# Supplementary Financial Data 

Fiscal 2010 Results (Fiscal year ended March 31, 2010)

May 11, 2010

IT Holdings Corporation

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IT Holdings Group

## 1. IT Holdings, Consolidated

(1) Quarterly Performance
IT Holdings, Conso

| IT Holdings, Consolidated <br> (Millions of yen) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 66,934 | 96,491 | 163,426 | 69,559 | 105,316 | 174,875 | 338,302 | 65,855 | 81,098 | 146,954 | 61,972 | 104,929 | 166,901 | 313,856 |
| Outsourcing and network | 28,768 | 32,026 | 60,794 | 31,548 | 33,378 | 64,926 | 125,720 | 30,870 | 30,753 | 61,623 | 29,447 | 35,093 | 64,540 | 126,164 |
|  | 43.0\% | 33.2\% | 37.2\% | 45.3\% | 31.7\% | 37.1\% | 37.2\% | 46.9\% | 37.9\% | 41.9\% | 47.5\% | 33.4\% | 38.7\% | 40.2\% |
| Software development | 28,894 | 53,106 | 82,000 | 29,739 | 64,106 | 93,846 | 175,847 | 27,425 | 42,882 | 70,308 | 26,024 | 59,643 | 85,667 | 155,976 |
|  | 43.2\% | 55.0\% | 50.2\% | 42.8\% | 60.8\% | 53.7\% | 51.9\% | 41.6\% | 52.9\% | 47.9\% | 42.0\% | 56.8\% | 51.3\% | 49.7\% |
| Solution services | 6,361 | 8,553 | 14,914 | 5,903 | 8,591 | 14,495 | 29,409 | 5,798 | 5,999 | 11,798 | 4,389 | 8,834 | 13,223 | 25,021 |
|  | 9.5\% | 8.9\% | 9.1\% | 8.5\% | 8.2\% | 8.3\% | 8.7\% | 8.8\% | 7.4\% | 8.0\% | 7.1\% | 8.4\% | 7.9\% | 8.0\% |
| Other business | 2,911 | 2,806 | 5,717 | 2,368 | (760) | 1,607 | 7,325 | 1,760 | 1,463 | 3,224 | 2,111 | 1,357 | 3,469 | 6,693 |
|  | 4.3\% | 2.9\% | 3.5\% | 3.4\% | (0.7\%) | 0.9\% | 2.2\% | 2.7\% | 1.8\% | 2.2\% | 3.4\% | 1.3\% | 2.1\% | 2.1\% |
| Cost of sales | 57,640 | 76,171 | 133,812 | 56,982 | 82,150 | 139,132 | 272,944 | 54,526 | 65,461 | 119,987 | 51,823 | 83,015 | 134,839 | 254,827 |
|  | 86.1\% | 78.9\% | 81.9\% | 81.9\% | 78.0\% | 79.6\% | 80.7\% | 82.8\% | 80.7\% | 81.6\% | 83.6\% | 79.1\% | 80.8\% | 81.2\% |
| Personnel expenses | 21,934 | 22,467 | 44,401 | 23,554 | 23,379 | 46,933 | 91,335 | 22,438 | 23,823 | 46,261 | 21,536 | 29,862 | 51,398 | 97,660 |
|  | 32.8\% | 23.3\% | 27.2\% | 33.9\% | 22.2\% | 26.8\% | 27.0\% | 34.1\% | 29.4\% | 31.5\% | 34.8\% | 28.5\% | 30.8\% | 31.1\% |
| Outsourcing fees | 23,475 | 26,174 | 49,649 | 24,158 | 29,847 | 54,005 | 103,655 | 19,095 | 18,377 | 37,472 | 15,088 | 21,449 | 36,538 | 74,011 |
|  | 35.1\% | 27.1\% | 30.4\% | 34.7\% | 28.3\% | 30.9\% | 30.6\% | 29.0\% | 22.7\% | 25.5\% | 24.3\% | 20.4\% | 21.9\% | 23.6\% |
| Gross profit | 9,293 | 20,320 | 29,614 | 12,576 | 23,165 | 35,742 | 65,357 | 11,329 | 15,637 | 26,967 | 10,148 | 21,913 | 32,062 | 59,029 |
|  | 13.9\% | 21.1\% | 18.1\% | 18.1\% | 22.0\% | 20.4\% | 19.3\% | 17.2\% | 19.3\% | 18.4\% | 16.4\% | 20.9\% | 19.2\% | 18.8\% |
| Selling, general and administrative expenses | 9,656 | 10,562 | 20,213 | 10,364 | 10,991 | 21,356 | 41,569 | 10,478 | 10,683 | 21,162 | 10,034 | 11,836 | 21,870 | 43,032 |
|  | 14.4\% | 10.9\% | 12.4\% | 14.9\% | 10.4\% | 12.2\% | 12.3\% | 15.9\% | 13.2\% | 14.4\% | 16.2\% | 11.3\% | 13.1\% | 13.7\% |
| Personnel expenses | 5,235 | 5,214 | 10,449 | 6,072 | 4,376 | 10,449 | 20,898 | 5,763 | 6,606 | 12,370 | 6,076 | 7,021 | 13,097 | 25,468 |
|  | 7.8\% | 5.4\% | 6.4\% | 8.7\% | 4.2\% | 6.0\% | 6.2\% | 8.8\% | 8.1\% | 8.4\% | 9.8\% | 6.7\% | 7.8\% | 8.1\% |
| Outsourcing fees | 265 | 357 | 623 | 374 | 872 | 1,247 | 1,871 | 154 | 140 | 295 | 131 | 187 | 318 | 613 |
|  | 0.4\% | 0.4\% | 0.4\% | 0.5\% | 0.8\% | 0.7\% | 0.6\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| Operating income (loss) | (362) | 9,757 | 9,400 | 2,212 | 12,174 | 14,386 | 23,787 | 851 | 4,953 | 5,805 | 114 | 10,077 | 10,191 | 15,996 |
|  | (0.5\%) | 10.1\% | 5.8\% | 3.2\% | 11.6\% | 8.2\% | 7.0\% | 1.3\% | 6.1\% | 4.0\% | 0.2\% | 9.6\% | 6.1\% | 5.1\% |
| Recurring profit (loss) |  | 9,592 | 9,479 | 2,315 | 11,809 | 14,125 | 23,604 | 981 | 4,810 | 5,792 | 26 | 9,901 | 9,927 | 15,719 |
|  | (0.2\%) | 9.9\% | 5.8\% | 3.3\% | 11.2\% | 8.1\% | 7.0\% | 1.5\% | 5.9\% | 3.9\% | 0.0\% | 9.4\% | 5.9\% | 5.0\% |
| Income (loss) before income taxes and minority interests | (245) | 9,003 | 8,757 | 995 | 9,531 | 10,526 | 19,284 | 1,002 | 4,368 | 5,371 | $(1,177)$ | 9,798 | 8,620 | 13,991 |
|  | (0.4\%) | 9.3\% | 5.4\% | 1.4\% | 9.1\% | 6.0\% | 5.7\% | 1.5\% | 5.4\% | 3.7\% | (1.9\%) | 9.3\% | 5.2\% | 4.5\% |
| Minority interests in earnings of consolidated subsidiaries | 186 | 543 | 729 | 124 | 732 | 856 | 1,586 | 62 | 227 | 290 | 65 | 224 | 290 | 580 |
| Net income (loss) | (457) | 4,949 | 4,491 | (138) | 5,053 | 4,914 | 9,406 | 1,101 | 2,106 | 3,207 | (869) | 5,322 | 4,452 | 7,659 |
|  | (0.7\%) | 5.1\% | 2.7\% | (0.2\%) | 4.8\% | 2.8\% | 2.8\% | 1.7\% | 2.6\% | 2.2\% | (1.4\%) | 5.1\% | 2.7\% | 2.4\% |

*Contribution of SORUN Corporation on consolidated basis is included in amounts at the 4th quarter of Fiscal 2010, due to the consolidation of the company on December 2009
(2) Software Development

| IT Holdings, Consolidated (Millions of ven) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order backlog at the beginning of the term | 72,269 | 78,527 | 72,269 | 64,163 | 77,025 | 64,163 | 72,269 | 52,808 | 63,508 | 52,808 | 52,308 | 63,418 | 52,308 | 52,808 |
| New order volume during the term | 35,152 | 38,741 | 73,894 | 42,601 | 39,889 | 82,491 | 156,385 | 38,125 | 31,682 | 69,808 | 31,019 | 45,794 | 76,813 | 146,621 |
| Net sales for the term | 28,894 | 53,106 | 82,000 | 29,739 | 64,106 | 93,846 | 175,847 | 27,425 | 42,882 | 70,308 | 26,024 | 59,643 | 85,667 | 155,976 |
| Order backlog at the end of the term | 78,527 | 64,163 | 64,163 | 77,025 | 52,808 | 52,808 | 52,808 | 63,508 | 52,308 | 52,308 | 63,418 | 49,569 | 49,569 | 49,569 |

*Contribution of SORUN Corporation on consolidated basis is included in order backlog at the end of 3rd quarter and every amounts at the 4th quarter of Fiscal 2010, due to the consolidation of the company on December 2009.

| IT Holdings, Consolidated (Millions of ven) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Capital expenditures | 1,834 | 4,478 | 6,312 | 638 | 6,189 | 6,827 | 13,139 | 5,512 | 3,106 | 8,619 | 2,296 | 4,760 | 7,057 | 15,676 |
| Depreciation | 3,047 | 3,313 | 6,360 | 3,477 | 1,159 | 4,636 | 10,996 | 2,871 | 2,937 | 5,808 | 2,966 | 3,203 | 6,170 | 11,978 |
| Research and development expenses | 130 | 281 | 411 | 181 | 354 | 535 | 946 | 134 | 308 | 443 | 124 | 345 | 469 | 912 |
| Number of Employees at the end of the term | 15,416 | 15,522 | 15,522 | 15,385 | 15,259 | 15,259 | 15,259 | 16,262 | 16,174 | 16,174 | 20,525 | 20,476 | 20,476 | 20,476 |
| *Number of employees at the end of 3rd quarter and every figures at the 4th quarter and of Fiscal 2010 include those from SORUN Corporation on consolidated basis, due to the consolidation of the company on December 2009. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## 2. TIS, Consolidated

(1) Quarterly Performance

| TIS, Consolidated <br> (Millions of ven) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 20,634 | 35,025 | 55,659 | 18,542 | 39,483 | 58,026 | 113,685 | 17,847 | 26,625 | 44,472 | 16,942 | 29,567 | 46,510 | 90,983 |
| Outsourcing and network | 8,570 | 9,249 | 17,819 | 8,690 | 9,188 | 17,879 | 35,699 | 8,669 | 8,281 | 16,950 | 8,100 | 9,043 | 17,143 | 34,093 |
|  | 41.5\% | 26.4\% | 32.0\% | 46.8\% | 23.3\% | 30.8\% | 31.4\% | 48.6\% | 31.1\% | 38.1\% | 47.8\% | 30.6\% | 36.9\% | 37.5\% |
| Software development | 9,480 | 22,509 | 31,989 | 7,355 | 26,876 | 34,231 | 66,221 | 7,355 | 15,337 | 22,692 | 7,237 | 17,097 | 24,335 | 47,027 |
|  | 46.0\% | 64.3\% | 57.5\% | 39.7\% | 68.0\% | 59.0\% | 58.3\% | 41.2\% | 57.6\% | 51.0\% | 42.7\% | 57.8\% | 52.3\% | 51.7\% |
| Solution services | 2,583 | 3,266 | 5,850 | 2,495 | 3,419 | 5,915 | 11,765 | 1,822 | 3,007 | 4,830 | 1,604 | 3,427 | 5,031 | 9,861 |
|  | 12.5\% | 9.3\% | 10.5\% | 13.5\% | 8.7\% | 10.2\% | 10.3\% | 10.2\% | 11.3\% | 10.9\% | 9.5\% | 11.6\% | 10.8\% | 10.8\% |
| Cost of sales | 19,499 | 28,027 | 47,527 | 15,517 | 30,603 | 46,121 | 93,649 | 14,959 | 21,270 | 36,230 | 15,099 | 22,421 | 37,520 | 73,750 |
|  | 94.5\% | 80.0\% | 85.4\% | 83.7\% | 77.5\% | 79.5\% | 82.4\% | 83.8\% | 79.9\% | 81.5\% | 89.1\% | 75.8\% | 80.7\% | 81.1\% |
| Personnel expenses | 5,762 | 5,558 | 11,321 | 5,724 | 5,652 | 11,376 | 22,697 | 5,833 | 5,747 | 11,581 | 5,885 | 5,879 | 11,764 | 23,345 |
|  | 27.9\% | 15.9\% | 20.3\% | 30.9\% | 14.3\% | 19.6\% | 20.0\% | 32.7\% | 21.6\% | 26.0\% | 34.7\% | 19.9\% | 25.3\% | 25.7\% |
| Outsourcing fees | 10,105 | 10,419 | 20,525 | 8,439 | 10,111 | 18,550 | 39,076 | 5,634 | 6,518 | 12,153 | 4,915 | 5,500 | 10,416 | 22,570 |
|  | 49.0\% | 29.7\% | 36.9\% | 45.5\% | 25.6\% | 32.0\% | 34.4\% | 31.6\% | 24.5\% | 27.3\% | 29.0\% | 18.6\% | 22.4\% | 24.8\% |
| Gross profit | 1,134 | 6,997 | 8,132 | 3,024 | 8,880 | 11,904 | 20,036 | 2,887 | 5,355 | 8,242 | 1,843 | 7,146 | 8,989 | 17,232 |
|  | 5.5\% | 20.0\% | 14.6\% | 16.3\% | 22.5\% | 20.5\% | 17.6\% | 16.2\% | 20.1\% | 18.5\% | 10.9\% | 24.2\% | 19.3\% | 18.9\% |
| Selling, general and administrative expenses | 2,838 | 3,113 | 5,952 | 3,264 | 3,341 | 6,606 | 12,559 | 2,958 | 3,259 | 6,218 | 2,857 | 3,128 | 5,985 | 12,203 |
|  | 13.8\% | 8.9\% | 10.7\% | 17.6\% | 8.5\% | 11.4\% | 11.0\% | 16.6\% | 12.2\% | 14.0\% | 16.9\% | 10.6\% | 12.9\% | 13.4\% |
| Personnel expenses | 1,401 | 1,609 | 3,010 | 1,497 | 1,426 | 2,923 | 5,934 | 1,399 | 1,579 | 2,979 | 1,485 | 1,475 | 2,960 | 5,939 |
|  | 6.8\% | 4.6\% | 5.4\% | 8.1\% | 3.6\% | 5.0\% | 5.2\% | 7.8\% | 5.9\% | 6.7\% | 8.8\% | 5.0\% | 6.4\% | 6.5\% |
| Outsourcing fees | 61 | 68 | 130 | 58 | 179 | 237 | 368 | 153 | 137 | 291 | 141 | 137 | 279 | 570 |
|  | 0.3\% | 0.2\% | 0.2\% | 0.3\% | 0.5\% | 0.4\% | 0.3\% | 0.9\% | 0.5\% | 0.7\% | 0.8\% | 0.5\% | 0.6\% | 0.6\% |
| Operating income (loss) | $(1,703)$ | 3,884 | 2,180 | (240) | 5,538 | 5,297 | 7,477 | (70) | 2,095 | 2,024 | $(1,013)$ | 4,017 | 3,003 | 5,028 |
|  | (8.3\%) | 11.1\% | 3.9\% | (1.3\%) | 14.0\% | 9.1\% | 6.6\% | (0.4\%) | 7.9\% | 4.6\% | (6.0\%) | 13.6\% | 6.5\% | 5.5\% |
| Recurring profit (loss) | (919) | 3,983 | 3,063 | (356) | 5,205 | 4,848 | 7,911 | 143 | 2,119 | 2,262 | (828) | 3,941 | 3,113 | 5,376 |
|  | (4.5\%) | 11.4\% | 5.5\% | (1.9\%) | 13.2\% | 8.4\% | 7.0\% | 0.8\% | 8.0\% | 5.1\% | (4.9\%) | 13.3\% | 6.7\% | 5.9\% |
| Income (loss) before income taxes | (940) | 3,944 | 3,003 | $(1,522)$ | 3,688 | 2,165 | 5,169 | 140 | 2,082 | 2,222 | $(1,308)$ | 3,833 | 2,525 | 4,748 |
|  | (4.6\%) | 11.3\% | 5.4\% | (8.2\%) | 9.3\% | 3.7\% | 4.5\% | 0.8\% | 7.8\% | 5.0\% | (7.7\%) | 13.0\% | 5.4\% | 5.2\% |
| Net income (loss) | $(1,891)$ | 3,996 | 2,105 | $(1,515)$ | 1,916 | 401 | 2,507 | 121 | 1,246 | 1,368 | (715) | 2,648 | 1,932 | 3,300 |
|  | (9.2\%) | 11.4\% | 3.8\% | (8.2\%) | 4.9\% | 0.7\% | 2.2\% | 0.7\% | 4.7\% | 3.1\% | (4.2\%) | 9.0\% | 4.2\% | 3.6\% |

${ }^{*}$ Following the October 2008 realignment of the Group, TIS’ scope of consolidation changed to include the results of the parent and four subsidiaries (TIS System Service, TIS R\&D Center, TISI (Shanghai), and Tianjin TIS Hi-tech
Information System Service). All the figures in the table above are post-realignment consolidated amounts.

| TIS, Consolidated(Millions of yen) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order backlog at the beginning of the term | 37,221 | 33,345 | 37,221 | 25,787 | 33,217 | 25,787 | 37,221 | 17,225 | 23,387 | 17,225 | 18,045 | 19,592 | 18,045 | 17,225 |
| New order volume during the term | 5,605 | 14,951 | 20,556 | 14,784 | 10,884 | 25,669 | 46,226 | 13,516 | 9,995 | 23,512 | 8,784 | 14,647 | 23,431 | 46,943 |
| Net sales for the term | 9,480 | 22,509 | 31,989 | 7,355 | 26,876 | 34,231 | 66,221 | 7,355 | 15,337 | 22,692 | 7,237 | 17,097 | 24,335 | 47,027 |
| Order backlog at the end of the term | 33,345 | 25,787 | 25,787 | 33,217 | 17,225 | 17,225 | 17,225 | 23,387 | 18,045 | 18,045 | 19,592 | 17,141 | 17,141 | 17,141 |


| (3) Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS, Consolidated <br> (Millions of ven) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Capital expenditures | 170 | 1,714 | 1,884 | 984 | 1,664 | 2,648 | 4,532 | 926 | 1,221 | 2,147 | 779 | 1,002 | 1,781 | 3,929 |
| Depreciation | 580 | 588 | 1,168 | 639 | 695 | 1,334 | 2,502 | 642 | 665 | 1,307 | 678 | 696 | 1,374 | 2,682 |
| Research and development expenses | 30 | 20 | 50 | 31 | 18 | 49 | 99 | 27 | 15 | 42 | 36 | 19 | 55 | 98 |
| Number of Employees at the end of the term | 3,687 | 3,661 | 3,661 | 3,641 | 3,559 | 3,559 | 3,559 | 3,813 | 3,786 | 3,786 | 3,799 | 3,776 | 3,776 | 3,776 |

## 3. INTEC, Nonconsolidated

## (1) Quarterly Performance

| INTEC, Nonconsolidated (Millions of ven) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
|  | 19,363 | 25,670 | 45,034 | 22,457 | 29,126 | 51,583 | 96,618 | 20,663 | 22,505 | 43,169 | 20,454 | 29,528 | 49,982 | 93,152 |
| Outsourcing and network | 7,631 | 7,865 | 15,497 | 7,351 | 7,936 | 15,287 | 30,785 | 7,205 | 7,295 | 14,501 | 7,358 | 8,455 | 15,813 | 30,315 |
|  | 39.4\% | 30.6\% | 34.4\% | 32.7\% | 27.2\% | 29.6\% | 31.9\% | 34.9\% | 32.4\% | 33.6\% | 36.0\% | 28.6\% | 31.6\% | 32.5\% |
| Software development | 10,389 | 15,052 | 25,441 | 13,221 | 18,624 | 31,846 | 57,288 | 10,784 | 13,260 | 24,044 | 11,241 | 18,570 | 29,812 | 53,857 |
|  | 53.7\% | 58.7\% | 56.5\% | 58.9\% | 64.0\% | 61.8\% | 59.3\% | 52.2\% | 58.9\% | 55.7\% | 55.0\% | 62.9\% | 59.6\% | 57.8\% |
| Solution services | 1,342 | 2,753 | 4,095 | 1,884 | 2,565 | 4,449 | 8,545 | 2,673 | 1,949 | 4,623 | 1,854 | 2,502 | 4,356 | 8,979 |
|  | 6.9\% | 10.7\% | 9.1\% | 8.4\% | 8.8\% | 8.6\% | 8.8\% | 12.9\% | 8.7\% | 10.7\% | 9.1\% | 8.5\% | 8.7\% | 9.6\% |
| Cost of sales | 17,379 | 21,551 | 38,931 | 19,906 | 24,536 | 44,443 | 83,374 | 18,567 | 19,205 | 37,773 | 17,560 | 24,840 | 42,401 | 80,174 |
|  | 89.8\% | 84.0\% | 86.4\% | 88.6\% | 84.2\% | 86.2\% | 86.3\% | 89.9\% | 85.3\% | 87.5\% | 85.9\% | 84.1\% | 84.8\% | 86.1\% |
| Personnel expenses | 4,950 | 4,929 | 9,879 | 4,991 | 4,621 | 9,612 | 19,492 | 5,070 | 5,008 | 10,079 | 5,119 | 5,048 | 10,167 | 20,246 |
|  | 25.6\% | 19.2\% | 21.9\% | 22.2\% | 15.9\% | 18.6\% | 20.2\% | 24.5\% | 22.3\% | 23.3\% | 25.0\% | 17.1\% | 20.3\% | 21.7\% |
| Outsourcing fees | 10,526 | 10,419 | 20,946 | 9,992 | 10,771 | 20,763 | 41,709 | 8,991 | 9,015 | 18,006 | 8,924 | 9,693 | 18,618 | 36,624 |
|  | 54.4\% | 40.6\% | 46.5\% | 44.5\% | 37.0\% | 40.3\% | 43.2\% | 43.5\% | 40.1\% | 41.7\% | 43.6\% | 32.8\% | 37.2\% | 39.3\% |
| Gross profit | 1,984 | 4,118 | 6,103 | 2,550 | 4,589 | 7,140 | 13,244 | 2,096 | 3,299 | 5,396 | 2,894 | 4,687 | 7,581 | 12,977 |
|  | 10.2\% | 16.0\% | 13.6\% | 11.4\% | 15.8\% | 13.8\% | 13.7\% | 10.1\% | 14.7\% | 12.5\% | 14.1\% | 15.9\% | 15.2\% | 13.9\% |
| Selling, general and administrative expenses | 1,711 | 1,846 | 3,558 | 1,682 | 1,844 | 3,527 | 7,085 | 1,753 | 1,873 | 3,626 | 1,755 | 1,908 | 3,663 | 7,289 |
|  | 8.8\% | 7.2\% | 7.9\% | 7.5\% | 6.3\% | 6.8\% | 7.3\% | 8.5\% | 8.3\% | 8.4\% | 8.6\% | 6.5\% | 7.3\% | 7.8\% |
| Personnel expenses | 920 | 893 | 1,813 | 897 | 866 | 1,764 | 3,577 | 791 | 1,073 | 1,864 | 1,258 | 719 | 1,978 | 3,842 |
|  | 4.8\% | 3.5\% | 4.0\% | 4.0\% | 3.0\% | 3.4\% | 3.7\% | 3.8\% | 4.8\% | 4.3\% | 6.2\% | 2.4\% | 4.0\% | 4.1\% |
| Outsourcing fees | 44 | 34 | 78 | 37 | 40 | 78 | 156 | 43 | 33 | 77 | 32 | 31 | 63 | 141 |
|  | 0.2\% | 0.1\% | 0.2\% | 0.2\% | 0.1\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% | 0.2\% |
| Operating income | 273 | 2,271 | 2,544 | 868 | 2,745 | 3,613 | 6,158 | 343 | 1,426 | 1,769 | 1,138 | 2,779 | 3,918 | 5,687 |
|  | 1.4\% | 8.9\% | 5.7\% | 3.9\% | 9.4\% | 7.0\% | 6.4\% | 1.7\% | 6.3\% | 4.1\% | 5.6\% | 9.4\% | 7.8\% | 6.1\% |
| Recurring profit | 148 | 2,028 | 2,176 | 672 | 2,742 | 3,415 | 5,591 | 216 | 1,177 | 1,393 | 949 | 2,586 | 3,536 | 4,929 |
|  | 0.8\% | 7.9\% | 4.8\% | 3.0\% | 9.4\% | 6.6\% | 5.8\% | 1.0\% | 5.2\% | 3.2\% | 4.6\% | 8.8\% | 7.1\% | 5.3\% |
| Income before income taxes | 26 | 1,598 | 1,625 | 518 | 2,575 | 3,093 | 4,719 | 231 | 1,084 | 1,315 | 219 | 2,059 | 2,278 | 3,594 |
|  | 0.1\% | 6.2\% | 3.6\% | 2.3\% | 8.8\% | 6.0\% | 4.9\% | 1.1\% | 4.8\% | 3.0\% | 1.1\% | 7.0\% | 4.6\% | 3.9\% |
| Net income (loss) |  | 863 | 859 | 363 | 1,904 | 2,267 | 3,126 | 125 | 610 | 736 | (1) | 1,012 | 1,010 | 1,747 |
|  | (0.0\%) | 3.4\% | 1.9\% | 1.6\% | 6.5\% | 4.4\% | 3.2\% | 0.6\% | 2.7\% | 1.7\% | (0.0\%) | 3.4\% | 2.0\% | 1.9\% |

(2) Software Development

| INTEC, Nonconsolidated (Millions of yen) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order backlog at the beginning of the term | 16,836 | 24,375 | 16,836 | 21,474 | 23,267 | 21,474 | 16,836 | 17,675 | 21,396 | 17,675 | 18,446 | 20,918 | 18,446 | 17,675 |
| New order volume during the term | 17,928 | 12,150 | 30,078 | 15,015 | 13,032 | 28,048 | 58,127 | 14,504 | 10,310 | 24,815 | 13,713 | 12,900 | 26,614 | 51,430 |
| Net sales for the term | 10,389 | 15,052 | 25,441 | 13,221 | 18,624 | 31,846 | 57,288 | 10,784 | 13,260 | 24,044 | 11,241 | 18,570 | 29,812 | 53,857 |
| Order backlog at the end of the term | 24,375 | 21,474 | 21,474 | 23,267 | 17,675 | 17,675 | 17,675 | 21,396 | 18,446 | 18,446 | 20,918 | 15,248 | 15,248 | 15,248 |


| (3) Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEC, Nonconsolidated(Millions of yen) | Fiscal 2009 |  |  |  |  |  |  | Fiscal 2010 |  |  |  |  |  |  |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Capital expenditures | 335 | 767 | 1,102 | 432 | 1,625 | 2,057 | 3,159 | 2,553 | 859 | 3,412 | 1,286 | 1,844 | 3,130 | 6,543 |
| Depreciation | 626 | 574 | 1,200 | 615 | 620 | 1,235 | 2,435 | 576 | 566 | 1,142 | 570 | 624 | 1,194 | 2,337 |
| Research and development expenses | 94 | 272 | 366 | 120 | 318 | 438 | 804 | 81 | 303 | 384 | 70 | 271 | 341 | 726 |
| Number of Employees at the end of the term | 3,277 | 3,249 | 3,249 | 3,196 | 3,167 | 3,167 | 3,167 | 3,330 | 3,297 | 3,297 | 3,353 | 3,335 | 3,335 | 3,335 |

## 4. SORUN, Consolidated

•Two-Quarter Performance

| SORUN, Consolidated <br> (Millions of yen) |  | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |  |
| Net sales | 30,968 | 30,434 | 61,402 | 22,916 | 24,068 | 46,985 |  |
| Outsourcing and network | 5,880 | 6,388 | 12,268 | 4,757 | 5,453 | 10,209 |  |
|  | $19.0 \%$ | $21.0 \%$ | $20.0 \%$ | $20.8 \%$ | $22.7 \%$ | $21.7 \%$ |  |
| Software development | 23,335 | 22,495 | 45,830 | 16,748 | 17,016 | 33,765 |  |
|  | $75.4 \%$ | $73.9 \%$ | $74.6 \%$ | $73.1 \%$ | $70.7 \%$ | $71.9 \%$ |  |
| Solution services | 1,518 | 1,296 | 2,814 | 1,177 | 1,413 | 2,590 |  |
|  | $4.9 \%$ | $4.3 \%$ | $4.6 \%$ | $5.1 \%$ | $5.9 \%$ | $5.5 \%$ |  |
| Other business | 235 | 255 | 490 | 234 | 186 | 421 |  |
|  | $0.8 \%$ | $0.8 \%$ | $0.8 \%$ | $1.0 \%$ | $0.8 \%$ | $0.9 \%$ |  |
| Operating income | 1,189 | 2,062 | 3,252 | 606 | 936 | 1,543 |  |
| Recurring profit | $3.8 \%$ | $6.8 \%$ | $5.3 \%$ | $2.6 \%$ | $3.9 \%$ | $3.3 \%$ |  |
|  | 1,117 | 2,059 | 3,176 | 595 | 783 | 1,378 |  |
|  | $3.6 \%$ | $6.8 \%$ | $5.2 \%$ | $2.6 \%$ | $3.3 \%$ | $2.9 \%$ |  |


| SORUN, Consolidated (Millions of ven) | Fiscal 2010 |
| :---: | :---: |
|  | 4th quarter |
| Net sales | 14,034 |
| Outsourcing and network | 3,093 |
| Software development | 9,941 |
| Solution services | 917 |
|  | 6.5\% |
| Other business | 81 |
| Operating income | 1,457 |
|  | 10.4\% |
| Recurring profit | 1,445 |
| Net income |  |
|  | 5.9\% |

(2) Software Development

| SORUN, Consolidated <br> (Millions of ven) | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |
| Order backlog at the beginning of the term | 8,254 | 6,594 | 8,254 | 3,385 | 5,334 | 3,385 |
| New order volume during the term | 21,674 | 19,286 | 40,961 | 18,696 | 15,521 | 34,218 |
| Net sales for the term | 23,334 | 22,494 | 45,829 | 16,748 | 17,016 | 33,764 |
| Order backlog at the end of the term | 6,594 | 3,385 | 3,385 | 5,334 | 3,839 | 3,839 |


| SORUN, Consolidated <br> (Millions of ven) |  |
| :--- | ---: |
|  | Fiscal 2010 |
| Order backlog at the beginning of the term | 4th quarter |
| New order volume during the term | 7,115 |
| Net sales for the term | 9,665 |
| Order backlog at the end of the term | 3,941 | (3) Other


| SORUN, Consolidated <br> (Millions of ven) | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |
| Capital expenditures | 1,467 | 442 | 1,908 | 391 | 467 | 858 |
| Depreciation | 372 | 371 | 743 | 292 | 298 | 590 |
| Research and development expenses | 58 | 122 | 181 | 36 | 63 | 99 |
| Number of Employees at the end of the term | 4,171 | 4,166 | 4,166 | 4,358 | 4,318 | 4,318 |

## 5. UFIT, Consolidated

-Two-Quarter Performance

| UFIT, Consolidated (Millions of ven) | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |
| Net sales | 21,485 | 23,759 | 45,244 | 21,953 | 20,753 | 42,706 |
| Operating income | 2,671 | 2,296 | 4,967 | 1,343 | 561 | 1,904 |
|  | 11.3\% | 9.7\% | 11.0\% | 6.1\% | 2.7\% | 4.5\% |
| Recurring profit | 2,724 | 2,331 | 5,055 | 1,380 | 597 | 1,977 |
| Recurring profit | 11.5\% | 9.8\% | 11.2\% | 6.3\% | 2.9\% | 4.6\% |
| Net income | $\begin{array}{r} \hline 1,582 \\ 6.5 \% \\ \hline \end{array}$ | 1,144 $4.8 \%$ | $\begin{array}{r} \hline 2,726 \\ 6.0 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 743 \\ 3.4 \% \end{array}$ | $\begin{array}{r} \hline 1,284 \\ 6.2 \% \end{array}$ | 2,027 $4.7 \%$ |

## 7. Qualica, Nonconsolidated

•Two-Quarter Performance

| Qualica, Nonconsolidated <br> (Millions of ven) |  | Fiscal 2009 |  |  | Fiscal 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |
| Net sales | 10,155 | 9,208 | 19,363 | 7,473 | 6,379 | 13,852 |
| Operating income | 869 | 859 | 1,728 | 174 | 175 | 349 |
|  | $8.6 \%$ | $9.3 \%$ | $8.9 \%$ | $2.3 \%$ | $2.7 \%$ | $2.5 \%$ |
| Recurring profit | 878 | 868 | 1,746 | 177 | 185 | 362 |
| Net income | $8.6 \%$ | $9.4 \%$ | $9.0 \%$ | $2.4 \%$ | $2.9 \%$ | $2.6 \%$ |


| SORUN, Consolidated <br> (Millions of ven) |  |
| :--- | ---: |
|  | Fiscal 2010 |
| Capital expenditures | 175 |
| Depreciation | 150 |
| Research and development expenses | 45 |
| Number of Employees at the end of the term | 4,318 |

## 6. Agrex, Consolidated

| Agrex, Consolidated <br> (Millions of ven) | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |
| Net sales | 12,893 | 13,855 | 26,748 | 12,950 | 13,640 | 26,590 |
| Operating income | 367 | 674 | 1,041 | 236 | 420 | 656 |
| Operating income | 2.8\% | 4.9\% | 3.9\% | 1.8\% | 3.1\% | 2.5\% |
| Recurring profit | 329 | 694 | 1,023 | 227 | 418 | 645 |
|  | 2.6\% | 5.0\% | 3.8\% | 1.8\% | 3.1\% | 2.4\% |
| Net income | 31 0.20 | 313 | 344 | 33 0.3 | 58 | 91 |

## 8. AJS, Nonconsolidated

•Two-Quarter Performance

| AJS,.Nonconsolidated <br> (Millions of ven) |  | Fiscal 2009 |  |  | Fiscal 2010 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 1st half | 2nd half | Full year | 1st half | 2nd half | Full year |  |
| Net sales | 4,965 | 5,600 | 10,565 | 4,828 | 5,409 | 10,237 |  |
| Operating income | 275 | 440 | 715 | 207 | 375 | 582 |  |
|  | $5.5 \%$ | $7.9 \%$ | $6.8 \%$ | $4.3 \%$ | $6.9 \%$ | $5.7 \%$ |  |
| Recurring profit | 272 | 434 | 706 | 197 | 368 | 565 |  |
| Net income | $5.5 \%$ | $7.8 \%$ | $6.7 \%$ | $4.1 \%$ | $6.8 \%$ | $5.5 \%$ |  |

## 9. Amortization of Goodwill in Consolidated Subsidiaries

## (Millions of yen)

| Amortization of Goodwill |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company | $\begin{array}{\|c} \hline \text { At March 31, } \\ 2009 \\ \hline \end{array}$ | Fiscal 2010 <br> 1st half |  | $\begin{gathered} \hline \text { At Sept. 30, } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal } 2010 \\ \text { 2nd half } \\ \hline \end{gathered}$ |  | $\begin{array}{\|c\|} \hline \text { At March 31, } \\ 2010 \\ \hline \end{array}$ | Fiscal 2011 |  | $\begin{array}{\|c\|} \hline \text { At March 31, } \\ 2011 \\ \hline \end{array}$ | Amortization policy |
|  | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Incurred during the term (Forecast) | Amortization (Forecast) | Balance at year-end (Forecast) |  |
| Nexway Co., Ltd. | 2,461 | - | 289 | 2,172 | - | 289 | 1,882 | - | 579 | 1,303 | Goodwill incurred due to change in status to subsidiary of INTEC in July 2008. <br> Five-year equal amortization from 2nd quarter period ended March 2009. |
| SORUN Corporation | - | - | - | - | 4,408 | 220 | 4,187 | 250 | 931 | 3,506 | Goodwill incurred due to change in status to subsidiary of IT Holdings in December 2009, and five-year equal amortization from 4th quarter period ended March 2010. <br> Additional goodwill incurred because the company became a wholly owned subsidiary in April 2010, and five-year equal amortization from the fiscal year ending March 2011. |
| Others | 2,592 | 15 | 499 | 2,108 | 14 | 1,330 | 794 | - | 396 | 397 | Amounts of amortization at the 1st half period of fiscal 2010 included impairment loss of $¥ 135$ million. <br> Amounts of amortization at the 2nd half period of fiscal 2010 included impairment loss of $¥ 1,016$ million. |
| Total | 5,053 | 15 | 788 | 4,280 | 4,422 | 1,839 | 6,863 | 250 | 1,906 | 5,206 |  |

Amortization amount is included in selling, general and administrative expenses

## Amortization of Negative Goodwill

| Name of company | $\begin{array}{\|c\|} \hline \text { At March 31, } \\ 2009 \\ \hline \end{array}$ | $\begin{gathered} \text { Fiscal } 2010 \\ \text { 1st half } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { At Sept. 30, } \\ 2009 \\ \hline \end{gathered}$ | Fiscal 2010 <br> 2nd half |  | $\begin{array}{\|c\|} \hline \text { At March 31, } \\ 2010 \\ \hline \end{array}$ | Fiscal 2011 |  | $\begin{array}{\|c\|} \hline \text { At March 31, } \\ 2011 \\ \hline \end{array}$ | Amortization policy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Incurred during the term (Forecast) | Amortization (Forecast) | Balance at year-end <br> (Forecast) |  |
| UFIT Co., Ltd. | 142 | - | 35 | 106 | - | 35 | 71 | - | 71 | - | Five-year equal amortization from fiscal year ended March 2007. (Additionally acquired portion) |
| NEOAXIS Co., Ltd. (Portion from former Systems Engineering Laboratory Co., Ltd.) | 59 | - | 5 | 53 | - | 5 | 47 | - | 11 | 35 | Goodwill incurred due to additional stock acquisition in March 2009. Five-year equal amortization from fiscal year ended March 2010. |
| Others | 13 | 0 | 4 | 11 | - | 8 | 3 | - | 4 | - |  |
| Total | 214 | 0 | 44 | 170 | - | 48 | 121 | - | 86 | 35 |  |

[^0][^1]
## 10. Financial Summary

| (Millions of yen) | Fiscal year ended March 31, 2009 |  | Fiscal year ended March 31, 2010 |  | Fiscal year ending March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full Year | 1st half | Full Year | 1st half (estimate) | Full Year (estimate) |
| Net sales | 163,426 | 338,302 | 146,954 | 313,856 | 165,000 | 346,000 |
| Outsourcing and network | 60,794 | 125,720 | 61,623 | 126,164 | 64,500 | 131,000 |
|  | 37.2\% | 37.2\% | 41.9\% | 40.2\% | 39.1\% | 37.9\% |
| Software development | 82,000 | 175,847 | 70,308 | 155,976 | 84,500 | 179,500 |
|  | 50.2\% | 51.9\% | 47.9\% | 49.7\% | 51.2\% | 51.9\% |
| Solution services | 14,914 | 29,409 | 11,798 | 25,021 | 13,000 | 29,000 |
|  | 9.1\% | 8.7\% | 8.0\% | 8.0\% | 7.9\% | 8.4\% |
| Other business | 5,717 | 7,325 | 3,224 | 6,693 | 3,000 | 6,500 |
|  | 3.5\% | 2.2\% | 2.2\% | 2.1\% | 1.8\% | 1.9\% |
| Cost of sales | 133,812 | 272,944 | 119,987 | 254,827 | 137,000 | 283,000 |
|  | 81.9\% | 80.7\% | 81.6\% | 81.2\% | 83.0\% | 81.8\% |
| Personnel expenses | 44,401 | 91,335 | 46,261 | 97,660 | 55,000 | 110,000 |
|  | 27.2\% | 27.0\% | 31.5\% | 31.1\% | 33.3\% | 31.8\% |
| Outsourcing fees | 49,649 | 103,655 | 37,472 | 74,011 | 36,000 | 75,000 |
|  | 30.4\% | 30.6\% | 25.5\% | 23.6\% | 21.8\% | 21.7\% |
| Gross profit | 29,614 | 65,357 | 26,967 | 59,029 | 28,000 | 63,000 |
|  | 18.1\% | 19.3\% | 18.4\% | 18.8\% | 17.0\% | 18.2\% |
| Selling, general and administrative expenses | 20,213 | 41,569 | 21,162 | 43,032 | 23,200 | 46,500 |
|  | 12.4\% | 12.3\% | 14.4\% | 13.7\% | 14.1\% | 13.4\% |
| Personnel expenses | 10,449 | 20,898 | 12,370 | 25,468 | 15,000 | 30,000 |
|  | 6.4\% | 6.2\% | 8.4\% | 8.1\% | 9.1\% | 8.7\% |
| Outsourcing fees | 623 | 1,871 | 295 | 613 | 300 | 600 |
|  | 0.4\% | 0.6\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| Operating income | 9,400 | 23,787 | 5,805 | 15,996 | 4,800 | 16,500 |
|  | 5.8\% | 7.0\% | 4.0\% | 5.1\% | 2.9\% | 4.8\% |
| Recurring profit | 9,479 | 23,604 | 5,792 | 15,719 | 4,800 | 16,000 |
|  | 5.8\% | 7.0\% | 3.9\% | 5.0\% | 2.9\% | 4.6\% |
| Net income | 4,491 | 9,406 | 3,207 | 7,659 | 800 | 5,500 |
|  | 2.7\% | 2.8\% | 2.2\% | 2.4\% | 0.5\% | 1.6\% |
| Net income per share - basic (yen) | 52.97 | 110.74 | 37.60 | 89.25 | 9.12 | 62.67 |
| Net income per share - diluted (yen) | 52.94 | 110.72 | - | - |  |  |
|  |  |  |  |  |  |  |
| Capital expenditures | 6,312 | 13,139 | 8,619 | 15,676 | 10,500 | 17,000 |
| Depreciation | 6,360 | 10,996 | 5,808 | 11,978 | 5,000 | 11,000 |
| Research and development expenses | 411 | 946 | 443 | 912 | 500 | 1,100 |
| Number of employees at the end of the term | 15,522 | 15,259 | 16,174 | 20,476 | - | 19,500 |
| Number of new-graduate recruits | 904 | 919 | 944 | 964 | - | 900 |
| Number of regular recruits | 491 | 1,117 | 256 | 512 | - | 200 |


| Total assets | 283,173 | 295,327 | 280,943 | 313,077 |
| :---: | :---: | :---: | :---: | :---: |
| Net assets | 142,553 | 146,216 | 149,384 | 155,075 |
| Net assets per share | 1,498.39 | 1,541.17 | 1,558.63 | 1,602.77 |
| Equity ratio (\%) | 45.0 | 44.4 | 47.9 | 44.2 |
| Net income to equity capital ratio(\%) |  | 7.4 | - | 5.7 |
| Cash flow from operating activities | 13,595 | 34,311 | 15,012 | 31,400 |
| Cash flow from investing activities | $(11,212)$ | $(20,079)$ | $(10,421)$ | $(25,726)$ |
| Cash flow from financial activities | $(4,861)$ | $(6,877)$ | $(5,736)$ | 6,139 |
| Cash and cash equivalents at the end of the term | 25,510 | 35,104 | 33,987 | 46,987 |

## 6 <br> IT Holdings

This handout contains forward-looking statements that reflect IT Holdings Corporation (ITHD)'s plans and expectations at the time of presentation. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause ITHD's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

## IT Holdings Group


[^0]:    Amortization amount is included in non-operating income.

[^1]:    *Future amount currently under review.

