



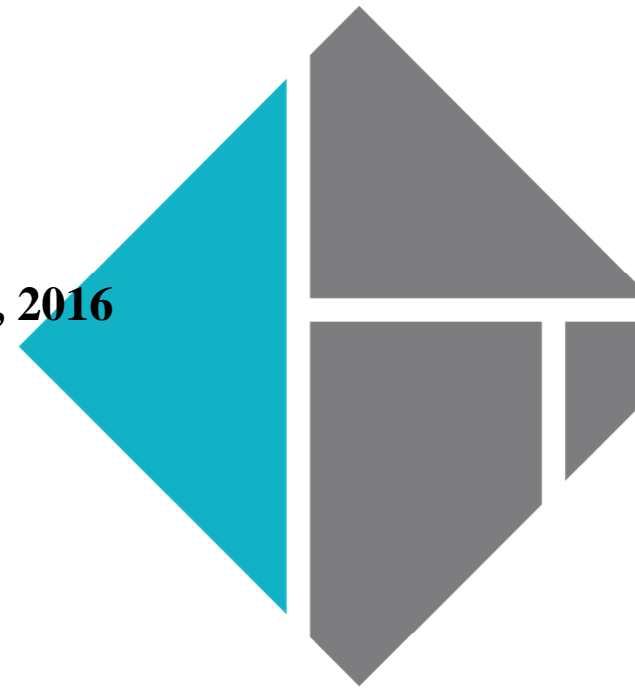
IT HOLDINGS

Go Beyond

Supplementary Financial Data **First Three Quarters of the Fiscal Year ending March 31, 2016**

February 2, 2016

IT Holdings Corporation



1. Financial Summary for Fiscal 2015 (Previous Fiscal Year) and Fiscal 2016 (Current Fiscal Year)

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595			
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%			
IT Infrastructure Services	27,697	29,589	57,286	27,986	85,272	31,036	59,022	116,308	28,917	31,271	60,188	30,038	90,226			
Composition	34.6%	31.9%	33.1%	34.1%	33.5%	29.2%	31.4%	32.2%	33.8%	32.2%	32.9%	34.2%	33.3%			
YOY change	+4.0%	+1.1%	+2.5%	+2.4%	+2.4%	+2.9%	+2.6%	+2.6%	+4.4%	+5.7%	+5.1%	+7.3%	+5.8%			
Financial IT Services	16,349	22,145	38,494	17,990	56,484	22,343	40,333	78,827	16,921	20,432	37,353	18,472	55,825			
Composition	20.4%	23.9%	22.3%	21.9%	22.2%	21.1%	21.4%	21.8%	19.8%	21.1%	20.4%	21.0%	20.6%			
YOY change	+12.4%	+4.4%	+7.6%	+11.2%	+8.7%	-1.2%	+4.0%	+5.7%	+3.5%	-7.7%	-3.0%	+2.7%	-1.2%			
Industrial IT Services	34,299	39,827	74,126	34,318	108,444	51,347	85,665	159,791	37,960	43,745	81,705	37,927	119,632			
Composition	42.8%	42.9%	42.9%	41.8%	42.5%	48.4%	45.5%	44.3%	44.3%	45.1%	44.7%	43.1%	44.2%			
YOY change	+18.2%	+3.5%	+9.8%	+13.6%	+11.0%	-4.3%	+2.2%	+5.6%	+10.7%	+9.8%	+10.2%	+10.5%	+10.3%			
Other business	1,710	1,234	2,944	1,741	4,685	1,412	3,153	6,097	1,854	1,582	3,436	1,475	4,911			
Composition	2.1%	1.3%	1.7%	2.1%	1.8%	1.3%	1.7%	1.7%	2.2%	1.6%	1.9%	1.7%	1.8%			
YOY change	-15.5%	-43.9%	-30.3%	+29.1%	-15.9%	-20.8%	+0.7%	-17.1%	+8.4%	+28.2%	+16.7%	-15.3%	+4.8%			
Cost of sales	68,077	74,894	142,971	67,622	210,593	84,334	151,956	294,927	71,806	78,143	149,949	72,156	222,105			
Composition	85.0%	80.7%	82.7%	82.4%	82.6%	79.5%	80.8%	81.7%	83.8%	80.5%	82.1%	82.1%	82.1%			
YOY change	+10.1%	+3.4%	+6.5%	+6.2%	+6.4%	-1.9%	+1.6%	+3.9%	+5.5%	+4.3%	+4.9%	+6.7%	+5.5%			
Gross profit	11,979	17,901	29,880	14,414	44,294	21,803	36,217	66,097	13,847	18,886	32,733	15,757	48,490			
Composition	15.0%	19.3%	17.3%	17.6%	17.4%	20.5%	18.3%	16.2%	16.2%	19.5%	17.9%	17.9%	17.9%			
YOY change	+15.4%	-4.4%	+2.6%	+26.0%	+9.2%	-1.9%	+7.6%	+5.3%	+15.6%	+5.5%	+9.5%	+9.3%	+9.5%			
Selling, general and administrative expenses	11,233	10,977	22,210	11,280	33,490	11,486	22,766	44,976	11,676	11,684	23,360	10,991	34,351			
Composition	14.0%	11.8%	12.8%	13.8%	13.1%	10.8%	12.1%	12.5%	13.6%	12.0%	12.8%	12.5%	12.7%			
YOY change	+1.2%	+6.0%	+3.5%	+5.4%	+4.1%	+3.5%	+4.4%	+4.0%	+3.9%	+6.4%	+5.2%	-2.6%	+2.6%			
Operating income	745	6,925	7,670	3,133	10,803	10,318	13,451	21,121	2,170	7,203	9,373	4,766	14,139			
Composition	0.9%	7.5%	4.4%	3.8%	4.2%	9.7%	7.1%	5.9%	2.5%	7.4%	5.1%	5.4%	5.2%			
YOY change	-	-17.3%	+0.2%	+325.7%	+28.8%	-7.2%	+13.4%	+8.3%	+191.0%	+4.0%	+22.2%	+52.1%	+30.9%			
Non-operating income	758	346	1,104	339	1,443	319	658	1,762	1,240	259	1,499	246	1,745			
Non-operating expenses	467	325	792	624	1,416	216	840	1,632	385	586	971	464	1,435			
Recurring profit	1,036	6,945	7,981	2,848	10,829	10,422	13,270	21,251	3,025	6,875	9,900	4,548	14,448			
Composition	1.3%	7.5%	4.6%	3.5%	4.2%	9.8%	7.1%	5.9%	3.5%	7.1%	5.4%	5.2%	5.3%			
YOY change	-	-16.4%	+1.6%	-	+31.2%	-2.8%	+19.4%	+12.0%	+191.8%	-1.0%	+24.0%	-	+33.4%			
Extraordinary income	377	2	379	0	379	121	121	500	173	16,805	16,978	70	17,048			
Extraordinary loss	353	1,041	1,394	551	1,945	1,622	2,173	3,567	277	17,293	17,570	1,511	19,081			
Income before income taxes	1,060	5,906	6,966	2,297	9,263	8,921	11,218	18,184	2,921	6,388	9,309	3,106	12,415			
Composition	1.3%	-0.0%	4.0%	2.8%	3.6%	8.4%	6.0%	5.0%	3.4%	-0.0%	5.1%	3.5%	4.6%			
YOY change	-	-28.6%	-11.0%	-	+23.7%	-0.3%	+30.3%	+10.6%	+175.5%	+8.2%	+33.6%	-	+34.0%			
Total income taxes	718	2,141	2,859	1,140	3,999	3,283	4,423	7,282	953	2,591	3,544	1,615	5,159			
Net income (loss) attributable to non-controlling interests	-5	222	217	181	398	228	409	626	7	156	163	-22	141			
Net income attributable to owners of the parent company	347	3,542	3,889	977	4,866	5,409	6,386	10,275	1,959	3,642	5,601	1,512	7,113			
Composition	0.4%	3.8%	2.2%	1.2%	1.9%	5.1%	3.4%	2.8%	2.3%	3.8%	3.1%	1.7%	2.6%			
YOY change	-	-21.8%	+0.8%	-	+51.5%	+15.0%	+57.4%	+29.8%	+463.5%	+2.8%	+44.0%	-	+46.2%			

(2) Sales by Client Sector

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595			
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%			
Credit card	11,520	14,950	26,470	12,357	38,827	14,916	27,273	53,743	12,430	13,552	25,982	13,093	39,075			
Composition	14.4%	16.1%	15.3%	15.1%	15.2%	14.1%	14.5%	14.9%	14.5%	14.0%	14.2%	14.9%	14.4%			
YOY change	+13.7%	+6.7%	+9.6%	+16.3%	+11.7%	+1.9%	+8.0%	+8.8%	+7.9%	-9.4%	-1.8%	+6.0%	+0.6%			
Banking	5,437	6,565	12,002	6,041	18,043	7,401	13,442	25,444	6,064	7,647	13,711	6,212	19,223			
Composition	6.8%	7.1%	6.9%	7.4%	7.1%	7.0%	7.1%	7.0%	7.1%	7.9%	7.5%	7.1%	7.4%			
YOY change	-8.7%	-15.4%	-12.5%	-5.4%	-10.2%	-17.3%	-12.4%	-12.4%	+11.5%	+16.5%	+14.2%	+2.8%	+10.4%			
Insurance	5,726	6,447	12,173	5,956	18,129	6,843	12,799	24,972	5,933	6,659	12,592	6,405	18,997			
Composition	7.2%	6.9%	7.0%	7.3%	7.1%	6.4%	6.8%	6.9%	6.9%	6.9%	6.9%	7.3%	7.0%			
YOY change	+5.3%	-5.3%	-0.6%	-4.0%	-1.7%	+0.3%	-1.7%	-1.2%	+3.6%	+3.3%	+3.4%	+7.5%	+4.8%			
Other finance	5,385	6,038	11,423	5,165	16,588	6,724	11,889	23,312	4,539	5,474	10,013	4,671	14,684			
Composition	6.7%	6.5%	6.6%	6.3%	6.5%	6.3%	6.3%	6.5%	5.3%	5.6%	5.5%	5.3%	5.4%			
YOY change	+6.0%	-8.6%	-2.2%	-5.0%	-3.1%	+5.6%	+0.8%	-0.7%	-15.7%	-9.3%	-12.3%	-9.6%	-11.5%			
Assembly-based manufacturing	10,452	12,080	22,532	9,842	32,374	13,411	23,253	45,785	10,763	13,196	23,959	11,237	35,196			
Composition	13.1%	13.0%	13.0%	12.0%	12.7%	12.6%	12.4%	12.7%	12.6%	13.6%	13.1%	12.8%	13.0%			
YOY change	+25.4%	+4.1%	+13.0%	+12.3%	+12.8%	+10.0%	+10.9%	+11.9%	+3.0%	+9.2%	+6.3%	+14.2%	+8.7%			
Processing-based manufacturing	8,271	9,544	17,815	7,864	25,679	9,281	17,145	34,960	7,930	8,907	16,837	8,523	25,360			
Composition	10.3%	10.3%	10.3%	9.6%	10.1%	8.7%	9.1%	9.7%	9.3%	9.2%	9.2%	9.7%	9.4%			
YOY change	+3.5%	+12.5%	+8.1%	+8.3%	+8.2%	-8.2%	-1.3%	+3.3%	-4.1%	-6.7%	-5.5%	+8.4%	-1.2%			
Distribution	6,728	8,180	14,908	7,345	22,253	9,522	16,867	31,775	7,671	8,345	16,016	8,041	24,057			
Composition	8.4%	8.8%	8.6%	9.0%	9.0%	8.8%	8.8%	8.8%	9.0%	8.6%	8.8%	9.1%	8.9%			
YOY change	+6.3%	+12.9%	+9.8%	+20.4%	+13.1%	-2.9%	+2.6%	+5.9%	+14.0%	+2.0%	+7.4%	+9.5%	+8.1%			
Services	16,172	20,411	36,583	18,760	55,343	22,192	40,952	77,535	18,896	21,338	40,234	19,541	59,775			
Composition	20.2%	22.0%	21.2%	22.9%	21.7%	20.9%	21.8%	21.5%	22.1%	22.0%	22.0%	22.2%	22.1%			
YOY change	+12.6%	+5.9%	+8.8%	+16.2%	+11.2%	-3.0%	+4.9%	+6.7%	+16.8%	+4.5%	+10.0%	+4.2%	+8.0%			
Public institutions	6,458	6,627	13,085	6,057	19,142	10,749	16,806	29,891	8,171	7,771	15,942	7,047	22,989			
Composition	8.1%	7.1%	7.6%	7.4%	7.5%	10.1%	8.9%	8.3%	9.5%	8.0%	8.7%	8.0%	8.5%			
YOY change	+6.7%	+2.7%	+4.7%	+10.2%	+6.4%	-13.3%	-6.1%	-1.7%	+26.5%	+17.3%	+21.8%	+16.3%	+20.1%			
Others	3,904	1,952	5,856	2,650	8,506	5,098	7,748	13,604	3,251	4,141	7,392	3,144	10,536			
Composition	4.9%	2.1%	3.4%	3.2%	3.3%	4.8%	4.1%	3.8%	3.8%	4.3%	4.0%	3.6%	3.9%			
YOY change	+53.7%	-32.9%	+7.4%	-0.8%	+4.7%	+45.5%	+25.5%	+17.0%	-16.7%	+112.1%	+26.2%	+18.6%	+23.9%			

(3) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595			
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%			
IT Infrastructure Services	28,131	30,104	58,235	28,438	86,673	31,527	59,965	118,200	29,361	31,740	61,101	30,694	91,795			
Composition	35.1%	32.4%	33.7%	34.7%	34.0%	29.7%	31.9%	32.7%	34.3%	32.7%	33.4%	34.9%	33.9%			
YOY change	+3.8%	+1.2%	+2.4%	+2.5%	+2.4%	+2.5%	+2.5%	+4.4%	+5.4%	+4.9%	+7.9%	+5.9%				
Financial IT Services	16,513	22,326	38,839	18,187	57,026	22,517	40,704	79,543	17,049	20,644	37,693	18,589	56,282			
Composition	20.6%	24.1%	22.5%	22.2%	22.4%	21.2%	21.6%	22.0%	19.9%	21.3%	20.6%	21.1%	20.8%			
YOY change	+12.6%	+4.3%	+7.6%	+11.4%	+8.8%	-1.0%	+4.2%	+5.8%	+3.2%	-7.5%	-3.0%	+2.2%	-1.3%			
Industrial IT Services	35,834	41,371	77,205	35,865	113,070	53,287	89,152	166,357	39,441	45,785	85,226	39,651	124,877			
Composition	44.8%	44.6%	44.7%	43.7%	44.4%	50.2%	47.4%	46.1%	46.0%	47.2%	46.7%	45.1%	46.1%			
YOY change	+16.9%	+2.6%	+8.8%	+11.4%	+9.6%	-3.2%	+2.2%	+5.1%	+10.1%	+10.7%	+10.4%	+10.6%	+10.4%			
Other business	3,876	3,414	7,290	3,711	11,001	3,666	7,377	14,667	4,022	3,666	7,688	3,531	11,219			
Composition	4.8%	3.7%	4.2%	4.5%	4.3%	3.5%	3.9%	4.1%	4.7%	3.8%	4.2%	4.0%	4.1%			
YOY change	-9.7%	-23.6%	-16.8%	+3.6%	-10.9%	-11.7%	-4.7%	-11.1%	+3.8%	+7.4%	+5.5%	-4.9%	+2.0%			
Inter-segment elimination/adjustments	-4,299	-4,419	-8,718	-4,166	-12,884	-4,858	-9,024	-17,742	-4,221	-4,804	-9,025	-4,555	-13,580			
Operating income	745	6,925	7,670	3,133	10,803	10,318	13,451	21,121	2,170	7,203	9,373	4,766	14,139			
Composition	0.9%	7.5%	4.4%	3.8%	4.2%	9.7%	7.1%	5.9%	2.5%	7.4%	5.1%	5.4%	5.2%			
YOY change	-	-17.3%	+0.2%	-	+28.8%	-7.2%	+13.4%	+8.3%	+191.0%	+4.0%	+22.2%	+52.1%	+30.9%			
IT Infrastructure Services	1,418	2,092	3,510	1,467	4,977	2,202	3,669	7,179	1,087	2,170	3,257	2,458	5,715			
Composition	5.0%	6.9%	6.0%	5.2%	5.7%	7.0%	6.1%	6.1%	3.7%	6.8%	5.3%	8.0%	6.2%			
YOY change	-6.6%	+3.2%	-1.0%	-7.0%	-2.8%	-12.9%	-10.6%	-6.2%	-23.3%	+3.7%	-7.2%	+67.6%	+14.8%			
Financial IT Services	653	2,079	2,732	865	3,597	1,952	2,817	5,549	463	1,353	1,816	368	2,184			
Composition	4.0%	9.3%	7.0%	4.8%	6.3%	8.7%	6.9%	7.0%	2.7%	6.6%	4.8%	2.0%	3.9%			
YOY change	-	-27.5%	-4.0%	-	+6.1%	-34.8%	-20.4%	-13.1%	-29.1%	-34.9%	-33.5%	-57.5%	-39.3%			
Industrial IT Services	-1,504	2,333	829	734	1,563	5,486	6,220	7,049	286	3,119	3,405	1,377	4,782			
Composition	-4.2%	5.6%	1.1%	2.0%	1.4%	10.3%	7.0%	4.2%	0.7%	6.8%	4.0%	3.5%	3.8%			
YOY change	-	-25.7%	-4.5%	-	-	+2.1%	+62.9%	+50.4%	-	+33.7%	+310.7%	+87.6%	+206.0%			
Other business	512	638	1,150	410	1,560	599	1,009	2,159	459	702	1,161	646	1,807			
Composition	13.2%	18.7%	15.8%	11.0%	14.2%	16.3%	13.7%	14.7%	11.4%	19.1%	15.1%	18.3%	16.1%			
YOY change	-1.7%	+9.1%	+4.0%	-14.0%	-1.5%	+5.3%	-3.5%	+0.3%	-10.4%	+10.0%	+1.0%	+57.6%	+15.8%			
Inter-segment elimination/adjustments	-334	-218	-552	-343	-895	79	-264	-816	-126	-140	-266	-85	-351			

Net sales for each segment include intersegment sales.

(4) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Orders received during the term	41,654	47,731	89,385	52,362	141,747	58,095	110,457	199,842	45,279	53,369	98,648	47,076	145,724			
YOY change	+5.3%	+2.3%	+3.6%	+41.9%	+15.1%	+17.2%	+27.7%	+15.7%	+8.7%	+11.8%	+10.4%	-10.1%	+2.8%			
Financial IT Services	13,786	17,030	30,816	15,203	46,019	23,207	38,410	69,226	14,017	18,414	32,431	15,530	47,961			
Composition	33.1%	35.7%	34.5%	29.0%	32.5%	39.9%	34.8%	34.6%	31.0%	34.5%	32.9%	33.0%	32.9%			
YOY change	+18.0%	-11.0%	+0.0%	+20.2%	+5.9%	+13.4%	+16.0%	+8.3%	+1.7%	+8.1%	+5.2%	+2.2%	+4.2%			
Industrial IT Services	27,867	30,701	58,568	37,159	95,727	34,889	72,048	130,616	31,262	34,955	66,217	31,546	97,763			
Composition	66.9%	64.3%	65.5%	71.0%	67.5%	60.1%	65.2%	65.4%	69.0%	65.5%	67.1%	67.0%	67.1%			
YOY change	-0.1%	+11.4%	+5.7%	+53.2%	+20.1%	+19.9%	+35.0%	+20.1%	+12.2%	+13.9%	+13.1%	-15.1%	+2.1%			
Order backlog at period-end	61,473	61,011	61,011	71,131	71,131	71,095	71,095	71,095	72,279	73,041	73,041	72,763	72,763			
YOY change	-10.7%	-9.8%	-9.8%	+2.1%	+2.1%	+20.8%	+20.8%	+20.8%	+17.6%	+19.7%	+19.7%	+2.3%	+2.3%			
Financial IT Services	22,934	21,223	21,223	20,640	20,640	23,983	23,983	23,983	22,333	22,617	22,617	21,213	21,213			
Composition	37.3%	34.8%	34.8%	29.0%	29.0%	33.7%	33.7%	33.7%	30.9%	31.0%	31.0%	29.2%	29.2%			
YOY change	-8.9%	-15.2%	-15.2%	-12.6%	-12.6%	+0.7%	+0.7%	+0.7%	-2.6%	+6.6%	+6.6%	+2.8%	+2.8%			
Industrial IT Services	38,539	39,788	39,788	50,491	50,491	47,111	47,111	47,111	49,945	50,144	50,144	51,549	51,549			
Composition	62.7%	65.2%	65.2%	71.0%	71.0%	66.3%	66.3%	66.3%	69.1%	68.7%	68.7%	70.8%	70.8%			
YOY change	-11.7%	-6.7%	-6.7%	+9.6%	+9.6%	+34.4%	+34.4%	+34.4%	+29.6%	+26.0%	+26.0%	+2.1%	+2.1%			

(5) Other

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Capital expenditures	6,781	3,305	10,086	2,980	13,066	3,807	6,787	16,873	2,023	3,645	5,668	3,082	8,750			
Depreciation	3,172	3,063	6,235	3,255	9,490	3,319	6,574	12,809	3,110	3,100	6,210	2,807	9,017			
Research and development expenses	274	274	548	294	842	255	549	1,097	251	281	532	280	812			
Amortization of goodwill	283	332	615	326	941	111	437	1,052	91	108	199	70	269			
Goodwill balance at the end of the term	2,490	2,290	2,290	2,054	2,054	2,021	2,021	2,021	2,457	1,552	1,552	1,462	1,462			
Number of Employees at the end of the term	19,468	19,472	19,472	19,381	19,381	19,090	19,090	19,090	19,454	19,758	19,758	19,604	19,604			

Goodwill amortization and balance at the end of the period in review included goodwill associated with intangible assets acknowledged in accordance with revised Accounting Standard for Business Combinations.

2. Financial Summary of Third Quarter Results and First Three Quarters Results

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	3rd quarter								First three quarters							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	69,559	61,973	69,981	70,914	73,589	75,082	82,036	87,912	232,985	208,927	223,990	225,596	236,112	238,447	254,887	270,595
YOY change	-	-10.9%	+12.9%	+1.3%	+3.8%	+2.0%	+9.3%	+7.2%	-	-10.3%	+7.2%	+0.7%	+4.7%	+1.0%	+6.9%	+6.2%
IT Infrastructure Services	-	-	26,328	25,787	26,267	27,337	27,986	30,038	-	-	80,912	79,950	80,381	83,235	85,272	90,226
Composition	-	-	37.6%	36.4%	35.7%	36.4%	34.1%	34.2%	-	-	36.1%	35.4%	34.0%	34.9%	33.5%	33.3%
YOY change	-	-	-	-2.1%	+1.9%	+4.1%	+2.4%	+7.3%	-	-	-	-1.2%	+0.5%	+3.6%	+2.4%	+5.8%
Financial IT Services	-	-	14,373	14,491	16,045	16,184	17,990	18,472	-	-	49,194	46,579	49,092	51,947	56,484	55,825
Composition	-	-	20.5%	20.4%	21.8%	21.6%	21.9%	21.0%	-	-	22.0%	20.6%	20.8%	21.8%	22.2%	20.6%
YOY change	-	-	-	+0.8%	+10.7%	+0.9%	+11.2%	+2.7%	-	-	-	-5.3%	+5.4%	+5.8%	+8.7%	-1.2%
Industrial IT Services	-	-	27,428	28,942	29,518	30,212	34,318	37,927	-	-	88,288	93,931	101,124	97,692	108,444	119,632
Composition	-	-	39.2%	40.8%	40.1%	40.2%	41.8%	43.1%	-	-	39.4%	41.6%	42.8%	41.0%	42.5%	44.2%
YOY change	-	-	-	+5.5%	+2.0%	+2.4%	+13.6%	+10.5%	-	-	-	+6.4%	+7.7%	-3.4%	+11.0%	+10.3%
Other business	-	-	1,853	1,695	1,760	1,349	1,741	1,475	-	-	5,596	5,135	5,514	5,572	4,685	4,911
Composition	-	-	2.6%	2.4%	2.4%	1.8%	2.1%	1.7%	-	-	2.5%	2.3%	2.3%	2.3%	1.8%	1.8%
YOY change	-	-	-	-8.5%	+3.8%	-23.4%	+29.1%	-15.3%	-	-	-	-8.2%	+7.4%	+1.1%	-15.9%	+4.8%
Outsourcing and network	31,550	29,447	29,875	-	-	-	-	-	92,343	91,070	92,197	-	-	-	-	-
Composition	45.4%	47.5%	42.7%	-	-	-	-	-	39.6%	43.6%	41.2%	-	-	-	-	-
YOY change	-	-6.7%	+1.5%	-	-	-	-	-	-	-1.4%	+1.2%	-	-	-	-	-
Software development	29,739	26,025	32,678	-	-	-	-	-	111,740	96,333	109,229	-	-	-	-	-
Composition	42.8%	42.0%	46.7%	-	-	-	-	-	48.0%	46.1%	48.8%	-	-	-	-	-
YOY change	-	-12.5%	+25.6%	-	-	-	-	-	-	-13.8%	+13.4%	-	-	-	-	-
Solution services	5,904	4,389	5,576	-	-	-	-	-	20,817	16,187	16,868	-	-	-	-	-
Composition	8.5%	7.1%	8.0%	-	-	-	-	-	8.9%	7.7%	7.5%	-	-	-	-	-
YOY change	-	-25.7%	+27.0%	-	-	-	-	-	-	-22.2%	+4.2%	-	-	-	-	-
Other business	2,368	2,111	1,851	-	-	-	-	-	8,085	5,335	5,694	-	-	-	-	-
Composition	3.4%	3.4%	2.6%	-	-	-	-	-	3.5%	2.6%	2.5%	-	-	-	-	-
YOY change	-	-10.9%	-12.3%	-	-	-	-	-	-	-34.0%	-6.7%	-	-	-	-	-
Cost of sales	56,982	51,824	58,310	59,553	62,929	63,645	67,622	72,156	190,794	171,811	183,225	187,084	196,774	197,901	210,593	222,105
Composition	81.9%	83.6%	83.3%	84.0%	85.5%	84.8%	82.4%	82.1%	81.9%	82.2%	81.8%	82.9%	83.3%	83.0%	82.6%	82.1%
YOY change	-	-9.1%	+12.5%	+2.1%	+5.7%	+1.1%	+6.2%	+6.7%	-	-9.9%	+6.6%	+5.2%	+0.6%	+6.4%	+5.5%	
Gross profit	12,577	10,148	11,670	11,361	10,659	11,436	14,414	15,757	42,191	37,115	40,764	38,511	39,337	40,545	44,294	48,490
Composition	18.1%	16.4%	16.7%	16.0%	14.5%	15.2%	17.6%	17.9%	18.1%	17.8%	18.2%	17.1%	16.7%	17.0%	17.4%	17.9%
YOY change	-	-19.3%	+15.0%	-2.6%	-6.2%	+7.3%	+26.0%	+9.3%	-	-12.0%	+9.8%	-5.5%	+2.1%	+3.1%	+9.2%	+9.5%
Selling, general and administrative expenses	10,365	10,034	12,294	11,240	10,170	10,701	11,280	10,991	30,578	31,196	36,720	33,706	31,596	32,157	33,490	34,351
Composition	14.9%	16.2%	17.6%	15.9%	13.8%	14.3%	13.8%	12.5%	13.1%	14.9%	16.4%	14.9%	13.4%	13.5%	13.1%	12.7%
YOY change	-	-3.2%	+22.5%	-8.6%	-9.5%	+5.2%	+5.4%	-2.6%	-	+2.0%	+17.7%	-8.2%	-6.3%	+1.8%	+4.1%	+2.6%
Operating income (loss)	2,213	114	-623	121	490	736	3,133	4,766	11,613	5,919	4,044	4,804	7,741	8,388	10,803	14,139
Composition	3.2%	0.2%	-0.9%	0.2%	0.7%	1.0%	3.8%	5.4%	5.0%	2.8%	1.8%	2.1%	3.3%	3.5%	4.2%	5.2%
YOY change	-	-94.8%	-	-	+305.0%	+50.2%	+325.7%	+52.1%	-	-49.0%	-31.7%	+18.8%	+61.1%	+8.4%	+28.8%	+30.9%
Recurring profit (loss)	2,315	26	-847	72	-83	392	2,848	4,548	11,794	5,818	3,915	4,751	6,995	8,251	10,829	14,448
Composition	3.3%	0.0%	-1.2%	0.1%	-0.1%	0.5%	3.5%	5.2%	5.1%	2.8%	1.7%	2.1%	3.0%	3.5%	4.2%	5.3%
YOY change	-	-98.9%	-	-	-	-	-	-	-	-50.7%	-32.7%	+21.4%	+47.2%	+18.0%	+31.2%	+33.4%
Net income (loss) attributable to owners of the parent company	-138	-870	-831	-2,260	-348	-646	977	1,512	4,353	2,337	173	-3,729	2,671	3,211	4,866	7,113
Composition	-0.2%	-1.4%	-1.2%	-3.2%	-0.5%	-0.9%	1.2%	1.7%	1.9%	1.1%	0.1%	-1.7%	1.1%	1.3%	1.9%	2.6%
YOY change	-	-	-	-	-	-	-	-	-	-46.3%	-92.6%	-	-	+20.2%	+51.5%	+46.2%

(2) Sales by Client Sector

IT Holdings, Consolidated (Millions of yen)	3rd quarter								First three quarters							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	69,559	61,973	69,981	70,914	73,589	75,082	82,036	87,912	232,985	208,927	223,990	225,596	236,112	238,447	254,887	270,595
YOY change	-	-10.9%	+12.9%	+1.3%	+3.8%	+2.0%	+9.3%	+7.2%	-	-10.3%	+7.2%	+0.7%	+4.7%	+1.0%	+6.9%	+6.2%
Credit card	10,672	9,677	10,794	9,305	10,400	10,623	12,357	13,093	45,264	38,610	37,377	30,189	34,040	34,768	38,827	39,075
Composition	15.3%	15.6%	15.4%	13.1%	14.1%	14.1%	15.1%	14.9%	19.4%	18.5%	16.7%	13.4%	14.4%	14.6%	15.2%	14.4%
YOY change	-	-9.3%	+11.5%	-13.8%	+11.8%	+2.1%	+16.3%	+6.0%	-	-14.7%	-3.2%	-19.2%	+12.8%	+2.1%	+11.7%	+0.6%
Banking	6,982	5,156	6,115	5,834	5,992	6,384	6,041	6,212	19,974	16,698	18,334	18,510	18,365	20,096	18,043	19,923
Composition	10.0%	8.3%	8.7%	8.2%	8.1%	8.5%	7.4%	8.2%	8.6%	8.0%	8.2%	7.1%	7.8%	8.4%	7.1%	7.4%
YOY change	-	-26.2%	+18.6%	-4.6%	+2.7%	+6.5%	-5.4%	+2.8%	-	-16.4%	+9.8%	+1.0%	-0.8%	+9.4%	-10.2%	+10.4%
Insurance	4,647	5,120	5,392	5,240	5,803	6,201	5,956	6,405	15,767	14,842	16,987	16,650	16,977	18,445	18,129	18,997
Composition	6.7%	8.3%	7.7%	7.4%	7.9%	8.3%	7.3%	7.3%	6.8%	7.1%	7.6%	7.4%	7.2%	7.7%	7.1%	7.0%
YOY change	-	+10.2%	+5.3%	-2.8%	+10.7%	+6.9%	-4.0%	+7.5%	-	-5.9%	+14.5%	-2.0%	+2.0%	+8.6%	-1.7%	+4.8%
Other finance	5,096	4,293	4,179	5,156	5,374	5,434	5,165	4,671	14,554	13,895	13,484	16,214	16,088	17,115	16,588	14,684
Composition	7.3%	6.9%	6.0%	7.3%	7.3%	7.2%	6.3%	5.3%	6.2%	6.7%	6.0%	7.2%	6.8%	7.2%	6.5%	5.4%
YOY change	-	-15.8%	-2.7%	+23.4%	+4.2%	+1.1%	-5.0%	-9.6%	-	-4.5%	-3.0%	+20.2%	-0.8%	+6.4%	-3.1%	-11.5%
Assembly-based manufacturing	10,258	7,309	9,616	8,229	8,281	8,767	9,842	11,237	31,657	25,071	31,603	28,095	27,156	28,707	32,374	35,196
Composition	14.7%	11.8%	13.7%	11.6%	11.3%	11.7%	12.0%	12.8%	13.6%	12.0%	14.1%	12.5%	11.5%	12.0%	12.7%	13.0%
YOY change	-	-28.7%	+31.6%	-14.4%	+0.6%	+5.9%	+12.3%	+14.2%	-	-20.8%	+26.1%	-11.1%	-3.3%	+5.7%	+12.8%	+8.7%
Processing-based manufacturing	7,404	7,062	5,852	7,586	8,437	7,258	7,864	8,523	24,295	22,495	18,885	22,314	28,358	23,734	25,679	25,360
Composition	10.6%	11.4%	8.4%	10.7%	11.5%	9.7%	9.6%	9.7%	10.4%	10.8%	8.4%	12.0%	10.0%	10.1%	10.1%	9.4%
YOY change	-	-4.6%	-17.1%	+29.6%	+11.2%	-14.0%	+8.3%	+8.4%	-	-7.4%	-16.0%	+18.2%	+27.1%	-16.3%	+8.2%	-1.2%
Distribution	6,688	5,517	4,938	5,845	6,385	6,101	7,345	8,041	19,253	18,615	16,277	18,490	19,124	19,676	22,253	24,057
Composition	9.6%	8.9%	7.1%	8.2%	8.7%	8.1%	9.0%	8.2%	8.3%	8.9%	7.3%	8.2%	8.1%	8.3%	8.7%	8.9%
YOY change	-	-17.5%	-10.5%	+18.4%	+9.2%	-4.4%	+20.4%	+9.5%	-	-3.3%	-12.6%	+13.6%	+3.4%	+2.9%	+13.1%	+8.1%
Services	11,671	10,173	14,930	15,210	15,755	16,145	18,760	19,541	38,118	35,633	47,657	47,262	51,140	49,781	55,343	59,775
Composition	16.8%	16.4%	21.3%	21.4%	21.4%	21.5%	22.9%	22.2%	16.4%	17.1%	21.3%	20.9%	21.7%	20.9%	21.7%	22.1%
YOY change	-	-12.8%	+46.8%	+1.9%	+3.6%	+2.5%	+16.2%	+4.2%	-	-6.5%	+33.7%	-0.8%	+8.2%	-2.7%	+11.2%	+8.0%
Public institutions	5,087	5,006	5,520	5,342	4,817	5,497	6,057	7,047	17,731	17,030	17,190	19,465	17,352	17,998	19,142	22,989
Composition	7.3%	8.1%	7.9%	7.5%	6.5%	7.3%	7.4%	8.0%	7.6%	8.2%	7.7%	8.6%	7.3%	7.5%	7.5%	8.5%
YOY change	-	-1.6%	+10.3%	-3.2%	-9.8%	+14.1%	+10.2%	+16.3%	-	-4.0%	+0.9%	+13.2%	-10.9%	+3.7%	+6.4%	+20.1%
Others	1,054	2,661	2,645	3,167	2,344	2,672	2,650	3,144	6,372	6,039	6,196	8,402	7,507	8,123	8,506	10,536
Composition	1.5%	4.3%	3.8%	4.5%	3.2%	3.6%	3.2%	3.6%	2.7%	2.9%	2.8%	3.7%	3.2%	3.4%	3.3%	3.9%
YOY change	-	+152.5%	-0.6%	+19.7%	-26.0%	+14.0%	-0.8%	+18.6%	-	-5.2%	+2.6%	+35.6%	-10.7%	+8.2%	+4.7%	+23.9%

(3) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	3rd quarter								First three quarters							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	69,559	61,973	69,981	70,914	73,589	75,082	82,036	87,912	232,985	208,927	223,990	225,596	236,112	238,447	254,887	270,595
YOY change	-	-10.9%	+12.9%	+1.3%	+3.8%	+2.0%	+9.3%	+7.2%	-	-10.3%	+7.2%	+0.7%	+4.7%	+1.0%	+6.9%	+6.2%
IT Infrastructure Services	-	-	26,735	26,185	26,774	27,752	28,438	30,694	-	-	82,263	81,365	81,865	84,608	86,673	91,795
Composition	-	-	38.2%	36.9%	36.4%	37.0%	34.7%	34.9%	-	-	36.7%	36.1%	34.7%	35.5%	34.0%	33.9%
YOY change	-	-	-	-2.1%	+2.2%	+3.7%	+2.5%	+7.9%	-	-	-	-1.1%	+0.6%	+3.4%	+2.4%	+5.9%
Financial IT Services	-	-	14,397	14,564	16,162	16,323	18,187	18,589	-	-	49,255	46,797	49,457	52,406	57,026	56,282
Composition	-	-	20.6%	20.5%	22.0%	21.7%	22.2%	21.1%	-	-	22.0%	20.7%	20.9%	22.0%	22.4%	20.8%
YOY change	-	-	+1.2%	+11.0%	+1.0%	+11.4%	+11.4%	+2.2%	-	-	-	-5.0%	+5.7%	+6.0%	+8.8%	-1.3%
Industrial IT Services	-	-	29,026	30,496	31,093	32,192	35,865	39,651	-	-	93,311	99,680	105,776	103,184	113,070	124,877
Composition	-	-	41.5%	43.0%	42.3%	42.9%	43.7%	45.1%	-	-	41.7%	44.2%	44.8%	43.3%	44.4%	46.1%
YOY change	-	-	+5.1%	+2.0%	+3.5%	+11.4%	+10.6%	+10.4%	-	-	+6.8%	+6.1%	-2.4%	+6.1%	+9.6%	+10.4%
Other business	-	-	3,991	3,712	3,885	3,583	3,711	3,531	-	-	12,303	11,435	12,287	12,344	11,001	11,219
Composition	-	-	5.7%	5.2%	4.8%	4.5%	4.5%	4.0%	-	-	5.5%	5.2%	5.2%	5.2%	4.3%	4.1%
YOY change	-	-	-	-7.0%	+4.7%	-7.8%	+3.6%	-4.9%	-	-	-	-7.1%	+7.5%	+0.5%	-10.9%	+2.0%
Inter-segment elimination/adjustments	-	-	-4,171	-4,043	-4,324	-4,770	-4,166	-4,555	-	-	-13,145	-13,682	-13,272	-14,097	-12,884	-13,580
Operating income (loss)	2,213	114	-623	121	490	736	3,133	4,766	11,613	5,919	4,044	4,804	7,741	8,388	10,803	14,139
Composition	3.2%	0.2%	-0.9%	0.2%	0.7%	1.0%	3.8%	5.4%	5.0%	2.8%	1.8%	2.1%	3.3%	3.5%	4.2%	5.2%
YOY change	-	-94.8%	-	-	-	-	-	+52.1%	-	-49.0%	-	+18.8%	+61.1%	+8.4%	+28.8%	+30.9%
IT Infrastructure Services	-	-	1,687	1,829	1,111	1,577	1,467	2,458	-	-	5,550	5,469	4,483	5,123	4,977	5,715
Composition	-	-	6.3%	7.0%	4.1%	5.7%	5.2%	8.0%	-	-	6.7%	6.7%	5.5%	6.1%	5.7%	6.2%
YOY change	-	-	-	+8.4%	-39.3%	+41.9%	-7.0%	+67.6%	-	-	-	-1.5%	-18.0%	+14.3%	-2.8%	+14.8%
Financial IT Services	-	-	-58	-554	510	545	865	368	-	-	1,582	665	2,580	3,391	3,597	2,184
Composition	-	-	-0.4%	-3.8%	3.2%	3.3%	4.8%	2.0%	-	-	3.2%	1.4%	5.2%	6.5%	6.3%	3.9%
YOY change	-	-	-	+855.2%	-	-	-	-57.5%	-	-	-	-58.0%	+288.0%	+31.4%	+6.1%	-39.3%
Industrial IT Services	-	-	-2,039	-1,300	-1,243	-1,555	734	1,377	-	-	-2,512	-1,678	507	-687	1,563	4,782
Composition	-	-	-4.3%	-4.0%	-4.8%	-4.8%	2.0%	3.5%	-	-	-1.7%	-0.7%	0.5%	-0.7%	1.4%	3.8%
YOY change	-	-	-	-	-	-	-	+87.6%	-	-	-	-	-	-	-	+206.0%
Other business	-	-	293	559	537	477	410	646	-	-	936	1,650	1,598	1,583	1,560	1,807
Composition	-	-	7.3%	15.1%	13.8%	13.3%	11.0%	18.3%	-	-	7.6%	14.4%	13.0%	12.8%	14.2%	16.1%
YOY change	-	-	-	+90.8%	-3.9%	-11.2%	-14.0%	+57.6%	-	-	+76.3%	-0.9%	-3.2%	-0.9%	-1.5%	+15.8%
Inter-segment elimination/adjustments	-	-	-507	-415	-426	-307	-343	-85	-	-	-1,513	-1,303	-1,429	-1,022	-895	-351

Net sales for each segment include intersegment sales.

(4) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	3rd quarter								First three quarters							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Orders received during the term	42,602	31,019	39,004	41,082	33,948	36,896	52,362	47,076	116,496	100,827	117,557	130,270	128,181	123,144	141,747	145,724
YOY change	-	-27.2%	+25.7%	+5.3%	-17.4%	+8.7%	+41.9%	-10.1%	-	-13.5%	+16.6%	+10.8%	-1.6%	-3.9%	+15.1%	+2.8%
Financial IT Services	-	-	15,208	15,417	11,870	12,645	15,203	15,530	-	-	41,450	43,574	43,933	43,458	46,019	47,961
Composition	-	-	39.0%	37.5%	35.0%	34.3%	29.0%	33.0%	-	-	35.3%	33.4%	34.3%	35.3%	32.5%	32.9%
YOY change	-	-	-	+1.4%	-23.0%	+6.5%	+20.2%	+2.2%	-	-	-	+5.1%	+0.8%	-1.1%	+5.9%	+4.2%
Industrial IT Services	-	-	23,796	25,665	22,079	24,252	37,159	31,546	-	-	76,106	86,695	84,248	79,686	95,727	97,763
Composition	-	-	61.0%	62.5%	65.0%	65.7%	71.0%	67.0%	-	-	64.7%	66.6%	65.7%	64.7%	67.5%	67.1%
YOY change	-	-	-	+7.9%	-14.0%	+9.8%	+53.2%	-15.1%	-	-	-	+13.9%	-2.8%	-5.4%	+20.1%	+2.1%
Order backlog at period-end	77,025	63,418	57,898	67,270	69,969	69,665	71,131	72,763	77,025	63,418	57,898	67,270	69,969	69,665	71,131	72,763
YOY change	-	-17.7%	-8.7%	+16.2%	+4.0%	-0.4%	+2.1%	+2.3%	-	-17.7%	-8.7%	+16.2%	+4.0%	-0.4%	+2.1%	+2.3%
Financial IT Services	-	-	21,948	23,466	26,301	23,610	20,640	21,213	-	-	21,948	23,466	26,301	23,610	20,640	21,213
Composition	-	-	37.9%	34.9%	37.6%	33.9%	29.0%	29.2%	-	-	37.9%	34.9%	37.6%	33.9%	29.0%	29.2%
YOY change	-	-	-	+6.9%	+12.1%	-10.2%	-12.6%	+2.8%	-	-	-	+6.9%	+12.1%	-10.2%	-12.6%	+2.8%
Industrial IT Services	-	-	35,950	43,804	43,668	46,055	50,491	51,549	-	-	35,950	43,804	43,668	46,055	50,491	51,549
Composition	-	-	62.1%	65.1%	62.4%	66.1%	71.0%	70.8%	-	-	62.1%	65.1%	62.4%	66.1%	71.0%	70.8%
YOY change	-	-	-	+21.8%	-0.3%	+5.5%	+9.6%	+2.1%	-	-	-	+21.8%	-0.3%	+5.5%	+9.6%	+2.1%

3. Eight-Year Summary

(1) Performance Summary

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year (Plan)*
Net sales	163,426	338,302	146,954	313,856	154,009	323,173	154,682	327,417	162,523	337,834	163,365	346,647	172,851	361,025	182,683	370,000
YOY change	-	-	-10.1%	-7.2%	+4.8%	+3.0%	+0.4%	+1.3%	+5.1%	+3.2%	+0.5%	+2.6%	+5.8%	+4.1%	+5.7%	+2.5%
IT Infrastructure Services	-	-	-	-	54,584	109,092	54,163	109,234	54,114	110,076	55,898	113,407	57,286	116,308	60,188	122,200
Composition	-	-	-	-	35.4%	33.8%	35.0%	33.4%	33.3%	32.6%	34.2%	32.7%	33.1%	32.2%	32.9%	33.0%
YOY change	-	-	-	-	-	-	-0.8%	+0.1%	-0.1%	+0.8%	+3.3%	+3.0%	+2.5%	+2.6%	+5.1%	
Financial IT Services	-	-	-	-	34,821	72,550	32,088	69,659	33,047	70,994	35,763	74,561	38,494	78,827	37,353	77,400
Composition	-	-	-	-	22.6%	22.4%	20.7%	21.3%	20.3%	21.0%	21.9%	21.5%	22.3%	21.8%	20.4%	20.9%
YOY change	-	-	-	-	-	-	-7.8%	-4.0%	+3.0%	+1.9%	+8.2%	+5.0%	+7.6%	+5.7%	-3.0%	-1.8%
Industrial IT Services	-	-	-	-	60,860	134,327	64,989	141,862	71,606	149,565	67,480	151,322	74,126	159,791	81,705	164,200
Composition	-	-	-	-	39.5%	41.6%	42.0%	43.3%	44.1%	44.3%	41.3%	43.7%	42.9%	44.3%	44.7%	44.4%
YOY change	-	-	-	-	-	-	+6.8%	+5.6%	+10.2%	+5.4%	-5.8%	+1.2%	+9.8%	+5.6%	+10.2%	+2.8%
Other business	-	-	-	-	3,743	7,202	3,440	6,661	3,754	7,196	4,223	7,355	2,944	6,097	3,436	6,200
Composition	-	-	-	-	2.4%	2.2%	2.0%	2.0%	2.3%	2.1%	2.6%	2.1%	1.7%	1.7%	1.7%	
YOY change	-	-	-	-	-	-	-8.1%	-7.5%	+9.1%	+8.0%	+12.5%	+2.2%	-30.3%	-17.1%	+16.7%	+1.7%
Outsourcing and network	60,793	125,721	61,623	126,164	62,322	124,496	-	-	-	-	-	-	-	-	-	-
Composition	37.2%	37.2%	41.9%	40.2%	40.5%	38.5%	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	+1.4%	+0.4%	+1.1%	-1.3%	-	-	-	-	-	-	-	-	-	-
Software development	82,001	175,847	70,308	155,976	76,551	163,889	-	-	-	-	-	-	-	-	-	-
Composition	50.2%	52.0%	47.8%	49.7%	49.7%	50.7%	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-14.3%	-11.3%	+8.9%	+5.1%	-	-	-	-	-	-	-	-	-	-
Solution services	14,913	29,409	11,798	25,021	11,292	27,183	-	-	-	-	-	-	-	-	-	-
Composition	9.1%	8.7%	8.0%	8.0%	7.3%	8.4%	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-20.9%	-14.9%	-4.3%	+8.6%	-	-	-	-	-	-	-	-	-	-
Other business	5,717	7,325	3,224	6,693	3,843	7,604	-	-	-	-	-	-	-	-	-	-
Composition	3.5%	2.2%	2.2%	2.1%	2.5%	2.4%	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-43.6%	-8.6%	+19.2%	+13.6%	-	-	-	-	-	-	-	-	-	-
Cost of sales	133,812	272,944	119,987	254,827	124,915	261,145	127,531	266,159	133,845	276,935	134,256	283,881	142,971	294,927	149,949	-
Composition	81.9%	80.7%	81.6%	81.2%	81.1%	80.8%	82.4%	81.3%	82.4%	82.0%	82.2%	81.9%	82.7%	81.7%	82.1%	-
YOY change	-	-	-10.3%	-6.6%	+4.1%	+2.5%	+2.1%	+1.9%	+5.0%	+4.0%	+0.3%	+2.5%	+6.5%	+3.9%	+4.9%	-
Gross profit	29,614	65,357	26,967	59,029	29,094	62,027	27,150	61,258	28,678	60,899	29,109	62,766	29,880	66,097	32,733	-
Composition	18.1%	19.3%	18.4%	18.8%	18.9%	19.2%	17.6%	18.7%	17.6%	18.0%	17.8%	18.3%	17.3%	18.3%	17.9%	-
YOY change	-	-	-8.9%	-9.7%	+7.9%	+5.1%	-6.7%	-1.2%	+5.6%	-0.6%	+1.5%	+3.1%	+2.6%	+5.3%	+9.5%	-
Selling, general and administrative expenses	20,213	41,569	21,162	43,032	24,426	49,209	22,466	45,636	21,426	42,727	21,456	43,255	22,210	44,976	23,360	-
Composition	12.4%	12.3%	14.4%	13.7%	15.9%	15.2%	14.5%	13.9%	13.2%	12.6%	13.1%	12.5%	12.8%	12.5%	12.8%	-
YOY change	-	-	+4.7%	+3.5%	+15.4%	+14.4%	-8.0%	-7.3%	-4.6%	+0.1%	+1.2%	+3.5%	+4.0%	+5.2%	-	
Operating income	9,400	23,787	5,805	15,996	4,667	12,818	4,683	15,621	7,251	18,171	7,652	19,510	7,670	21,121	9,373	23,500
Composition	5.8%	7.0%	4.0%	5.1%	3.0%	4.0%	3.0%	4.8%	4.5%	5.4%	4.7%	5.6%	4.4%	5.9%	5.1%	6.4%
YOY change	-	-	-38.2%	-32.8%	-19.6%	-19.9%	+0.3%	+21.9%	+54.8%	+16.3%	+5.5%	+7.4%	+0.2%	+8.3%	+22.2%	+11.3%
Recurring profit	9,479	23,604	5,792	15,719	4,762	12,625	4,679	15,393	7,078	17,440	7,859	18,971	7,981	21,251	9,900	23,000
Composition	5.8%	7.0%	3.9%	5.0%	3.1%	3.9%	3.0%	4.7%	4.4%	5.2%	4.8%	5.5%	4.6%	5.9%	5.4%	6.2%
YOY change	-	-	-38.9%	-33.4%	-17.8%	-19.7%	-1.7%	+21.9%	+51.3%	+13.3%	+11.0%	+8.8%	+1.6%	+12.0%	+24.0%	+8.2%
Net income (loss) attributable to owners of the parent company	4,491	9,406	3,207	7,659	1,004	5,985	-1,469	2,135	3,019	5,868	3,857	7,913	3,889	10,275	5,601	12,800
Composition	2.7%	2.8%	2.2%	2.4%	0.7%	1.9%	-0.9%	0.7%	1.9%	1.7%	2.4%	2.3%	2.2%	2.8%	3.1%	3.5%
YOY change	-	-	-28.6%	-18.6%	-68.7%	-21.9%	-	-64.3%	-	+174.8%	+27.8%	+34.9%	+0.8%	+29.8%	+44.0%	+24.6%
Net income (loss) per share - basic (yen)	52.97	110.74	37.60	89.25	11.44	68.19	-16.74	24.33	34.40	66.86	43.95	90.16	44.42	117.40	44.42	146.61
Net income per share - diluted (yen)	52.94	110.72	-	-	-	-	-	24.33	34.39	66.83	43.91	90.12	44.40	-	44.40	-
Dividends per share (yen)	-	32.00	12.00	32.00	12.00	32.00	-	18.00	7.00	21.00	8.00	25.00	10.00	30.00	10.00	22.00
Payout ratio (%)	-	28.9%	-	35.9%	-	46.9%	-	74.0%	-	31.4%	-	27.7%	-	25.6%	-	22.6%
Total Return Ratio(%)	-	28.9%	-	35.9%	-	46.9%	-	74.0%	-	31.4%	-	27.7%	-	30.4%	-	35.0%

*Announced on May 8, 2015, and revised forecast of "Net income per shares- basic" on February 2, 2016.

(2) Sales and Income by Business Segment

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016		
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year (Plan)*	
Net sales	163,426	338,302	146,954	313,856	154,009	323,173	154,682	327,417	162,523	337,834	163,365	346,647	172,851	361,025	182,683	370,000	
YOY change	-	-	-10.1%	-7.2%	+4.8%	+3.0%	+0.4%	+1.3%	+5.1%	+3.2%	+0.5%	+2.6%	+5.8%	+4.1%	+5.7%	+2.5%	
IT Infrastructure Services	-	-	-	-	55,528	110,916	55,180	111,358	55,091	112,666	56,856	115,360	58,235	118,200	61,101	124,000	
Composition	-	-	-	-	36.1%	34.3%	35.7%	34.0%	33.9%	33.3%	34.8%	33.3%	33.7%	32.7%	33.4%	33.5%	
YOY change	-	-	-	-	-	-	-0.6%	+0.4%	-0.2%	+1.2%	+3.2%	+2.4%	+2.4%	+2.5%	+4.9%	+4.9%	
Financial IT Services	-	-	-	-	34,858	72,665	32,233	70,099	33,295	71,499	36,083	75,148	38,839	79,543	37,693	78,000	
Composition	-	-	-	-	22.6%	22.5%	20.8%	21.4%	20.5%	21.2%	22.1%	21.7%	22.5%	22.0%	20.6%	21.1%	
YOY change	-	-	-	-	-	-	-7.5%	-3.5%	+3.3%	+2.0%	+8.4%	+5.1%	+7.6%	+5.8%	-3.0%	-1.9%	
Industrial IT Services	-	-	-	-	64,285	141,294	69,184	149,466	74,683	155,689	70,992	158,234	77,205	166,357	85,226	171,000	
Composition	-	-	-	-	41.7%	43.7%	44.7%	45.7%	46.0%	46.1%	43.5%	45.6%	44.7%	46.1%	46.7%	46.2%	
YOY change	-	-	-	-	-	-	+7.6%	+5.8%	+7.9%	+4.2%	-4.9%	+1.6%	+8.8%	+5.1%	+10.4%	+2.8%	
Other business	-	-	-	-	8,312	16,595	7,723	16,234	8,402	16,232	8,761	16,498	7,290	14,667	7,688	15,000	
Composition	-	-	-	-	5.4%	5.1%	5.0%	5.0%	5.2%	4.8%	5.4%	4.8%	4.2%	4.1%	4.2%	4.1%	
YOY change	-	-	-	-	-	-	-7.1%	-2.2%	+8.8%	-0.0%	+4.3%	+1.6%	+1.6%	-16.8%	-11.1%	+5.5%	+2.3%
Inter-segment elimination/adjustments	-	-	-	-	-8,974	-18,298	-9,639	-19,740	-8,948	-18,253	-9,327	-18,593	-8,718	-17,742	-9,025	-18,000	
Operating income	9,400	23,787	5,805	15,996	4,667	12,818	4,683	15,621	7,251	18,171	7,652	19,510	7,670	21,121	9,373	23,500	
Composition	5.8%	7.0%	4.0%	5.1%	3.0%	4.0%	3.0%	4.8%	4.5%	5.4%	4.7%	5.6%	4.4%	5.9%	5.1%	6.4%	
YOY change	-	-	-38.2%	-32.8%	-	-	+0.3%	+21.9%	+54.8%	+16.3%	+5.5%	+7.4%	+0.2%	+8.3%	+22.2%	+11.3%	
IT Infrastructure Services	-	-	-	-	3,863	8,131	3,640	8,049	3,372	7,101	3,546	7,652	3,510	7,179	3,257	7,300	
Composition	-	-	-	-	7.0%	7.3%	6.6%	7.2%	6.1%	6.3%	6.2%	6.6%	6.0%	6.1%	5.3%	5.9%	
YOY change	-	-	-	-	-	-	-5.8%	-1.0%	-7.4%	-11.8%	+5.2%	+7.8%	-1.0%	-6.2%	-7.2%	+1.7%	
Financial IT Services	-	-	-	-	1,640	3,922	1,219	4,534	2,070	6,021	2,846	6,385	2,732	5,549	1,816	5,500	
Composition	-	-	-	-	4.7%	5.4%	3.8%	6.5%	6.2%	8.4%	7.9%	8.5%	7.0%	7.0%	4.8%	7.1%	
YOY change	-	-	-	-	-	-	-25.7%	+15.6%	+69.8%	+32.8%	+37.5%	+6.0%	-4.0%	-13.1%	-33.5%	-0.9%	
Industrial IT Services	-	-	-	-	-473	1,625	-378	2,658	1,750	4,992	868	4,687	829	7,049	3,405	8,700	
Composition	-	-	-	-	-0.7%	1.2%	-0.5%	1.8%	3.2%	3.2%	1.2%	3.0%	1.1%	4.2%	4.0%	5.1%	
YOY change	-	-	-	-	-	-	+63.6%	-	+87.8%	-50.4%	-6.1%	-4.5%	+50.4%	+310.7%	+23.4%		
Other business	-	-	-	-	643	1,313	1,091	2,277	1,061	2,153	1,106	2,152	1,150	2,159	1,161	2,200	
Composition	-	-	-	-	7.7%	7.9%	14.1%	14.0%	12.6%	13.3%	12.6%	13.0%	15.8%	14.7%	15.1%	14.7%	
YOY change	-	-	-	-	-	-	+69.7%	+73.4%	-2.7%	-5.4%	+4.2%	-0.0%	+4.0%	+0.3%	+1.0%	+1.9%	
Inter-segment elimination/adjustments	-	-	-	-	-1,006	-2,174	-888	-1,898	-1,003	-2,097	-715	-1,367	-552	-816	-266	-200	

Net sales for each segment include intersegment sales.

*Announced on May 8, 2015

(3) Order Status (Software development)

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year (Plan)*
Orders received during the term	73,894	156,385	69,808	146,621	78,553	162,287	89,188	174,680	94,233	179,352	86,248	172,721	89,385	199,842	98,648	-
YOY change	-	-	-5.5%	-6.2%	+12.5%	+10.7%	+13.5%	+7.6%	+5.7%	+2.7%	-8.5%	-3.7%	+3.6%	+15.7%	+10.4%	-
Financial IT Services	-	-	-	-	26,242	60,697	28,157	63,117	32,063	65,367	30,813	63,927	30,816	69,226	32,431	-
Composition	-	-	-	-	33.4%	37.4%	31.6%	36.1%	34.0%	36.4%	35.7%	37.0%	34.5%	34.6%	32.9%	-
YOY change	-	-	-	-	-	-	+7.3%	+4.0%	+13.9%	+3.6%	-3.9%	-2.2%	+0.0%	+8.3%	+5.2%	-
Industrial IT Services	-	-	-	-	52,310	101,590	61,030	111,563	62,169	113,985	55,434	108,793	58,568	130,616	66,217	-
Composition	-	-	-	-	66.6%	62.6%	68.4%	63.9%	66.0%	63.6%	64.3%	63.0%	65.5%	65.4%	67.1%	-
YOY change	-	-	-	-	-	-	+16.7%	+9.8%	+1.9%	+2.2%	-10.8%	-4.6%	+5.7%	+20.1%	+13.1%	-
Order backlog at period-end	64,163	52,808	52,308	49,569	51,571	47,967	60,589	57,778	69,385	62,055	67,650	58,869	61,011	71,095	73,041	-
YOY change	-	-	-18.5%	-6.1%	-1.4%	-3.2%	+17.5%	+20.5%	+14.5%	+7.4%	-2.5%	-5.1%	+20.8%	+19.7%	-	-
Financial IT Services	-	-	-	-	19,553	18,229	20,924	24,453	27,389	26,057	25,013	23,824	21,223	23,983	22,617	-
Composition	-	-	-	-	37.9%	38.0%	42.3%	39.5%	42.0%	37.0%	40.5%	34.8%	33.7%	31.0%	-	
YOY change	-	-	-	-	-	-	+7.0%	+34.1%	+30.9%	+6.6%	-8.7%	-8.6%	-15.2%	+0.7%	+6.6%	-
Industrial IT Services	-	-	-	-	32,017	29,738	39,664	33,325	41,996	35,997	42,637	35,044	39,788	47,111	50,144	-
Composition	-	-	-	-	62.1%	62.0%	65.5%	57.7%	60.5%	58.0%	63.0%	59.5%	65.2%	66.3%	68.7%	-
YOY change	-	-	-	-	-	-	+23.9%	+12.1%	+5.9%	+8.0%	+1.5%	-2.6%	-6.7%	+34.4%	+26.0%	-

*Announced on May 8, 2015

(4) Financial Position, Cash Flow, and Other

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year (Plan)*
Current assets	118,592	140,799	120,513	141,967	126,685	128,455	119,854	142,442	135,259	138,219	126,739	143,519	129,500	140,450	155,103	-
Fixed assets	164,580	154,527	160,430	171,109	168,621	172,620	171,891	167,560	162,883	164,083	169,562	170,091	175,416	205,401	169,353	-
Total assets	283,173	295,327	280,943	313,077	295,307	301,076	291,745	310,003	298,143	302,302	296,302	313,610	304,917	345,851	324,457	-
Current liabilities	77,494	82,051	70,153	86,255	65,666	73,090	73,169	83,065	72,727	91,063	81,755	72,790	65,621	77,666	78,771	-
Non-current liabilities	63,125	67,058	61,405	71,746	77,325	76,875	71,989	75,972	73,027	53,079	51,235	76,316	72,675	79,395	67,960	-
Total liabilities	140,620	149,110	131,558	158,001	142,991	149,965	145,159	159,038	145,754	144,143	132,990	149,107	138,296	157,062	146,731	-
Net assets	142,553	146,216	149,384	155,075	152,315	151,110	146,585	150,965	152,388	158,159	163,311	164,502	166,620	188,789	163,773	-
Total liabilities and net assets	283,173	295,327	280,943	313,077	295,307	301,076	291,745	310,003	298,143	302,302	296,302	313,610	304,917	345,851	324,457	-
Total interest-bearing debt	82,413	80,532	75,397	91,646	76,268	77,454	74,118	76,515	70,855	60,550	55,224	58,869	53,751	52,114	50,494	-
Interest-bearing debt ratio	29.1%	27.3%	26.8%	29.3%	25.8%	25.7%	25.4%	24.7%	23.8%	20.0%	18.6%	18.8%	17.6%	15.1%	15.6%	-
Net assets per share(yen)	1,498.39	1,541.17	1,558.63	1,602.77	1,571.12	1,636.56	1,588.36	1,636.72	1,651.15	1,714.88	1,770.88	1,782.23	1,812.28	2,108.19	1,988.26	-
Equity ratio (%)	45.0%	44.4%	47.9%	44.2%	46.7%	47.7%	47.8%	46.3%	48.6%	49.8%	52.5%	49.9%	52.0%	53.3%	53.6%	-
Net income to equity capital ratio (%)	-	7.4%	-	5.5%	-	4.2%	-	1.5%	-	4.0%	-	5.2%	-	6.0%	-	-
Cash flow from operating activities	13,595	34,311	15,012	31,400	16,690	27,236	9,985	23,658	11,900	21,515	13,132	25,770	12,649	22,938	8,777	-
Cash flow from investing activities	-11,212	-20,079	-10,421	-25,726	-6,410	-18,957	-9,750	-15,158	-2,988	-14,391	-4,793	-5,334	-12,947	-17,744	-6,151	-
Cash flow from financial activities	-4,861	-6,877	-5,736	6,139	-18,288	-18,755	-5,868	-4,230	-8,133	-19,883	-7,455	-5,872	-8,402	-19,067	-6,792	-
Cash and cash equivalents at the end of the term	25,510	35,104	33,987	46,987	38,982	36,492	31,187	41,119	41,915	28,433	29,404	43,142	34,388	29,485	25,179	-
Free cash flows	2,383	14,232	4,591	5,674	10,280	8,279	235	8,500	8,912	7,124	8,338	20,436	-298	5,194	2,626	-
Capital expenditures	6,312	13,139	8,619	15,676	8,978	18,325	5,585	14,096	4,696	12,287	5,781	12,544	10,086	16,873	5,668	12,500
Depreciation	6,360	10,996	5,808	11,978	6,000	12,308	6,151	12,745	6,339	12,920	6,159	12,454	6,235	12,809	6,210	13,000
Research and development expenses	411	946	443	912	514	1,062	490	962	512	1,002	468	853	548	1,097	532	1,300
Amortization of goodwill	493	1,149	653	1,389	985	1,901	1,006	1,882	869	1,741	664	1,166	615	1,052	199	350
Goodwill balance at the end of the term	5,649	5,053	4,280	6,863	6,466	5,551	4,546	3,672	2,797	1,914	1,320	830	2,290	2,021	1,552	1,370
Number of employees at the end of the term	15,522	15,259	16,174	20,476	21,007	20,831	20,818	20,347	20,119	19,553	19,486	19,081	19,472	19,090	19,758	-
Number of new-graduate recruits	919	919	974	974	928	928	649	649	356	356	455	455	620	620	688	688
Number of regular recruits	491	1,117	256	512	211	370	251	450	154	379	247	549	292	499	271	-

Total interest-bearing debt indicate total sum of borrowed money and corporate bonds.

Free cash flows indicate total sum of cash flow from operating activities and cash flow from investing activities.

Goodwill amortization and balance at the end of the period in review included goodwill associated with intangible assets acknowledged in accordance with revised Accounting Standard for Business Combinations.

Principal amortization of goodwill:

SORUN Corporation (note): Goodwill (¥4,408 million) incurred due to change in status to subsidiary of IT Holdings in December 2009, and five-year equal amortization from 4th quarter period ended March 2010. Additional goodwill (¥58 million) incurred because the company became a wholly owned subsidiary in April 2010, and five-year equal amortization from the first quarter of the fiscal year ended March 2011.

Nexway Co., Ltd.: Goodwill (¥2,896 million) incurred due to change in status to subsidiary of INTEC in July 2008. Five-year equal amortization from 2nd quarter period ended March 2011.

*Announced on May 8, 2015, and revised forecast of

"Amortization of goodwill" and "Goodwill balance at the end of the term" on October 29, 2015.



IT HOLDINGS

Go Beyond

Cautionary Statements

- All statements described in these materials are based on information available to management regarding the ITHD Group—that is, ITHD and the subsidiaries under its umbrella—as of the presentation date and certain assumptions deemed reasonable at this time. No intent is implied of promise by the Company to achieve such forward-looking statements. Indeed, various factors may cause future results to be substantially different from the assumptions presented in these materials.
- Full-year targets reflect revised performance estimates at the time of presentation.
- Quarterly financial results indicate the figures deducting from accumulated-term results.
(ex. Third quarter results = Three quarter results – Two quarter results)
- Performance results achieved by SORUN, which became a consolidated subsidiary of ITHD in December 2009 and later merged with TIS in April 2011, are reflected in ITHD results from the fourth quarter of fiscal 2010, ended March 2010.
- From the fiscal year ended March 31, 2012, ITHD applied new management approach and changed business segment. Fiscal 2011 figures have been recalculated and reclassified according to the new segment breakdowns for comparison purposes.