性向 (%) / Total Return Ratio(%) | | 27.7% | 30.4% | 35.3% | 31.9% | 30.5% | 39.0% | 39.8% | 42.8% | 39.3% | 76.0% | 85.8% | - | 50.0% | |

当社は、2020年4月1日を効力発生日として普通株式1株につき3株の割合で株式分割を行っており、2021年3月期以降の1株当たり当期純利益および1株当たり配当金については、当該株式分割の影響を考慮しています。

総還元性向は、株主還元の基本方針に基づく自己株式の取得に加えて、資本構成の適正化を図る一環としての自己株式の取得を反映した数値となっています。

The Company carried out a three-for-one common stock split on April 1, 2020. The impact of said stock split is reflected in "Net income per share" and "Dividends per share" from fiscal 2021.

The total return ratio reflects the acquisition of treasury stock as part of the company's efforts to optimize its capital structure, in addition to the acquisition of treasury stock in accordance with the basic policy for returning profits to shareholders.

(2) セグメント損益 / Sales and Income by Business Segment

| (単位：百万円 / Millions of yen) | | | 2014年3月期 | 2015年3月期 | 2016年3月期 | 2017年3月期 | 2018年3月期 | 2019年3月期 | 2020年3月期 | 2021年3月期 | 2022年3月期 | 2023年3月期 | 2024年3月期 | 2025年3月期 | | |
|----------------------------|--|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|----------|
| | | | (第6期) | (第7期) | (第8期) | (第9期) | (第10期) | (第11期) | (第12期) | (第13期) | (第14期) | (第15期) | (第16期) | (第17期) | Fiscal 2025 | |
| | | | Fiscal 2014 | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 | Fiscal 2018 | Fiscal 2019 | Fiscal 2020 | Fiscal 2021 | Fiscal 2022 | Fiscal 2023 | Fiscal 2024 | 上期計画 | 通期計画 | 1st half |
| | | | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | 通期 | |
| | | | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | Full year | |
| 売上高 | / Net sales | | 346,647 | 361,025 | 382,689 | 393,398 | 405,648 | 420,769 | 443,717 | 448,383 | 482,547 | 508,400 | 549,004 | 270,000 | 555,000 | |
| | | 前期比 / YOY change | +2.6% | +4.1% | +6.0% | +2.8% | +3.1% | +3.7% | +5.5% | +1.1% | +7.6% | +5.4% | +8.0% | +0.9% | +1.1% | |
| オファリングサービス | / Offering Service Business | | - | - | - | - | - | - | - | - | 103,167 | 111,752 | 130,759 | 68,600 | 140,800 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +8.3% | +17.0% | +14.1% | +7.7% | |
| B P M | / Business Process Management | | - | - | - | - | - | - | - | - | 42,951 | 43,255 | 41,953 | 21,400 | 43,000 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +0.7% | -3.0% | +1.9% | +2.5% | |
| 金融 I T | / Financial IT Business | | - | - | - | - | - | - | - | - | 91,651 | 101,184 | 106,304 | 50,000 | 98,500 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +10.4% | +5.1% | -7.6% | -7.3% | |
| 産業 I T | / Industrial IT Business | | - | - | - | - | - | - | - | - | 108,751 | 113,632 | 121,896 | 60,300 | 125,500 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +4.5% | +7.3% | +3.4% | +3.0% | |
| 広域 I Tソリューション | / Regional IT Solutions | | - | - | - | - | - | - | - | - | 156,231 | 160,010 | 172,376 | 82,000 | 171,000 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +2.4% | +7.7% | -4.1% | -0.8% | |
| その他 | / Other business | | - | - | - | - | - | - | - | - | 6,369 | 8,957 | 9,581 | 4,700 | 10,000 | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +40.6% | +7.0% | +1.0% | +4.4% | |
| 内部消去・調整額 | / Inter-segment eliminationadjustments | | - | - | - | - | - | - | - | - | -26,576 | -30,394 | -33,866 | -17,000 | -33,800 | |
| サービス I T | / Service IT Business | | - | - | - | - | 100,603 | 117,617 | 125,518 | 136,946 | 155,104 | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +16.9% | +6.7% | +9.1% | +13.3% | - | - | - | - | |
| B P O | / BPO | | - | - | - | - | 38,257 | 36,231 | 33,699 | 35,453 | 36,617 | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | -5.3% | -7.0% | +5.2% | +3.3% | - | - | - | - | |
| 金融 I T | / Financial IT Business | | - | - | - | - | 106,655 | 106,436 | 114,472 | 110,660 | 124,937 | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | -0.2% | +7.6% | -3.3% | +12.9% | - | - | - | - | |
| 産業 I T | / Industrial IT Business | | - | - | - | - | 176,485 | 189,595 | 202,701 | 194,414 | 191,232 | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +7.4% | +6.9% | -4.1% | -1.6% | - | - | - | - | |
| その他 | / Other business | | - | - | - | - | 10,688 | 8,982 | 8,806 | 8,837 | 8,889 | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | -16.0% | -2.0% | +0.3% | +0.6% | - | - | - | - | |
| 内部消去・調整額 | / Inter-segment eliminationadjustments | | - | - | - | - | -27,041 | -38,092 | -41,481 | -37,928 | -34,233 | - | - | - | - | |
| 営業利益 | / Operating income | | 19,510 | 21,121 | 24,436 | 27,019 | 32,743 | 38,043 | 44,839 | 45,748 | 54,739 | 62,328 | 64,568 | 30,000 | 66,500 | |
| | | 構成比 / Composition | 5.6% | 5.9% | 6.4% | 6.9% | 8.1% | 9.0% | 10.1% | 10.2% | 11.3% | 12.3% | 11.8% | 11.1% | 12.0% | |
| | | 前期比 / YOY change | +7.4% | +8.3% | +15.7% | +10.6% | +21.2% | +16.2% | +17.9% | +2.0% | +19.7% | +13.9% | +3.6% | -1.3% | +3.0% | |
| オファリングサービス | / Offering Service Business | | - | - | - | - | - | - | - | - | 4,692 | 6,426 | 7,659 | 3,300 | 8,600 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 4.5% | 5.8% | 5.9% | 4.8% | 6.1% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +36.9% | +19.2% | +24.1% | +12.3% | |
| B P M | / Business Process Management | | - | - | - | - | - | - | - | - | 4,991 | 5,123 | 4,551 | 2,100 | 4,500 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 11.6% | 11.8% | 10.8% | 9.8% | 10.5% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +2.6% | -11.2% | -0.4% | -1.1% | |
| 金融 I T | / Financial IT Business | | - | - | - | - | - | - | - | - | 12,355 | 13,896 | 15,185 | 6,000 | 12,000 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 13.5% | 13.7% | 14.3% | 12.0% | 12.2% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +12.5% | +9.3% | -23.9% | -21.0% | |
| 産業 I T | / Industrial IT Business | | - | - | - | - | - | - | - | - | 15,356 | 16,728 | 18,287 | 9,200 | 19,600 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 14.1% | 14.7% | 15.0% | 15.3% | 15.6% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +8.9% | +9.3% | +8.6% | +7.2% | |
| 広域 I Tソリューション | / Regional IT Solutions | | - | - | - | - | - | - | - | - | 16,492 | 19,343 | 18,497 | 9,300 | 21,500 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 10.6% | 12.1% | 10.7% | 11.3% | 12.6% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +17.3% | -4.4% | +3.2% | +16.2% | |
| その他 | / Other business | | - | - | - | - | - | - | - | - | 770 | 878 | 777 | 300 | 700 | |
| | | 構成比 / Composition | - | - | - | - | - | - | - | - | 12.1% | 9.8% | 8.1% | 6.4% | 7.0% | |
| | | 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +13.9% | -11.5% | -16.8% | -10.0% | |
| 内部消去・調整額 | / Inter-segment eliminationadjustments | | - | - | - | - | - | - | - | - | 79 | -67 | -390 | -200 | -400 | |
| サービス I T | / Service IT Business | | - | - | - | - | 8,139 | 8,519 | 8,198 | 8,695 | 11,095 | - | - | - | - | |
| | | 構成比 / Composition | - | - | - | - | 8.1% | 7.2% | 6.5% | 6.3% | 7.2% | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +4.7% | -3.8% | +6.1% | +27.6% | - | - | - | - | |
| B P O | / BPO | | - | - | - | - | 1,638 | 1,843 | 2,622 | 3,105 | 3,453 | - | - | - | - | |
| | | 構成比 / Composition | - | - | - | - | 4.3% | 5.1% | 7.8% | 8.8% | 9.4% | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +12.6% | +42.2% | +18.4% | +11.2% | - | - | - | - | |
| 金融 I T | / Financial IT Business | | - | - | - | - | 11,331 | 12,797 | 14,936 | 15,320 | 16,765 | - | - | - | - | |
| | | 構成比 / Composition | - | - | - | - | 10.6% | 12.0% | 13.0% | 13.8% | 13.4% | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +12.9% | +16.7% | +2.6% | +9.4% | - | - | - | - | |
| 産業 I T | / Industrial IT Business | | - | - | - | - | 11,509 | 14,777 | 19,159 | 18,710 | 22,959 | - | - | - | - | |
| | | 構成比 / Composition | - | - | - | - | 6.5% | 7.8% | 9.5% | 9.6% | 12.0% | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | +28.4% | +29.7% | -2.3% | +22.7% | - | - | - | - | |
| その他 | / Other business | | - | - | - | - | 1,010 | 961 | 932 | 938 | 850 | - | - | - | - | |
| | | 構成比 / Composition | - | - | - | - | 9.4% | 10.7% | 10.6% | 10.6% | 9.6% | - | - | - | - | |
| | | 前期比 / YOY change | - | - | - | - | - | -4.8% | -3.0% | +0.7% | -9.5% | - | - | - | - | |
| 内部消去・調整額 | / Inter-segment eliminationadjustments | | - | - | - | - | -884 | -855 | -1,009 | -1,022 | -384 | - | - | - | - | |

各セグメントの売上高はセグメント間の売上高を含んだ数値です。
Net sales for each segment include intersegment sales.

(3) 受注高及び受注残高 (全体) / Order Status (Total)

| (単位 : 百万円 / Millions of yen) | 2014年3月期 (第6期) Fiscal 2014 | 2015年3月期 (第7期) Fiscal 2015 | 2016年3月期 (第8期) Fiscal 2016 | 2017年3月期 (第9期) Fiscal 2017 | 2018年3月期 (第10期) Fiscal 2018 | 2019年3月期 (第11期) Fiscal 2019 | 2020年3月期 (第12期) Fiscal 2020 | 2021年3月期 (第13期) Fiscal 2021 | 2022年3月期 (第14期) Fiscal 2022 | 2023年3月期 (第15期) Fiscal 2023 | 2024年3月期 (第16期) Fiscal 2024 |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year |
| | | | | | | | | | | | |
| 当期受注高 / Orders received during the term | - | - | - | - | - | 427,210 | 439,748 | 452,284 | 495,291 | 523,956 | 552,940 |
| 前期比 / YOY change | - | - | - | - | - | - | +2.9% | +2.9% | +9.5% | +5.8% | +5.5% |
| オファリングサービス / Offering Service Business | - | - | - | - | - | - | - | - | 96,020 | 100,617 | 123,518 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +4.8% | +22.8% |
| B P M / Business Process Management | - | - | - | - | - | - | - | - | 41,900 | 39,904 | 39,976 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -4.8% | +0.2% |
| 金融 I T / Financial IT Business | - | - | - | - | - | - | - | - | 90,665 | 108,841 | 101,977 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +20.0% | -6.3% |
| 産業 I T / Industrial IT Business | - | - | - | - | - | - | - | - | 114,269 | 113,115 | 120,253 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -1.0% | +6.3% |
| 広域 I Tソリューション / Regional IT Solutions | - | - | - | - | - | - | - | - | 152,435 | 161,477 | 167,214 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +5.9% | +3.6% |
| サービス I T / Service IT Business | - | - | - | - | - | 107,344 | 111,929 | 128,507 | 151,526 | - | - |
| 前期比 / YOY change | - | - | - | - | - | - | +4.3% | +14.8% | +17.9% | - | - |
| B P O / BPO | - | - | - | - | - | 33,134 | 30,688 | 32,702 | 34,519 | - | - |
| 前期比 / YOY change | - | - | - | - | - | - | -7.4% | +6.6% | +5.6% | - | - |
| 金融 I T / Financial IT Business | - | - | - | - | - | 108,494 | 117,015 | 113,921 | 125,419 | - | - |
| 前期比 / YOY change | - | - | - | - | - | - | +7.9% | -2.6% | +10.1% | - | - |
| 産業 I T / Industrial IT Business | - | - | - | - | - | 178,236 | 180,116 | 177,153 | 182,289 | - | - |
| 前期比 / YOY change | - | - | - | - | - | - | +1.1% | -1.6% | +2.9% | - | - |
| 期末受注残高 / Order backlog at period-end | - | - | - | - | 122,067 | 132,935 | 133,121 | 147,214 | 161,453 | 180,373 | 188,044 |
| 前期比 / YOY change | - | - | - | - | - | +8.9% | +0.1% | +10.6% | +9.7% | +11.7% | +4.3% |
| オファリングサービス / Offering Service Business | - | - | - | - | - | - | - | - | 30,780 | 33,199 | 42,248 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +7.9% | +27.3% |
| B P M / Business Process Management | - | - | - | - | - | - | - | - | 8,503 | 7,449 | 7,543 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -12.4% | +1.3% |
| 金融 I T / Financial IT Business | - | - | - | - | - | - | - | - | 39,390 | 48,799 | 45,954 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +23.9% | -5.8% |
| 産業 I T / Industrial IT Business | - | - | - | - | - | - | - | - | 37,865 | 38,064 | 37,009 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +0.5% | -2.8% |
| 広域 I Tソリューション / Regional IT Solutions | - | - | - | - | - | - | - | - | 44,914 | 52,861 | 55,289 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +17.7% | +4.6% |
| サービス I T / Service IT Business | - | - | - | - | 30,693 | 33,883 | 34,434 | 44,421 | 53,555 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +10.4% | +1.6% | +29.0% | +20.6% | - | - |
| B P O / BPO | - | - | - | - | - | - | - | - | - | - | - |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | - | - |
| 金融 I T / Financial IT Business | - | - | - | - | 39,254 | 41,645 | 44,456 | 48,114 | 49,117 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +6.1% | +6.7% | +8.2% | +2.1% | - | - |
| 産業 I T / Industrial IT Business | - | - | - | - | 52,120 | 57,407 | 54,230 | 54,678 | 58,780 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +10.1% | -5.5% | +0.8% | +7.5% | - | - |

2022年3月期はセグメント変更に伴い、「その他」に含めていた一部取引分を「広域ITソリューション」に移行したことから、セグメント変更の前後で数値に差異が生じています。

Some transactions included under Other were transferred to Regional IT Solutions, paralleling segment restructuring, leading to a discrepancy in figures before and after the change in segment structure.

(4) 受注高及び受注残高 (ソフトウェア開発) / Order Status (Software development only)

| (単位 : 百万円 / Millions of yen) | 2014年3月期 (第6期) | 2015年3月期 (第7期) | 2016年3月期 (第8期) | 2017年3月期 (第9期) | 2018年3月期 (第10期) | 2019年3月期 (第11期) | 2020年3月期 (第12期) | 2021年3月期 (第13期) | 2022年3月期 (第14期) | 2023年3月期 (第15期) | 2024年3月期 (第16期) |
|---|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | Fiscal 2014 | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 | Fiscal 2018 | Fiscal 2019 | Fiscal 2020 | Fiscal 2021 | Fiscal 2022 | Fiscal 2023 | Fiscal 2024 |
| | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year |
| 当期受注高 / Orders received during the term | 172,721 | 199,842 | 207,345 | 208,307 | 219,225 | 238,298 | 246,330 | 237,323 | 271,350 | 282,739 | 278,508 |
| 前期比 / YOY change | -3.7% | +15.7% | +3.8% | +0.5% | +5.2% | +8.7% | +3.4% | -3.7% | +14.3% | +4.2% | -1.5% |
| オファリングサービス / Offering Service Business | - | - | - | - | - | - | - | - | 46,950 | 42,831 | 47,799 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -8.8% | +11.6% |
| B P M / Business Process Management | - | - | - | - | - | - | - | - | 18,579 | 16,800 | 13,030 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -9.6% | -22.4% |
| 金融 I T / Financial IT Business | - | - | - | - | - | - | - | - | 48,576 | 65,666 | 52,209 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +35.2% | -20.5% |
| 産業 I T / Industrial IT Business | - | - | - | - | - | - | - | - | 76,999 | 73,849 | 79,248 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -4.1% | +7.3% |
| 広域 I Tソリューション / Regional IT Solutions | - | - | - | - | - | - | - | - | 80,243 | 83,591 | 86,221 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +4.2% | +3.1% |
| サービス I T / Service IT Business | - | - | - | - | 42,757 | 47,513 | 53,741 | 55,037 | 64,248 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +11.1% | +13.1% | +2.4% | +16.7% | - | - |
| 金融 I T / Financial IT Business | - | - | - | - | 70,963 | 69,173 | 73,249 | 68,490 | 78,349 | - | - |
| 前期比 / YOY change | - | - | - | - | - | -2.5% | +5.9% | -6.5% | +14.4% | - | - |
| 産業 I T / Industrial IT Business | - | - | - | - | 105,505 | 121,610 | 119,339 | 113,795 | 128,752 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +15.3% | -1.9% | -4.6% | +13.1% | - | - |
| 期末受注残高 / Order backlog at period-end | 58,869 | 71,095 | 69,961 | 64,751 | 67,716 | 75,549 | 79,277 | 83,797 | 94,016 | 103,282 | 101,386 |
| 前期比 / YOY change | -5.1% | +20.8% | -1.6% | -7.4% | +4.6% | +11.6% | +4.9% | +5.7% | +12.2% | +9.9% | -1.8% |
| オファリングサービス / Offering Service Business | - | - | - | - | - | - | - | - | 15,993 | 13,616 | 16,152 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -14.9% | +18.6% |
| B P M / Business Process Management | - | - | - | - | - | - | - | - | 8,503 | 7,449 | 7,259 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -12.4% | -2.5% |
| 金融 I T / Financial IT Business | - | - | - | - | - | - | - | - | 21,878 | 31,824 | 24,739 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +45.5% | -22.3% |
| 産業 I T / Industrial IT Business | - | - | - | - | - | - | - | - | 24,139 | 22,694 | 23,065 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | -6.0% | +1.6% |
| 広域 I Tソリューション / Regional IT Solutions | - | - | - | - | - | - | - | - | 23,502 | 27,697 | 30,169 |
| 前期比 / YOY change | - | - | - | - | - | - | - | - | - | +17.9% | +8.9% |
| サービス I T / Service IT Business | - | - | - | - | 12,142 | 13,746 | 15,309 | 20,367 | 22,447 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +13.2% | +11.4% | +33.0% | +10.2% | - | - |
| 金融 I T / Financial IT Business | - | - | - | - | 23,324 | 24,572 | 28,400 | 28,541 | 30,559 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +5.4% | +15.6% | +0.5% | +7.1% | - | - |
| 産業 I T / Industrial IT Business | - | - | - | - | 32,249 | 37,230 | 35,566 | 34,887 | 41,009 | - | - |
| 前期比 / YOY change | - | - | - | - | - | +15.4% | -4.5% | -1.9% | +17.5% | - | - |

2022年3月期はセグメント変更に伴い、「その他」に含めていた一部取引分を「広域ITソリューション」に移行したことから、セグメント変更の前後で数値に差異が生じています。

Some transactions included under Other were transferred to Regional IT Solutions, paralleling segment restructuring, leading to a discrepancy in figures before and after the change in segment structure.

(5) 財政状態、キャッシュ・フロー、その他 / Financial Position, Cash Flow, and Other

| (単位：百万円 / Millions of yen) | 2014年3月期 (第6期) | 2015年3月期 (第7期) | 2016年3月期 (第8期) | 2017年3月期 (第9期) | 2018年3月期 (第10期) | 2019年3月期 (第11期) | 2020年3月期 (第12期) | 2021年3月期 (第13期) | 2022年3月期 (第14期) | 2023年3月期 (第15期) | 2024年3月期 (第16期) | 2025年3月期 (第17期) | |
|---|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------------|
| | Fiscal 2014 | Fiscal 2015 | Fiscal 2016 | Fiscal 2017 | Fiscal 2018 | Fiscal 2019 | Fiscal 2020 | Fiscal 2021 | Fiscal 2022 | Fiscal 2023 | Fiscal 2024 | Fiscal 2025 | |
| | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 通期 Full year | 上期計画 1st half (Plan) |
| 流動資産 / Current assets | 143,519 | 140,450 | 166,666 | 152,162 | 162,064 | 176,231 | 181,543 | 229,965 | 259,261 | 268,682 | 291,556 | - | - |
| 固定資産 / Fixed assets | 170,091 | 205,401 | 169,828 | 185,459 | 204,889 | 194,426 | 201,356 | 221,106 | 217,381 | 193,637 | 233,899 | - | - |
| 総資産 / Total assets | 313,610 | 345,851 | 336,495 | 337,622 | 366,954 | 370,657 | 382,899 | 451,072 | 476,642 | 462,320 | 525,456 | - | - |
| 流動負債 / Current liabilities | 72,790 | 77,666 | 91,508 | 78,676 | 81,310 | 91,126 | 88,479 | 100,915 | 139,236 | 117,179 | 140,277 | - | - |
| 固定負債 / Non-current liabilities | 76,316 | 79,395 | 64,447 | 59,743 | 59,344 | 45,121 | 46,462 | 70,726 | 34,412 | 35,914 | 60,453 | - | - |
| 負債合計 / Total liabilities | 149,107 | 157,062 | 155,955 | 138,420 | 140,655 | 136,248 | 134,942 | 171,642 | 173,649 | 153,094 | 200,730 | - | - |
| 純資産 / Net assets | 164,502 | 188,789 | 180,539 | 199,202 | 226,298 | 234,408 | 247,957 | 279,429 | 302,993 | 309,226 | 324,725 | - | - |
| 負債・純資産合計 / Total liabilities and net assets | 313,610 | 345,851 | 336,495 | 337,622 | 366,954 | 370,657 | 382,899 | 451,072 | 476,642 | 462,320 | 525,456 | - | - |
| 有利子負債 / Total interest-bearing debt | 58,869 | 52,114 | 46,158 | 35,144 | 32,876 | 26,893 | 22,294 | 43,629 | 37,517 | 16,043 | 37,972 | - | - |
| 有利子負債比率 / Interest-bearing debt ratio | 18.8% | 15.1% | 13.7% | 10.4% | 9.0% | 7.3% | 5.8% | 9.7% | 7.9% | 3.5% | 7.2% | - | - |
| 1株当たり純資産額 (円) / Net assets per share(yen) | 1,782.23 | 2,108.19 | 2,031.07 | 2,265.76 | 2,602.07 | 2,719.79 | 2,890.27 | 1,078.60 | 1,173.60 | 1,227.44 | 1,333.32 | - | - |
| 自己資本比率 (%) / Equity ratio (%) | 49.9% | 53.3% | 52.5% | 57.8% | 60.4% | 62.0% | 63.3% | 60.0% | 61.5% | 64.2% | 59.5% | - | - |
| 自己資本当期純利益率 (%) / Net income to equity capital ratio (%) | 5.1% | 6.0% | 7.0% | 8.8% | 9.9% | 11.5% | 12.5% | 10.8% | 14.0% | 18.8% | 16.0% | - | - |
| 当期純利益率 (%) / Net income ratio (%) | 2.3% | 2.8% | 3.3% | 4.1% | 5.1% | 6.2% | 6.6% | 6.2% | 8.2% | 10.9% | 8.9% | - | - |
| 総資産回転率 / Total asset turnover ratio | 1.13 | 1.09 | 1.12 | 1.17 | 1.15 | 1.14 | 1.16 | 1.08 | 1.04 | 1.08 | 1.11 | - | - |
| 財務レバレッジ / Financial leverage | 2.01 | 1.93 | 1.89 | 1.81 | 1.69 | 1.63 | 1.58 | 1.63 | 1.65 | 1.59 | 1.62 | - | - |
| 総資産経常利益率 (%) / Recurring profit to total assets ratio (%) | 6.2% | 6.4% | 7.2% | 8.0% | 9.3% | 10.5% | 12.2% | 9.4% | 12.0% | 13.5% | 13.9% | - | - |
| 営業活動によるキャッシュ・フロー / Cash flow from operating activities | 25,770 | 22,938 | 25,496 | 18,952 | 36,386 | 37,558 | 38,569 | 33,345 | 56,126 | 33,634 | 62,578 | - | - |
| 投資活動によるキャッシュ・フロー / Cash flow from investing activities | -5,334 | -17,744 | 8,688 | -23,488 | -14,202 | -1,213 | -26,437 | -17,522 | -3,424 | 11,300 | -32,817 | - | - |
| 財務活動によるキャッシュ・フロー / Cash flow from financial activities | -5,872 | -19,067 | -14,979 | -18,327 | -10,543 | -16,773 | -14,544 | 12,484 | -21,948 | -64,573 | -21,889 | - | - |
| 現金及び現金同等物の期末残高 / Cash and cash equivalents at the end of the term | 43,142 | 29,485 | 48,651 | 25,730 | 37,545 | 57,083 | 54,684 | 82,924 | 113,820 | 94,306 | 102,722 | - | - |
| フリー・キャッシュ・フロー / Free cash flows | 20,436 | 5,194 | 34,184 | -4,536 | 22,184 | 36,345 | 12,132 | 15,823 | 52,702 | 44,935 | 29,761 | - | - |
| 設備投資 / Capital expenditures | 12,544 | 16,873 | 14,210 | 15,159 | 16,907 | 13,334 | 16,702 | 25,085 | 13,783 | 11,230 | 19,193 | - | 25,200 |
| 減価償却費 / Depreciation | 12,454 | 12,809 | 11,952 | 11,801 | 12,572 | 12,783 | 12,020 | 13,318 | 15,083 | 15,700 | 17,340 | - | 17,200 |
| 研究開発費 / Research and development expenses | 853 | 1,097 | 1,086 | 1,178 | 996 | 1,003 | 1,702 | 1,789 | 2,784 | 3,104 | 2,958 | - | 3,200 |
| のれん償却額 / Amortization of goodwill | 1,166 | 1,052 | 339 | 326 | 289 | 289 | 171 | 312 | 497 | 336 | 1,574 | - | 2,100 |
| 期末のれん残高 / Goodwill balance at the end of the term | 830 | 2,021 | 1,393 | 1,332 | 1,118 | 503 | 355 | 2,550 | 1,556 | 1,370 | 31,610 | - | 29,500 |
| 期末従業員数 (人) / Number of employees at the end of the term | 19,081 | 19,090 | 19,393 | 19,843 | 19,877 | 19,483 | 19,744 | 21,817 | 21,709 | 21,946 | 21,972 | - | - |
| 新卒採用数 (人) / Number of new-graduate recruits | 455 | 620 | 688 | 674 | 712 | 892 | 810 | 902 | 976 | 1,016 | 987 | - | 928 |
| キャリア採用数 (人) / Number of regular recruits | 549 | 499 | 687 | 575 | 840 | 661 | 731 | 750 | 760 | 791 | 705 | - | - |

有利子負債にはリース債務を含めておりません。

フリー・キャッシュ・フローは営業活動によるキャッシュ・フローと投資活動によるキャッシュ・フローを合計したものです。

のれん償却額及び期末のれん残高は、取得原価の配分により識別した無形資産に係るものを含んでいます。

Total interest-bearing debt does not include lease obligations.

Free cash flows indicate total sum of cash flow from operating activities and cash flow from investing activities.

Goodwill amortization and goodwill balance at the end of each reporting period includes goodwill associated with intangible assets recognized separately through purchase price allocation.

ご注意事項 / Cautionary Statements

- ・日本語と英語の情報に相違がある場合は、日本語の情報が正しいものとして扱われます。
- ・本資料に記載されている業績見通し等の将来に関する記述は、当社が現在入手している情報及び合理的であると判断する一定の前提に基づいており、当社としてその実現を約束する趣旨のものではありません。実際の業績等は様々な要因により大きく異なる可能性があります。
- ・本日発表時点での最新数値を記載しているため、以前に発表した数値から変更になっている場合があります。
- ・各四半期会計期間（3カ月）の数値は累計期間の差引により算出しています。
- ・2017年3月期以前のセグメント情報は省略しています。
- ・2019年3月期第1四半期より、「『税効果会計に係る会計基準』の一部改正」（企業会計基準第28号 平成30年2月16日）等を適用しており、2018年3月期については遡及適用後の数値を記載しています。
- ・2022年3月期第1四半期より、「収益認識に関する会計基準」（企業会計基準第29号 2020年3月31日）等を適用しております。
- ・2023年3月期第1四半期から新マネジメント・アプローチの適用に伴い、セグメント区分を変更しています。2022年3月期の数値は変更後のセグメントに組み替えて算出したものです。
- ・上記以外の注意事項については、決算説明資料記載の注意事項をご参照ください。

- ・If there is any difference between the information in Japanese and English, the Japanese information will be treated as correct.
- ・All statements described in these materials are based on information available to management regarding the TIS INTEC Group—that is, TIS and the subsidiaries under its umbrella—as of the presentation date and certain assumptions deemed reasonable at this time. No intent is implied of promise by the Company to achieve such forward-looking statements. Indeed, various factors may cause future results to be substantially different from the assumptions presented in these materials.
- ・Full-year targets reflect revised performance estimates at the time of presentation.
- ・Quarterly financial results indicate the figures deducting from accumulated-term results.
(ex. Third quarter results = Three quarter results – Two quarter results)
- ・Segment information prior to fiscal 2017, ended March 31, 2017, has been omitted.
- ・From the first quarter of fiscal 2019, TIS applies “Partial Amendments to Accounting Standard for Tax Effect Accounting” (Accounting Standards Board of Japan, Statement No. 28, February 16, 2018). Figures for fiscal 2018 have been retrospectively restated in line with the aforementioned partial amendments.
- ・TIS applies “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29, issued March 31, 2020), effective from the first quarter of fiscal 2022, ending March 31, 2022.
- ・From the first quarter of fiscal 2023, ending March 31, 2023, TIS applied new management approach and changed business segment. Fiscal 2022 figures have been recalculated and reclassified according to the new segment breakdowns for comparison purposes.
- ・For cautionary statements other than those listed above, please refer to the cautionary statements in the notes to Financial Results.



TIS INTEC Group

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