

TIS INTEC Group Philosophy—OUR PHILOSOPHY

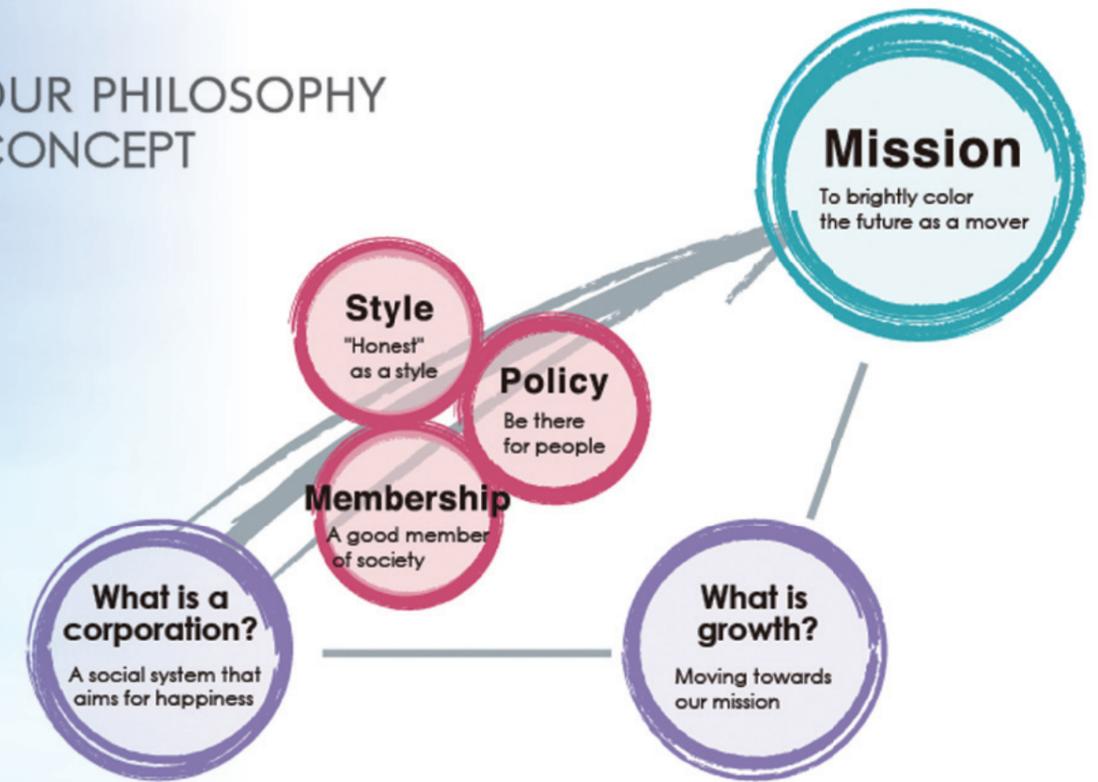
Make society's wishes come true through IT.

Using advanced technology and know-how, we will create vibrancy in a new society and make more people smile.

We will be there to build the future of this society.

Through the power of IT, the TIS INTEC Group will continue to make society's wishes come true.

OUR PHILOSOPHY CONCEPT



Mission To brightly color the future as a mover

Our mission, as the TIS INTEC Group, is to fulfill a social role, but our mission also symbolizes a corporate raison d'être. The word "mover" refers to the people who create objects, services and systems that take the world—that is, the world around us—to a new level. For us, "mover" encompasses the TIS INTEC Group and the people at companies under the Group umbrella. As a mover drawing on the power of digital technology, the TIS INTEC Group will infuse the future—still essentially a blank canvas—with vibrant colors by providing innovative possibilities and options that appeal to society.

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Editorial Policy

We have opted for an integrated report that provides key financial as well as non-financial content to enable all stakeholders, particularly shareholders and investors, to better understand the measures that we have taken to achieve sustainable improvement in the corporate value of the TIS INTEC Group. Please check our website for further information, as many of the topics we cover in the report are updated on the website.

Scope of reporting: TIS (parent) and TIS INTEC Group
Issued: September 2020

Disclaimer: Forward-looking statements, such as performance forecasts, described in this report are based on information available to management regarding the TIS INTEC Group—that is, TIS and the subsidiaries under its umbrella—as of the production date and certain assumptions deemed reasonable at this time. No intent of promise is implied by the Company to achieve such forward-looking statements. Indeed, various factors may cause future results to be substantially different from the assumptions presented in these materials.

The names of the products and services described in this report are trademarks or else registered trademarks of the respective company.

About the TIS INTEC Group

Three Strengths of the TIS INTEC Group

1. Solid management platform
2. Dominant presence in payment services domain
3. Flexible management strategies and speedy decision-making thanks to independent status

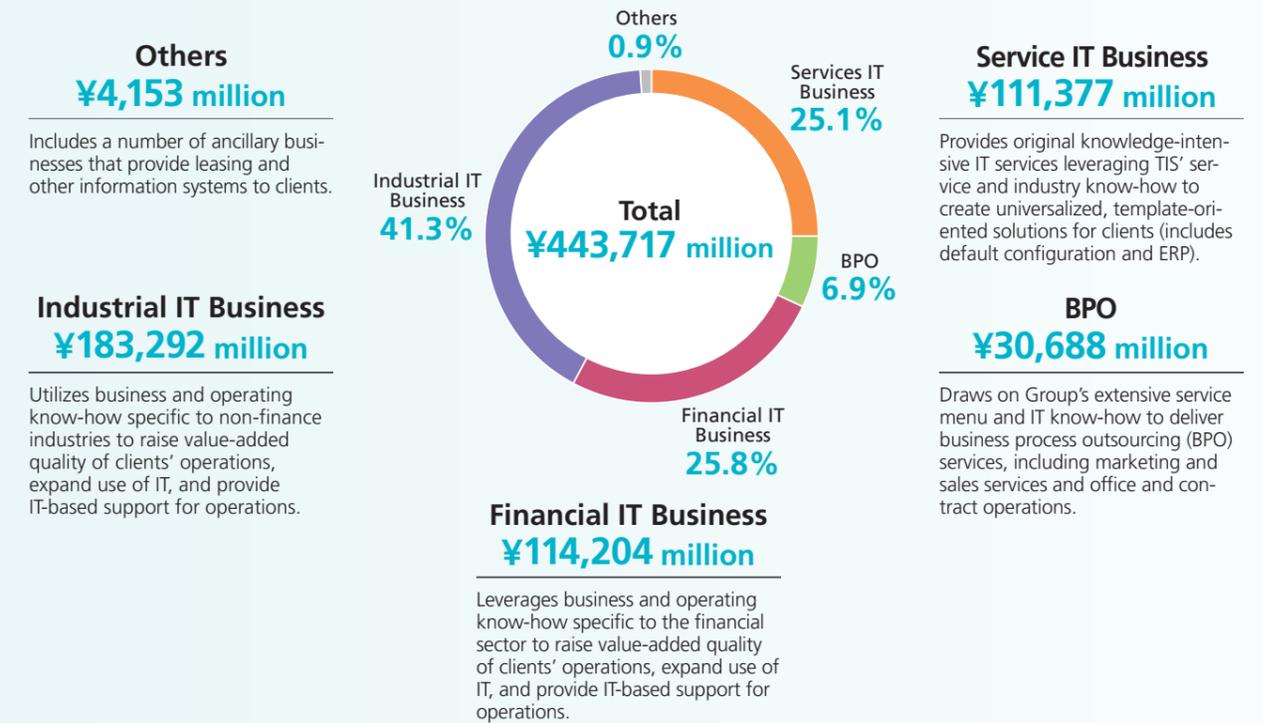
TIS INTEC Group by the Numbers



The TIS INTEC Group is one of Japan's leading IT corporate groups. With some 20,000 employees groupwide, we draw on composite insights and experience and sophisticated technological capabilities accumulated over many years to help solve various social issues.

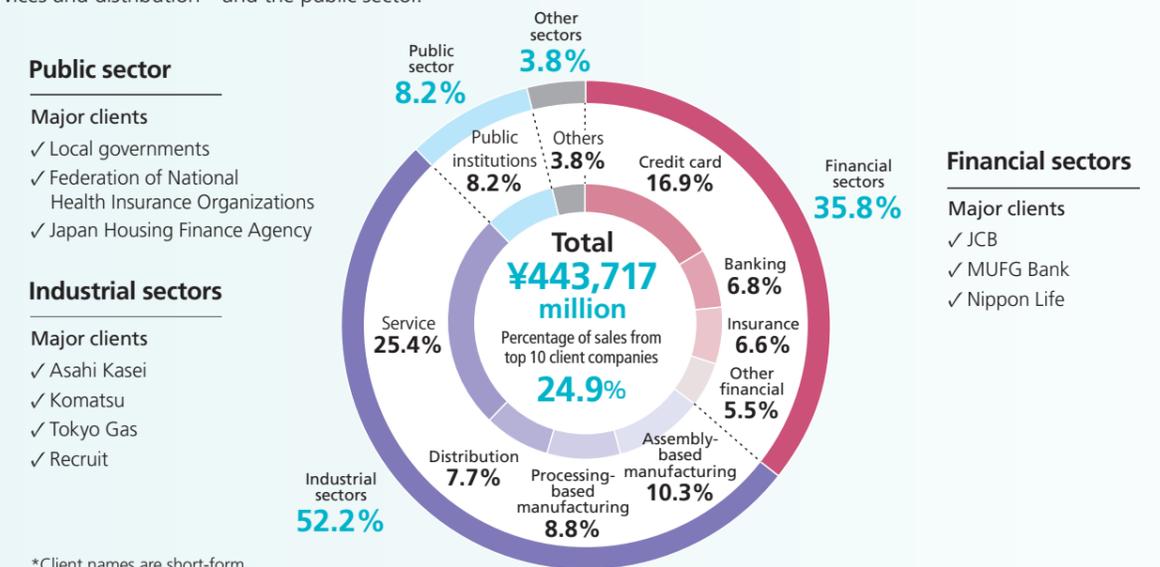
Net Sales by Business Segment (Year ended March 31, 2020)

(Sales to outside customers, excludes intersegment sales)



Net Sales by Client Sector (Year ended March 31, 2020)

We have built an extensive but well-balanced client base covering financial sectors, industrial sectors—including manufacturing, services and distribution—and the public sector.

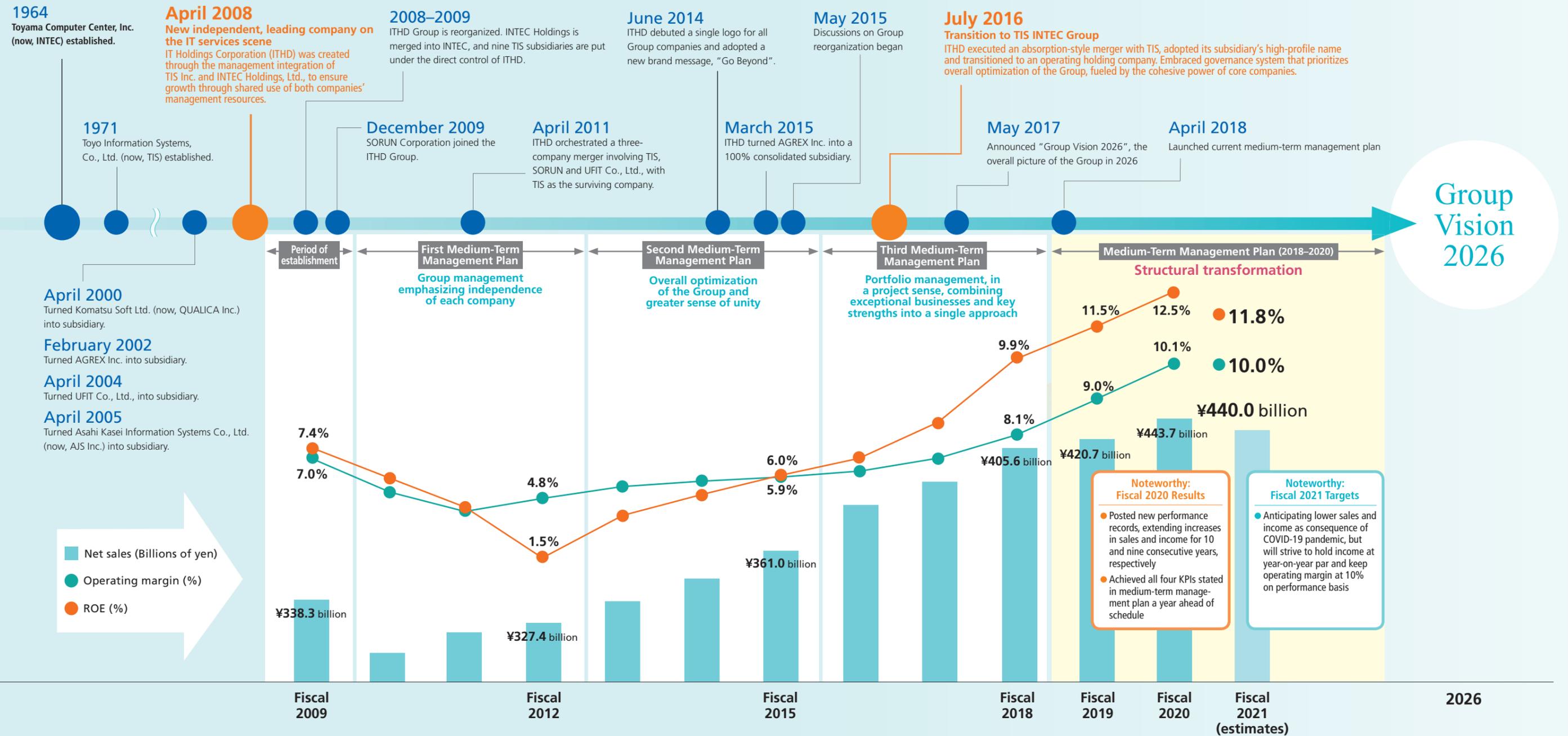


*Client names are short-form.

History of TIS INTEC Group

The TIS INTEC Group was formed in April 2008 as a leading, independent corporate group in the information services industry. TIS took advantage of its transition to an operating holding company in July 2016 to accelerate unified Group management and today the Company leads the Group toward realization of Group Vision 2026 and sustainable improvement in corporate value.

The TIS INTEC Group has, in one form or another, provided industry-leading services since the dawn of the domestic information services industry.



Positioning in the IT Services Market

Examples of IT services in the TIS INTEC Group portfolio that help support clients' businesses, the lifestyles of individuals and social infrastructure

Supporting safe and secure, daily credit card settlement
Credit cards
 Core system development results

Domestic market share
About 50%
(On annual transaction volume basis for clients served)

Of 25 companies in Japan with significant consumer credit transaction volumes, 11 are in the Group's client base for core system development.
 Credit extended for card-facilitated purchases has reached ¥73 trillion in Japan. The 11 companies that are in the TIS INTEC Group client base have aggregate membership of about 200 million people and credit transaction volume representing about 50% of the total market.

Promoting cashless settlement in Japan
Branded debit card-related
 Service provision/system development results

Domestic market share
About 80%

There are about 450 million debit cards affiliated with an international brand in Japan. Settlement transactions have reached about 370 million per year, with an aggregate value of about ¥1.8 trillion. The TIS INTEC Group boasts an overwhelming share—about 80%—of the market, on a transaction-handling financial institution basis, through such solutions as DebitCube+, which provides one-stop access to services required or branded debit card issuance and operation.

Support centralized information management at financial institutions and raise efficiency and sophistication of operations
F³ (F Cube)
 CRM implementation

38 of 64 banks
(regional banks)

Of note, share of top 30 regional banks (total funds) at 80%.
 F³ CRM System for financial institutions has been installed at more than half of the regional banks in Japan. In addition, demand for a cloud-based application is rapidly expanding, with overall delivery of the F³ series reaching more than 90 financial institutions.

Supporting greater operating efficiency in e-commerce
EDI
 System configuration and operation track record

Number of access points
About 140,000
identifiers

We enjoy the largest share of the world market for electronic data interchange (EDI) services, which are used in all industries and sectors. We responded quickly to Internet-based EDI issues affecting payment card industry data security standard (PCI DSS) compliance and the EDI 2024 problem, and have built an extensive track record in building and operating industry EDI platforms.

Highly evaluated as restaurant sector-specific shop management system
TastyQube
 System implementation

About 20%
(Top 200 companies in the restaurant sector)

TastyQube is highly versatile and can be applied to any restaurant format, helps to visualize shop operations, and realizes enhanced operating efficiency.
 The solution has been applied to about 20% of market share, mainly for restaurants, cafes and pubs.

Aiding new entrants to the deregulated power market
Enelink
 Usage

Share of switchers in Japan
About 40%

Enelink is the choice of about 40% of users switching to PPSs since deregulation of Japan's electricity retail market began in April 2016. In addition, the lineup is being expanded to meet wider market participation, including new entrants into city gas and aggregation businesses¹.

Contributing to stable insurance system platform creation
For Federation of National Health Insurance Associations
 Track record in system implementation/operation/maintenance

12 of 47 prefectures

Of the 47 prefecture-based members of the Federation of National Health Insurance Associations in Japan, the TIS INTEC Group has been tapped to install, operate and maintain systems for 12 members².
 About 6.1 million people are covered by these 12 insurance associations.

Helping to promote management strategies using BPO services to boost productivity
Data entry services
 Handling volume

Annually
About 80 million entries

The TIS INTEC Group is the expert in domestic BPO services, with more than 50 years of history in the field.
 Data entry services, facilitated primarily through top-class systems in Japan and networks at home and abroad, have reached about 80 million entries a year.

Note: Market data (market share) is based on TIS research.
¹ Optimum control by bundling energy sources, such as storage batteries, power-generation facilities and demand-response providers, to stabilize the grid and avoid output control on renewable energy.
² The scope is National Health Insurance system and medical care system for elderly in the latter stage of life.

TIS INTEC Group has cemented a position as a leading, independent prime contractor in Japan's IT services industry—a market that is expected to continue growing against a backdrop of robust corporate demand for digital technology.

IT Services Market Size in Japan (moderate case)

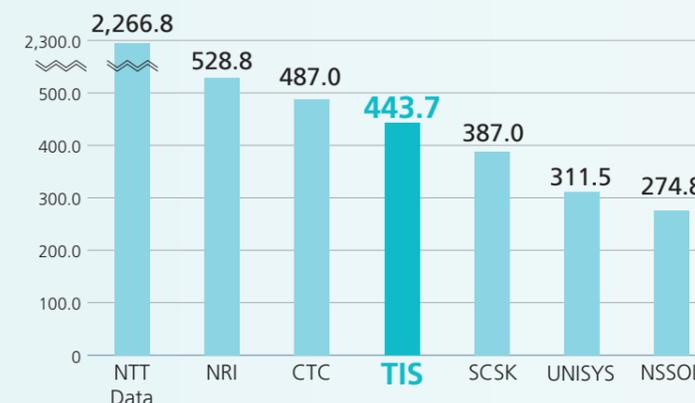
(Billions of yen, %)



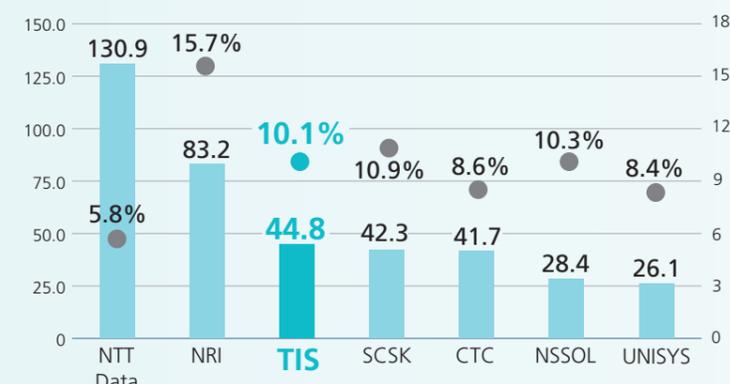
* Gartner "Forecast IT Service Japan by Vertical Industry 2Q20" M. Sawai/August 31, 2020: PFST-J1-MT-2017
 End user spending based graph created by TIS based on Gartner research.
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Comparison of Japan's Leading IT Companies (Year ended March 31, 2020)

Net Sales (Billions of yen)

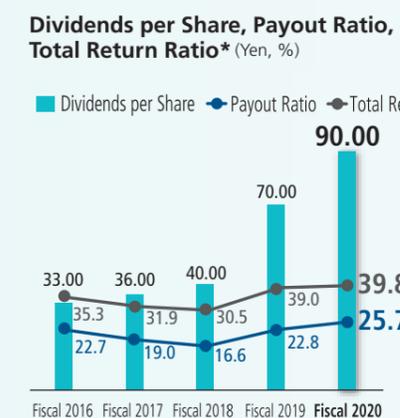
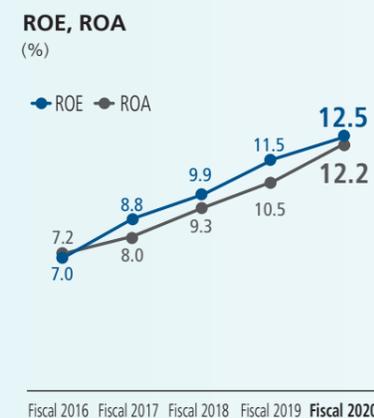
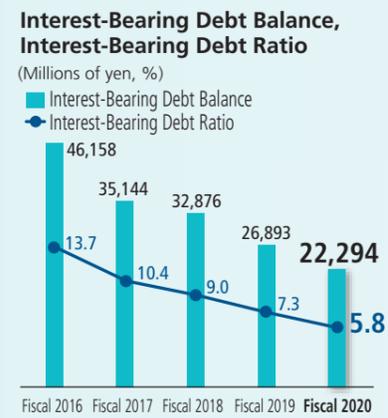
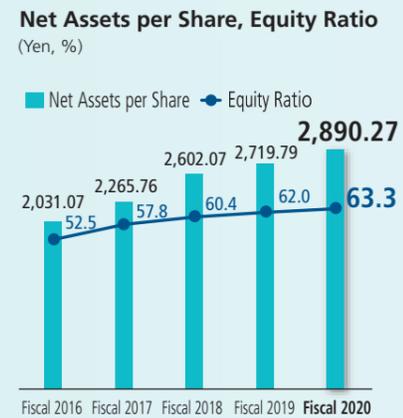
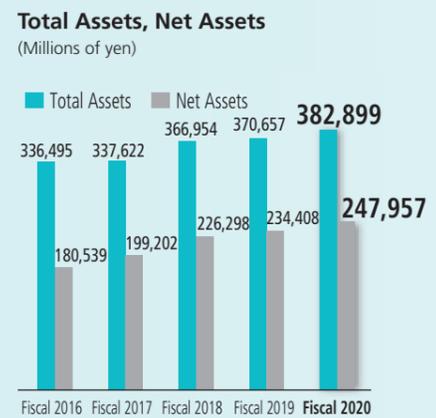
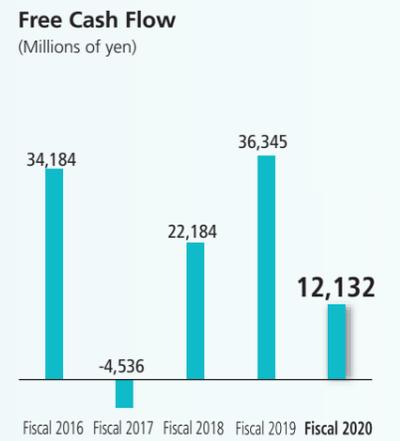
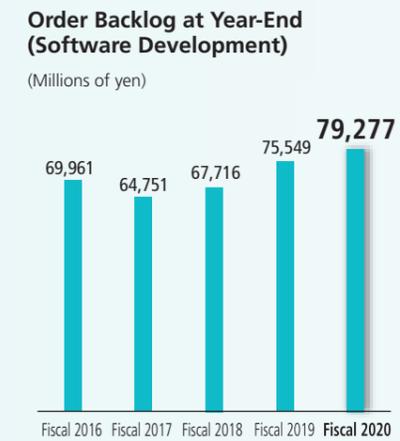
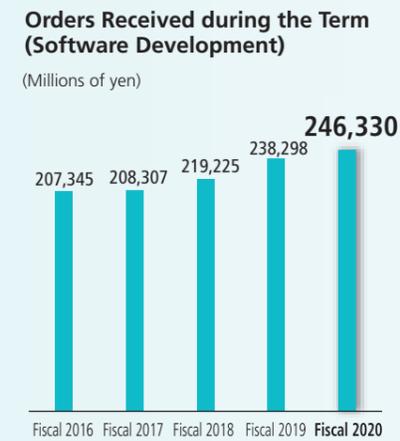
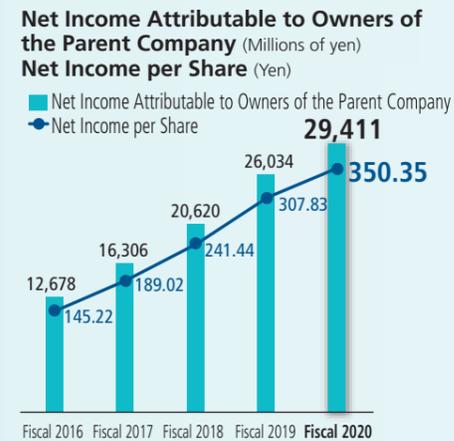
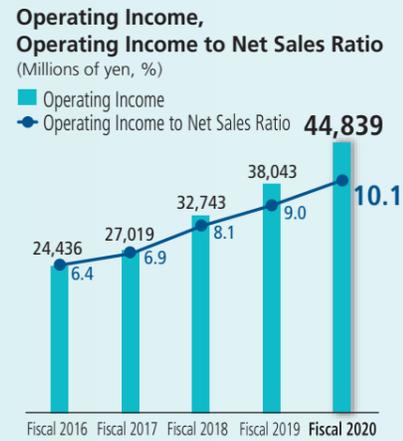
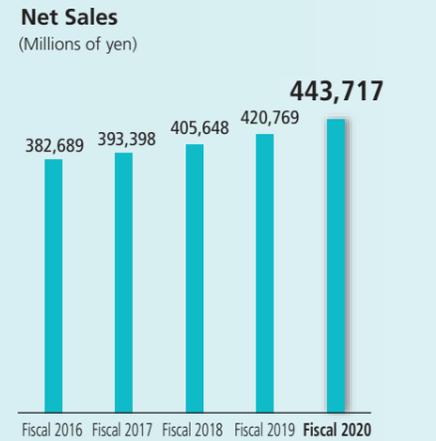


Operating Income, Operating Margin (Billions of yen)

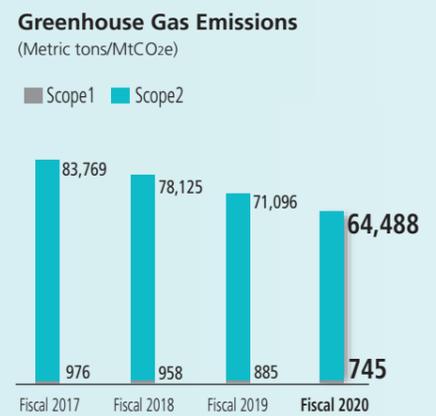


*The graph data indicates consolidated figures (fiscal 2020) of NTT DATA Corporation, Nomura Research Institute, Ltd., ITOCHU Techno-Solutions Corporation (CTC), TIS Inc., SCSK Corporation, Nihon Unisys, Ltd., and NS Solutions Corporation.
^{*}NTT DATA and CTC amounts are based on the IFRS (International Financial Reporting Standards).

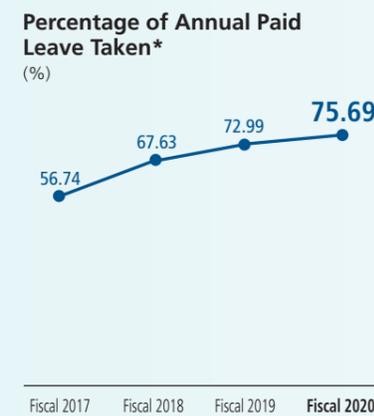
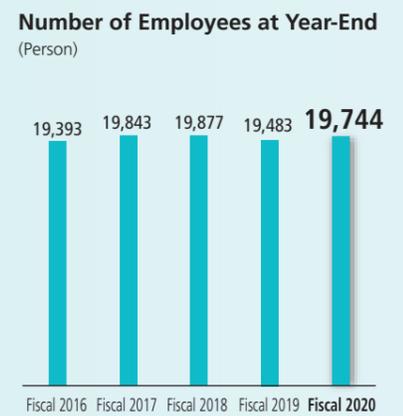
Consolidated Financial/Non-Financial Highlights



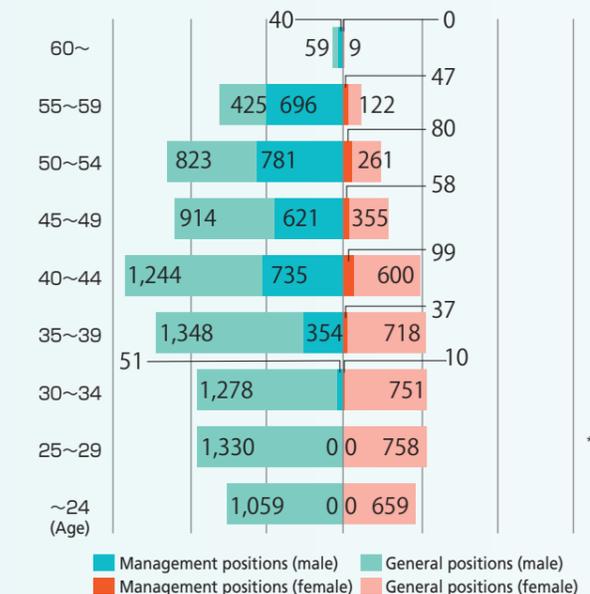
* Total return ratio: Total amount of dividends and treasury stock buybacks as a percentage of net income.
 * The Company executed a stock split, with each share of common stock split into three shares, effective April 1, 2020. The above figures are presented using the number of shares before the stock split.



* Scope 1: Direct emission of greenhouse gases by business operators
 * Scope 2: Indirect emission through use of electricity or heat/steam provided by other companies



Employee Composition* (As of April 1, 2020) (Person)



* The figures are simple combined averages or weighted averages for the TIS INTEC Group's seven principal companies (TIS, INTEC, AGREX, QUALICA, AIS, TIS System Service, and TIS Solution Link).