



IT HOLDINGS

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Supplementary Financial Data
Fiscal 2016 Results (Fiscal Year ended March 31, 2016)

May 10, 2016

IT Holdings Corporation



1. Financial Summary for Fiscal 2015 (Previous Fiscal Year) and Fiscal 2016 (Current Fiscal Year)

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016								Full year (forecast)*	Difference
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year		
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595	112,094	200,006	382,689	370,000	+3.4%
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%	+5.6%	+6.3%	+6.0%	+2.5%	
IT Infrastructure Services	27,697	29,589	57,286	27,986	85,272	31,036	59,022	116,308	28,917	31,271	60,188	30,038	90,226	33,410	63,448	123,636	122,200	+1.2%
Composition	34.6%	31.9%	33.1%	34.1%	33.5%	29.2%	31.4%	32.2%	33.8%	32.2%	32.9%	34.2%	33.3%	29.8%	31.7%	32.3%	33.0%	
YOY change	+4.0%	+1.1%	+2.5%	+2.4%	+2.4%	+2.9%	+2.6%	+2.6%	+4.4%	+5.7%	+5.1%	+7.3%	+5.8%	+7.6%	+7.5%	+6.3%	+5.1%	
Financial IT Services	16,349	22,145	38,494	17,990	56,484	22,343	40,333	78,827	16,921	20,432	37,353	18,472	55,825	23,147	41,619	78,972	77,400	+2.0%
Composition	20.4%	23.9%	22.3%	21.9%	22.2%	21.1%	21.4%	21.8%	19.8%	21.1%	20.4%	21.0%	20.6%	20.6%	20.8%	20.6%	20.9%	
YOY change	+12.4%	+4.4%	+7.6%	+11.2%	+8.7%	-1.2%	+4.0%	+5.7%	+3.5%	-7.7%	-3.0%	+2.7%	-1.2%	+3.6%	+3.2%	+0.2%	-1.8%	
Industrial IT Services	34,299	39,827	74,126	34,318	108,444	51,347	85,665	159,791	37,960	43,745	81,705	37,927	119,632	53,370	91,297	173,002	164,200	+5.4%
Composition	42.8%	42.9%	42.9%	41.8%	42.9%	48.4%	45.5%	44.3%	44.3%	45.1%	44.7%	43.1%	44.2%	47.6%	45.6%	45.2%	44.4%	
YOY change	+18.2%	+3.5%	+9.8%	+13.6%	+11.0%	-4.3%	+2.2%	+5.6%	+10.7%	+9.8%	+10.2%	+10.5%	+10.3%	+3.9%	+6.6%	+8.3%	+2.8%	
Other business	1,710	1,234	2,944	1,741	4,685	1,412	3,153	6,097	1,854	1,582	3,436	1,475	4,911	2,167	3,642	7,078	6,200	+14.2%
Composition	2.1%	1.3%	1.7%	2.1%	1.8%	1.3%	1.7%	1.7%	2.2%	1.6%	1.9%	1.7%	1.9%	1.9%	1.8%	1.8%	1.7%	
YOY change	-15.5%	-43.9%	-30.3%	+29.1%	-15.9%	-20.8%	+0.7%	-17.1%	+8.4%	+28.2%	+16.7%	-15.3%	+4.8%	+53.5%	+15.5%	+16.1%	+1.7%	
Cost of sales	68,077	74,894	142,971	67,622	210,593	84,334	151,956	294,927	71,806	78,143	149,949	72,156	222,105	90,048	162,204	312,153	-	
Composition	85.0%	80.7%	82.7%	82.4%	82.6%	79.5%	80.8%	81.7%	83.8%	80.5%	82.1%	82.1%	82.1%	80.3%	81.1%	81.6%	-	
YOY change	+10.1%	+3.4%	+6.5%	+6.2%	+6.4%	-1.9%	+1.6%	+3.9%	+5.5%	+4.3%	+4.9%	+6.7%	+5.5%	+6.8%	+5.8%	-		
Gross profit	11,979	17,901	29,880	14,414	44,294	21,803	36,217	66,097	13,847	18,886	32,733	15,757	48,490	22,045	37,802	70,535	-	
Composition	15.0%	19.3%	17.3%	17.6%	17.4%	20.5%	19.2%	18.3%	16.2%	19.5%	17.9%	17.9%	17.9%	19.7%	18.9%	18.4%	-	
YOY change	+15.4%	-4.4%	+2.6%	+26.0%	+9.2%	-1.9%	+7.6%	+5.3%	+15.6%	+5.5%	+9.5%	+9.3%	+9.5%	+1.1%	+4.4%	+6.7%	-	
Selling, general and administrative expenses	11,233	10,977	22,210	11,280	33,490	11,486	22,766	44,976	11,676	11,684	23,360	10,991	34,351	11,748	22,739	46,099	-	
Composition	14.0%	11.8%	12.8%	13.8%	13.1%	10.8%	12.1%	12.5%	13.6%	12.0%	12.8%	12.5%	12.7%	10.5%	11.4%	12.0%	-	
YOY change	+1.2%	+6.0%	+3.5%	+5.4%	+4.1%	+3.5%	+4.4%	+4.0%	+3.9%	+6.4%	+5.2%	-2.6%	+2.6%	+2.3%	-0.1%	+2.5%	-	
Operating income	745	6,925	7,670	3,133	10,803	10,318	13,451	21,121	2,170	7,203	9,373	4,766	14,139	10,297	15,063	24,436	23,500	+4.0%
Composition	0.9%	7.5%	4.4%	3.8%	4.2%	9.7%	7.1%	5.9%	2.5%	7.4%	5.1%	5.4%	5.2%	9.2%	7.5%	6.4%	6.4%	
YOY change	-	-17.3%	+0.2%	+325.7%	+28.8%	-7.2%	+13.4%	+8.3%	+191.0%	+4.0%	+22.2%	+52.1%	+30.9%	-0.2%	+12.0%	+15.7%	+11.3%	
Non-operating income	758	346	1,104	339	1,443	319	658	1,762	1,240	259	1,499	246	1,745	356	602	2,101	-	
Non-operating expenses	467	325	792	624	1,416	216	840	1,632	385	586	971	464	1,435	581	1,045	2,016	-	
Recurring profit	1,036	6,945	7,981	2,848	10,829	10,422	13,270	21,251	3,025	6,875	9,900	4,548	14,448	10,073	14,621	24,521	23,000	+6.6%
Composition	1.3%	7.5%	4.6%	3.5%	4.2%	9.8%	7.1%	5.9%	3.5%	7.1%	5.4%	5.2%	5.3%	9.0%	7.3%	6.4%	6.2%	
YOY change	-	-16.4%	+1.6%	-	+31.2%	-2.8%	+19.4%	+12.0%	+191.8%	-1.0%	+24.0%	-	+33.4%	-3.3%	+10.2%	+15.4%	+8.2%	
Extraordinary income	377	2	379	0	379	121	121	500	173	16,805	16,978	70	17,048	1,593	1,663	18,641	-	
Extraordinary loss	353	1,041	1,394	551	1,945	1,622	2,173	3,567	277	17,293	17,570	1,511	19,081	2,263	3,774	21,344	-	
Income before income taxes	1,060	5,906	6,966	2,297	9,263	8,921	11,218	18,184	2,921	6,388	9,309	3,106	12,415	9,402	12,508	21,817	-	
Composition	1.3%	-0.0%	4.0%	2.8%	3.6%	8.4%	6.0%	5.0%	3.4%	-0.0%	5.1%	3.5%	4.6%	8.4%	6.3%	5.7%	-	
YOY change	-	-28.6%	-11.0%	-	+23.7%	-0.3%	+30.3%	+10.6%	+175.5%	+8.2%	+33.6%	-	+34.0%	+5.4%	+11.5%	+20.0%	-	
Total income taxes	718	2,141	2,859	1,140	3,999	3,283	4,423	7,282	953	2,591	3,544	1,615	5,159	3,551	5,166	8,710	-	
Net income (loss) attributable to non-controlling interests	-5	222	217	181	398	228	409	626	7	156	163	-22	141	288	266	429	-	
Net income attributable to owners of the parent company	347	3,542	3,889	977	4,866	5,409	6,386	10,275	1,959	3,642	5,601	1,512	7,113	5,565	7,077	12,678	12,800	-1.0%
Composition	0.4%	3.8%	2.2%	1.2%	1.9%	5.1%	3.4%	2.8%	2.3%	3.8%	3.1%	1.7%	2.6%	5.0%	3.5%	3.5%	-	
YOY change	-	-21.8%	+0.8%	-	+51.5%	+15.0%	+57.4%	+29.8%	+463.5%	+2.8%	+44.0%	-	+46.2%	+2.9%	+10.8%	+23.4%	+24.6%	

*Announced on May 8, 2015

(2) Sales by Client Sector

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595	112,094	200,006	382,689
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%	+5.6%	+6.3%	+6.0%
Credit card	11,520	14,950	26,470	12,357	38,827	14,916	27,273	53,743	12,430	13,552	25,982	13,093	39,075	15,367	28,460	54,442
Composition	14.4%	16.1%	15.3%	15.1%	15.2%	14.1%	14.5%	14.9%	14.5%	14.0%	14.2%	14.9%	14.4%	13.7%	14.2%	14.2%
YOY change	+13.7%	+6.7%	+9.6%	+16.3%	+11.7%	+1.9%	+8.0%	+8.8%	+7.9%	-9.4%	-1.8%	+6.0%	+0.6%	+3.0%	+4.4%	+1.3%
Banking	5,437	6,565	12,002	6,041	18,043	7,401	13,442	25,444	6,064	7,647	13,711	6,212	19,923	7,944	14,156	27,867
Composition	6.8%	7.1%	6.9%	7.4%	7.1%	7.0%	7.1%	7.0%	7.1%	7.9%	7.5%	7.1%	7.4%	7.1%	7.1%	7.3%
YOY change	-8.7%	-15.4%	-12.5%	-5.4%	-10.2%	-17.3%	-12.4%	-12.4%	+11.5%	+16.5%	+14.2%	+2.8%	+10.4%	+7.3%	+5.3%	+9.5%
Insurance	5,726	6,447	12,173	5,956	18,129	6,843	12,799	24,972	5,933	6,659	12,592	6,405	18,997	7,342	13,747	26,339
Composition	7.2%	6.9%	7.0%	7.3%	7.1%	6.4%	6.8%	6.9%	6.9%	6.9%	6.9%	7.3%	7.0%	6.5%	6.9%	6.9%
YOY change	+5.3%	-5.3%	-0.6%	-4.0%	-1.7%	+0.3%	-1.7%	-1.2%	+3.6%	+3.3%	+3.4%	+7.5%	+4.8%	+7.3%	+7.4%	+5.5%
Other finance	5,385	6,038	11,423	5,165	16,588	6,724	11,889	23,312	4,539	5,474	10,013	4,671	14,684	5,722	10,393	20,406
Composition	6.7%	6.5%	6.6%	6.3%	6.5%	6.3%	6.3%	6.5%	5.3%	5.6%	5.5%	5.3%	5.4%	5.1%	5.2%	5.3%
YOY change	+6.0%	-8.6%	-2.2%	-5.0%	-3.1%	+5.6%	+0.8%	-0.7%	-15.7%	-9.3%	-12.3%	-9.6%	-11.5%	-14.9%	-12.6%	-12.5%
Assembly-based manufacturing	10,452	12,080	22,532	9,842	32,374	13,411	23,253	45,785	10,763	13,196	23,959	11,237	35,196	14,259	25,496	49,455
Composition	13.1%	13.0%	13.0%	12.0%	12.7%	12.6%	12.4%	12.7%	12.6%	13.6%	13.1%	12.8%	13.0%	12.7%	12.7%	12.9%
YOY change	+25.4%	+4.1%	+13.0%	+12.3%	+12.8%	+10.0%	+10.9%	+11.9%	+3.0%	+9.2%	+6.3%	+14.2%	+8.7%	+6.3%	+9.6%	+8.0%
Processing-based manufacturing	8,271	9,544	17,815	7,864	25,679	9,281	17,145	34,960	7,930	8,907	16,837	8,523	25,360	9,701	18,224	35,061
Composition	10.3%	10.3%	10.3%	9.6%	10.1%	8.7%	9.1%	9.7%	9.3%	9.2%	9.2%	9.7%	9.4%	8.7%	9.1%	9.2%
YOY change	+3.5%	+12.5%	+8.1%	+8.3%	+8.2%	-8.2%	-1.3%	+3.3%	-4.1%	-6.7%	-5.5%	+8.4%	-1.2%	+4.5%	+6.3%	+0.3%
Distribution	6,728	8,180	14,908	7,345	22,253	9,522	16,867	31,775	7,671	8,345	16,016	8,041	24,057	8,645	16,686	32,702
Composition	8.4%	8.8%	8.6%	9.0%	8.7%	9.0%	9.0%	8.8%	9.0%	8.6%	8.9%	9.1%	8.9%	7.7%	8.3%	8.5%
YOY change	+6.3%	+12.9%	+9.8%	+20.4%	+13.1%	-7.8%	+2.6%	+5.9%	+14.0%	+2.0%	+7.4%	+9.5%	+8.1%	-9.2%	-1.1%	+2.9%
Services	16,172	20,411	36,583	18,760	55,343	22,192	40,952	77,535	18,896	21,338	40,234	19,541	59,775	24,658	44,199	84,433
Composition	20.2%	22.0%	21.2%	22.9%	21.7%	20.9%	21.8%	21.5%	22.1%	22.0%	22.0%	22.2%	22.0%	22.0%	22.1%	22.1%
YOY change	+12.6%	+5.9%	+8.8%	+16.2%	+11.2%	-3.0%	+4.9%	+6.7%	+16.8%	+4.5%	+10.0%	+4.2%	+8.0%	+11.1%	+7.9%	+8.9%
Public institutions	6,458	6,627	13,085	6,057	19,142	10,749	16,806	29,891	8,171	7,771	15,942	7,047	22,989	13,614	20,661	36,603
Composition	8.1%	7.1%	7.6%	7.4%	7.5%	10.1%	8.9%	8.3%	9.5%	8.0%	8.7%	8.0%	8.5%	12.1%	10.3%	9.6%
YOY change	+6.7%	+2.7%	+4.7%	+10.2%	+6.4%	-13.3%	-6.1%	-1.7%	+26.5%	+17.3%	+21.8%	+16.3%	+20.1%	+26.7%	+22.9%	+22.5%
Others	3,904	1,952	5,856	2,650	8,506	5,098	7,748	13,604	3,251	4,141	7,392	3,144	10,536	4,840	7,984	15,376
Composition	4.9%	2.1%	3.4%	3.2%	3.3%	4.8%	4.1%	3.8%	3.8%	4.3%	4.0%	3.6%	3.9%	4.3%	4.0%	4.0%
YOY change	+53.7%	-32.9%	+7.4%	-0.8%	+4.7%	+45.5%	+25.5%	+17.0%	-16.7%	+112.1%	+26.2%	+18.6%	+23.9%	-5.1%	+3.0%	+13.0%

(3) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016								Full year (forecast)*	Difference
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year		
Net sales	80,057	92,794	172,851	82,036	254,887	106,138	188,174	361,025	85,653	97,030	182,683	87,912	270,595	112,094	200,006	382,689	370,000	+3.4%
YOY change	+10.8%	+1.8%	+5.8%	+9.3%	+6.9%	-1.9%	+2.7%	+4.1%	+7.0%	+4.6%	+5.7%	+7.2%	+6.2%	+5.6%	+6.3%	+6.0%	+2.5%	
IT Infrastructure Services	28,131	30,104	58,235	28,438	86,673	31,527	59,965	118,200	29,361	31,740	61,101	30,694	91,795	34,134	64,828	125,929	124,000	+1.6%
Composition	35.1%	32.4%	33.7%	34.7%	34.0%	29.7%	31.9%	32.7%	34.3%	32.7%	33.4%	34.9%	33.9%	30.5%	32.4%	32.9%	33.5%	
YOY change	+3.8%	+1.2%	+2.4%	+2.5%	+2.4%	+2.5%	+2.5%	+2.5%	+4.4%	+5.4%	+4.9%	+7.9%	+5.9%	+8.3%	+8.1%	+6.5%	+4.9%	
Financial IT Services	16,513	22,326	38,839	18,187	57,026	22,517	40,704	79,543	17,049	20,644	37,693	18,589	56,282	23,237	41,826	79,519	78,000	+1.9%
Composition	20.6%	24.1%	22.5%	22.2%	22.4%	21.2%	21.6%	22.0%	19.9%	21.3%	20.6%	21.1%	20.8%	20.7%	20.8%	20.8%	21.1%	
YOY change	+12.6%	+4.3%	+7.6%	+11.4%	+8.8%	-1.0%	+4.2%	+5.8%	+3.2%	-7.5%	-3.0%	+2.2%	-1.3%	+3.2%	+2.8%	-0.0%	-1.9%	
Industrial IT Services	35,834	41,371	77,205	35,865	113,070	53,287	89,152	166,357	39,441	45,785	85,226	39,651	124,877	55,123	94,774	180,000	171,000	+5.3%
Composition	44.8%	44.6%	44.7%	44.7%	44.4%	50.2%	47.4%	46.1%	46.0%	47.2%	46.7%	45.1%	46.1%	49.2%	47.4%	47.0%	46.2%	
YOY change	+16.9%	+2.6%	+8.8%	+11.4%	+9.6%	-3.2%	+2.2%	+5.1%	+10.1%	+10.7%	+10.4%	+10.6%	+10.4%	+3.4%	+6.3%	+8.2%	+2.8%	
Other business	3,876	3,414	7,290	3,711	11,001	3,666	7,377	14,667	4,022	3,666	7,688	3,531	11,219	4,876	8,407	16,095	15,000	+7.3%
Composition	4.8%	3.7%	4.2%	4.5%	4.3%	3.5%	3.9%	4.1%	4.7%	3.8%	4.2%	4.0%	4.1%	4.3%	4.2%	4.2%	4.1%	
YOY change	-9.7%	-23.6%	-16.8%	+3.6%	-10.9%	-11.7%	-4.7%	-11.1%	+3.8%	+7.4%	+5.5%	-4.9%	+2.0%	+33.0%	+14.0%	+9.7%	+2.3%	
Inter-segment elimination/adjustments	-4,299	-4,419	-8,718	-4,166	-12,884	-4,858	-9,024	-17,742	-4,221	-4,804	-9,025	-4,555	-13,580	-5,275	-9,830	-18,855	-18,000	-
Operating income	745	6,925	7,670	3,133	10,803	10,318	13,451	21,121	2,170	7,203	9,373	4,766	14,139	10,297	15,063	24,436	23,500	+4.0%
Composition	0.9%	7.5%	4.4%	3.8%	4.2%	9.7%	7.1%	5.9%	2.5%	7.4%	5.1%	5.4%	5.2%	9.2%	7.5%	6.4%	6.4%	
YOY change	-	-17.3%	+0.2%	-	+28.8%	-7.2%	+13.4%	+8.3%	+191.0%	+4.0%	+22.2%	+52.1%	+30.9%	-0.2%	+12.0%	+15.7%	+11.3%	
IT Infrastructure Services	1,418	2,092	3,510	1,467	4,977	2,202	3,669	7,179	1,087	2,170	3,257	2,458	5,715	3,209	5,667	8,924	7,300	+22.2%
Composition	5.0%	6.9%	6.0%	5.2%	5.7%	7.0%	6.1%	6.3%	3.7%	6.8%	5.3%	8.0%	6.2%	9.4%	8.7%	7.1%	5.9%	
YOY change	-6.6%	+3.2%	-1.0%	-7.0%	-2.8%	-12.9%	-10.6%	-6.2%	-23.3%	+3.7%	-7.2%	+67.6%	+14.8%	+45.7%	+54.5%	+24.3%	+1.7%	
Financial IT Services	653	2,079	2,732	865	3,597	1,952	2,817	5,549	463	1,353	1,816	368	2,184	1,177	1,545	3,361	5,500	-38.9%
Composition	4.0%	9.3%	7.0%	4.8%	6.3%	8.7%	6.9%	7.0%	2.7%	6.6%	4.8%	2.0%	3.9%	5.1%	3.7%	4.2%	7.1%	
YOY change	-	-27.5%	-4.0%	-	+6.1%	-34.8%	-20.4%	-13.1%	-29.1%	-34.9%	-33.5%	-57.5%	-39.3%	-39.7%	-45.2%	-39.4%	-0.9%	
Industrial IT Services	-1,504	2,333	829	734	1,563	5,486	6,220	7,049	286	3,119	3,405	1,377	4,782	5,190	6,567	9,972	8,000	+14.6%
Composition	-4.2%	5.6%	1.1%	2.0%	1.4%	10.3%	7.0%	4.2%	0.7%	6.8%	4.0%	3.5%	3.8%	9.4%	6.9%	5.5%	5.1%	
YOY change	-	-25.7%	-4.5%	-	-	+2.1%	+62.9%	+50.4%	-	+33.7%	+310.7%	+87.6%	+206.0%	-5.4%	+5.6%	+41.5%	+23.4%	
Other business	512	638	1,150	410	1,560	599	1,009	2,159	459	702	1,161	646	1,807	842	1,488	2,649	2,200	+20.4%
Composition	13.2%	18.7%	15.8%	11.0%	14.2%	16.3%	13.7%	14.7%	11.4%	19.1%	15.1%	18.3%	16.1%	17.3%	17.7%	16.5%	14.7%	
YOY change	-1.7%	+9.1%	+4.0%	-14.0%	-1.5%	+5.3%	-3.5%	+0.3%	-10.4%	+10.0%	+1.0%	+57.6%	+15.8%	+40.6%	+47.5%	+22.7%	+1.9%	
Inter-segment elimination/adjustments	-334	-218	-552	-343	-895	79	-264	-816	-126	-140	-266	-85	-351	-120	-205	-471	-200	-

Net sales for each segment include intersegment sales.

*Announced on October 29, 2015

(4) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016							
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year
Orders received during the term	41,654	47,731	89,385	52,362	141,747	58,095	110,457	199,842	45,279	53,369	98,648	47,076	145,724	61,621	108,697	207,345
YOY change	+5.3%	+2.3%	+3.6%	+41.9%	+15.1%	+17.2%	+27.7%	+15.7%	+8.7%	+11.8%	+10.4%	-10.1%	+2.8%	+6.1%	-1.6%	+3.8%
Financial IT Services	13,786	17,030	30,816	15,203	46,019	23,207	38,410	69,226	14,017	18,414	32,431	15,530	47,961	25,900	41,430	73,861
Composition	33.1%	35.7%	34.5%	29.0%	32.5%	39.9%	34.8%	34.6%	31.0%	34.5%	32.9%	33.0%	32.9%	42.0%	38.1%	35.6%
YOY change	+18.0%	-11.0%	+0.0%	+20.2%	+5.9%	+13.4%	+16.0%	+8.3%	+1.7%	+8.1%	+5.2%	+2.2%	+4.2%	+11.6%	+7.9%	+6.7%
Industrial IT Services	27,867	30,701	58,568	37,159	95,727	34,889	72,048	130,616	31,262	34,955	66,217	31,546	97,763	35,720	67,266	133,483
Composition	66.9%	64.3%	65.5%	71.0%	67.5%	60.1%	65.2%	65.4%	69.0%	65.5%	67.1%	67.0%	67.1%	58.0%	61.9%	64.4%
YOY change	-0.1%	+11.4%	+5.7%	+53.2%	+20.1%	+19.9%	+35.0%	+20.1%	+12.2%	+13.9%	+13.1%	-15.1%	+2.1%	+2.4%	-6.6%	+2.2%
Order backlog at period-end	61,473	61,011	61,011	71,131	71,131	71,095	71,095	71,095	72,279	73,041	73,041	72,763	72,763	69,961	69,961	69,961
YOY change	-10.7%	-9.8%	-9.8%	+2.1%	+2.1%	+20.8%	+20.8%	+20.8%	+17.6%	+19.7%	+19.7%	+2.3%	+2.3%	-1.6%	-1.6%	-1.6%
Financial IT Services	22,934	21,223	21,223	20,640	20,640	23,983	23,983	23,983	22,333	22,617	22,617	21,213	21,213	25,796	25,796	25,796
Composition	37.3%	34.8%	34.8%	29.0%	29.0%	33.7%	33.7%	33.7%	30.9%	31.0%	31.0%	29.2%	29.2%	36.9%	36.9%	36.9%
YOY change	-8.9%	-15.2%	-15.2%	-12.6%	-12.6%	+0.7%	+0.7%	+0.7%	-2.6%	+6.6%	+6.6%	+2.8%	+2.8%	+7.6%	+7.6%	+7.6%
Industrial IT Services	38,539	39,788	39,788	50,491	50,491	47,111	47,111	47,111	49,945	50,424	50,424	51,549	51,549	44,164	44,164	44,164
Composition	62.7%	65.2%	65.2%	71.0%	71.0%	66.3%	66.3%	66.3%	69.1%	68.7%	68.7%	70.8%	70.8%	63.1%	63.1%	63.1%
YOY change	-11.7%	-6.7%	-6.7%	+9.6%	+9.6%	+34.4%	+34.4%	+34.4%	+29.6%	+26.0%	+26.0%	+2.1%	+2.1%	-6.3%	-6.3%	-6.3%

(5) Other

IT Holdings, Consolidated (Millions of yen)	FY2015								FY2016								
	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	1st quarter	2nd quarter	1st half	3rd quarter	Three quarters	4th quarter	2nd half	Full year	Full year (forecast)*
Capital expenditures	6,781	3,305	10,086	2,980	13,066	3,807	6,787	16,873	2,023	3,645	5,668	3,082	8,750	5,460	8,542	14,210	12,500
Depreciation	3,172	3,063	6,235	3,255	9,490	3,319	6,574	12,809	3,110	3,100	6,210	2,807	9,017	2,935	5,742	11,952	13,000
Research and development expenses	274	274	548	294	842	255	549	1,097	251	281	532	280	812	274	554	1,086	1,300
Amortization of goodwill	283	332	615	326	941	111	437	1,052	91	108	199	70	269	70	140	339	350
Goodwill balance at the end of the term	2,490	2,290	2,290	2,054	2,054	2,021	2,021	2,021	2,457	1,552	1,552	1,462	1,462	1,393	1,393	1,393	1,370
Number of Employees at the end of the term	19,468	19,472	19,472	19,381	19,381	19,090	19,090	19,090	19,454	19,758	19,758	19,604	19,604	19,393	19,393	19,393	-

Goodwill amortization and balance at the end of the period in review included goodwill associated with intangible assets acknowledged in accordance with revised Accounting Standard for Business Combinations.

*Announced on May 8, 2015

2. Financial Summary of Fourth Quarter Results and Full Year Results

(1) Performance Summary

IT Holdings, Consolidated (Millions of yen)	4th quarter								Full year							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	105,317	104,929	99,183	101,821	101,722	108,200	106,138	112,094	338,302	313,856	323,173	327,417	337,834	346,647	361,025	382,689
YOY change	-	-0.4%	-5.5%	+2.7%	-0.1%	+6.4%	-1.9%	+5.6%	-	-7.2%	+3.0%	+1.3%	+3.2%	+2.6%	+4.1%	+6.0%
IT Infrastructure Services	-	-	28,180	29,284	29,695	30,172	31,036	33,410	-	-	109,092	109,234	110,076	113,407	116,308	123,636
Composition	-	-	28.4%	28.8%	29.2%	27.9%	29.2%	29.8%	-	-	33.8%	33.4%	32.6%	32.7%	32.2%	32.3%
YOY change	-	-	-	+3.9%	+1.4%	+1.6%	+2.9%	+7.6%	-	-	-	+0.1%	+0.8%	+3.0%	+2.6%	+6.3%
Financial IT Services	-	-	23,356	23,080	21,902	22,614	22,343	23,147	-	-	72,550	69,659	70,994	74,561	78,827	78,972
Composition	-	-	23.5%	22.7%	21.5%	20.9%	21.1%	20.6%	-	-	22.4%	21.3%	21.0%	21.5%	21.8%	20.6%
YOY change	-	-	-	-1.2%	-5.1%	+3.3%	-1.2%	+3.6%	-	-	-	-4.0%	+1.9%	+5.0%	+5.7%	+0.2%
Industrial IT Services	-	-	46,039	47,931	48,441	53,630	51,347	53,370	-	-	134,327	141,862	149,565	151,322	159,791	173,002
Composition	-	-	46.4%	47.1%	47.6%	49.6%	48.4%	47.6%	-	-	41.6%	43.3%	44.3%	43.7%	44.3%	45.2%
YOY change	-	-	-	+4.1%	+10.7%	-4.3%	+3.9%	-	-	-	+5.6%	+5.4%	+1.2%	+5.6%	+8.3%	
Other business	-	-	1,606	1,526	1,682	1,783	1,412	2,167	-	-	7,202	6,661	7,196	7,355	6,097	7,078
Composition	-	-	1.6%	1.5%	1.7%	1.6%	1.3%	1.9%	-	-	2.2%	2.0%	2.1%	2.1%	1.7%	1.8%
YOY change	-	-	-	-5.0%	+10.2%	+6.0%	-20.8%	+5.3%	-	-	-	-7.5%	+8.0%	+2.2%	-17.1%	+16.1%
Outsourcing and network	33,378	35,094	32,299	-	-	-	-	-	125,721	126,164	124,496	-	-	-	-	-
Composition	31.7%	33.4%	32.6%	-	-	-	-	-	37.2%	40.2%	38.5%	-	-	-	-	-
YOY change	-	+5.1%	-8.0%	-	-	-	-	-	-	+0.4%	-1.3%	-	-	-	-	-
Software development	64,107	59,643	54,660	-	-	-	-	-	175,847	155,976	163,889	-	-	-	-	-
Composition	60.9%	56.8%	55.1%	-	-	-	-	-	52.0%	49.7%	50.7%	-	-	-	-	-
YOY change	-	-7.0%	-8.4%	-	-	-	-	-	-	-11.3%	+5.1%	-	-	-	-	-
Solution services	8,592	8,834	10,315	-	-	-	-	-	29,409	25,021	27,183	-	-	-	-	-
Composition	8.2%	8.4%	10.4%	-	-	-	-	-	8.7%	8.0%	8.4%	-	-	-	-	-
YOY change	-	+2.8%	+16.8%	-	-	-	-	-	-	-14.9%	+8.6%	-	-	-	-	-
Other business	-760	1,358	1,910	-	-	-	-	-	7,325	6,693	7,604	-	-	-	-	-
Composition	-0.7%	1.3%	1.9%	-	-	-	-	-	2.2%	2.1%	2.4%	-	-	-	-	-
YOY change	-	-	+40.6%	-	-	-	-	-	-	-8.6%	+13.6%	-	-	-	-	-
Cost of sales	82,150	83,016	77,920	79,075	80,161	85,980	84,334	90,048	272,944	254,827	261,145	266,159	276,935	283,881	294,927	312,153
Composition	78.0%	79.1%	78.6%	77.7%	78.8%	79.5%	79.5%	80.3%	80.7%	81.2%	80.8%	81.3%	82.0%	81.9%	81.7%	81.6%
YOY change	-	+1.1%	-6.1%	+1.5%	+1.4%	+7.3%	-1.9%	+6.8%	-	-6.6%	+2.5%	+1.9%	+4.0%	+2.5%	+3.9%	+5.8%
Gross profit	23,166	21,914	21,263	22,747	21,562	22,221	21,803	22,045	65,357	59,029	62,027	61,258	60,899	62,766	66,097	70,535
Composition	22.0%	20.9%	21.4%	22.3%	21.2%	20.5%	20.5%	19.7%	19.3%	18.8%	19.2%	18.7%	18.0%	18.1%	18.3%	18.4%
YOY change	-	-5.4%	-3.0%	+7.0%	-5.2%	+3.1%	-1.9%	+1.1%	-	-9.7%	+5.1%	-1.2%	-0.6%	+3.1%	+5.3%	+6.7%
Selling, general and administrative expenses	10,991	11,836	12,489	11,930	11,131	11,098	11,486	11,748	41,569	43,032	49,209	45,636	42,727	43,255	44,976	46,099
Composition	10.4%	11.3%	12.6%	11.7%	10.9%	10.3%	10.8%	10.5%	12.3%	13.7%	15.2%	13.9%	12.6%	12.5%	12.5%	12.0%
YOY change	-	+7.7%	+5.5%	-6.7%	-4.5%	-0.3%	+3.5%	+2.3%	-	+3.5%	+14.4%	-7.3%	-6.4%	+1.2%	+4.0%	+2.5%
Operating income	12,174	10,077	8,774	10,817	10,430	11,122	10,318	10,297	23,787	15,996	12,818	15,621	18,171	19,510	21,121	24,436
Composition	11.6%	9.6%	8.8%	10.6%	10.3%	10.3%	9.7%	9.2%	7.0%	5.1%	4.0%	4.8%	5.4%	5.6%	5.9%	6.4%
YOY change	-	-17.2%	-12.9%	+23.3%	-3.6%	+6.6%	-7.2%	-0.2%	-	-32.8%	-19.9%	+21.9%	+16.3%	+7.4%	+8.3%	+15.7%
Recurring profit	11,810	9,901	8,710	10,642	10,445	10,720	10,422	10,073	23,604	15,719	12,625	15,393	17,440	18,971	21,251	24,521
Composition	11.2%	9.4%	8.8%	10.5%	9.9%	9.8%	9.0%	8.4%	7.0%	5.0%	3.9%	4.7%	5.2%	5.5%	5.9%	6.4%
YOY change	-	-16.2%	-12.0%	+22.2%	-1.9%	+2.6%	-2.8%	-3.3%	-	-33.4%	-19.7%	+21.9%	+13.3%	+8.8%	+12.0%	+15.4%
Net income attributable to owners of the parent company	5,053	5,322	5,812	5,864	3,197	4,702	5,409	5,565	9,406	7,659	5,985	2,135	5,868	7,913	10,275	12,678
Composition	4.8%	5.1%	5.9%	5.8%	3.1%	4.3%	5.1%	5.0%	2.8%	3.1%	1.9%	0.7%	1.7%	2.3%	2.8%	3.3%
YOY change	-	+5.3%	+9.2%	+0.9%	-45.5%	+47.1%	+15.0%	+2.9%	-	-18.6%	-21.9%	-64.3%	+174.8%	+34.9%	+29.8%	+23.4%

(2) Sales by Client Sector

IT Holdings, Consolidated (Millions of yen)	4th quarter								Full year							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	105,317	104,929	99,183	101,821	101,722	108,200	106,138	112,094	338,302	313,856	323,173	327,417	337,834	346,647	361,025	382,689
YOY change	-	-0.4%	-5.5%	+2.7%	-0.1%	+6.4%	-1.9%	+5.6%	-	-7.2%	+3.0%	+1.3%	+3.2%	+2.6%	+4.1%	+6.0%
Credit card	26,497	18,541	15,237	14,895	14,806	14,634	14,916	15,367	71,761	57,151	52,614	45,084	48,846	49,402	53,743	54,442
Composition	25.2%	17.7%	15.4%	14.6%	14.6%	13.5%	14.1%	13.7%	21.2%	18.2%	16.1%	13.8%	14.5%	14.3%	14.9%	14.2%
YOY change	-	-30.0%	-17.8%	-2.2%	-0.6%	-1.2%	+1.9%	+3.0%	-	-20.4%	-7.9%	-14.3%	+8.3%	+1.1%	+8.8%	+1.3%
Banking	6,888	6,782	7,485	8,192	7,865	8,953	7,401	7,944	26,862	23,480	25,819	26,702	26,230	29,049	25,444	27,867
Composition	6.5%	6.5%	7.5%	8.0%	7.7%	8.3%	7.0%	7.1%	7.9%	7.5%	8.0%	8.2%	7.8%	8.4%	7.0%	7.3%
YOY change	-	-1.5%	+10.4%	+9.4%	-4.0%	+13.8%	-17.3%	+7.3%	-	-12.6%	+10.0%	+3.4%	-1.8%	+10.7%	-12.4%	+9.5%
Insurance	6,317	6,246	6,461	6,281	6,859	6,824	6,843	7,342	22,084	21,088	23,448	22,931	23,836	25,269	24,972	26,339
Composition	6.0%	6.0%	6.5%	6.2%	6.7%	6.3%	6.4%	6.5%	6.5%	6.7%	7.3%	7.0%	7.1%	7.3%	6.9%	6.9%
YOY change	-	-1.1%	+3.4%	-2.8%	+9.2%	-0.5%	+0.3%	+7.3%	-	-4.5%	+11.2%	-2.2%	+3.9%	+6.0%	-1.2%	+5.5%
Other finance	5,303	5,167	5,694	7,202	5,249	6,366	6,724	5,722	19,857	19,062	19,178	23,416	21,337	23,481	23,312	20,406
Composition	5.0%	4.9%	5.7%	7.1%	5.2%	5.9%	6.3%	5.1%	5.9%	6.1%	5.9%	7.2%	6.3%	6.8%	6.5%	5.3%
YOY change	-	-2.6%	+10.2%	+26.5%	-27.1%	+21.3%	+5.6%	-14.9%	-	-4.0%	+0.6%	+22.1%	-8.9%	+10.0%	-0.7%	-12.5%
Assembly-based manufacturing	13,320	15,125	14,720	12,268	11,668	12,197	13,411	14,259	44,977	40,196	46,323	40,363	38,824	40,904	45,785	49,455
Composition	12.6%	14.4%	14.8%	12.0%	11.5%	11.3%	12.6%	12.7%	13.3%	12.8%	14.3%	12.7%	11.5%	11.8%	12.7%	12.9%
YOY change	-	+13.6%	-2.7%	-16.7%	-4.9%	+4.5%	+10.0%	+6.3%	-	-10.6%	+15.2%	-12.9%	-3.8%	+5.4%	+11.9%	+8.0%
Processing-based manufacturing	8,469	7,135	7,250	8,760	10,110	10,109	9,281	9,701	32,764	29,630	26,135	31,074	38,468	33,843	34,960	35,061
Composition	8.0%	6.8%	7.3%	8.6%	9.9%	9.3%	8.7%	8.7%	9.7%	9.4%	8.1%	9.5%	11.4%	9.8%	9.7%	9.2%
YOY change	-	-15.8%	+1.6%	+20.8%	+15.4%	-0.0%	-8.2%	+4.5%	-	-9.6%	-11.8%	+18.9%	+23.8%	-12.0%	+3.3%	+0.3%
Distribution	7,349	6,368	6,593	7,777	8,274	10,333	9,522	8,645	26,602	24,983	22,870	26,267	27,398	30,009	31,775	32,702
Composition	7.0%	6.1%	6.6%	7.6%	8.1%	9.5%	9.0%	7.7%	7.9%	8.0%	7.1%	8.0%	8.1%	8.7%	8.8%	8.5%
YOY change	-	-13.3%	+3.5%	+18.0%	+6.4%	+24.9%	-7.8%	-9.2%	-	-6.1%	-8.5%	+14.9%	+4.3%	+9.5%	+5.9%	+2.9%
Services	17,178	26,241	22,360	23,750	22,285	22,885	22,192	24,658	55,296	61,874	70,017	71,012	73,425	72,666	77,535	84,433
Composition	16.3%	25.0%	22.5%	23.3%	21.9%	21.2%	20.9%	22.0%	16.3%	19.7%	21.7%	21.7%	21.7%	21.0%	21.5%	22.1%
YOY change	-	+52.8%	-14.8%	+6.2%	-6.2%	+2.7%	-3.0%	+11.1%	-	+11.9%	+13.2%	+1.4%	+3.4%	-1.0%	+6.7%	+8.9%
Public institutions	11,315	11,187	10,825	10,642	10,873	12,395	10,749	13,614	29,046	28,217	28,015	30,107	28,225	30,393	29,891	36,603
Composition	10.7%	10.9%	10.7%	10.7%	10.1%	11.5%	10.1%	12.1%	8.6%	9.0%	8.7%	9.2%	8.4%	8.8%	8.3%	9.6%
YOY change	-	-1.1%	-3.2%	-1.7%	+2.2%	+14.0%	-13.3%	+26.7%	-	-2.9%	-0.7%	+7.5%	-6.3%	+7.7%	-1.7%	+22.5%
Others	2,683	2,136	2,558	2,054	3,734	3,503	5,098	4,840	9,055	8,175	8,754	10,456	11,241	11,626	13,604	15,376
Composition	2.5%	2.0%	2.6%	2.0%	3.7%	3.2%	4.8%	4.3%	2.7%	2.6%	3.0%	3.2%	3.4%	3.4%	3.8%	4.0%
YOY change	-	-20.4%	+19.8%	-19.7%	+81.8%	-6.2%	+45.5%	-5.1%	-	-9.7%	+7.1%	+19.4%	+7.5%	+3.4%	+17.0%	+13.0%

(3) Sales and Income by Business Segment

IT Holdings, Consolidated (Millions of yen)	4th quarter								Full year							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net sales	105,317	104,929	99,183	101,821	101,722	108,200	106,138	112,094	338,302	313,856	323,173	327,417	337,834	346,647	361,025	382,689
YOY change	-	-0.4%	-5.5%	+2.7%	-0.1%	+6.4%	-1.9%	+5.6%	-	-7.2%	+3.0%	+1.3%	+3.2%	+2.6%	+4.1%	+6.0%
IT Infrastructure Services	-	-	28,653	29,993	30,801	30,752	31,527	34,134	-	-	110,916	111,358	112,666	115,360	118,200	125,929
Composition	-	-	28.9%	29.5%	30.3%	28.4%	29.7%	30.5%	-	-	34.3%	34.0%	33.3%	33.3%	32.7%	32.9%
YOY change	-	-	-	+4.7%	+2.7%	-0.2%	+2.5%	+8.3%	-	-	-	+0.4%	+1.2%	+2.4%	+2.5%	+6.5%
Financial IT Services	-	-	23,410	23,302	22,042	22,742	22,517	23,237	-	-	72,665	70,099	71,499	75,148	79,543	79,519
Composition	-	-	23.6%	22.9%	21.7%	21.0%	21.2%	20.7%	-	-	22.5%	21.2%	22.5%	21.7%	22.0%	20.8%
YOY change	-	-	-	-0.5%	-5.4%	+3.2%	-1.0%	+3.2%	-	-	-	-3.5%	+2.0%	+5.1%	+5.8%	-0.0%
Industrial IT Services	-	-	47,983	49,786	49,913	55,050	53,287	55,123	-	-	141,294	149,466	155,689	158,234	166,357	180,000
Composition	-	-	48.4%	48.9%	49.1%	50.9%	50.2%	49.2%	-	-	43.7%	45.7%	46.1%	45.6%	46.1%	47.0%
YOY change	-	-	+3.8%	+0.3%	+10.3%	-3.2%	+3.4%	-	-	-	+5.8%	+4.2%	+1.6%	+5.1%	+8.2%	
Other business	-	-	4,292	4,799	3,945	4,154	3,666	4,876	-	-	16,595	16,234	16,232	16,498	14,667	16,095
Composition	-	-	4.3%	4.7%	3.9%	3.8%	3.5%	4.3%	-	-	5.1%	5.0%	4.8%	4.8%	4.1%	4.2%
YOY change	-	-	+11.8%	+5.3%	-11.7%	+5.3%	-11.7%	+33.0%	-	-	-	-2.2%	-0.0%	+1.6%	-11.1%	+9.7%
Inter-segment elimination/adjustments	-	-	-5,153	-6,058	-4,981	-4,496	-4,858	-5,275	-	-	-18,298	-19,740	-18,253	-18,593	-17,742	-18,855
Operating income	12,174	10,077	8,774	10,817	10,430	11,122	10,318	10,297	23,787	15,996	12,818	15,621	18,171	19,510	21,121	24,436
Composition	11.6%	9.6%	8.8%	10.3%	10.3%	9.7%	9.2%	9.2%	7.0%	5.1%	4.0%	4.8%	5.4%	5.6%	5.9%	6.4%
YOY change	-	-17.2%	-	+23.3%	-3.6%	+6.6%	-7.2%	-0.2%	-	-32.8%	-	+21.9%	+16.3%	+7.4%	+8.3%	+15.7%
IT Infrastructure Services	-	-	2,581	2,580	2,618	2,529	2,202	3,209	-	-	8,131	8,049	7,101	7,652	7,179	8,924
Composition	-	-	9.0%	8.6%	8.5%	8.2%	7.0%	9.4%	-	-	7.3%	7.2%	6.3%	6.6%	6.1%	7.1%
YOY change	-	-	-0.0%	+1.5%	-3.4%	-12.9%	+45.7%	-	-	-	-1.0%	-11.8%	+7.8%	-6.2%	+24.3%	
Financial IT Services	-	-	2,340	3,869	3,441	2,994	1,952	1,177	-	-	3,922	4,534	6,021	6,385	5,549	3,361
Composition	-	-	10.0%	16.6%	15.6%	13.2%	8.7%	5.1%	-	-	5.4%	6.5%	8.4%	8.5%	7.0%	4.2%
YOY change	-	-	+65.3%	+11.1%	-13.0%	-34.8%	-39.7%	-	-	-	+15.6%	+32.8%	+6.0%	-13.1%	-39.4%	
Industrial IT Services	-	-	4,137	4,336	4,485	5,374	5,486	5,190	-	-	1,625	2,658	4,992	4,687	7,049	9,972
Composition	-	-	8.6%	9.0%	9.8%	10.3%	9.4%	9.4%	-	-	1.2%	1.8%	3.2%	3.0%	4.2%	5.5%
YOY change	-	-	+4.8%	+3.4%	+19.8%	+2.1%	-5.4%	-	-	-	+63.6%	+87.8%	-6.1%	+50.4%	+41.5%	
Other business	-	-	377	627	555	569	599	842	-	-	1,313	2,277	2,153	2,152	2,159	2,649
Composition	-	-	8.8%	13.1%	14.1%	13.7%	16.3%	17.3%	-	-	13.3%	13.3%	13.0%	13.0%	14.7%	16.5%
YOY change	-	-	+66.3%	+11.5%	+2.5%	+5.3%	+40.6%	-	-	-	+73.4%	-5.4%	-0.0%	+0.3%	+22.7%	
Inter-segment elimination/adjustments	-	-	-661	-595	-668	-345	79	-120	-	-	-2,174	-1,898	-2,097	-1,367	-816	-471

Net sales for each segment include intersegment sales.

(4) Order Status (Software development)

IT Holdings, Consolidated (Millions of yen)	4th quarter								Full year							
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Orders received during the term	39,889	45,794	44,730	44,410	51,171	49,577	58,095	61,621	156,385	146,621	162,287	174,680	179,352	172,721	199,842	207,345
YOY change	-	+14.8%	-2.3%	-0.7%	+15.2%	-3.1%	+17.2%	+6.1%	-	-6.2%	+10.7%	+7.6%	+2.7%	-3.7%	+15.7%	+3.8%
Financial IT Services	-	-	19,247	19,543	21,434	20,469	23,207	25,900	-	-	60,697	63,117	65,367	63,927	69,226	73,861
Composition	-	-	43.0%	44.0%	41.9%	41.3%	39.9%	42.0%	-	-	37.4%	36.1%	36.4%	37.0%	34.6%	35.6%
YOY change	-	-	-	+1.5%	+9.7%	-4.5%	+13.4%	+11.6%	-	-	-	+4.0%	+3.6%	-2.2%	+8.3%	+6.7%
Industrial IT Services	-	-	25,484	24,868	29,737	29,107	34,889	35,720	-	-	101,590	111,563	113,985	108,793	130,616	133,483
Composition	-	-	57.0%	56.0%	58.1%	58.7%	60.1%	58.0%	-	-	62.6%	63.9%	63.6%	63.0%	65.4%	64.4%
YOY change	-	-	-	-2.4%	+19.6%	-2.1%	+19.9%	+2.4%	-	-	-	+9.8%	+2.2%	-4.6%	+20.1%	+2.2%
Order backlog at period-end	52,808	49,569	47,967	57,778	62,055	58,869	71,095	69,961	52,808	49,569	47,967	57,778	62,055	58,869	71,095	69,961
YOY change	-	-6.1%	-3.2%	+20.5%	+7.4%	-5.1%	+20.8%	-1.6%	-	-6.1%	-3.2%	+20.5%	+7.4%	-5.1%	+20.8%	-1.6%
Financial IT Services	-	-	18,229	24,453	26,057	23,824	23,983	25,796	-	-	18,229	24,453	26,057	23,824	23,983	25,796
Composition	-	-	38.0%	42.3%	42.0%	40.5%	33.7%	36.9%	-	-	38.0%	42.3%	42.0%	40.5%	33.7%	36.9%
YOY change	-	-	-	+34.1%	+6.6%	-8.6%	+0.7%	+7.6%	-	-	-	+34.1%	+6.6%	-8.6%	+0.7%	+7.6%
Industrial IT Services	-	-	29,738	33,325	35,997	35,044	47,111	44,164	-	-	29,738	33,325	35,997	35,044	47,111	44,164
Composition	-	-	62.0%	57.7%	58.0%	59.5%	66.3%	63.1%	-	-	62.0%	57.7%	58.0%	59.5%	66.3%	63.1%
YOY change	-	-	-	+12.1%	+8.0%	-2.6%	+34.4%	-6.3%	-	-	-	+12.1%	+8.0%	-2.6%	+34.4%	-6.3%

3. Eight-Year Summary

(1) Performance Summary

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016		FY2017	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half (Plan)*	Full Year (Plan)*
Net sales	163,426	338,302	146,954	313,856	154,009	323,173	154,682	327,417	162,523	337,834	163,365	346,647	172,851	361,025	182,683	382,689	185,000	390,000
YOY change	-	-	-10.1%	-7.2%	+4.8%	+3.0%	+0.4%	+1.3%	+5.1%	+3.2%	+0.5%	+2.6%	+5.8%	+4.1%	+5.7%	+6.0%	+1.3%	+1.9%
IT Infrastructure Services	-	-	-	-	54,584	109,092	54,163	109,234	54,114	110,076	55,898	113,407	57,286	116,308	60,188	123,636	59,400	122,700
Composition	-	-	-	-	35.4%	33.8%	35.0%	33.4%	33.3%	32.6%	34.2%	32.7%	33.1%	32.2%	32.9%	32.5%	32.1%	31.5%
YOY change	-	-	-	-	-	-	-0.8%	+0.1%	-0.1%	+0.8%	+3.3%	+3.0%	+2.5%	+2.6%	+5.1%	+6.3%	-1.3%	-0.8%
Financial IT Services	-	-	-	-	34,821	72,550	32,088	69,659	33,047	70,994	35,763	74,561	38,494	78,827	37,353	78,972	39,800	81,400
Composition	-	-	-	-	22.6%	22.4%	20.7%	21.3%	20.3%	21.0%	21.9%	21.5%	22.3%	21.8%	20.4%	20.6%	21.5%	20.9%
YOY change	-	-	-	-	-	-	-7.8%	-4.0%	+3.0%	+1.9%	+8.2%	+5.0%	+7.6%	+5.7%	-3.0%	+0.2%	+6.6%	+3.1%
Industrial IT Services	-	-	-	-	60,860	134,327	64,989	141,862	71,606	149,565	67,480	151,322	74,126	159,791	81,705	173,002	82,400	179,200
Composition	-	-	-	-	39.5%	41.6%	42.0%	43.3%	44.1%	44.3%	41.3%	43.7%	42.9%	44.3%	44.7%	45.2%	44.5%	45.9%
YOY change	-	-	-	-	-	-	+6.8%	+5.6%	+10.2%	+5.4%	-5.8%	+1.2%	+9.8%	+5.6%	+10.2%	+8.3%	+0.9%	+3.6%
Other business	-	-	-	-	3,743	7,202	3,440	6,661	3,754	7,196	4,223	7,355	2,944	6,097	3,436	7,078	3,400	6,700
Composition	-	-	-	-	2.4%	2.2%	2.2%	2.0%	2.3%	2.1%	2.7%	2.1%	1.7%	1.7%	1.9%	1.8%	1.8%	1.7%
YOY change	-	-	-	-	-	-	-8.1%	-7.5%	+9.1%	+8.0%	+12.5%	+2.2%	-30.3%	-17.1%	+16.7%	+16.1%	-1.0%	-5.3%
Outsourcing and network	60,793	125,721	61,623	126,164	62,322	124,496	-	-	-	-	-	-	-	-	-	-	-	-
Composition	37.2%	37.2%	41.9%	40.2%	40.5%	38.5%	-	-	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	+1.4%	+0.4%	+1.1%	-1.3%	-	-	-	-	-	-	-	-	-	-	-	-
Software development	82,001	175,847	70,308	155,976	76,551	163,889	-	-	-	-	-	-	-	-	-	-	-	-
Composition	50.2%	52.0%	47.8%	49.7%	49.7%	50.7%	-	-	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-14.3%	-11.3%	+8.9%	+5.1%	-	-	-	-	-	-	-	-	-	-	-	-
Solution services	14,913	29,409	11,798	25,021	11,292	27,183	-	-	-	-	-	-	-	-	-	-	-	-
Composition	9.1%	8.7%	8.0%	8.0%	7.3%	8.4%	-	-	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-20.9%	-14.9%	-4.3%	+8.6%	-	-	-	-	-	-	-	-	-	-	-	-
Other business	5,717	7,325	3,224	6,693	3,843	7,604	-	-	-	-	-	-	-	-	-	-	-	-
Composition	3.5%	2.2%	2.2%	2.1%	2.5%	2.4%	-	-	-	-	-	-	-	-	-	-	-	-
YOY change	-	-	-43.6%	-8.6%	+19.2%	+13.6%	-	-	-	-	-	-	-	-	-	-	-	-
Cost of sales	133,812	272,944	119,987	254,827	124,915	261,145	127,531	266,159	133,845	276,935	134,256	283,881	142,971	294,927	149,949	312,153	-	-
Composition	81.9%	80.7%	81.6%	81.2%	81.1%	80.8%	82.4%	81.3%	82.4%	82.0%	82.2%	81.9%	82.7%	81.7%	82.1%	81.6%	-	-
YOY change	-	-	-10.3%	-6.6%	+4.1%	+2.5%	+2.1%	+1.9%	+5.0%	+4.0%	+0.3%	+2.5%	+6.5%	+3.9%	+4.9%	+5.8%	-	-
Gross profit	29,614	65,357	26,967	59,029	29,094	62,027	27,150	61,258	28,678	60,899	29,109	62,766	29,880	66,097	32,733	70,535	-	-
Composition	18.1%	19.3%	18.4%	18.8%	18.9%	19.2%	17.6%	18.7%	17.6%	18.0%	17.8%	18.1%	17.3%	18.3%	17.9%	18.4%	-	-
YOY change	-	-	-8.9%	-9.7%	+7.9%	+5.1%	-6.7%	-1.2%	+5.6%	-0.6%	+1.5%	+3.1%	+2.6%	+5.3%	+9.5%	+6.7%	-	-
Selling, general and administrative expenses	20,213	41,569	21,162	43,032	24,426	49,209	22,466	45,636	21,426	42,727	21,456	43,255	22,210	44,976	23,360	46,099	-	-
Composition	12.4%	12.3%	14.4%	13.7%	15.9%	15.2%	14.5%	13.9%	13.2%	12.6%	13.1%	12.5%	12.8%	12.5%	12.8%	12.0%	-	-
YOY change	-	-	+4.7%	+3.5%	+15.4%	+14.4%	-8.0%	-7.3%	-4.6%	-6.4%	+0.1%	+1.2%	+3.5%	+4.0%	+5.2%	+2.5%	-	-
Operating income	9,400	23,787	5,805	15,996	4,667	12,818	4,683	15,621	7,251	18,171	7,652	19,510	7,670	21,121	9,373	24,436	10,000	26,500
Composition	5.8%	7.0%	4.0%	5.1%	3.0%	4.0%	3.0%	4.8%	4.5%	5.4%	5.6%	5.6%	4.4%	5.1%	5.9%	5.4%	5.4%	6.8%
YOY change	-	-	-38.2%	-32.8%	-19.6%	-19.9%	+0.3%	+21.9%	+54.8%	+16.3%	+5.5%	+7.4%	+0.2%	+8.3%	+22.2%	+15.7%	+6.7%	+8.4%
Recurring profit	9,479	23,604	5,792	15,719	4,762	12,625	4,679	15,393	7,078	17,440	7,859	18,971	7,981	21,251	9,900	24,521	10,000	26,000
Composition	5.8%	7.0%	3.9%	5.0%	3.1%	3.9%	3.0%	4.7%	4.4%	5.2%	4.8%	5.5%	4.6%	5.9%	5.4%	6.4%	5.4%	6.7%
YOY change	-	-	-38.9%	-33.4%	-17.8%	-19.7%	-1.7%	+21.9%	+51.3%	+13.3%	+11.0%	+8.8%	+1.6%	+12.0%	+24.0%	+15.4%	+1.0%	+6.0%
Net income attributable to owners of the parent company	4,491	9,406	3,207	7,659	1,004	5,985	-1,469	2,135	3,019	5,868	3,857	7,913	3,889	10,275	5,601	12,678	5,500	15,000
Composition	2.7%	2.8%	2.2%	2.4%	0.7%	1.9%	-0.9%	0.7%	1.9%	1.7%	2.4%	2.3%	2.2%	2.8%	3.1%	3.3%	3.0%	3.8%
YOY change	-	-	-28.6%	-18.6%	-68.7%	-21.9%	-64.3%	-	+174.8%	+27.8%	+34.9%	+0.8%	+29.8%	+44.0%	+23.4%	-1.8%	+18.3%	
Net income per share - basic (yen)	52.97	110.74	37.60	89.25	11.44	68.19	-16.74	24.33	34.40	66.86	43.95	90.16	44.42	117.40	44.42	145.22	63.27	172.56
Net income per share - diluted (yen)	52.94	110.72	-	-	-	-	-	24.33	34.39	66.83	43.91	90.12	44.40	-	44.40	-	-	-
Dividends per share (yen)	-	32.00	12.00	32.00	12.00	32.00	-	18.00	7.00	21.00	8.00	25.00	10.00	30.00	11.00	33.00	12.00	36.00
Payout ratio (%)	-	28.9%	-	35.9%	-	46.9%	-	74.0%	-	31.4%	-	27.7%	-	25.6%	-	22.7%	-	20.9%
Total Return Ratio(%)	-	28.9%	-	35.9%	-	46.9%	-	74.0%	-	31.4%	-	27.7%	-	30.4%	-	35.3%	-	35.0%

* Announced on May 10, 2016

(2) Sales and Income by Business Segment

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016		FY2017	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half (Plan)*	Full Year (Plan)*
Net sales	163,426	338,302	146,954	313,856	154,009	323,173	154,682	327,417	162,523	337,834	163,365	346,647	172,851	361,025	182,683	382,689	185,000	390,000
YOY change	-	-	-10.1%	-7.2%	+4.8%	+3.0%	+0.4%	+1.3%	+5.1%	+3.2%	+0.5%	+2.6%	+5.8%	+4.1%	+5.7%	+6.0%	+1.3%	+1.9%
IT Infrastructure Services	-	-	-	-	55,528	110,916	55,180	111,358	55,091	112,666	56,856	115,360	58,235	118,200	61,101	125,929	60,900	125,700
Composition	-	-	-	-	36.1%	34.3%	35.7%	34.0%	33.9%	33.3%	34.8%	33.3%	33.7%	32.7%	33.4%	32.9%	32.9%	32.2%
YOY change	-	-	-	-	-0.6%	-0.4%	-0.2%	+0.2%	+1.2%	+3.2%	+2.4%	+2.4%	+2.5%	+4.9%	+6.5%	-0.3%	-0.2%	
Financial IT Services	-	-	-	-	34,858	72,665	32,233	70,099	33,295	71,499	36,083	75,148	38,839	79,543	37,693	79,519	40,400	82,900
Composition	-	-	-	-	22.6%	22.5%	20.8%	21.4%	20.5%	21.2%	22.1%	21.7%	22.5%	22.0%	20.6%	20.8%	21.8%	21.3%
YOY change	-	-	-	-	-	-	-7.5%	-3.5%	+3.3%	+2.0%	+8.4%	+5.1%	+7.6%	+5.8%	-3.0%	-0.0%	+7.2%	+4.3%
Industrial IT Services	-	-	-	-	64,285	141,294	69,184	149,466	74,683	155,689	70,992	158,234	77,205	166,357	85,226	180,000	86,800	188,700
Composition	-	-	-	-	41.7%	43.7%	44.7%	45.7%	46.0%	46.1%	43.5%	45.6%	44.7%	46.1%	46.7%	47.0%	46.9%	48.4%
YOY change	-	-	-	-	-	-	+7.6%	+5.8%	+7.9%	+4.2%	-4.9%	+1.6%	+8.8%	+5.1%	+10.4%	+8.2%	+1.8%	+4.8%
Other business	-	-	-	-	8,312	16,595	7,723	16,234	8,402	16,232	8,761	16,498	7,290	14,667	7,688	16,095	5,900	12,700
Composition	-	-	-	-	5.4%	5.1%	5.0%	5.0%	5.2%	5.4%	5.4%	5.4%	4.2%	4.1%	4.2%	4.2%	3.2%	3.3%
YOY change	-	-	-	-	-	-	-7.1%	-2.2%	+8.8%	-0.0%	+4.3%	+1.6%	-16.8%	-11.1%	+5.5%	+9.7%	-23.3%	-21.1%
Inter-segment elimination/adjustments	-	-	-	-	-8,974	-18,298	-9,639	-19,740	-8,948	-18,253	-9,327	-18,593	-8,718	-17,742	-9,025	-18,855	-9,000	-20,000
Operating income (loss)	9,400	23,787	5,805	15,996	4,667	12,818	4,683	15,621	7,251	18,171	7,652	19,510	7,670	21,121	9,373	24,436	10,000	26,500
Composition	5.8%	7.0%	4.0%	5.1%	3.0%	4.0%	3.0%	4.8%	4.5%	5.4%	4.7%	5.6%	4.4%	5.9%	5.1%	6.4%	5.4%	6.8%
YOY change	-	-	-38.2%	-32.8%	-	-	+0.3%	+21.9%	+54.8%	+16.3%	+5.5%	+7.4%	+0.2%	+8.3%	+22.2%	+15.7%	+6.7%	+8.4%
IT Infrastructure Services	-	-	-	-	3,863	8,131	3,640	8,049	3,372	7,101	3,546	7,652	3,510	7,179	3,257	8,924	3,400	8,400
Composition	-	-	-	-	7.0%	7.3%	6.6%	7.2%	6.1%	6.3%	6.2%	6.0%	6.0%	6.1%	5.3%	7.1%	5.6%	6.7%
YOY change	-	-	-	-	-	-	-5.8%	-1.0%	-7.4%	-11.8%	+5.2%	+7.8%	-1.0%	-6.2%	-7.2%	+24.3%	+4.4%	-5.9%
Financial IT Services	-	-	-	-	1,640	3,922	1,219	4,534	2,070	6,021	2,846	6,385	2,732	5,549	1,816	3,361	2,700	6,100
Composition	-	-	-	-	4.7%	5.4%	3.8%	6.5%	6.2%	8.4%	7.9%	8.8%	7.0%	7.0%	4.8%	4.2%	6.7%	7.4%
YOY change	-	-	-	-	-	-	-25.7%	+15.6%	+69.8%	+32.8%	+37.5%	+6.0%	-4.0%	-13.1%	-33.5%	-39.4%	+48.7%	+81.5%
Industrial IT Services	-	-	-	-	-473	1,625	-378	2,658	1,750	4,992	868	4,687	829	7,049	3,405	9,972	3,650	11,400
Composition	-	-	-	-	-0.7%	1.2%	-0.5%	1.8%	2.3%	3.2%	1.2%	3.0%	1.1%	4.2%	4.0%	5.5%	4.2%	6.0%
YOY change	-	-	-	-	-	-	+63.6%	-	+87.8%	-50.4%	-6.1%	-4.5%	+50.4%	+310.7%	+41.5%	+7.2%	+14.3%	
Other business	-	-	-	-	643	1,313	1,091	2,277	1,061	2,153	1,106	2,152	1,150	2,159	1,161	2,649	450	1,000
Composition	-	-	-	-	7.7%	7.9%	14.1%	14.0%	12.6%	13.3%	12.6%	13.0%	15.8%	14.7%	15.1%	16.5%	7.6%	7.9%
YOY change	-	-	-	-	-	-	+69.7%	+73.4%	-2.7%	-5.4%	+4.2%	-0.0%	+4.0%	+0.3%	+1.0%	+22.7%	-61.2%	-62.2%
Inter-segment elimination/adjustments	-	-	-	-	-1,006	-2,174	-888	-1,898	-1,003	-2,097	-715	-1,367	-552	-816	-266	-471	-200	-400

Net sales for each segment include intersegment sales.

* Announced on May 10, 2016

(3) Order Status (Software development)

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016		FY2017	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half (Plan)*	Full Year (Plan)*
Orders received during the term	73,894	156,385	69,808	146,621	78,553	162,287	89,188	174,680	94,233	179,352	86,248	172,721	89,385	199,842	98,648	207,345	-	-
YOY change	-	-	-5.5%	-6.2%	+12.5%	+10.7%	+13.5%	+7.6%	+5.7%	+2.7%	-8.5%	-3.7%	+3.6%	+15.7%	+10.4%	+3.8%	-	-
Financial IT Services	-	-	-	-	26,242	60,697	28,157	63,117	32,063	65,367	30,813	63,927	30,816	69,226	32,431	73,861	-	-
Composition	-	-	-	-	33.4%	37.4%	31.6%	36.1%	34.0%	36.4%	35.7%	37.0%	34.5%	34.6%	32.9%	35.6%	-	-
YOY change	-	-	-	-	-	-	+7.3%	+4.0%	+13.9%	+3.6%	-3.9%	-2.2%	+0.0%	+8.3%	+5.2%	+6.7%	-	-
Industrial IT Services	-	-	-	-	52,310	101,590	61,030	111,563	62,169	113,985	55,434	108,793	58,568	130,616	66,217	133,483	-	-
Composition	-	-	-	-	66.6%	62.6%	68.4%	63.9%	66.0%	63.6%	64.3%	63.0%	65.5%	65.4%	67.1%	64.4%	-	-
YOY change	-	-	-	-	-	-	+16.7%	+9.8%	+1.9%	+2.2%	-10.8%	-4.6%	+5.7%	+20.1%	+13.1%	+2.2%	-	-
Order backlog at period-end	64,163	52,808	52,308	49,569	51,571	47,967	60,589	57,778	69,385	62,055	67,650	58,869	61,011	71,095	73,041	69,961	-	-
YOY change	-	-	-18.5%	-6.1%	-1.4%	-3.2%	+17.5%	+20.5%	+14.5%	+7.4%	-2.5%	-5.1%	-9.8%	+20.8%	+19.7%	-1.6%	-	-
Financial IT Services	-	-	-	-	19,553	18,229	20,924	24,453	27,389	26,057	25,013	23,824	21,223	23,983	22,617	25,796	-	-
Composition	-	-	-	-	37.9%	38.0%	34.5%	42.3%	39.5%	42.0%	37.0%	40.5%	34.8%	33.7%	31.0%	36.9%	-	-
YOY change	-	-	-	-	-	-	+7.0%	+34.1%	+30.9%	+6.6%	-8.7%	-8.6%	-15.2%	+0.7%	+6.6%	+7.6%	-	-
Industrial IT Services	-	-	-	-	32,017	29,738	39,664	33,325	41,996	35,997	42,637	35,044	39,788	47,111	50,144	44,164	-	-
Composition	-	-	-	-	62.1%	62.0%	65.5%	57.7%	60.5%	58.0%	63.0%	59.5%	65.2%	66.3%	68.7%	63.1%	-	-
YOY change	-	-	-	-	-	-	+23.9%	+12.1%	+5.9%	+8.0%	+1.5%	-2.6%	+34.4%	+26.0%	-6.3%	-	-	

* Announced on May 10, 2016

(4) Financial Position, Cash Flow, and Other

(Millions of yen)	FY2009		FY2010		FY2011		FY2012		FY2013		FY2014		FY2015		FY2016		FY2017	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half (Plan)*	Full Year (Plan)*
Current assets	118,592	140,799	120,513	141,967	126,685	128,455	119,854	142,442	135,259	138,219	126,739	143,519	129,500	140,450	155,103	166,666	-	-
Fixed assets	164,580	154,527	160,430	171,109	168,621	172,620	171,891	167,560	162,883	164,083	169,562	170,091	175,416	205,401	169,353	169,828	-	-
Total assets	283,173	295,327	280,943	313,077	295,307	301,076	291,745	310,003	298,143	302,302	296,302	313,610	304,917	345,851	324,457	336,495	-	-
Current liabilities	77,494	82,051	70,153	86,255	65,666	73,090	73,169	83,065	72,727	91,063	81,755	72,790	65,621	77,666	78,771	91,508	-	-
Non-current liabilities	63,125	67,058	61,405	71,746	77,325	76,875	71,989	75,972	73,027	53,079	51,235	76,316	72,675	79,395	67,960	64,447	-	-
Total liabilities	140,620	149,110	131,558	158,001	142,991	149,965	145,159	159,038	145,754	144,143	132,990	149,107	138,296	157,062	146,731	155,955	-	-
Net assets	142,553	146,216	149,384	155,075	152,315	151,110	146,585	150,965	152,388	158,159	163,311	164,502	166,620	188,789	163,773	180,539	-	-
Total liabilities and net assets	283,173	295,327	280,943	313,077	295,307	301,076	291,745	310,003	298,143	302,302	296,302	313,610	304,917	345,851	324,457	336,495	-	-
Total interest-bearing debt	82,413	80,532	75,397	91,646	76,268	77,454	74,118	76,515	70,855	60,550	55,224	58,869	53,751	52,114	50,494	46,158	-	-
Interest-bearing debt ratio	29.1%	27.3%	26.8%	29.3%	25.8%	25.7%	25.4%	24.7%	23.8%	20.0%	18.6%	18.8%	17.6%	15.1%	15.6%	13.7%	-	-
Net assets per share(yen)	1,498.39	1,541.17	1,558.63	1,602.77	1,571.12	1,636.56	1,588.36	1,636.72	1,651.15	1,714.88	1,770.88	1,782.23	1,812.28	2,108.19	1,988.26	2,031.07	-	-
Equity ratio (%)	45.0%	44.4%	47.9%	44.2%	46.7%	47.7%	47.8%	46.3%	48.6%	49.8%	52.5%	49.9%	52.0%	53.3%	53.6%	52.5%	-	-
Net income to equity capital ratio (%)	-	7.4%	-	5.5%	-	4.2%	-	1.5%	-	4.0%	-	5.2%	-	6.0%	-	7.0%	-	-
Cash flow from operating activities	13,595	34,311	15,012	31,400	16,690	27,236	9,985	23,658	11,900	21,515	13,132	25,770	12,649	22,938	8,777	25,496	-	-
Cash flow from investing activities	-11,212	-20,079	-10,421	-25,726	-6,410	-18,957	-9,750	-15,158	-2,988	-14,391	-4,793	-5,334	-12,947	-17,744	-6,151	8,688	-	-
Cash flow from financial activities	-4,861	-6,877	-5,736	6,139	-18,288	-18,755	-5,868	-4,230	-8,133	-19,883	-7,455	-5,872	-8,402	-19,067	-6,792	-14,979	-	-
Cash and cash equivalents at the end of the term	25,510	35,104	33,987	46,987	38,982	36,492	31,187	41,119	41,915	28,433	29,404	43,142	34,388	29,485	25,179	48,651	-	-
Free cash flows	2,383	14,232	4,591	5,674	10,280	8,279	235	8,500	8,912	7,124	8,338	20,436	-298	5,194	2,626	34,184	-	-
Capital expenditures	6,312	13,139	8,619	15,676	8,978	18,325	5,585	14,096	4,696	12,287	5,781	12,544	10,086	16,873	5,668	14,210	-	14,000
Depreciation	6,360	10,996	5,808	11,978	6,000	12,308	6,151	12,745	6,339	12,920	6,159	12,454	6,235	12,809	6,210	11,952	-	12,000
Research and development expenses	411	946	443	912	514	1,062	490	962	512	1,002	468	853	548	1,097	532	1,086	-	1,100
Amortization of goodwill	493	1,149	653	1,389	985	1,901	1,006	1,882	869	1,741	664	1,166	615	1,052	199	339	-	280
Goodwill balance at the end of the term	5,649	5,053	4,280	6,863	6,466	5,551	4,546	3,672	2,797	1,914	1,320	830	2,290	2,021	1,552	1,393	-	1,110
Number of employees at the end of the term	15,522	15,259	16,174	20,476	21,007	20,831	20,818	20,347	20,119	19,553	19,486	19,081	19,472	19,090	19,758	19,393	-	-
Number of new-graduate recruits	919	919	974	974	928	928	649	649	356	356	455	455	620	620	688	688	674	674
Number of regular recruits	491	1,117	256	512	211	370	251	450	154	379	247	549	292	499	271	687	-	-

Total interest-bearing debt indicate total sum of borrowed money and corporate bonds.

Free cash flows indicate total sum of cash flow from operating activities and cash flow from investing activities.

Goodwill amortization and balance at the end of the period in review included goodwill associated with intangible assets acknowledged in accordance with revised Accounting Standard for Business Combinations.

Principal amortization of goodwill:

SORUN Corporation: Goodwill (¥4,408 million) incurred due to change in status to subsidiary of IT Holdings in December 2009, and five-year equal amortization from 4th quarter period ended March 2010. Additional goodwill (¥58 million) incurred because the company became a wholly owned subsidiary in April 2010, and five-year equal amortization from the first quarter of the fiscal year ended March 2011.

Nexway Co., Ltd.: Goodwill (¥2,896 million) incurred due to change in status to subsidiary of INTEC in July 2008. Five-year equal amortization from 2nd quarter period ended March 2010

*Announced on May 10, 2016



IT HOLDINGS

Go Beyond

Cautionary Statements

- All statements described in these materials are based on information available to management regarding the ITHD Group—that is, ITHD and the subsidiaries under its umbrella—as of the presentation date and certain assumptions deemed reasonable at this time. No intent is implied of promise by the Company to achieve such forward-looking statements. Indeed, various factors may cause future results to be substantially different from the assumptions presented in these materials.
- Full-year targets reflect revised performance estimates at the time of presentation.
- Quarterly financial results indicate the figures deducting from accumulated-term results.
(ex. Third quarter results = Three quarter results – Two quarter results)
- Performance results achieved by SORUN, which became a consolidated subsidiary of ITHD in December 2009 and later merged with TIS in April 2011, are reflected in ITHD results from the fourth quarter of fiscal 2010, ended March 2010.
- From the fiscal year ended March 31, 2012, ITHD applied new management approach and changed business segment. Fiscal 2011 figures have been recalculated and reclassified according to the new segment breakdowns for comparison purposes.