## Supplementary Financial Data

Fiscal 2009 Results (Fiscal year ended March 31, 2009)

Fiscal 2009 Consolidated Statements of Income/Quarterly Results (IT Holdings, Consolidated)

| IT Holdings/Consolidated | Fiscal 2008 (TIS, Consolidated + INTEC Holdings, Consolidated) |  |  |  |  |  |  | (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Net sales | 63,966 | 88,311 | 152,278 | 67,824 | 102,309 | 170,134 | 322,413 | 66,934 | 96,491 | 163,426 | 69,559 | 105,316 | 174,875 | 338,302 |
| Outsourcing network |  |  | - | - | - | - | - | $28,768$ | $32,026$ | $60,794$ | $31,548$ | 33,378 | $64,926$ | $\begin{array}{\|c\|} \hline 125,720 \\ 3720 \end{array}$ |
| Software development |  |  |  |  |  | - | - | 28,894 | 53,106 | 82,000 | 29,739 | 64,106 | 93,846 | 175,847 |
|  |  |  |  | - | - | - | - | 43.2\% | 55.0\% | 50.2\% | 42.8\% | 60.9\% | 53.7\% | 52.0\% |
| Solution services |  |  |  | - |  | - | - | 6,361 | 8,553 | 14,914 | 5,903 | 8,591 | 14,495 | 29,409 |
|  |  | - | - | - | - | - | - | 9.5\% | 8.9\% | 9.1\% | 8.5\% | 8.2\% | 8.3\% | 8.7\% |
| Other business |  |  |  | - |  | - | - | 2,911 | 2,806 | 5,717 | 2,368 | (760) | 1,607 | 7,325 |
|  | - | - | - | - | - | - | - | 4.3\% | 2.9\% | 3.5\% | 3.4\% | (0.7\%) | 0.9\% | 2.2\% |
| Cost of sales | 53,564 | 77,703 | 131,267 | 54,988 | 78,826 | 133,815 | 265,083 | 57,640 | 76,171 | 133,812 | 56,982 | 82,150 | 139,132 | 272,944 |
|  | 83.7\% | 88.0\% | 86.2\% | 81.1\% | 77.0\% | 78.7\% | 82.2\% | 86.1\% | 78.9\% | 81.9\% | 81.9\% | 78.0\% | 79.6\% | 80.7\% |
| Personnel expenses | - | - |  | - | - | - | - | 21,934 | 22,467 | 44,401 | 23,554 | 23,379 | 46,933 | 91,335 |
| Outsourcing fees | - | - | - | - | - | - | - | 23,475 | 26,174 | 49,649 | 24,158 | 29,847 | 54,005 | 103,655 |
| Gross profit | 10,402 | 10,608 | 21,010 | 12,836 | 23,483 | 36,319 | 57,330 | 9,293 | 20,320 | 29,614 | 12,576 | 23,165 | 35,742 | 65,357 |
|  | 16.3\% | 12.0\% | 13.8\% | 18.9\% | 23.0\% | 21.3\% | 17.8\% | 13.9\% | 21.1\% | 18.1\% | 18.1\% | 22.0\% | 20.4\% | 19.3\% |
| Selling, general and administrative expenses | 8,872 | 9,585 | 18,457 | 9,066 | 9,832 | 18,898 | 37,355 | 9,656 | 10,559 | 20,213 | 10,364 | 10,991 | 21,356 | 41,569 |
|  | 13.9\% | 10.9\% | 12.1\% | 13.4\% | 9.6\% | 11.1\% | 11.6\% | 14.4\% | 10.9\% | 12.4\% | 14.9\% | 10.4\% | 12.2\% | 12.3\% |
| Personnel expenses <br> Outsourcing fees | - | - | - | - | - | - | - | 5,235 | 5,214 | 10,449 | 6,072 | 4,376 | 10,449 | 20,898 |
|  | - |  |  | - | - | - |  | 265 | 357 | 623 | 374 | 872 | 1,247 | 1,871 |
| Operating income (loss) | 1,530 | 1,022 | 2,553 | 3,770 | 13,651 | 17,421 | 19,974 | (362) | 9,760 | 9,400 | 2,212 | 12,174 | 14,386 | 23,787 |
|  | 2.4\% | 1.2\% | 1.7\% | 5.6\% | 13.3\% | 10.2\% | 6.2\% | (0.5\%) | 10.1\% | 5.8\% | 3.2\% | 11.6\% | 8.2\% | 7.0\% |
| Non-operating income | 851 | 465 | 1,317 | 530 | 464 | 995 | 2,312 | 798 | 404 | 1,202 | 464 | 522 | 987 | 2,189 |
| Non-operating expenses | 606 | 700 | 1,307 | 492 | 539 | 1,031 | 2,338 | 554 | 569 | 1,123 | 361 | 887 | 1,248 | 2,372 |
| Recurring profit (loss) | 1,775 | 788 | 2,563 | 3,808 | 13,576 | 17,384 | 19,948 | (118) | 9,595 | 9,479 | 2,315 | 11,809 | 14,125 | 23,604 |
|  | 2.8\% | 0.9\% | 1.7\% | 5.6\% | 13.3\% | 10.2\% | 6.2\% | (0.2\%) | 9.9\% | 5.8\% | 3.3\% | 11.2\% | 8.1\% | 7.0\% |
| Extraordinary income | 66 | 86 | 152 | 542 | 417 | 960 | 1,113 | 51 | 41 | 89 | 47 | 25 | 73 | 162 |
| Extraordinary loss | 118 | 6,197 | 6,316 | 68 | 3,521 | 3,590 | 9,906 | 178 | 633 | 811 | 1,367 | 2,303 | 3,671 | 4,483 |
| Income (loss) before income taxes and minority interests | 1,723 | $(5,322)$ | $(3,599)$ | 4,282 | 10,472 | 14,755 | 11,155 | (245) | 9,003 | 8,757 | 995 | 9,531 | 10,526 | 19,284 |
|  | 2.7\% | (6.0\%) | (2.4\%) | 6.3\% | 10.2\% | 8.7\% | 3.5\% | (0.4\%) | 9.3\% | 5.4\% | 1.4\% | 9.1\% | 6.0\% | 5.7\% |
| Income taxes: current | 1,760 | 2,561 | 4,321 | (656) | 4,088 | 3,431 | 7,753 | 673 | 1,734 | 2,407 | (340) | 2,843 | 2,503 | 4,911 |
| Income taxes: deferred | $(1,056)$ | $(8,763)$ | $(9,819)$ | 2,607 | 276 | 2,884 | $(6,935)$ | (648) | 1,776 | 1,128 | 1,350 | 901 | 2,251 | 3,380 |
| Minority interests in earnings of consolidated subsidiaries | 329 | 371 | 700 | 230 | 732 | 963 | 1,663 | 186 | 543 | 729 | 124 | 732 | 856 | 1,586 |
| Net income (loss) | 689 | 507 | 1,197 | 2,100 | 5,375 | 7,476 | 8,674 | (457) | 4,949 | 4,491 | (138) | 5,053 | 4,914 | 9,406 |
|  | 1.1\% | 0.6\% | 0.8\% | 3.1\% | 5.3\% | 4.4\% | 2.7\% | (0.7\%) | 5.1\% | 2.7\% | (0.2\%) | 4.8\% | 2.8\% | 2.8\% |

Software Development:IT Holdings (Consolidated)
,
(Millions of yen)

|  | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Order volume at the beginning of the term | - | - | - | - | - | - | - | 72,269 | 78,527 | 72,269 | 64,163 | 77,025 | 64,163 | 72,269 |
| New order volume during the term | - | - | - | - | - | - | - | 35,152 | 38,741 | 73,894 | 42,601 | 39,889 | 82,491 | 156,385 |
| Net sales for the term | - | - | - | - | - | - | - | 28,894 | 53,106 | 82,000 | 29,739 | 64,106 | 93,846 | 175,847 |
| Order volume at the end of the term | - | - | - | - | - | - | - | 78,527 | 64,163 | 64,163 | 77,025 | 52,808 | 52,808 | 52,808 |

【References】Software Development:TIS (Consolidated)+ INTEC (Nonconsolidated)
(Millions of yen)

|  | Fiscal 2008 |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Order volume at the beginning of the term | 49,003 | 62,784 | 49,003 | 57,543 | 72,345 | 57,543 | 49,003 |
| New order volume during the term | 34,450 | 34,938 | 69,388 | 38,209 | 43,326 | 81,535 | 150,924 |
| Net sales for the term | 20,669 | 40,178 | 60,847 | 23,407 | 50,445 | 73,852 | 134,700 |
| Order volume at the end of the term | 62,784 | 57,543 | 57,543 | 72,345 | 65,226 | 65,226 | 65,226 |

Fiscal 2009 Statements of Income/Quarterly Results (TIS, Nonconsolidated)

| TIS/Nonconsolidated | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Net sales | 16,079 | 29,874 | 45,954 | 17,674 | 33,784 | 51,458 | 97,412 | 20,129 | 34,615 | 54,744 | 17,978 | 39,017 | 56,996 | 111,740 |
| Outsourcing network | 7,223 | 8,203 | 15,427 | 7,574 | 8,486 | 16,060 | 31,488 | 8,153 | 8,867 | 17,021 | 8,166 | 8,777 | 16,944 | 33,965 |
|  | 44.9\% | 27.5\% | 33.6\% | 42.9\% | 25.1\% | 31.2\% | 32.3\% | 40.5\% | 25.6\% | 31.1\% | 45.4\% | 22.5\% | 29.7\% | 30.4\% |
| Software development | 5,725 | 17,795 | 23,521 | 7,123 | 21,379 | 28,502 | 52,023 | 9,392 | 22,480 | 31,872 | 7,316 | 26,820 | 34,136 | 66,009 |
|  | 35.6\% | 59.6\% | 51.2\% | 40.3\% | 63.3\% | 55.4\% | 53.4\% | 46.7\% | 64.9\% | 58.2\% | 40.7\% | 68.7\% | 59.9\% | 59.1\% |
| Solution services | 3,130 | 3,875 | 7,005 | 2,976 | 3,919 | 6,895 | 13,900 | 2,583 | 3,266 | 5,850 | 2,495 | 3,419 | 5,915 | 11,765 |
|  | 19.5\% | 13.0\% | 15.2\% | 16.8\% | 11.6\% | 13.4\% | 14.3\% | 12.8\% | 9.4\% | 10.7\% | 13.9\% | 8.8\% | 10.4\% | 10.5\% |
| Cost of sales | 14,632 | 30,633 | 45,265 | 15,402 | 25,065 | 40,468 | 85,734 | 19,329 | 28,682 | 48,012 | 15,661 | 30,811 | 46,472 | 94,484 |
|  | 91.0\% | 102.5\% | 98.5\% | 87.1\% | 74.2\% | 78.6\% | 88.0\% | 96.0\% | 82.9\% | 87.7\% | 87.1\% | 79.0\% | 81.5\% | 84.6\% |
| Personnel expenses | 4,421 | 4,214 | 8,636 | 4,268 | 4,143 | 8,412 | 17,048 | 4,569 | 4,366 | 8,936 | 4,539 | 4,466 | 9,005 | 17,941 |
| Outsourcing fees | 9,519 | 13,378 | 22,898 | 12,376 | 12,628 | 25,005 | 47,903 | 11,287 | 12,391 | 23,679 | 9,975 | 11,651 | 21,627 | 45,306 |
| Gross profit (loss) | 1,446 | (758) | 688 | 2,271 | 8,718 | 10,990 | 11,678 | 799 | 5,932 | 6,732 | 2,317 | 8,206 | 10,523 | 17,255 |
|  | 9.0\% | (2.5\%) | 1.5\% | 12.9\% | 25.8\% | 21.4\% | 12.0\% | 4.0\% | 17.1\% | 12.3\% | 12.9\% | 21.0\% | 18.5\% | 15.4\% |
| Selling, general and | 2,332 | 2,685 | 5,018 | 2,508 | 2,537 | 5,046 | 10,064 | 2,531 | 2,766 | 5,298 | 2,862 | 3,094 | 5,956 | 11,254 |
| administrative expenses | 14.5\% | 9.0\% | 10.9\% | 14.2\% | 7.5\% | 9.8\% | 10.3\% | 12.6\% | 8.0\% | 9.7\% | 15.9\% | 7.9\% | 10.5\% | 10.1\% |
| Personnel expenses | 1,290 | 1,475 | 2,766 | 1,385 | 1,351 | 2,736 | 5,503 | 1,254 | 1,453 | 2,708 | 1,350 | 1,326 | 2,676 | 5,385 |
| Outsourcing fees | 29 | 22 | 52 | 30 | 65 | 95 | 148 | 30 | 43 | 74 | 33 | 46 | 79 | 153 |
| Operating income (loss) | (885) | $(3,444)$ | $(4,330)$ | (236) | 6,180 | 5,944 | 1,614 | $(1,731)$ | 3,165 | 1,434 | (545) | 5,112 | 4,567 | 6,001 |
|  | (5.5\%) | (11.5\%) | (9.4\%) | (1.3\%) | 18.3\% | 11.6\% | 1.7\% | (8.6\%) | 9.1\% | 2.6\% | (3.0\%) | 13.1\% | 8.0\% | 5.4\% |
| Non-operating income | 763 | 75 | 839 | 100 | 48 | 149 | 988 | 952 | 41 | 993 | 619 | 107 | 727 | 1,720 |
| Non-operating expenses | 156 | 280 | 436 | 101 | 98 | 200 | 636 | 98 | 98 | 196 | 84 | 431 | 515 | 712 |
| Recurring profit (loss) | (278) | $(3,648)$ | $(3,927)$ | (237) | 6,130 | 5,893 | 1,966 | (876) | 3,108 | 2,231 | (10) | 4,788 | 4,778 | 7,010 |
|  | (1.7\%) | (12.2\%) | (8.5\%) | (1.3\%) | 18.1\% | 11.5\% | 2.0\% | (4.4\%) | 9.0\% | 4.1\% | (0.1\%) | 12.3\% | 8.4\% | 6.3\% |
| Extraordinary income | 9 | 49 | 59 | 431 | 204 | 636 | 695 |  | 27 | 27 | 1 | 10 | 12 | 39 |
| Extraordinary loss | 20 | 500 | 520 | - | 1,539 | 1,539 | 2,060 | 20 | 66 | 86 | 1,164 | 1,591 | 2,755 | 2,842 |
| Income (loss) before income | (288) | $(4,099)$ | $(4,388)$ | 194 | 4,795 | 4,989 | 601 | (897) | 3,069 | 2,172 | $(1,172)$ | 3,207 | 2,035 | 4,207 |
| taxes and minority interests | (1.8\%) | (13.7\%) | (9.5\%) | 1.1\% | 14.2\% | 9.7\% | 0.6\% | (4.5\%) | 8.9\% | 4.0\% | (6.5\%) | 8.2\% | 3.6\% | 3.8\% |
| Income taxes: current | 450 | 904 | 1,355 | (924) | 3,219 | 2,295 | 3,650 | 46 | (74) | (28) | 5 | 27 | 32 | 4 |
| Income taxes: deferred | (768) | $(2,571)$ | $(3,339)$ | 993 | $(1,173)$ | (180) | $(3,520)$ | (705) | 1,316 | 610 | (152) | 1,570 | 1,418 | 2,029 |
| Net income (loss) | 29 | $(2,432)$ | $(2,403)$ | 124 | 2,750 | 2,875 | 471 | (239) | 1,828 | 1,589 | $(1,025)$ | 1,610 | 584 | 2,174 |
|  | 0.2\% | (8.1\%) | (5.2\%) | 0.7\% | 8.1\% | 5.6\% | 0.5\% | (1.2\%) | 5.3\% | 2.9\% | (5.7\%) | 4.1\% | 1.0\% | 1.9\% |

Software Development:

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS/Nonconsolidated | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Order volume at the beginning of the term | 21,776 | 31,161 | 21,776 | 29,580 | 40,068 | 29,580 | 21,776 | 37,221 | 33,345 | 37,221 | 25,787 | 33,217 | 25,787 | 37,221 |
| New order volume during the term | 15,110 | 16,214 | 31,325 | 17,611 | 18,532 | 36,143 | 67,468 | 5,516 | 14,922 | 20,439 | 14,745 | 10,829 | 25,574 | 46,014 |
| Net sales for the term | 5,725 | 17,795 | 23,521 | 7,123 | 21,379 | 28,502 | 52,023 | 9,392 | 22,480 | 31,872 | 7,316 | 26,820 | 34,136 | 66,009 |
| Order volume at the end of the term | 31,161 | 29,580 | 29,580 | 40,068 | 37,221 | 37,221 | 37,221 | 33,345 | 25,787 | 25,787 | 33,217 | 17,225 | 17,225 | 17,225 |

Fiscal 2009 Statements of Income/Quarterly Results (INTEC, Nonconsolidated)

| ※Net sales, for fiscl 2008 and 2009, by business segment indicates the figures by new business segment. |  |  |  |  |  |  |  | (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEC/Nonconsolidated | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Net sales | 20,009 | 24,652 | 44,662 | 21,465 | 32,369 | 53,834 | 98,496 | 19,363 | 25,670 | 45,034 | 22,457 | 29,126 | 51,583 | 96,618 |
| Outsourcing network | 7,628 | 7,888 | 15,517 | 7,247 | 8,570 | 15,818 | 31,335 | 7,631 | 7,865 | 15,497 | 7,351 | 7,936 | 15,287 | 30,785 |
|  | 38.1\% | 32.0\% | 34.7\% | 33.8\% | 26.5\% | 29.4\% | 31.8\% | 39.4\% | 30.6\% | 34.4\% | 32.7\% | 27.2\% | 29.6\% | 31.9\% |
| Software development | 10,434 | 14,421 | 24,856 | 12,247 | 20,440 | 32,688 | 57,544 | 10,389 | 15,052 | 25,441 | 13,221 | 18,624 | 31,846 | 57,288 |
|  | 52.1\% | 58.5\% | 55.7\% | 57.1\% | 63.1\% | 60.7\% | 58.4\% | 53.7\% | 58.6\% | 56.5\% | 58.9\% | 63.9\% | 61.7\% | 59.3\% |
| Solution services | 1,946 | 2,342 | 4,288 | 1,969 | 3,357 | 5,327 | 9,616 | 1,342 | 2,753 | 4,095 | 1,884 | 2,565 | 4,449 | 8,545 |
|  | 9.7\% | 9.5\% | 9.6\% | 9.2\% | 10.4\% | 9.9\% | 9.8\% | 6.9\% | 10.7\% | 9.1\% | 8.4\% | 8.8\% | 8.6\% | 8.8\% |
| Cost of sales | 17,264 | 21,013 | 38,278 | 18,050 | 27,390 | 45,441 | 83,720 | 17,379 | 21,551 | 38,931 | 19,906 | 24,536 | 44,443 | 83,374 |
|  | 86.3\% | 85.2\% | 85.7\% | 84.1\% | 84.6\% | 84.4\% | 85.0\% | 89.8\% | 84.0\% | 86.4\% | 88.6\% | 84.2\% | 86.2\% | 86.3\% |
| Personnel expenses | 4,557 | 4,611 | 9,169 | 4,668 | 4,588 | 9,257 | 18,426 | 4,950 | 4,929 | 9,879 | 4,991 | 4,621 | 9,612 | 19,492 |
| Outsourcing fees | 9,807 | 10,792 | 20,599 | 10,704 | 11,554 | 22,259 | 42,858 | 10,526 | 10,419 | 20,946 | 9,992 | 10,771 | 20,763 | 41,709 |
| Gross profit | 2,744 | 3,638 | 6,383 | 3,414 | 4,978 | 8,393 | 14,776 | 1,984 | 4,118 | 6,103 | 2,550 | 4,589 | 7,140 | 13,244 |
|  | 13.7\% | 14.8\% | 14.3\% | 15.9\% | 15.4\% | 15.6\% | 15.0\% | 10.2\% | 16.0\% | 13.6\% | 11.4\% | 15.8\% | 13.8\% | 13.7\% |
| Selling, general and administrative expenses | 1,784 | 1,794 | 3,579 | 1,624 | 1,862 | 3,486 | 7,066 | 1,711 | 1,846 | 3,558 | 1,682 | 1,831 | 3,514 | 7,072 |
|  | 8.9\% | 7.3\% | 8.0\% | 7.6\% | 5.8\% | 6.5\% | 7.2\% | 8.8\% | 7.2\% | 7.9\% | 7.5\% | 6.3\% | 6.8\% | 7.3\% |
| Personnel expenses | 916 | 860 | 1,777 | 846 | 889 | 1,736 | 3,513 | 920 | 893 | 1,813 | 897 | 866 | 1,764 | 3,577 |
| Outsourcing fees | 46 | 30 | 77 | 35 | 37 | 73 | 150 | 44 | 34 | 78 | 37 | 40 | 78 | 156 |
| Operating income | 959 | 1,844 | 2,803 | 1,790 | 3,115 | 4,906 | 7,709 | 273 | 2,271 | 2,544 | 868 | 2,758 | 3,626 | 6,171 |
|  | 4.8\% | 7.5\% | 6.3\% | 8.3\% | 9.6\% | 9.1\% | 7.8\% | 1.4\% | 8.9\% | 5.7\% | 3.9\% | 9.5\% | 7.0\% | 6.4\% |
| Non-operating income | 248 | 167 | 416 | 159 | 262 | 422 | 838 | 224 | 126 | 350 | 130 | 338 | 469 | 820 |
| Non-operating expenses | 408 | 460 | 869 | 414 | 359 | 774 | 1,644 | 349 | 370 | 719 | 326 | 341 | 668 | 1,387 |
| Recurring profit | 799 | 1,551 | 2,350 | 1,535 | 3,018 | 4,553 | 6,904 | 148 | 2,028 | 2,176 | 672 | 2,755 | 3,428 | 5,604 |
|  | 4.0\% | 6.3\% | 5.3\% | 7.2\% | 9.3\% | 8.5\% | 7.0\% | 0.8\% | 7.9\% | 4.8\% | 3.0\% | 9.5\% | 6.6\% | 5.8\% |
| Extraordinary income | 10 | 11 | 21 | 17 | 230 | 248 | 269 | 25 | 3 | 29 | 5 | 133 | 139 | 168 |
| Extraordinary loss | 68 | 3,217 | 3,285 | (259) | 293 | 33 | 3,318 | 147 | 432 | 579 | 159 | 300 | 460 | 1,040 |
| Income (loss) before income | 741 | $(1,655)$ | (913) | 1,813 | 2,955 | 4,769 | 3,855 | 26 | 1,598 | 1,625 | 518 | 2,588 | 3,106 | 4,732 |
| taxes and minority interests | 3.7\% | (6.7\%) | (2.0\%) | 8.4\% | 9.1\% | 8.9\% | 3.9\% | 0.1\% | 6.2\% | 3.6\% | 2.3\% | 8.9\% | 6.0\% | 4.9\% |
| Income taxes: current | 750 | 393 | 1,143 | 327 | $(1,386)$ | $(1,059)$ | 84 | 11 | 11 | 22 | 11 | 20 | 31 | 53 |
| Income taxes: deferred | (472) | (544) | $(1,017)$ | 431 | 2,626 | 3,057 | 2,040 | 19 | 724 | 744 | 143 | 656 | 800 | 1,544 |
| Net income (loss) | 464 | $(1,503)$ | $(1,039)$ | 1,054 | 1,715 | 2,770 | 1,730 | (3) | 863 | 859 | 363 | 1,912 | 2,275 | 3,134 |
|  | 2.3\% | (6.1\%) | (2.3\%) | 4.9\% | 5.3\% | 5.1\% | 1.8\% | (0.0\%) | 3.4\% | 1.9\% | 1.6\% | 6.6\% | 4.4\% | 3.2\% |

※INTEC changed business category from fiscal 2009 ("System integration excluding equipment sales" amount transferred in "Software development" segment. Figures for fiscal
Software Development 2008 are based on previous business category. $\qquad$ (Millions of yen)


Fiscal 2009 Statements of Income/Quarterly Results (TIS, Consolidated)

|  |  |  |  |  |  |  |  |  |  |  |  |  | (Mil | ions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS/ Consolidated |  |  |  | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |
| TIS/Consolidated | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Net sales | 38,648 | 56,944 | 95,592 | 39,975 | 63,693 | 103,669 | 199,261 | 43,015 | 63,540 | 106,555 | 40,349 | 71,301 | 111,651 | 218,206 |
| Outsourcing network | 19,420 | 20,501 | 39,921 | 19,936 | 20,986 | 40,922 | 80,844 | 20,815 | 21,309 | 42,124 | 20,933 | 21,462 | 42,395 | 84,520 |
| Outsourcing network | 50.2\% | 36.0\% | 41.8\% | 49.9\% | 32.9\% | 39.5\% | 40.6\% | 48.4\% | 33.5\% | 39.5\% | 51.9\% | 30.1\% | 38.0\% | 38.7\% |
| Software development | 12,950 | 29,482 | 42,432 | 14,497 | 35,725 | 50,223 | 92,655 | 16,770 | 36,043 | 52,814 | 14,588 | 43,193 | 57,782 | 110,596 |
| Sofware development | 33.5\% | 51.8\% | 44.4\% | 36.3\% | 56.1\% | 48.4\% | 46.5\% | 39.0\% | 56.7\% | 49.6\% | 36.2\% | 60.6\% | 51.8\% | 50.7\% |
| So | 5,304 | 5,992 | 11,296 | 4,799 | 5,930 | 10,730 | 22,026 | 4,653 | 5,470 | 10,123 | 4,191 | 6,086 | 10,277 | 20,401 |
|  | 13.7\% | 10.5\% | 11.8\% | 12.0\% | 9.3\% | 10.4\% | 11.1\% | 10.8\% | 8.6\% | 9.5\% | 10.4\% | 8.5\% | 9.2\% | 9.3\% |
| Other business | 973 | 968 | 1,942 | 742 | 1,050 | 1,793 | 3,735 | 776 | 717 | 1,493 | 636 | 559 | 1,195 | 2,689 |
| Other business | 2.5\% | 1.7\% | 2.0\% | 1.9\% | 1.6\% | 1.7\% | 1.9\% | 1.8\% | 1.1\% | 1.4\% | 1.6\% | 0.8\% | 1.1\% | 1.2\% |
| Cost of sales | 32,281 | 51,511 | 83,793 | 31,988 | 46,964 | 78,953 | 162,746 | 36,801 | 49,603 | 86,404 | 32,331 | 54,613 | 86,945 | 173,350 |
| Cost of sales | 83.5\% | 90.5\% | 87.7\% | 80.0\% | 73.7\% | 76.2\% | 81.7\% | 85.6\% | 78.1\% | 81.1\% | 80.1\% | 76.6\% | 77.9\% | 79.4\% |
| Personnel expenses | 13,916 | 12,934 | 26,851 | 14,695 | 13,803 | 28,499 | 55,350 | 13,664 | 14,010 | 27,674 | 15,132 | 16,292 | 31,424 | 59,099 |
| Outsourcing fees | 12,353 | 16,821 | 29,175 | 15,361 | 15,464 | 30,825 | 60,001 | 13,978 | 16,387 | 30,365 | 15,071 | 18,591 | 33,662 | 64,028 |
| Gross profit | 6,366 | 5,433 | 11,799 | 7,987 | 16,728 | 24,716 | 36,515 | 6,214 | 13,936 | 20,150 | 8,017 | 16,688 | 24,705 | 44,856 |
| Gross profit | 16.5\% | 9.5\% | 12.3\% | 20.0\% | 26.3\% | 23.8\% | 18.3\% | 14.4\% | 21.9\% | 18.9\% | 19.9\% | 23.4\% | 22.1\% | 20.6\% |
| Selling, general and | 6,052 | 6,824 | 12,876 | 6,410 | 6,795 | 13,206 | 26,083 | 6,670 | 7,210 | 13,877 | 7,262 | 7,642 | 14,904 | 28,782 |
| administrative expenses | 15.7\% | 12.0\% | 13.5\% | 16.0\% | 10.7\% | 12.7\% | 13.1\% | 15.5\% | 11.3\% | 13.0\% | 18.0\% | 10.7\% | 13.3\% | 13.2\% |
| Personnel expenses | 3,562 | 3,628 | 7,191 | 3,862 | 3,255 | 7,117 | 14,308 | 3,781 | 3,662 | 7,444 | 4,474 | 3,269 | 7,744 | 15,188 |
| Outsourcing fees | 136 | 188 | 325 | 190 | 290 | 480 | 806 | 199 | 187 | 386 | 221 | 706 | 927 | 1,314 |
| Operating income (loss) | 314 | $(1,391)$ | $(1,077)$ | 1,576 | 9,933 | 11,509 | 10,432 | (456) | 6,726 | 6,273 | 755 | 9,045 | 9,800 | 16,073 |
| Operating income (loss) | 0.8\% | (2.4\%) | (1.1\%) | 3.9\% | 15.6\% | 11.1\% | 5.2\% | (1.1\%) | 10.6\% | 5.9\% | 1.9\% | 12.7\% | 8.8\% | 7.4\% |
| Non-operating income | 632 | 334 | 967 | 315 | 347 | 662 | 1,629 | 621 | 303 | 924 | 329 | 416 | 745 | 1,670 |
| Non-operating expenses | 242 | 288 | 530 | 136 | 224 | 361 | 891 | 226 | 211 | 438 | 2 | 372 | 375 | 813 |
| Recurring profit (loss) | 704 | $(1,344)$ | (640) | 1,755 | 10,055 | 11,810 | 11,170 | (61) | 6,818 | 6,759 | 1,082 | 9,088 | 10,171 | 16,931 |
| Recurring profit (loss) | 1.8\% | (2.4\%) | (0.7\%) | 4.4\% | 15.8\% | 11.4\% | 5.6\% | (0.1\%) | 10.7\% | 6.3\% | 2.7\% | 12.7\% | 9.1\% | 7.8\% |
| Extraordinary income | 13 | 47 | 60 | 418 | 123 | 541 | 602 | 11 | 23 | 32 | 3 | 4 | 7 | 40 |
| Extraordinary loss | 37 | 597 | 635 | 20 | 1,808 | 1,828 | 2,463 | 74 | 140 | 215 | 1,197 | 1,926 | 3,124 | 3,339 |
| Income (loss) before income | 680 | $(1,895)$ | $(1,214)$ | 2,152 | 8,371 | 10,524 | 9,309 | (125) | 6,701 | 6,576 | (111) | 7,166 | 7,055 | 13,631 |
| taxes and minority interests | 1.8\% | (3.3\%) | (1.3\%) | 5.4\% | 13.1\% | 10.2\% | 4.7\% | (0.3\%) | 10.5\% | 6.2\% | (0.3\%) | 10.1\% | 6.3\% | 6.2\% |
| Income taxes: current | 630 | 2,228 | 2,858 | (862) | 5,013 | 4,150 | 7,009 | 290 | 1,800 | 2,091 | (224) | 2,365 | 2,140 | 4,232 |
| Income taxes: deferred | (298) | $(3,133)$ | $(3,431)$ | 1,945 | $(1,951)$ | (5) | $(3,437)$ | (494) | 821 | 326 | 1,004 | 581 | 1,585 | 1,912 |
| Minority interests in earnings of consolidated subsidiaries | 314 | 344 | 659 | 220 | 703 | 924 | 1,583 | 178 | 513 | 691 | 100 | 714 | 814 | 1,506 |
| Net income (loss) | 34 | $(1,335)$ | $(1,301)$ | 849 | 4,606 | 5,455 | 4,154 | (100) | 3,567 | 3,467 | (992) | 3,505 | 2,514 | 5,980 |
| Net income (loss) | 0.1\% | (2.3\%) | (1.4\%) | 2.1\% | 7.2\% | 5.3\% | 2.1\% | (0.2\%) | 5.6\% | 3.3\% | (2.5\%) | 4.9\% | 2.3\% | 2.7\% |

Software Development:

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS/ Consolidated | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Order volume at the beginning of the term | 36,909 | 46,952 | 36,909 | 42,728 | 54,985 | 42,728 | 36,909 | 53,869 | 51,997 | 53,869 | 40,830 | 51,822 | 40,830 | 53,869 |
| New order volume during the term | 22,993 | 25,257 | 48,251 | 26,754 | 34,610 | 61,364 | 109,615 | 14,898 | 24,875 | 39,774 | 25,580 | 25,027 | 50,608 | 90,383 |
| Net sales for the term | 12,950 | 29,482 | 42,432 | 14,497 | 35,725 | 50,223 | 92,655 | 16,770 | 36,043 | 52,814 | 14,588 | 43,193 | 57,782 | 110,596 |
| Order volume at the end of the term | 46,952 | 42,728 | 42,728 | 54,985 | 53,869 | 53,869 | 53,869 | 51,997 | 40,830 | 40,830 | 51,822 | 33,656 | 33,656 | 33,656 |

※TIS' scope of consolidation changed, as of October 1,2008 , following realignment of the IT Holdings Group, wherein all but four of the company's 25 subsidiaries were placed directly under IT Holdings. In the table above, amounts for the third and fourth quarters - and the second half - of fiscal 2009 are simply calculated reference values for comparison, assuming no change in the scope of consolidation.

Fiscal 2009 Statements of Income/Quarterly Results (INTEC Holdings, Consolidated)

| INTEC Holdings/ Consolidated |  |  |  |  |  |  |  | (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
|  | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Net sales | 25,318 | 31,367 | 56,686 | 27,849 | 38,616 | 66,465 | 123,151 |  |  |  |  |  |  |  |
| Information and telecommunication |  |  | $\begin{gathered} 52,016 \\ 91.8 \% \end{gathered}$ |  |  | 62,510 $94.0 \%$ | $\begin{array}{r} \hline 114,526 \\ 93.0 \% \end{array}$ | - |  |  |  |  | - |  |
| Leasing businesses |  |  | $\begin{gathered} 1,900 \\ \hline 5.1 \% \end{gathered}$ | - | - | $\begin{gathered} \hline 2,170 \\ 3.3 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 5,070 \\ 4.1 \% \end{gathered}$ | - |  |  | - |  | - |  |
| Real estate rental and managemen |  |  | $\begin{array}{r} 855 \\ 1.5 \% \end{array}$ |  |  | $\begin{array}{r} 993 \\ 1.5 \% \end{array}$ | $\begin{aligned} & 1,848 \\ & 1.5 \% \end{aligned}$ | - | - | - |  |  | - |  |
| Other business |  |  | $\begin{array}{r} 913 \\ 1.6 \% \end{array}$ |  |  | 792 $1.2 \%$ | $\begin{aligned} & \hline 1,705 \\ & 1.4 \% \end{aligned}$ |  |  |  |  |  | - |  |
| Net sales |  |  |  |  |  |  |  | 24,071 | 33,205 | 57,277 | 29,439 | 34,471 | 63,911 | 121,188 |
| Outsourcing network |  |  |  |  |  |  |  | $\begin{array}{r}8,308 \\ 34.5 \% \\ \hline\end{array}$ | 10,539 $31.7 \%$ | 18,848 $32.9 \%$ | 10,694 $36.3 \%$ | 11,857 $34.4 \%$ | 22,552 $35.3 \%$ | $\begin{array}{r}\text { 41,400 } \\ 34.2 \% \\ \hline\end{array}$ |
| Software development |  |  |  |  |  |  |  | 12,199 | 17,140 | 29,340 | 15,270 | 20,365 | 35,636 | 64,976 |
|  |  |  | - |  |  |  |  | 50.7\% | 51.6\% | 51.2\% | 51.9\% | 59.1\% | 55.8\% | 53.6\% |
| Solution services |  |  |  |  |  |  |  | $1,707$ | $\begin{aligned} & 3,082 \\ & 9.3 \% \end{aligned}$ | $\begin{aligned} & 4,789 \\ & 8.4 \% \end{aligned}$ | $1,714$ | 3,122 $9.1 \%$ | $\begin{gathered} 4,836 \\ 7.6 \% \end{gathered}$ | 9,626 $7.9 \%$ |
| Other business |  |  |  |  |  |  |  | 1,855 | 2,443 | 4,298 | 1,760 | (874) | 885 | 5,184 |
|  |  |  |  |  |  |  |  | 7.7\% | 7.4\% | 7.5\% | 6.0\% | (2.5\%) | 1.4\% | 4.3\% |
| Cost of sales | 21,282 | 26,191 | 47,474 | 23,000 | 31,861 | 54,862 | 102,336 | 20,987 | 26,718 | 47,706 | 24,834 | 28,124 | 52,958 | 100,664 |
|  | 84.1\% | 83.5\% | 83.8\% | 82.6\% | 82.5\% | 82.5\% | 83.1\% | 87.2\% | 80.5\% | 83.3\% | 84.4\% | 81.6\% | 82.9\% | 83.1\% |
| Personnel expenses |  |  | - |  |  |  |  | 8,270 | 8,456 | 16,727 | 8,580 | 7,266 | 15,847 | 32,574 |
| Outsourcing fees |  |  |  |  |  |  |  | 9,498 | 9,785 | 19,284 | 9,259 | 11,347 | 20,606 | 39,890 |
| Gross profit | 4,036 | 5,175 | 9,211 | 4,848 | 6,754 | 11,603 | 20,814 | 3,084 | 6,486 | 9,571 | 4,604 | 6,347 | 10,952 | 20,523 |
|  | 15.9\% | 16.5\% | 16.2\% | 17.4\% | 17.5\% | 17.5\% | 16.9\% | 12.8\% | 19.5\% | 16.7\% | 15.6\% | 18.4\% | 17.1\% | 16.9\% |
| Selling, general and administrative expenses | 2,820 | 2,760 | 5,581 | 2,655 | 3,036 | 5,691 | 11,272 | 2,654 | 3,489 | 6,144 | 3,248 | 2,825 | 6,073 | 12,217 |
|  | 11.1\% | 8.8\% | 9.8\% | 9.5\% | 7.9\% | 8.6\% | 9.2\% | 11.0\% | 10.5\% | 10.7\% | 11.0\% | 8.2\% | 9.5\% | 10.1\% |
| Personnel expenses | - | - | - | - | - | - | - | 1,453 | 1,552 | 3,006 | 1,587 | 1,597 | 3,184 | 6,191 |
| Outsourcing fees | - | - | - | - | - |  | - | 67 | 170 | 237 | 177 | 168 | 345 | 583 |
| Operating income | 1,215 | 2,414 | 3,630 | 2,193 | 3,718 | 5,911 | 9,541 | 430 | 2,996 | 3,426 | 1,356 | 3,522 | 4,878 | 8,305 |
|  | 4.8\% | 7.7\% | 6.4\% | 7.9\% | 9.6\% | 8.9\% | 7.7\% | 1.8\% | 9.0\% | 6.0\% | 4.6\% | 10.2\% | 7.6\% | 6.9\% |
| Non-operating income | 219 | 130 | 350 | 215 | 117 | 332 | 683 | 181 | 101 | 282 | 129 | 252 | 382 | 664 |
| Non-operating expenses | 364 | 412 | 776 | 355 | 314 | 670 | 1,447 | 270 | 366 | 636 | 266 | 667 | 934 | 1,571 |
| Recurring profit | 1,071 | 2,132 | 3,203 | 2,052 | 3,521 | 5,574 | 8,777 | 340 | 2,732 | 3,072 | 1,219 | 3,107 | 4,326 | 7,399 |
|  | 4.2\% | 6.8\% | 5.7\% | 7.4\% | 9.1\% | 8.4\% | 7.1\% | 1.4\% | 8.2\% | 5.4\% | 4.1\% | 9.0\% | 6.8\% | 6.1\% |
| Extraordinary income | 52 | 39 | 92 | 124 | 293 | 418 | 510 | 39 | 18 | 57 | 43 | 21 | 64 | 122 |
| Extraordinary loss | 81 | 5,599 | 5,681 | 48 | 1,713 | 1,761 | 7,442 | 164 | 538 | 703 | 169 | 269 | 439 | 1,143 |
| Income (loss) before income taxes | 1,042 | $(3,427)$ | $(2,384)$ | 2,129 | 2,101 | 4,231 | 1,846 | 215 | 2,211 | 2,427 | 1,092 | 2,858 | 3,951 | 6,378 |
| and minority interests | 4.1\% | (10.9\%) | (4.2\%) | 7.6\% | 5.4\% | 6.4\% | 1.5\% | 0.9\% | 6.7\% | 4.2\% | 3.7\% | 8.3\% | 6.2\% | 5.3\% |
| Income taxes: current | 1,130 | 332 | 1,463 | 205 | (925) | (719) | 743 | 381 | (67) | 314 | (116) | 319 | 202 | 516 |
| Income taxes: deferred | (758) | $(5,629)$ | $(6,388)$ | 662 | 2,227 | 2,890 | $(3,497)$ | (154) | 955 | 801 | 345 | 304 | 649 | 1,451 |
| Minority interests in earnings of consolidated subsidiaries | 14 | 26 | 41 | 10 | 28 | 38 | 80 | 7 | 29 | 37 | 23 | 16 | 40 | 78 |
| Net income (loss) | 655 | 1,843 | 2,498 | 1,251 | 769 | 2,021 | 4,520 | (20) | 1,294 | 1,274 | 840 | 2,218 | 3,058 | 4,332 |
|  | 2.6\% | 5.9\% | 4.4\% | 4.5\% | 2.0\% | 3.0\% | 3.7\% | (0.1\%) | 3.9\% | 2.2\% | 2.9\% | 6.4\% | 4.8\% | 3.6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Software Development: | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| INTEC Holdings/ Consolidated | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year | 1st Quarter | 2nd Quarter | 1st Half | 3rd Quarter | 4th Quarter | 2nd Half | Full Year |
| Order volume at the beginning of the term |  |  |  |  |  |  |  | 18,475 | 26,530 | 18,475 | 23,332 | 25,203 | 23,332 | 18,475 |
| New order volume during the term |  |  |  |  |  |  |  | 20,254 | 13,943 | 34,197 | 17,140 | 14,314 | 31,455 | 65,653 |
| Net sales for the term |  |  |  |  |  |  |  | 12,199 | 17,140 | 29,340 | 15,270 | 20,365 | 35,636 | 64,976 |
| Order volume at the end of the term |  | - | - | - | - | - | - | 26,530 | 23,332 | 23,332 | 25,203 | 19,152 | 19,152 | 19,152 |

## Personnel Expenses and Outsourcing Fees

## (Actual)

| IT Holdings (Consolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses |  | - | 91,335 | 27.0\% |  |  |
| Outsourcing fees |  | - | 103,655 | 30.6\% |  |  |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | - | - | 20,898 | 6.2\% |  |  |
| Outsourcing fees | - | - | 1,871 | 0.6\% |  |  |


| TIS (Nonconsolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 17,048 | 17.5\% | 17,941 | 16.1\% | 893 | 5.2\% |
| Outsourcing fees | 47,903 | 49.2\% | 45,306 | 40.5\% | $(2,596)$ | (5.4\%) |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 5,503 | 5.6\% | 5,385 | 4.8\% | (118) | (2.2\%) |
| Outsourcing fees | 148 | 0.2\% | 153 | 0.1\% | 5 | 3.4\% |


| INTEC (Nonconsolidated) <br> Fiscal 2008 |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fiscal 2009 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 18,426 | 18.7\% | 19,492 | 20.2\% | 1,065 | 5.8\% |
| Outsourcing fees | 42,858 | 43.5\% | 41,709 | 43.2\% | $(1,148)$ | (2.7\%) |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 3,513 | 3.6\% | 3,577 | 3.7\% | 64 | 1.8\% |
| Outsourcing fees | 150 | 0.2\% | 156 | 0.2\% | 5 | 3.9\% |


| TIS (Consolidated) | (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 55,350 | 27.8\% | 59,099 | 27.1\% | 3,749 | 6.8\% |
| Outsourcing fees | 60,001 | 30.1\% | 64,028 | 29.3\% | 4,027 | 6.7\% |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 14,308 | 7.2\% | 15,188 | 7.0\% | 879 | 6.1\% |
| Outsourcing fees | 806 | 0.4\% | 1,314 | 0.6\% | 508 | 63.1\% |
| ※Figures of fiscal 2009 are calculated based on simplfied method for references. Please see the note of Fiscal 2009 Statements of Income/Quarterly Results (TIS, Consolidated) |  |  |  |  |  |  |
| INTEC Holdings (Consolidated) |  |  |  |  | (Millions of yen) |  |
|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses |  | - | 32,574 | 26.9\% | - | - |
| Outsourcing fees |  | - | 39,890 | 32.9\% | - | - |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | - | - | 6,191 | 5.1\% | - | - |
| Outsourcing fees |  | - | 583 | 0.5\% | - | - |

## (Forecast)

IT Holdings (Consolidated)

|  | March 2009 |  |  |  |  |  |  | Fiscal 2010 (Forecast) | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Cost of sales | 91,335 | $27.0 \%$ | 92,000 | $27.2 \%$ | 664 | $0.7 \%$ |  |  |  |  |
| Personnel expenses | 103,655 | $30.6 \%$ | 86,000 | $25.4 \%$ | $(17,655)$ | $(17.0 \%)$ |  |  |  |  |
| Outsourcing fees | 20,898 | $6.2 \%$ | 21,000 | $6.2 \%$ | 101 | $0.5 \%$ |  |  |  |  |
| SGA expenses | 1,871 | $0.6 \%$ | 2,000 | $0.6 \%$ | 128 | $6.9 \%$ |  |  |  |  |
| Personnel expenses |  |  |  |  |  |  |  |  |  |  |

TIS (Consolidated)

|  | March 2009 |  |  |  |  |  |  | Fiscal 2010 (Forecast) | Change |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Cost of sales | 22,697 | $20.3 \%$ | 23,400 | $23.4 \%$ | 702 | $3.1 \%$ |  |  |  |  |  |  |  |
| Personnel expenses | 39,076 | $35.0 \%$ | 24,900 | $24.9 \%$ | $(14,176)$ | $(36.3 \%)$ |  |  |  |  |  |  |  |
| Outsourcing fees | 5,934 | $5.3 \%$ | 6,600 | $6.6 \%$ | 665 | $11.2 \%$ |  |  |  |  |  |  |  |
| SGA expenses | 368 | $0.3 \%$ | 800 | $0.8 \%$ | 431 | $117.3 \%$ |  |  |  |  |  |  |  |
| Personnel expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |

INTEC (Nonconsolidated)

|  | March 2009 |  |  |  |  |  |  | Fiscal 2010 (Forecast) | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
|  | (Millions of yen) |  |  |  |  |  |  |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |  |  |  |  |
| Cost of sales | 19,492 | $20.2 \%$ | 20,000 | $21.7 \%$ | 507 | $2.6 \%$ |  |  |  |  |
| Personnel expenses | 41,709 | $43.2 \%$ | 38,600 | $42.0 \%$ | $(3,109)$ | $(7.5 \%)$ |  |  |  |  |
| Outsourcing fees | 3,577 | $3.7 \%$ | 3,600 | $3.9 \%$ | 22 | $0.6 \%$ |  |  |  |  |
| SGA expenses | 156 | $0.2 \%$ | 200 | $0.2 \%$ | 43 | $27.7 \%$ |  |  |  |  |
| Personnel expenses |  |  |  |  |  |  |  |  |  |  |

Capital expenditures, depreciation and R\&D Expenses

## (Actual)

IT Holdings (Consolidated)

|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 4,528 | $1.4 \%$ | 13,139 | $3.9 \%$ | 8,610 | $190.1 \%$ |
| Depreciation | 6,752 | $2.1 \%$ | 9,592 | $2.8 \%$ | 2,839 | $42.1 \%$ |
| R\&D expenses | 558 | $0.2 \%$ | 944 | $0.3 \%$ | 385 | $69.1 \%$ |

※Figures for fiscal 2008 are simple totals of respective consolidated amounts for old TIS and INTEC Hold
※Figures for fiscal 2008 are simple totals of respective consolidated amounts for old TIS and INTEC Holdings.
TIS (Nonconsolidated)

|  | Fiscal 2008 | Fiscal 2009 |  | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 942 | $1.0 \%$ | 4,532 | $4.1 \%$ | 3,590 | $381.1 \%$ |
| Depreciation | 1,349 | $1.4 \%$ | 2,502 | $2.2 \%$ | 1,152 | $85.3 \%$ |
| R\&D expenses | 95 | $0.1 \%$ | 99 | $0.1 \%$ | 3 | $4.1 \%$ |

## INTEC (Nonconsolidated)

|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 1,077 | $1.1 \%$ | 3,159 | $3.3 \%$ | 2,081 | $193.2 \%$ |
| Depreciation | 1,268 | $1.3 \%$ | 2,435 | $2.5 \%$ | 1,166 | $92.0 \%$ |
| R\&D expenses | 451 | $0.5 \%$ | 804 | $0.8 \%$ | 352 | $78.3 \%$ |

TIS (Consolidated)

|  | Fiscal 2008 |  |  |  | Fiscal 2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (Millions of yen) |  |  |  |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 2,263 | $1.1 \%$ | 8,568 | $3.9 \%$ | 6,304 | $278.6 \%$ |
| Depreciation | 4,043 | $2.0 \%$ | 5,178 | $2.4 \%$ | 1,134 | $28.0 \%$ |
| R\&D expenses | 106 | $0.1 \%$ | 129 | $0.1 \%$ | 22 | $21.3 \%$ |

※Figures of fiscal 2009 are calculated based on simplfied method for references. Please see the note of Fiscal 2009 Statements of Income/Quarterly Results (TIS, Consolidated)
INTEC Holdings (Consolidated)

|  | Fiscal 2008 |  | Fiscal 2009 |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 2,265 | $1.8 \%$ | 4,570 | $3.8 \%$ | 2,304 | $101.7 \%$ |
| Depreciation | 2,708 | $2.2 \%$ | 4,414 | $3.6 \%$ | 1,705 | $63.0 \%$ |
| R\&D expenses | 452 | $0.4 \%$ | 815 | $0.7 \%$ | 362 | $80.3 \%$ |

## (Forecast)

IT Holdings (Consolidated)

|  | March 2009 |  | Fiscal 2010 (Forecast) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Chillions of yen) |  |  |  |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 13,139 | $3.9 \%$ | 15,400 | $4.6 \%$ | 2,261 | $17.2 \%$ |
| Depreciation | 9,592 | $2.8 \%$ | 11,000 | $3.3 \%$ | 1,408 | $14.7 \%$ |
| R\&D expenses | 944 | $0.3 \%$ | 1,400 | $0.4 \%$ | 456 | $48.3 \%$ |

TIS (Consolidated)

|  | March 2009 |  | Fiscal 2010 (Forecast) | Change yen) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 4,532 | $4.1 \%$ | 9,000 | $9.0 \%$ | 4,468 | $98.6 \%$ |
| Depreciation | 2,502 | $2.2 \%$ | 2,900 | $2.9 \%$ | 398 | $15.9 \%$ |
| R\&D expenses | 99 | $0.1 \%$ | 160 | $0.2 \%$ | 61 | $61.6 \%$ |

※Consolidated amounts based on current four subsidiaries of TIS

| INTEC (Nonconsolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 2009 |  | Fiscal 2010 (Forecast) |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Capital expenditures | 3,159 | 3.3\% | 4,000 | 4.3\% | 841 | 26.6\% |
| Depreciation | 2,435 | 2.5\% | 2,350 | 2.6\% | (85) | (3.5\%) |
| R\&D expenses | 804 | 0.8\% | 850 | 0.9\% | 46 | 5.7\% |

## Number of Employees

## (Actual)

IT Holdings (Consolidated)

|  | Fiscal 2008 | Fiscal 2009 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the end of the previous term | 13,786 | 14,587 | 801 | $5.5 \%$ |
| Number of new-graduate recruits | 1,081 | 919 | $(162)$ | $(17.6 \%)$ |
| Number of regular recruits | - | 1,117 | - | - |
| At the end of the current term | 14,587 | 15,259 | 672 | $4.4 \%$ |

※Figures for fiscal 2008 are simple totals of respective consolidated amounts for old TIS and INTEC Holdings
TIS (Nonconsolidated)

|  | Fiscal 2008 | Fiscal 2009 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the end of the previous term | 2,684 | 2,757 | 73 | $2.6 \%$ |
| Number of new-graduate recruits | 194 | 208 | 14 | $6.7 \%$ |
| Number of regular recruits | 64 | 61 | $(3)$ | $(4.9 \%)$ |
| At the end of the current term | 2,757 | 2,844 | 87 | $3.1 \%$ |

INTEC (Nonconsolidated)

|  | Fiscal 2008 | Fiscal 2009 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the end of the previous term | 3,004 | 3,090 | 86 | $2.8 \%$ |
| Number of new-graduate recruits | 267 | 208 | $(59)$ | $(28.4 \%)$ |
| Number of regular recruits | 30 | 132 | 102 | $77.3 \%$ |
| At the end of the current term | 3,090 | 3,167 | 77 | $2.4 \%$ |

TIS (Consolidated)

|  | Number of employees) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2008 | Fiscal 2009 | Change |  |
| At the end of the previous term | 8,693 | 8,926 | 233 | $2.6 \%$ |
| Number of new-graduate recruits | 487 | 543 | 56 | $10.3 \%$ |
| Number of regular recruits | 482 | 817 | 335 | $41.0 \%$ |
| At the end of the current term | 8,926 | 9,402 | 476 | $5.1 \%$ |

※Figures of fiscal 2009 are calculated based on simplfied method for references Please see the note of
Fiscal 2009 Statements of Income/Quarterly Results (TIS, Consolidated)

## INTEC Holdings (Consolidated)

|  | Number of employees) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| At the end of the previous term | Fiscal 2008 | Fiscal 2009 | Change |  |
| Number of new-graduate recruits | 5,093 | 5,661 | 568 | $10.0 \%$ |
| Number of regular recruits | 594 | 376 | $(218)$ | $(58.0 \%)$ |
| At the end of the current term | - | 300 | - | - |

## (Forecast)

IT Holdings (Consolidated)

|  | Number of employees) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2009 | Fiscal 2010 (Forecast) | Change |  |
| At the end of the previous term | 14,587 | 15,259 | 672 | $4.6 \%$ |
| Number of new-graduate recruits | 919 | 970 | 51 | $5.5 \%$ |
| Number of regular recruits | 1,117 | 440 | $(677)$ | $(60.6 \%)$ |
| At the end of the current term | 15,259 | 15,250 | $(9)$ | $(0.1 \%)$ |

TIS (Consolidated)

|  | (Number of employees) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2009 | Fiscal 2010 (Forecast) | Change |  |
| At the end of the previous term | 3,456 | 3,559 | 103 | $2.9 \%$ |
| Number of new-graduate recruits | 250 | 220 | $(30)$ | $(13.6 \%)$ |
| Number of regular recruits | 67 | 75 | 8 | $10.7 \%$ |
| At the end of the current term | 3,559 | 3,670 | 111 | $3.0 \%$ |

INTEC (Nonconsolidated)
※Consolidated amounts based on current four subsidiaries of TIS

| INTEC (Nonconsolidated) | (Number of employees) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2009 | Fiscal 2010 (Forecast) | Cha | nge |
| At the end of the previous term | 3,090 | 3,167 | 77 | 2.4\% |
| Number of new-graduate recruits | 208 | 190 | (18) | (9.5\%) |
| Number of regular recruits | 132 | 10 | (122) | (1220.0\%) |
| At the end of the current term | 3,167 | 3,202 | 35 | 1.1\% |

Amortization of goodwill in consolidated subsidiaries


Amortization amount is included in SGA expenses.
Negative Goodwill
(Millions of yen)

| Name of company | Fiscal 2008 | Fiscal 2009 |  |  | Fiscal 2010(Forecast) |  | Amortization policy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Amortization | Balance at year-end |  |
| UFIT Co., Ltd. | 1,095 | - | 952 | 142 | 71 | 71 | Five-year equal amortization from fiscal year ended March 2005. <br> Five-year equal amortization from fiscal year ended March 2007 (additionally acquired portion). |
| Systems Engineering Laboratory Co., Ltd. | - | 59 | - | 59 | 11 | 47 | Negative goodwill incurred due to additional stock qcquisition (March 2009). Five-year equal amortization from fiscal year ending March 2010 |
| Hokkoku INTEC Service Inc. | 10 | - | 3 | 6 | 3 | 3 | Five-year equal amortization from fiscal year ended March 2007 |
| Others | - | 6 | 1 | 5 | 1 | 4 |  |
| Total | 1,106 | 65 | 957 | 214 | 87 | 126 |  |

Amortization amount is included in non-operating income

## Financial Highlight (1)

## IT Holdings (Consolidated)

(Millions of yen)

|  | Fiscal 2009 | Fiscal 2010 (forecast) |
| :---: | :---: | :---: |
| Net sales | 338,302 | 328,000 |
| Gross profit | 65,357 | 67,000 |
| Operating income | 23,787 | 24,500 |
| Recurring profit | 23,604 | 24,000 |
| Net income | 9,406 | 11,000 |
| Total assets | 295,327 |  |
| Net assets | 146,216 |  |
| Net asset per share (Yen) | 1,539.50 |  |
| Net income per share (Yen) | 110.73 | 129.36 |
| Diluted net income per share (Yen) | 110.72 |  |
| Equity ratio (\%) | 44.4 |  |
| Return on equity (\%) | 7.4 |  |
| Cash flows from operating activities | 34,311 |  |
| Cash flows from investing activities | $(20,079)$ | - |
| Cash flows from financing activities | $(6,877)$ | - |
| Cash and cash equivalents at end of year | 35,104 |  |
| Capital expenditures | 13,139 | 15,400 |
| Depreciation | 9,592 | 11,000 |
| R\&D expenses | 944 | 1,400 |
| Number of employees | 15,259 | 15,250 |

## Financial Highlight (2)

| TIS (Nonconsolidated) |  |  |  |  | $\frac{\text { (Millions of yen) }}{2 \text { Fiscal } 2009}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 |  |
| Net sales | 100,950 | 102,714 | 109,594 | 97,412 | 111,740 |
| Gross profit | 19,021 | 16,091 | 6,156 | 11,678 | 17,255 |
| Operating income (loss) | 9,014 | 6,154 | $(4,020)$ | 1,614 | 6,001 |
| Recurring profit (loss) | 9,480 | 7,226 | $(3,398)$ | 1,966 | 7,010 |
| Net income (loss) | 6,135 | 4,716 | $(1,269)$ | 471 | 2,174 |
| Number of employees | 2,407 | 2,475 | 2,684 | 2,757 | 2,844 |
| Capital expenditures | 2,740 | 2,802 | 3,595 | 2,524 | 4,532 |
| Depreciation | 3,425 | 3,610 | 2,925 | 2,652 | 2,502 |
| R\&D expenses | 485 | 226 | 224 | 159 | 99 |


| INTEC (Nonconsolidated) |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 | Fiscal 2009 |
| Net sales | 92,495 | 96,001 | 95,572 | 98,496 | 96,618 |
| Gross profit | 10,973 | 12,709 | 14,580 | 14,776 | 13,244 |
| Operating income | 5,196 | 6,181 | 7,630 | 7,709 | 6,171 |
| Recurring profit | 3,478 | 4,604 | 6,517 | 6,904 | 5,604 |
| Net income (loss) | 2,037 | (609) | $(2,325)$ | 1,730 | 3,134 |
| Number of employees | 2,898 | 2,845 | 3,004 | 3,090 | 3,167 |
| Capital expenditures | 3,208 | 5,152 | 4,463 | 2,938 | 3,159 |
| Depreciation | 2,093 | 2,382 | 2,399 | 2,480 | 2,435 |
| R\&D expenses | 862 | 869 | 910 | 853 | 804 |



|  | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 | Fiscal 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 199,648 | 209,922 | 211,581 | 199,261 | 218,206 |
| Gross profit | 36,665 | 34,913 | 24,866 | 36,515 | 44,856 |
| Operating income (loss) | 14,996 | 11,567 | (0) | 10,432 | 16,073 |
| Recurring profit | 15,111 | 11,995 | 1,216 | 11,170 | 16,931 |
| Net income (loss) | 7,257 | 5,892 | (818) | 4,153 | 5,980 |
| Capital expenditures | 9,798 | 9,661 | 7,894 | 6,454 | 8,568 |
| Depreciation | 10,095 | 10,786 | 9,793 | 8,007 | 5,178 |
| R\&D expenses | 505 | 245 | 239 | 189 | 129 |
| Number of employees | 8,041 | 8,489 | 8,693 | 8,926 | 9,402 |

※Figures of fiscal 2009 are calculated based on simplfied method for references. Please see the note of Fiscal 2009 Statements of Income/Quarterly Results (TIS, Consolidated)

## INTEC Holdings (Consolidated)

|  | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 | Fiscal 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 108,896 | 109,885 | 115,483 | 123,151 | 121,188 |
| Gross profit | 15,038 | 17,406 | 19,581 | 20,814 | 20,523 |
| Operating income | 6,991 | 8,743 | 9,588 | 9,541 | 8,305 |
| Recurring profit | 5,138 | 7,240 | 8,391 | 8,777 | 7,399 |
| Net income (loss) | 2,867 | $(1,211)$ | 4,960 | 4,520 | 4,332 |
| Capital expenditures | 4,360 | 4,165 | 5,548 | 4,085 | 4,570 |
| Depreciation | 4,988 | 5,073 | 5,129 | 5,610 | 4,414 |
| R\&D expenses | 863 | 862 | 919 | 851 | 815 |
| Number of employees | 4,848 | 4,818 | 5,093 | 5,661 | 5,824 |

