# Supplementary Financial Data 

First Two Quarters of the Fiscal Year ending March 31, 2009

Quarterly Performance: Fiscal 2009 Consolidated Results (IT Holdings)

| IT Holdings Consolidated | Fiscal 2008: TIS (Consolidated)+ INTEC Holdings (Consolidated) |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 63,966 | 88,312 | 152,278 | 67,824 | 102,309 | 170,134 | 322,412 | 66,934 | 96,491 | 163,426 |  |  |  |  |
| Outsourcing and network |  |  |  | - |  |  |  | $\begin{array}{r} 28,768 \\ 43,0 \% \end{array}$ | $\begin{array}{r} \hline 32,026 \\ 33.2 \% \end{array}$ | $\begin{array}{r} \hline 60,794 \\ 37.2 \% \end{array}$ |  |  |  |  |
| Software development |  |  |  | - | - | - | - | $\begin{array}{r} \hline 28,895 \\ 43.2 \% \end{array}$ | $\begin{array}{r} 53,106 \\ 55.0 \% \end{array}$ | $\begin{array}{r} \hline 82,001 \\ 50.2 \% \end{array}$ |  |  |  |  |
| Solution services |  |  |  | - | - |  | - | 6,361 $9.5 \%$ | 8,553 $8.9 \%$ | 14,914 $9.1 \%$ |  |  |  |  |
| Other business |  |  |  |  | - |  | - | $\begin{array}{r} \hline 2,910 \\ 4.3 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 2,807 \\ & 2.9 \% \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline 5,717 \\ 3.5 \% \\ \hline \end{array}$ |  |  |  |  |
| Cost of sales | $\begin{array}{r} \hline 53,563 \\ 83.7 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 77,703 \\ & 88.0 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 131,267 \\ 86.2 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 54,989 \\ 81.1 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 78,825 \\ & 77.0 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 133,815 \\ 78.7 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 265,082 \\ 82.2 \% \\ \hline \end{array}$ | $\begin{array}{r\|} \hline 57,640 \\ 86.1 \% \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 76,171 \\ 78.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 133,812 \\ 81.9 \% \\ \hline \end{array}$ |  |  |  |  |
| Personnel expenses |  |  |  | - |  |  |  | 21,934 | 22,467 | 44,402 |  |  |  |  |
| Outsourcing fees |  |  |  | - |  |  |  | 23,475 | 26,174 | 49,649 |  |  |  |  |
| Gross profit | $\begin{gathered} \hline 10,401 \\ 16.3 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 10,609 \\ & 12.0 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 21,010 \\ & 13.8 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 12,836 \\ & 18.9 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 23,482 \\ & 23.0 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 36,319 \\ 21.3 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 57,329 \\ 17.8 \% \\ \hline \end{array}$ | $\begin{array}{r} 9,293 \\ 13.9 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 20,320 \\ 21.1 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 29,614 \\ 18.1 \% \\ \hline \end{gathered}$ |  |  |  |  |
| SGA expenses | $\begin{array}{r} 8,872 \\ 13.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 9,585 \\ 10.9 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 18,457 \\ & 12.1 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 9,065 \\ 13.4 \% \\ \hline \end{array}$ | $\begin{gathered} 9,831 \\ 9.6 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 18,897 \\ 11.1 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 37,355 \\ 11.6 \% \\ \hline \end{gathered}$ | $\begin{array}{r} 9,656 \\ 14.4 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 10,556 \\ 10.9 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 20,213 \\ 12.4 \% \\ \hline \end{gathered}$ |  |  |  |  |
| Personnel expenses |  |  |  | - |  |  |  | 5,235 | 5,215 | 10,450 |  |  |  |  |
| Outsourcing fees |  |  |  | - |  |  |  | 265 | 358 | 624 |  |  |  |  |
| Operating income | $\begin{aligned} & \hline 1,529 \\ & 2.4 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 1,024 \\ 1.2 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2,553 \\ 1.7 \% \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline 3,769 \\ 5.6 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 13,651 \\ & 13.3 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 17,420 \\ 10.2 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 19,973 \\ 6.2 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline(362) \\ (0.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 9,763 \\ 10.1 \% \\ \hline \end{array}$ | $\begin{gathered} 9,400 \\ 5.8 \% \\ \hline \end{gathered}$ |  |  |  |  |
| Non-operating income | 851 | 465 | 1,317 | 530 | 465 | 995 | 2,312 | 798 | 404 | 1,202 |  |  |  |  |
| Non-operating expenses | 606 | 700 | 1,306 | 492 | 539 | 1,032 | 2,338 | 554 | 569 | 1,123 |  |  |  |  |
| Recurring profit (loss) | $\begin{aligned} & 1,775 \\ & 2.8 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 788 \\ 0.9 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 2,563 \\ & 1.7 \% \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline 3,808 \\ 5.6 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 13,576 \\ & 13.3 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 17,384 \\ 10.2 \% \\ \hline \end{gathered}$ | $\begin{array}{r} 19,947 \\ 6.2 \% \\ \hline \end{array}$ | $\begin{array}{r} (118) \\ (0.2 \%) \\ \hline \end{array}$ | $\begin{gathered} 9,597 \\ 9.9 \% \\ \hline \end{gathered}$ | $\begin{array}{r} 9,479 \\ 5.8 \% \\ \hline \end{array}$ |  |  |  |  |
| Extraordinary income | 65 | 87 | 152 | 542 | 417 | 959 | 1,112 | 51 | 38 | 89 |  |  |  |  |
| Extraordinary loss | 118 | 6,197 | 6,316 | 68 | 3,521 | 3,589 | 9,905 | 178 | 633 | 811 |  |  |  |  |
| Income (loss) before income taxes | $\begin{aligned} & 1,722 \\ & 2.7 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline(5,322) \\ (6.0 \%) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline(3,599) \\ & (2.4 \%) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 4,282 \\ & 6.3 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 10,472 \\ 10.2 \% \\ \hline \end{gathered}$ | $\begin{array}{r} 14,755 \\ 8.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 11,155 \\ 3.5 \% \\ \hline \end{array}$ | $\begin{array}{r} (245) \\ (0.4 \%) \\ \hline \end{array}$ | $\begin{array}{c\|} \hline 9,003 \\ 9.3 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 8,757 \\ 5.4 \% \\ \hline \end{array}$ |  |  |  |  |
| Income taxes: current | 1,016 | $(3,041)$ | $(2,025)$ | 16 | 6,344 | 6,359 | 4,335 | 673 | 1,734 | 2,407 |  |  |  |  |
| Income taxes: deferred | 1,056 | 8,762 | 9,819 | $(2,607)$ | (276) | $(2,884)$ | 11,155 | (648) | 1,776 | 1,128 |  |  |  |  |
| Minority interests | 329 | 370 | 700 | 230 | 732 | 962 | 6,934 | 186 | 543 | 729 |  |  |  |  |
| Net income (loss) | $\begin{array}{r} 689 \\ 1.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 508 \\ 0.6 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 1,198 \\ 0.8 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 2,101 \\ & 3.1 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 5,375 \\ & 5.3 \% \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline 7,476 \\ 4.4 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 1,663 \\ 0.5 \% \\ \hline \end{gathered}$ | $\begin{array}{r} (457) \\ (0.7 \%) \\ \hline \end{array}$ | $\begin{gathered} \hline 4,949 \\ 5.1 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 4,491 \\ & 2.7 \% \\ & \hline \end{aligned}$ |  |  |  |  |

Software Development


For references: Software development (simple totals of consolidated amounts for TIS and nonconsolidated amounts for INTEC)

|  | Fiscal 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order volume at the beginning of the term | 49,002 | 62,784 | 49,002 | 57,544 | 72,345 | 57,544 | 49,002 |
| New order volume during the term | 34,450 | 34,937 | 69,388 | 38,209 | 43,326 | 81,535 | 150,924 |
| Net sales for the term | 20,668 | 40,179 | 60,847 | 23,407 | 50,444 | 73,852 | 134,699 |

Quarterly Performance: Fiscal 2009 Consolidated Results (TIS)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  | ons of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS |  |  |  | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |
| Consolidated | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 38,648 | 56,944 | 95,592 | 39,975 | 63,693 | 103,669 | 199,261 | 43,015 | 63,540 | 106,555 |  |  |  |  |
| Outsourcing and network | 19,420 | 20,501 | 39,921 | 19,936 | 20,986 | 40,922 | 80,844 | 20,814 | 21,309 | 42,124 |  |  |  |  |
| Outsourcing and network | 50.2\% | 36.0\% | 41.8\% | 49.9\% | 32.9\% | 39.5\% | 40.6\% | 48.4\% | 33.5\% | 39.5\% |  |  |  |  |
| Software development | 12,950 | 29,482 | 42,432 | 14,497 | 35,725 | 50,223 | 92,655 | 16,770 | 36,043 | 52,814 |  |  |  |  |
| Software development | 33.5\% | 51.8\% | 44.4\% | 36.3\% | 56.1\% | 48.4\% | 46.5\% | 39.0\% | 56.7\% | 49.6\% |  |  |  |  |
| Solution services | 5,304 | 5,992 | 11,296 | 4,799 | 5,930 | 10,730 | 22,026 | 4,653 | 5,470 | 10,123 |  |  |  |  |
|  | 13.7\% | 10.5\% | 11.8\% | 12.0\% | 9.3\% | 10.4\% | 11.1\% | 10.8\% | 8.6\% | 9.5\% |  |  |  |  |
| Other business | 973 | 968 | 1,942 | 742 | 1,050 | 1,793 | 3,735 | 776 | 717 | 1,493 |  |  |  |  |
|  | 2.6\% | 1.7\% | 2.0\% | 1.8\% | 1.7\% | 1.7\% | 1.8\% | 1.8\% | 1.1\% | 1.4\% |  |  |  |  |
| Cost of sales | 32,281 | 51,511 | 83,793 | 31,988 | 46,964 | 78,953 | 162,746 | 36,801 | 49,603 | 86,404 |  |  |  |  |
|  | 83.5\% | 90.5\% | 87.7\% | 80.0\% | 73.7\% | 76.2\% | 81.7\% | 85.6\% | 78.1\% | 81.1\% |  |  |  |  |
| Personnel expenses | 13,916 | 12,934 | 26,851 | 14,695 | 13,767 | 28,463 | 55,314 | 13,663 | 14,010 | 27,674 |  |  |  |  |
| Outsourcing fees | 12,353 | 16,821 | 29,175 | 15,361 | 15,425 | 30,786 | 59,962 | 13,977 | 16,388 | 30,365 |  |  |  |  |
| Gross profit | 6,366 | 5,433 | 11,799 | 7,987 | 16,728 | 24,716 | 36,515 | 6,214 | 13,936 | 20,150 |  |  |  |  |
| Gross profit | 16.5\% | 9.5\% | 12.3\% | 20.0\% | 26.3\% | 23.8\% | 18.3\% | 14.4\% | 21.9\% | 18.9\% |  |  |  |  |
|  | 6,052 | 6,824 | 12,876 | 6,410 | 6,795 | 13,206 | 26,083 | 6,670 | 7,210 | 13,877 |  |  |  |  |
| GA expenses | 15.7\% | 11.9\% | 13.4\% | 16.0\% | 10.7\% | 12.7\% | 13.1\% | 15.5\% | 11.3\% | 13.0\% |  |  |  |  |
| Personnel expenses | 3,562 | 3,628 | 7,191 | 3,862 | 3,255 | 7,117 | 14,308 | 3,781 | 3,662 | 7,444 |  |  |  |  |
| Outsourcing fees | 136 | 188 | 325 | 190 | 290 | 480 | 806 | 198 | 188 | 386 |  |  |  |  |
|  | 314 | $(1,391)$ | $(1,077)$ | 1,576 | 9,933 | 11,509 | 10,432 | (456) | 6,726 | 6,273 |  |  |  |  |
| Operating income (loss) | 0.8\% | (2.4\%) | (1.1\%) | 3.9\% | 15.6\% | 11.1\% | 5.2\% | (1.1\%) | 10.6\% | 5.9\% |  |  |  |  |
| Non-operating income | 632 | 334 | 967 | 315 | 347 | 662 | 1,629 | 621 | 306 | 924 |  |  |  |  |
| Non-operating expenses | 242 | 288 | 530 | 136 | 224 | 361 | 891 | 226 | 214 | 438 |  |  |  |  |
| Recurring profit (loss) | 704 | $(1,344)$ | (640) | 1,755 | 10,055 | 11,810 | 11,170 | (61) | 6,818 | 6,759 |  |  |  |  |
| Recurring profit (loss) | 1.8\% | (2.4\%) | (0.7\%) | 4.4\% | 15.8\% | 11.4\% | 5.6\% | (0.1\%) | 10.7\% | 6.3\% |  |  |  |  |
| Extraordinary income | 13 | 47 | 60 | 418 | 123 | 541 | 602 | 11 | 23 | 32 |  |  |  |  |
| Extraordinary loss | 37 | 597 | 635 | 20 | 1,808 | 1,828 | 2,463 | 74 | 140 | 215 |  |  |  |  |
| come (loss) before income taxes | 680 | $(1,895)$ | $(1,214)$ | 2,152 | 8,371 | 10,524 | 9,309 | (125) | 6,701 | 6,576 |  |  |  |  |
|  | 1.8\% | (3.3\%) | (1.3\%) | 5.4\% | 13.1\% | 10.2\% | 4.7\% | (0.3\%) | 10.5\% | 6.2\% |  |  |  |  |
| Income taxes: current | 630 | 2,228 | 2,858 | (862) | 5,013 | 4,150 | 7,009 | (203) | 2,621 | 2,418 |  |  |  |  |
| Income taxes: deferred | 298 | 3,132 | 3,431 | $(1,945)$ | 1,951 | 6 | 3,437 | (494) | 821 | 326 |  |  |  |  |
| Minority interests | 314 | 344 | 659 | 220 | 704 | 924 | 1,583 | 178 | 513 | 691 |  |  |  |  |
| Net income (loss) |  | $(1,335)$ | $(1,300)$ | 849 | 4,605 | 5,454 | 4,153 | (99) | 3,566 | 3,466 |  |  |  |  |
|  | 0.1\% | (2.3\%) | (1.4\%) | 2.1\% | 7.2\% | 5.3\% | 2.1\% | (0.2\%) | 5.6\% | 3.3\% |  |  |  |  |

Software Development

| TIS | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order volume at the beginning of the term | 36,909 | 46,952 | 36,909 | 42,728 | 54,985 | 42,728 | 36,909 | 53,869 | 51,997 | 53,869 |  |  |  |  |
| New order volume during the term | 22,993 | 25,257 | 48,251 | 26,754 | 34,610 | 61,364 | 109,616 | 14,898 | 24,875 | 39,774 |  |  |  |  |
| Net sales for the term | 12,950 | 29,482 | 42,432 | 14,497 | 35,725 | 50,223 | 92,655 | 16,770 | 36,043 | 52,814 |  |  |  |  |
| Order volume at the end of the term | 46,952 | 42,728 | 42,728 | 54,985 | 53,869 | 53,869 | 53,869 | 51,997 | 40,830 | 40,830 |  |  |  |  |

Quarterly Performance: Fiscal 2009 Nonconsolidated Results (TIS)
(Millions of yen)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  | ons of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIS |  |  |  | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |
| Nonconsolidated | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 16,079 | 29,874 | 45,954 | 17,674 | 33,784 | 51,458 | 97,412 | 20,129 | 34,615 | 54,744 |  |  |  |  |
| Outsourcing and network | 7,223 $44.9 \%$ | 8,203 $27,5 \%$ | 15,427 $33.6 \%$ | 7,574 <br> $42.9 \%$ | 8,486 | 16,060 | 31,488 $32,3 \%$ | 8,153 $40,5 \%$ | 8,867 | 17,021 |  |  |  |  |
|  | 5,725 | 17,795 | 23,521 |  | 21,379 |  | 52,023 | 9,392 | 22,480 | 31,872 |  |  |  |  |
| Software development | $\begin{array}{r} 5,725 \\ 35.6 \% \end{array}$ | $\begin{array}{r} 17,795 \\ 59.6 \% \end{array}$ | $\begin{gathered} 23,521 \\ 51.2 \% \end{gathered}$ | 7,123 $40.3 \%$ | 21,379 $63.3 \%$ | 28,502 $55.4 \%$ | 52,023 $53.4 \%$ | 9,392 $46.7 \%$ | $\begin{array}{r} 22,480 \\ 64.9 \% \end{array}$ | $\begin{gathered} 31,872 \\ 58.2 \% \end{gathered}$ |  |  |  |  |
|  | 3,130 | 3,875 | 7,005 | 2,976 | 3,919 | 6,895 | 13,900 | 2,583 | 3,266 | 5,850 |  |  |  |  |
| Solution services | 19.5\% | 12.9\% | 15.2\% | 16.8\% | 11.6\% | 13.4\% | 14.3\% | 12.8\% | 9.4\% | 10.7\% |  |  |  |  |
| Other business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of sales | 14,632 | 30,633 | 45,265 | 15,402 | 25,065 | 40,468 | 85,734 | 19,329 | 28,682 | 48,012 |  |  |  |  |
| Cost of sales | 91.0\% | 102.5\% | 98.5\% | 87.2\% | 74.2\% | 78.6\% | 88.0\% | 96.0\% | 82.9\% | 87.7\% |  |  |  |  |
| Personnel expenses | 4,421 | 4,214 | 8,636 | 4,268 | 4,143 | 8,412 | 17,048 | 4,569 | 4,366 | 8,936 |  |  |  |  |
| Outsourcing fees | 9,519 | 13,378 | 22,898 | 12,376 | 12,628 | 25,005 | 47,903 | 11,287 | 12,391 | 23,679 |  |  |  |  |
|  | 1,446 | (758) | 688 | 2,271 | 8,718 | 10,990 | 11,678 | 799 | 5,932 | 6,732 |  |  |  |  |
| Gross profit (loss) | 9.0\% | (2.5\%) | 1.5\% | 12.8\% | 25.8\% | 21.4\% | 12.0\% | 4.0\% | 17.1\% | 12.3\% |  |  |  |  |
|  | 2,332 | 2,685 | 5,018 | 2,508 | 2,537 | 5,046 | 10,064 | 2,531 | 2,766 | 5,298 |  |  |  |  |
| SGA expenses | 14.5\% | 9.0\% | 10.9\% | 14.2\% | 7.5\% | 9.8\% | 10.3\% | 12.6\% | 8.0\% | 9.7\% |  |  |  |  |
| Personnel expenses | 1,290 | 1,475 | 2,766 | 1,385 | 1,351 | 2,736 | 5,503 | 1,254 | 1,453 | 2,708 |  |  |  |  |
| Outsourcing fees | 29 | 22 | 52 | 30 | 65 | 95 | 148 | 30 | 43 | 74 |  |  |  |  |
| Operating income (loss) | (885) | $(3,444)$ | $(4,330)$ | (236) | 6,180 | 5,944 | 1,614 | $(1,731)$ | 3,165 | 1,434 |  |  |  |  |
| Operating income (loss) | (5.5\%) | (11.5\%) | (9.4\%) | (1.3\%) | 18.3\% | 11.6\% | 1.7\% | (8.6\%) | 9.1\% | 2.6\% |  |  |  |  |
| Non-operating income | 763 | 75 | 839 | 100 | 48 | 149 | 988 | 952 | 41 | 993 |  |  |  |  |
| Non-operating expenses | 156 | 280 | 436 | 101 | 98 | 200 | 636 | 98 | 98 | 196 |  |  |  |  |
| Recurring profit (loss) | (278) | $(3,648)$ | $(3,927)$ | (237) | 6,130 | 5,893 | 1,966 | (876) | 3,108 | 2,231 |  |  |  |  |
| Recuming profit (loss) | (1.7\%) | (12.2\%) | (8.5\%) | (1.3\%) | 18.1\% | 11.5\% | 2.0\% | (4.4\%) | 9.0\% | 4.1\% |  |  |  |  |
| Extraordinary income | 9 | 49 | 59 | 431 | 204 | 636 | 695 |  | 27 | 27 |  |  |  |  |
| Extraordinary loss | 20 | 500 | 520 | - | 1,539 | 1,539 | 2,060 | 20 | 66 | 86 |  |  |  |  |
|  | (288) | $(4,099)$ | $(4,388)$ | 194 | 4,795 | 4,989 | 601 | (897) | 3,069 | 2,172 |  |  |  |  |
| Income (loss) before income taxes | (1.8\%) | (13.7\%) | (9.5\%) | 1.1\% | 14.2\% | 9.7\% | 0.6\% | (4.5\%) | 8.9\% | 4.0\% |  |  |  |  |
| Income taxes: current | 450 | 904 | 1,355 | (924) | 3,219 | 2,295 | 3,650 | 46 | (74) | (28) |  |  |  |  |
| Income taxes: deferred | (768) | $(2,571)$ | $(3,339)$ | 993 | $(1,173)$ | (180) | $(3,520)$ | 705 | $(1,316)$ | (610) |  |  |  |  |
| Net income (loss) |  | $(2,432)$ | $(2,403)$ | 124 | 2,750 | 2,875 | 471 | (239) | 1,828 | 1,589 |  |  |  |  |
| Net income (loss) | 0.2\% | (8.1\%) | (5.2\%) | 0.7\% | 8.1\% | 5.6\% | 0.5\% | (1.2\%) | 5.3\% | 2.9\% |  |  |  |  |

Software Development TIS
Nonconsolidated

| Order volume at the beginning of the term |
| :--- |

New order volume during the term
Net sales for the term
Order volume at the end of the term


Fiscal 2009
(Millions of yen)

| 3rd quarter | 4th quarter | 2nd half | Full year |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |

Quarterly Performance: Fiscal 2009 Consolidated Results (INTEC Holdings)

| INTEC Holdings Consolidated | Fiscal 2008 (Before changes of segment categories) |  |  |  |  |  |  | Fiscal 2009 (After changes of segment categories) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 25,318 | 31,368 | 56,686 | 27,849 | 38,616 | 66,465 | 123,151 | - | - | - |  |  |  |  |
| Information and telecommunication businesses | - | - | 52,016 $91.8 \%$ | - | - | 62,510 $94.0 \%$ | 114,526 $93.0 \%$ |  |  |  |  |  |  |  |
| Leasing businesses | - |  | 2,900 $5.1 \%$ | - | - | $\begin{gathered} \hline 2,170 \\ 3.3 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 5,070 \\ 4.1 \% \\ \hline \end{array}$ |  | - |  |  |  |  |  |
| Real estate rental and management businesses | - |  | $\begin{array}{r} 855 \\ 1.5 \% \\ \hline \end{array}$ | - | - | $\begin{array}{r} 993 \\ 1.5 \% \\ \hline \end{array}$ | $\begin{aligned} & 1,848 \\ & 1.5 \% \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |
| Other business |  |  | $\begin{array}{r} 913 \\ 1.6 \% \\ \hline \end{array}$ | - | - | $\begin{array}{r} 792 \\ 1.2 \% \\ \hline \end{array}$ | $\begin{aligned} & 1,705 \\ & 1.4 \% \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |
| Net sales |  |  |  | - | - |  |  | 24,071 | 31,757 | 57,277 |  |  |  |  |
| Outsourcing and network |  |  |  | - | - |  |  | $\begin{array}{r} \hline 8,308 \\ 34.5 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 10,443 \\ & 32.9 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 18,848 \\ 32.9 \% \\ \hline \end{array}$ |  |  |  |  |
| Software development |  |  |  |  | - |  |  | 12,199 $50.7 \%$ | 17,140 $54.0 \%$ | 29,340 $51.2 \%$ |  |  |  |  |
| Solution services |  |  | - | - | - |  |  | $\begin{array}{\|} \hline 1,707 \\ 7.1 \% \\ \hline \end{array}$ | $\begin{aligned} & 3,082 \\ & 9.7 \% \end{aligned}$ | $\begin{gathered} 4,789 \\ 8.4 \% \\ \hline \end{gathered}$ |  |  |  |  |
| Other business |  |  |  |  |  |  |  | $\begin{aligned} & 1,855 \\ & 7.7 \% \\ & \hline \end{aligned}$ | 2,443 $7.7 \%$ | $\begin{gathered} 4,298 \\ 7.5 \% \end{gathered}$ |  |  |  |  |
| Cost of sales | $\begin{aligned} & \hline 21,282 \\ & 84.1 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 26,192 \\ 83.5 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 47,474 \\ 83.8 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 23,001 \\ 82.6 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 31,861 \\ & 82.5 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 54,862 \\ & 82.5 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 102,336 \\ 83.1 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 20,987 \\ 87.2 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 26,715 \\ 84.1 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 47,706 \\ & 83.3 \% \\ & \hline \end{aligned}$ |  |  |  |  |
| Personnel expenses |  |  |  | - |  |  |  | 8,271 | 8,456 | 16,727 |  |  |  |  |
| Outsourcing fees |  |  |  | - |  |  |  | 9,498 | 9,785 | 19,283 |  |  |  |  |
| Gross profit | $\begin{array}{r} \hline 4,035 \\ 15.9 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 5,176 \\ 16.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 9,211 \\ 16.2 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 4,849 \\ 17.4 \% \\ \hline \end{array}$ | $\begin{array}{r} 6,754 \\ 17.5 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 11,603 \\ & 17.5 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 20,814 \\ 16.9 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 3,084 \\ 12.8 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 6,489 \\ 20.4 \% \\ \hline \end{array}$ | $\begin{array}{\|r} \hline 9,571 \\ 16.7 \% \\ \hline \end{array}$ |  |  |  |  |
| SGA expenses | $\begin{array}{r} \hline 2,820 \\ 11.1 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 2,761 \\ 8.8 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 5,581 \\ & 9.8 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2,655 \\ & 9.5 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 3,036 \\ & 7.9 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 5,691 \\ & 8.6 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 11,272 \\ 9.2 \% \\ \hline \end{array}$ |  | $\begin{array}{r} \hline 3,489 \\ 11.0 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 6,144 \\ 10.7 \% \\ \hline \end{array}$ |  |  |  |  |
| Personnel expenses |  |  |  |  |  |  |  | 1,453 | 1,552 | 3,006 |  |  |  |  |
| Outsourcing fees |  |  |  |  |  |  |  | 67 | 170 | 237 |  |  |  |  |
| Operating income | $\begin{aligned} & 1,215 \\ & 4.8 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2,415 \\ & 7.7 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 3,630 \\ 6.4 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 2,193 \\ 7.9 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 3,718 \\ 9.6 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 5,911 \\ & 8.9 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 9,541 \\ & 7.7 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 430 \\ 1.8 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 2,999 \\ 9.4 \% \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline 3,426 \\ 6.0 \% \\ \hline \end{array}$ |  |  |  |  |
| Non-operating income | 219 | 131 | 350 | 215 | 118 | 333 | 683 | 181 | 101 | 282 |  |  |  |  |
| Non-operating expenses | 364 | 412 | 776 | 356 | 315 | 671 | 1,447 | 270 | 366 | 636 |  |  |  |  |
| Recurring profit | $\begin{aligned} & \hline 1,071 \\ & 4.2 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2,132 \\ & 6.8 \% \\ & \hline \end{aligned}$ | $\begin{array}{c\|} \hline 3,203 \\ 5.7 \% \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 2,053 \\ 7.4 \% \\ \hline \end{array}$ | $\begin{gathered} \hline 3,521 \\ 9.1 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 5,574 \\ 8.4 \% \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 8,777 \\ 7.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 340 \\ 1.4 \% \end{array}$ | $\begin{gathered} \hline 2,732 \\ 8.6 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 3,072 \\ 5.4 \% \\ \hline \end{gathered}$ |  |  |  |  |
| Extraordinary income | 52 | 40 | 92 | 124 | 294 | 418 | 510 | 39 | 18 | 57 |  |  |  |  |
| Extraordinary loss | 81 | 5,600 | 5,681 | 48 | 1,713 | 1,761 | 7,442 | 164 | 538 | 703 |  |  |  |  |
| Income (loss) before income taxes | $\begin{aligned} & 1,042 \\ & 4.1 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} (3,427) \\ (10.9 \%) \\ \hline \end{array}$ | $\begin{aligned} & \hline(2,385) \\ & (4.2 \%) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2,130 \\ & 7.6 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2,101 \\ & 5.4 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 4,231 \\ 6.4 \% \\ \hline \end{array}$ | $\begin{aligned} & 1,846 \\ & 1.5 \% \\ & \hline \end{aligned}$ | 215 $0.9 \%$ | $\begin{gathered} \hline 2,211 \\ 7.0 \% \\ \hline \end{gathered}$ | $\begin{array}{r} 2,427 \\ 4.2 \% \\ \hline \end{array}$ |  |  |  |  |
| Income taxes: current | 386 | $(5,269)$ | $(4,883)$ | 878 | 1,331 | 2,209 | $(2,674)$ | 381 | (67) | 314 |  |  |  |  |
| Income taxes: deferred | 758 | 5,629 | 6,388 | (662) | $(2,227)$ | $(2,890)$ | 3,497 | 154 | (955) | (801) |  |  |  |  |
| Minority interests | 14 | 26 | 41 | 10 | 28 | 38 | 80 | 7 | 29 | 37 |  |  |  |  |
| Net income (loss) | $\begin{array}{r} \hline 655 \\ 2.6 \% \\ \hline \end{array}$ | $\begin{aligned} & 1,843 \\ & 5.9 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 2,498 \\ 4.4 \% \\ \hline \end{gathered}$ | $\begin{array}{\|l} \hline 1,252 \\ 4.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 770 \\ 2.0 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 2,022 \\ & 3.0 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & 4,520 \\ & 3.7 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} (20) \\ (0.1 \%) \\ \hline \end{array}$ | $\begin{aligned} & 1,294 \\ & 4.1 \% \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline 1,274 \\ 2.2 \% \\ \hline \end{array}$ |  |  |  |  |

Software Development

| INTEC Holdings | Fiscal 2008 |  |  |  |  |  |  | Fiscal 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order volume at the beginning of the term | - | - |  | - |  |  |  | 18,475 | 26,530 | 18,475 |  |  |  |  |
| New order volume during the term | - | - |  | - |  |  |  | 20,254 | 13,943 | 34,197 |  |  |  |  |
| Net sales for the term | - | - |  | - | - |  |  | 12,199 | 17,140 | 29,340 |  |  |  |  |
| Order volume at the end of the term |  |  |  |  |  |  |  | 26,530 | 23,332 | 23,332 |  |  |  |  |

Quarterly Performance: Fiscal 2009 Nononsolidated Results (INTEC)

| INTEC <br> Nonconsolidated | Fiscal 2008 (Before changes of segment categories) |  |  |  |  |  |  | Fiscal 2009 (After changes of segment categories) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Net sales | 20,009 | 24,652 | 44,662 | 21,465 | 32,369 | 53,834 | 98,496 |  |  |  |  |  |  |  |
| Outsourcing and network | 4,919 $24.6 \%$ | 5,799 23,5\% | 10,718 $24.0 \%$ | 5,005 | 5,803 | 10,808 | 21,526 |  |  |  |  |  |  |  |
| Software development | 7,718 | 10,697 | 18,415 | 8,910 | 14,719 | 23,629 | 42,044 |  |  |  |  |  |  |  |
|  | 38.6\% | 43.4\% | 41.2\% | 41.5\% | 45.5\% | 43.9\% | 42.7\% | - | - | - |  |  |  |  |
| Solution services | 5,145 | 5,584 | 10,729 | 5,308 | 9,079 | 14,387 | 25,116 |  |  |  |  |  |  |  |
|  | 25.7\% | 22.7\% | 24.0\% | 24.7\% | 28.0\% | 26.7\% | 25.5\% |  |  |  |  |  |  |  |
| Other business | 2,224 $11.1 \%$ | 2,575 $10.4 \%$ | 4,799 $10.7 \%$ | 2,241 $10.4 \%$ | 2,769 $8.6 \%$ | 5,010 $9.3 \%$ | 9,809 $10.0 \%$ |  |  |  |  |  |  |  |
| Net sales | - | - |  | - | - | - |  | 19,363 | 25,670 | 45,034 |  |  |  |  |
| Outsourcing and network |  |  |  |  |  |  |  | 7,631 | 7,865 | 15,496 |  |  |  |  |
|  |  |  |  | - | - | - |  | 39.4\% | 30.6\% | 34.4\% |  |  |  |  |
| Software development |  |  |  |  |  |  |  | $\begin{gathered} 10,389 \\ 537 \% \end{gathered}$ | $\begin{gathered} 15,052 \\ 58 \end{gathered}$ | $\begin{gathered} 25,441 \\ 56,5 \% \end{gathered}$ |  |  |  |  |
| Solution services |  |  | - | - | - | - | - | $\begin{aligned} & \hline 1,342 \\ & 6.9 \% \end{aligned}$ | $\begin{array}{r\|} \hline 2,754 \\ 10.7 \% \end{array}$ | $\begin{gathered} \hline 4,096 \\ 9.1 \% \end{gathered}$ |  |  |  |  |
| Cost of sales | 17,264 | 21,014 | 38,278 | 18,051 | 27,391 | 45,442 | 83,720 | 17,379 | 21,551 | 38,931 |  |  |  |  |
|  | 86.3\% | 85.2\% | 85.7\% | 84.1\% | 84.6\% | 84.4\% | 85.0\% | 89.8\% | 84.0\% | 86.4\% |  |  |  |  |
| Personnel expenses | 4,557 | 4,611 | 9,169 | 4,668 | 4,588 | 9,257 | 18,426 | 4,950 | 4,929 | 9,879 |  |  |  |  |
| Outsourcing fees | 9,807 | 10,792 | 20,599 | 10,704 | 11,554 | 22,259 | 42,858 | 10,526 | 10,419 | 20,946 |  |  |  |  |
| Gross profit | 2,744 | 3,639 | 6,383 | 3,414 | 4,978 | 8,393 | 14,776 | 1,984 | 4,118 | 6,103 |  |  |  |  |
|  | 13.7\% | 14.8\% | 14.3\% | 15.9\% | 15.4\% | 15.6\% | 15.0\% | 10.2\% | 16.0\% | 13.6\% |  |  |  |  |
| SGA expenses | 1,784 | 1,795 | 3,579 | 1,624 | 1,863 | 3,487 | 7,066 | 1,711 | 1,846 | 3,558 |  |  |  |  |
|  | 8.9\% | 7.3\% | 8.0\% | 7.6\% | 5.8\% | 6.5\% | 7.2\% | 8.8\% | 7.2\% | 7.9\% |  |  |  |  |
| Personnel expenses | 916 | 860 | 1,777 | 846 | 889 | 1,736 | 3,513 | 920 | 893 | 1,813 |  |  |  |  |
| Outsourcing fees | 46 | 30 | 77 | 35 | 37 | 73 | 150 | 44 | 34 | 78 |  |  |  |  |
| Operating income | $959$ | 1,844 | 2,803 | 1,790 | 3,115 | 4,906 | 7,709 | 273 | 2,271 | 2,544 |  |  |  |  |
|  | 4.8\% | 7.5\% | 6.3\% | 8.3\% | 9.6\% | 9.1\% | 7.8\% | 1.4\% | 8.8\% | 5.6\% |  |  |  |  |
| Non-operating income | 248 | 168 | 416 | 160 | 262 | 422 | 838 | 224 | 126 | 350 |  |  |  |  |
| Non-operating expenses | 408 | 461 | 869 | 415 | 360 | 775 | 1,644 | 349 | 370 | 719 |  |  |  |  |
| Recurring profit | 799 | 1,551 | 2,350 | 1,535 | 3,019 | 4,554 | 6,904 | 148 | 2,028 | 2,176 |  |  |  |  |
|  | 4.0\% | 6.3\% | 5.3\% | 7.2\% | 9.3\% | 8.5\% | 7.0\% | 0.8\% | 7.9\% | 4.8\% |  |  |  |  |
| Extraordinary income | 10 | 11 | 21 | 18 | 230 | 248 | 269 | 25 | 3 | 29 |  |  |  |  |
| Extraordinary loss | 68 | 3,217 | 3,285 | -260 | 293 | 33 | 3,318 | 147 | 432 | 579 |  |  |  |  |
| Income (loss) before income taxes | 741 | $(1,655)$ | (913) | 1,813 | 2,956 | 4,769 | 385 | 26 | 1,598 | 1,625 |  |  |  |  |
|  | 3.7\% | (6.7\%) | (2.0\%) | 8.4\% | 9.1\% | 8.9\% | 3.9\% | 0.1\% | 6.2\% | 3.6\% |  |  |  |  |
| Income taxes: current | 750 | 393 | 1,143 | 327 | $(1,386)$ | $(1,059)$ | 84 | 11 | 11 | 22 |  |  |  |  |
| Income taxes: deferred | 472 | 544 | 1,017 | (431) | $(2,626)$ | $(3,057)$ | $(2,040)$ | (19) | (724) | (744) |  |  |  |  |
| Net income | 464 | $(1,503)$ | $(1,039)$ | 1,054 | 1,715 | 2,770 | 1,730 | (3) | 863 | 859 |  |  |  |  |
|  | 2.3\% | (6.1\%) | (2.3\%) | 4.9\% | 5.3\% | 5.1\% | 1.8\% | 2.0\% | 3.4\% | 1.9\% |  |  |  |  |


| Software Development | ※Segment categories were changed, effective April 1, 2008. (Sales by system integration (excluding sales of equipment) transferred to software development segment.) (Millions of yen) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEC | Fiscal 2008 (Before changes of segment categories) |  |  |  |  |  |  | Fiscal 2009 (After changes of segment categories) |  |  |  |  |  |  |
| Nonconsolidated | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year | 1st quarter | 2nd quarter | 1st half | 3rd quarter | 4th quarter | 2nd half | Full year |
| Order volume at the beginning of the term | 12,093 | 15,832 | 12,093 | 14,816 | 17,360 | 14,816 | 12,093 | 16,836 | 24,375 | 16,836 |  |  |  |  |
| New order volume during the term | 11,457 | 9,680 | 21,137 | 11,455 | 8,716 | 20,171 | 41,308 | 17,928 | 12,150 | 30,078 |  |  |  |  |
| Net sales for the term | 7,718 | 10,697 | 18,415 | 8,910 | 14,719 | 23,629 | 42,044 | 10,389 | 15,052 | 25,441 |  |  |  |  |
| Order volume at the end of the term | 15,832 | 14,816 | 14,816 | 17,360 | 11,357 | 11,357 | 11,357 | 24,375 | 21,474 | 21,474 |  |  |  |  |

## Personnel Expenses and Outsourcing Fees

## (Actual)



| TIS (Consolidated) | (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 26,851 | 28.1\% | 27,674 | 26.0\% | 823 | 3.0\% |
| Outsourcing fees | 29,175 | 30.5\% | 30,365 | 28.5\% | 1,190 | 3.9\% |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 7,191 | 7.5\% | 7,444 | 7.0\% | 253 | 3.4\% |
| Outsourcing fees | 325 | 0.3\% | 386 | 0.4\% | 61 | 15.8\% |


| TIS (Nonconsolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 8,636 | 18.8\% | 8,936 | 16.3\% | 300 | 3.4\% |
| Outsourcing fees | 22,898 | 49.8\% | 23,679 | 43.3\% | 781 | 3.3\% |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 2,766 | 6.0\% | 2,708 | 4.9\% | (58) | (2.1\%) |
| Outsourcing fees | 52 | 0.1\% | 74 | 0.1\% | 22 | 29.7\% |


| INTEC Holdings (Consolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses |  |  | 16,727 | 29.2\% |  |  |
| Outsourcing fees | - | - | 19,283 | 33.7\% |  |  |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | - | - | 3,006 | 5.2\% | - |  |
| Outsourcing fees |  |  | 237 | 0.4\% |  |  |


| INTEC (Nonconsolidated) |  |  |  |  | $\frac{\text { (Millions of yen) }}{\text { Change }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses | 9,169 | 20.5\% | 9,879 | 21.9\% | 710 | 7.2\% |
| Outsourcing fees | 20,599 | 46.1\% | 20,946 | 46.5\% | 347 | 1.7\% |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | 1,777 | 4.0\% | 1,813 | 4.0\% | 36 | 2.0\% |
| Outsourcing fees | 77 | 0.2\% | 78 | 0.2\% | 1 | 1.3\% |

(Estimate)

TIS (Consolidated)

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | (Millions of yen) |  |  |  |  |  |  |
|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |  |
| Cost of sales | 55,314 | $27.8 \%$ | 57,500 | $27.0 \%$ | 2,186 | $4.0 \%$ |  |
| Personnel expenses | 59,962 | $30.1 \%$ | 58,600 | $27.5 \%$ | $(1,362)$ | $(2.3 \%)$ |  |
| Outsourcing fees | 14,308 | $7.2 \%$ | 14,400 | $6.8 \%$ | 92 | $0.6 \%$ |  |
| SGA expenses | 806 | $0.4 \%$ | 850 | $0.4 \%$ | 44 | $5.5 \%$ |  |
| Personnel expenses |  |  |  |  |  |  |  |



| INTEC Holdings (Consolidated) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal 2008 (actual) |  | Fiscal 2009 (estimate) |  | Change |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Cost of sales |  |  |  |  |  |  |
| Personnel expenses |  | - |  | - |  |  |
| Outsourcing fees |  | - |  | - |  |  |
| SGA expenses |  |  |  |  |  |  |
| Personnel expenses | - | - | - | - |  |  |
| Outsourcing fees |  | - |  |  |  |  |



## Capital expenditures, depreciation, and $R \& D$ expenses

## (Actual)

IT Holdings (Consolidated)
 (Millions of yen)

|  | Fiscal 2008: Q1/Q2 |  | Fiscal 209: Q1/Q2 | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 4,529 | $3.0 \%$ | 6,312 | $3.9 \%$ | 1,783 | $28.3 \%$ |
| Depreciation | 6,752 | $4.4 \%$ | 6,357 | $3.9 \%$ | $(395)$ | $(6.2 \%)$ |
| R\&D expenses | 558 | $0.4 \%$ | 412 | $0.3 \%$ | $(147)$ | $(35.6 \%)$ |

Figures for the six months ended September 30, 2007, are simple totals of respective consolidated
amounts for TIS and for INTEC Holdings.
TIS (Consolidated)

|  | (Millions of yen) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 2,263 | $2.4 \%$ | 4,722 | $4.4 \%$ | 2,459 | $52.1 \%$ |
| Depreciation | 4,044 | $4.2 \%$ | 3,681 | $3.5 \%$ | $(363)$ | $(9.9 \%)$ |
| R\&D expenses | 106 | $0.1 \%$ | 59 | $0.1 \%$ | $(47)$ | $(80.0 \%)$ |

## TIS (Nonconsolidated)

|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |  |
| Capital expenditures | 942 | $2.0 \%$ | 1,884 | $3.4 \%$ | 942 | $50.0 \%$ |  |
| Depreciation | 1,350 | $2.9 \%$ | 1,168 | $2.1 \%$ | $(182)$ | $(15.6 \%)$ |  |
| R\&D expenses | 95 | $0.2 \%$ | 50 | $0.1 \%$ | $(45)$ | $(91.5 \%)$ |  |

## INTEC Holdings (Consolidated)

(Millions of yen)

|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | \% |
| Capital expenditures | 2,266 | 4.0\% | 1,590 | 2.8\% | (676) | (42.5\%) |
| Depreciation | 2,708 | 4.8\% | 2,676 | 4.7\% | (33) | (1.2\%) |
| R\&D expenses | 452 | 0.8\% | 353 | 0.6\% | (99) | (28.1\%) |

## INTEC (Nonconsolidated)

(Millions of yen)

|  | Fiscal 2008: Q1/Q2 |  | Fiscal 2009: Q1/Q2 | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 1,077 | $2.4 \%$ | 1,102 | $2.4 \%$ | 25 | $2.2 \%$ |
| Depreciation | 1,268 | $2.8 \%$ | 1,200 | $2.7 \%$ | $(68)$ | $(5.7 \%)$ |
| R\&D expenses | 451 | $1.0 \%$ | 366 | $0.8 \%$ | $(85)$ | $(23.2 \%)$ |

(Estimate)
IT Holdings (Consolidated)
(Millions of yen)

|  | Fiscal 2008 (actual) |  | Fiscal 2009 (estimate) |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 10,540 | $3.3 \%$ | 19,140 | $5.6 \%$ | 8,600 | $81.6 \%$ |
| Depreciation | 13,617 | $4.2 \%$ | 11,900 | $3.5 \%$ | $(1,717)$ | $(12.6 \%)$ |
| R\&D expenses | 1,040 | $0.3 \%$ | 1,072 | $0.3 \%$ | 32 | $3.1 \%$ |

Figures for the year ended March 31, 2008, are simple totals of respective consolidated amounts for TIS and for INTEC Holdings.
TIS (Consolidated)

|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 6,454 | $3.2 \%$ | 13,200 | $6.2 \%$ | 6,746 | $104.5 \%$ |
| Depreciation | 8,007 | $4.0 \%$ | 7,200 | $3.4 \%$ | $(807)$ | $(10.1 \%)$ |
| R\&D expenses | 189 | $0.1 \%$ | 160 | $0.1 \%$ | $(29)$ | $(15.4 \%)$ |

TIS (Nonconsolidated)

|  | (actual) |  |  |  | Fiscal 2009 (estimate) |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Fiscal 2008 (Millions of yen) |  |  |  |  |  |  |  |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |  |  |
| Capital expenditures | 2,525 | $2.6 \%$ | 9,100 | $8.2 \%$ | 6,575 | $260.4 \%$ |  |  |
| Depreciation | 2,652 | $2.7 \%$ | 2,600 | $2.3 \%$ | $(52)$ | $(2.0 \%)$ |  |  |
| R\&D expenses | 159 | $0.2 \%$ | 140 | $0.1 \%$ | $(19)$ | $(12.1 \%)$ |  |  |

INTEC Holdings (Consolidated) (Millions of yen)

|  | Fiscal 2008 (actual) |  | Fiscal 2009 (estimate) |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 4,086 | $3.3 \%$ | 5,940 | $4.7 \%$ | 1,854 | $45.4 \%$ |
| Depreciation | 5,610 | $4.6 \%$ | 4,700 | $3.7 \%$ | $(910)$ | $(16.2 \%)$ |
| R\&D expenses | 851 | $0.7 \%$ | 912 | $0.7 \%$ | 61 | $7.2 \%$ |

INTEC (Nonconsolidated)
(Millions of yen)

|  | Fiscal 2008 (actual) |  | Fiscal 2009 (estimate) | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | Sales ratio | Amount | Sales ratio | Amount | $\%$ |
| Capital expenditures | 2,938 | $3.0 \%$ | 4,596 | $4.4 \%$ | 1,658 | $56.4 \%$ |
| Depreciation | 2,480 | $2.5 \%$ | 2,414 | $2.3 \%$ | $(66)$ | $(2.7 \%)$ |
| R\&D expenses | 853 | $0.9 \%$ | 912 | $0.9 \%$ | 59 | $6.9 \%$ |

## Number of Employees

## (Actual)

IT Holdings (Consolidated)

| (Person) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |
| At the beginning of the term | 13,786 | 14,587 | 801 | $5.5 \%$ |
| Number of new-graduate recruits | - | 904 | - | - |
| Number of regular recruits | - | 491 | - | - |
| At the end of the term | 14,783 | 15,522 | 739 | $4.8 \%$ |

At the end of the term
14,783

| 15,522 | 739 | 4. |
| :--- | ---: | ---: |
| consolidated amounts for TIS |  |  |

and for INTEC Holdings.

## TIS (Consolidated)

(Person)

|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 8,693 | 8,926 | 233 | $2.6 \%$ |
| Number of new-graduate recruits | - | 533 | - | - |
| Number of regular recruits | - | 280 | - | - |
| At the end of the term | 9,032 | 9,507 | 475 | $5.0 \%$ |

TIS (Nonconsolidated)

| (Person) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |
| At the beginning of the term | 2,684 | 2,757 | 73 | $2.6 \%$ |
| Number of new-graduate recruits | - | 208 | - | - |
| Number of regular recruits | - | 28 | - | - |
| At the end of the term | 2,827 | 2,896 | 69 | $2.4 \%$ |

## INTEC Holdings (Consolidated)

(Person)

|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 5,093 | 5,651 | 558 | $9.9 \%$ |
| Number of new-graduate recruits | - | 371 | - | - |
| Number of regular recruits | - | 211 | - | - |
| At the end of the term | 5,751 | 5,958 | 207 | $3.5 \%$ |

INTEC (Nonconsolidated)

| (Person) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2008: Q1/Q2 | Fiscal 2009: Q1/Q2 | Change |  |
| At the beginning of the term | 3,004 | 3,090 | 86 | $2.8 \%$ |
| Number of new-graduate recruits | - | 208 | - | - |
| Number of regular recruits | - | 127 | - | - |
| At the end of the term | 3,165 | 3,249 | 84 | $2.6 \%$ |

## (Estimate)

IT Holdings (Consolidated)
(Person)

|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 13,786 | 14,587 | 801 | $5.8 \%$ |
| Number of new-graduate recruits | 929 | 878 | -51 | $(5.5 \%)$ |
| Number of regular recruits | 664 | 576 | -88 | $(13.3 \%)$ |
| At the end of the term | 14,587 | 15,156 | 569 | $3.9 \%$ |

Figures for the year ended March 31, 2008, are simple totals of respective consolidated amounts for TIS and for
INTEC Holdings.
TIS (Consolidated)
(Person)

|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 8,693 | 8,926 | 233 | $2.6 \%$ |
| Number of new-graduate recruits | 487 | 500 | 13 | $2.6 \%$ |
| Number of regular recruits | 482 | 350 | $(132)$ | $(37.7 \%)$ |
| At the end of the term | 8,926 | 9,200 | 274 | $3.0 \%$ |

TIS (Nonconsolidated)

|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 2,684 | 2,757 | 73 | $2.6 \%$ |
| Number of new-graduate recruits | 194 | 200 | 6 | $3.0 \%$ |
| Number of regular recruits | 64 | 70 | 6 | $8.6 \%$ |
| At the end of the term | 2,757 | 2,800 | 43 | $1.5 \%$ |

## INTEC Holdings (Consolidated)

(Person)

|  | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | 5,093 | 5,661 | 568 | $10.0 \%$ |
| Number of new-graduate recruits | 442 | 378 | $(64)$ | $(16.9 \%)$ |
| Number of regular recruits | 182 | 226 | - | - |
| At the end of the term | 5,661 | 5,956 | 295 | $5.0 \%$ |

INTEC (Nonconsolidated)

|  | (Person) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| At the beginning of the term | Fiscal 2008 (actual) | Fiscal 2009 (estimate) | Change |  |
| Number of new-graduate recruits | 3,004 | 3,090 | 86 | $2.8 \%$ |
| Number of regular recruits | 267 | 208 | $(59)$ | $(28.4 \%)$ |
| At the end of the term | 30 | 122 | 92 | $75.4 \%$ |

## Amortization of goodwill in consolidated subsidiaries

| Amortization of Goodwill |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company | March 2008 | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q1/Q2 } \end{gathered}$ | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q1/Q2 } \end{gathered}$ | Sept. 2008 | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q3/Q4 } \end{gathered}$ | March 2009 | Amortization policy |
|  | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Amortization (forecast) | Balance at year-end (forecast) |  |
| Agrex Fine Techno Co., Ltd. <br> (Portion from former Open Techno Co., Ltd.) | 264 | - | 37 | 227 | 37 | 189 | Five-year equal amortization from 3rd quarter period ended March 2007 |
| Agrex Fine Techno Co., Ltd. <br> (Portion from former Finess Co., Ltd.) | 61 | - | 8 | 53 | 8 | 45 | Five-year equal amortization from 4th quarter period ended March 2007 |
| AJS Inc. | 122 | - | 30 | 91 | 30 | 61 | Five-year equal amortization from fiscal year ended March 2006 |
| Registration Network, Ltd. | 588 | - | 58 | 529 | 58 | 470 | Goodwill incurred due to change in status to subsidairy of Agrex in March 2008. Five-year equal amortization from fiscal year ended March 2009 |
| Cronova Ltd. | - | 99 | - | 99 | 9 | 89 | Goodwill incurred due to change in status to subsidairy of Agrex in September 2008. Five-year equal amortization from 3rd quarter period ended March 2009 |
| Currently, INTEC Systems Institute, Inc. (Former INTEC Web and Genome Infomatics Cornoration) | 619 | - | 88 | 530 | 88 | 442 | Five-year equal amortization from fiscal year ended March 2007 |
| Keyport Solutions, Inc. | 705 | - | 57 | 647 | 57 | 590 | Eight-year equal amortization from fiscal year ended March 2007 |
| Chuo System Corporation | 755 | - | 62 | 684 | 62 | 622 | Seven-year equal amortization from fiscal year ended March 2008 |
| Nexway Co., Ltd. | - | 2,896 | 144 | 2,751 | 289 | 2,461 | Goodwill incurred due to change in status to subsidairy of INTEC in July 2008. Five-year equal amortization from 2nd quarter period ended March 2009 |
| Others | 35 | 0 | 4 | 31 | 4 | 27 |  |
| Total | 3,151 | 2,995 | 490 | 5,645 | 642 | 4,996 |  |

Amortization amount is included in SGA expenses.

| Amortization of Negative Goodwill |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company | March 2008 | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q1/Q2 } \end{gathered}$ | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q1/Q2 } \end{gathered}$ | Sept. 2008 | $\begin{gathered} \text { Fiscal } 2009 \\ \text { Q3/Q4 } \end{gathered}$ | March 2009 | Amortization policy |
|  | Balance at year-end | Incurred during the term | Amortization | Balance at year-end | Amortization (forecast) | Balance at year-end (forecast) |  |
| UFIT Co., Ltd. | 1,095 | - | 476 | 618 | 476 | 142 | Five-year equal amortization from fiscal year ended March 2005 Five-year equal amortization from fiscal year ended March 2007 (Addionally acquired portion) |
| Hokkoku INTEC Service, Inc. | 10 | - | 2 | 8 | 2 | 6 | Five-year equal amortization from fiscal year ended March 2007 |
| Total | 1,105 | - | 478 | 626 | 478 | 148 |  |

Amortization amount is included in non-operating income.

## Financial Summary: IT Holdings

## Consolidated

(Millions of yen)

| Consolidated | (Mimions of yen) |  |
| :---: | :---: | :---: |
|  | Fiscal year ended Mar 2009 |  |
|  | Q1/Q2 | Full Year (estimate) |
| Net sales | 163,426 | 340,000 |
| Gross profit | 29,614 |  |
| Operating income | 9,400 | 22,000 |
| Recurring profit | 9,479 | 22,000 |
| Net income | 4,491 | 11,000 |
| Net assets | 142,553 |  |
| Total assets | 283,173 |  |
| Net asset per share (Yen) | 1,498.39 |  |
| Net income (loss) per share (Yen) | 52.97 | 132.37 |
| Diluted net income (loss) per share (Yen) | 52.94 |  |
| Equity ratio (\%) | 45.0 |  |
| Return on equity (\%) | - |  |
| Cash flows from operating activities | 13,630 |  |
| Cash flows from investing activities | $(11,212)$ |  |
| Cash flows from financing activities | $(4,861)$ |  |
| Cash and cash equivalents at end of year | 25,510 |  |
| Number of employees | 15,522 | 15,156 |
| Capital expenditures | 6,312 | 18,440 |
| Depreciation | 6,413 | 12,340 |
| R\&D expenses | 412 | 1,080 |

Financial Summary: TIS

| Consolidated |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year ended Mar 2007 |  | Fiscal year ended Mar 2008 |  | Fiscal year ended Mar 2009 |  |
|  | Q1/Q2 | Full Year | Q1/Q2 | Full Year | Q1/Q2 | Full Year (estimate) |
| Net sales | 103,034 | 211,581 | 95,592 | 199,261 | 106,555 | 213,000 |
| Gross profit | 16,085 | 24,866 | 11,799 | 36,515 | 20,150 | 38,000 |
| Operating income (loss) | 3,625 | (0) | $(1,077)$ | 10,432 | 6,273 | 12,000 |
| Recurring profit (loss) | 4,249 | 1,216 | (640) | 11,170 | 6,759 | 12,600 |
| Net income (loss) | 1,953 | (818) | $(1,300)$ | 4,153 | 3,466 | 6,000 |
| Net assets | 96,022 | 93,183 | 89,277 | 93,632 | 96,416 |  |
| Total assets | 177,900 | 174,455 | 168,119 | 166,863 | 161,449 |  |
| Number of employees | 8934 | 8693 | 9015 | 8,926 | 9,507 | 9,200 |
| Capital expenditures | 4854 | 7894 | 2414 | 6,454 | 4,722 | 13,200 |
| Depreciation | 4937 | 9793 | 4044 | 8,007 | 3,738 | 7,200 |
| R\&D expenses | 118 | 239 | 106 | 189 | 59 | 160 |


| Nonconsolidated |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year ended Mar 2007 |  | Fiscal year ended Mar 2008 |  | Fiscal year ended Mar 2009 |  |
|  | Q1/Q2 | Full Year | Q1/Q2 | Full Year | Q1/Q2 | Full Year (estimate) |
| Net sales | 52,997 | 109,594 | 45,954 | 97,412 | 54,744 | 111,000 |
| Gross profit | 8,086 | 6,156 | 688 | 11,678 | 6,732 | 16,000 |
| Operating income (loss) | 2,877 | $(4,020)$ | $(4,330)$ | 1,614 | 1,434 | 4,500 |
| Recurring profit (loss) | 3,441 | $(3,398)$ | $(3,927)$ | 1,966 | 2,231 | 5,000 |
| Net income (loss) | 3,502 | $(1,269)$ | $(2,403)$ | 471 | 1,589 | 3,000 |
| Net assets | 83,898 | 78,092 | 73,585 | 75,132 | 75,083 | - |
| Total assets | 136,541 | 131,076 | 128,219 | 124,105 | 118,706 | - |
| Number of employees | 2,774 | 2,684 | 2,827 | 2,757 | 2,896 | 2,800 |
| Capital expenditures | 1814 | 3595 | 942 | 2,524 | 1,884 | 9,100 |
| Depreciation | 1445 | 2925 | 1349 | 2,652 | 1,168 | 2,600 |
| R\&D expenses | 111 | 224 | 95 | 159 | 50 | 140 |

## Financial Summary

| INTEC Holdings: Consolidated |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year ended Mar 2007 |  | Fiscal year ended Mar 2008 |  | Fiscal year ended Mar 2009 |  |
|  | Q1/Q2 | Full Year | Q1/Q2 | Full Year | Q1/Q2 | Full Year (estimate) |
| Net sales | 51,144 | 115,483 | 56,686 | 123,151 | 57,277 | 127,000 |
| Gross profit | 8,219 | 19,581 | 9,211 | 20,814 | 9,571 |  |
| Operating income | 3,676 | 9,588 | 3,630 | 9,541 | 3,427 | 10,000 |
| Recurring profit | 3,192 | 8,391 | 3,203 | 8,777 | 3,073 | 9,400 |
| Net income | 1,998 | 4,960 | 2,498 | 4,520 | 2,427 | 5,000 |
| Net assets | 38,269 | 41,953 | 43,879 | 45,330 | 48,459 |  |
| Total assets | 124,664 | 130,886 | 135,869 | 121,437 | 126,847 |  |
| Number of employees | 5,034 | 5,093 | 5,751 | 5,661 | 5,958 | - |
| Capital expenditures | 4153 | 5,548 | 2,266 | 4,085 | 1,590 | 5,940 |
| Depreciation | 2524 | 5,129 | 2,708 | 5,610 | 2,676 | 4,700 |
| R\&D expenses | 429 | 919 | 452 | 851 | 353 | 912 |

Figures for the six months ended September 2006, indicate INTEC amount on a consoliated basis.

## INTEC: Nonconsolidated

(Millions of yen)

|  | Fiscal year ended Mar 2007 |  | Fiscal year ended Mar 2008 |  | Fiscal year ended Mar 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/Q2 | Full Year | Q1/Q2 | Full Year | Q1/Q2 | Full Year (estimate) |
| Net sales | 43,510 | 95,572 | 44,662 | 98,496 | 45,034 | 104,000 |
| Gross profit | 6,071 | 14,580 | 6,383 | 14,776 | 6,103 |  |
| Operating income | 2,631 | 7,630 | 2,804 | 7,709 | 2,545 | 8,500 |
| Recurring profit | 2,039 | 6,517 | 2,350 | 6,904 | 2,176 | 7,600 |
| Net income (loss) | 1,087 | $(2,325)$ | $(1,039)$ | 1,730 | 859 | 4,000 |
| Net assets | 54,954 | 50,656 | 44,161 | 45,265 | 45,490 |  |
| Total assets | 135,745 | 132,365 | 122,143 | 109,947 | 108,983 |  |
| Number of employees | 3,028 | 3,004 | 3,165 | 3,090 | 3,249 |  |
| Capital expenditures | 2279 | 4,463 | 1,077 | 2,938 | 1,102 | 4,596 |
| Depreciation | 1192 | 2,399 | 1,268 | 2,480 | 1,200 | 2,414 |
| R\&D expenses | 423 | 910 | 451 | 853 | 366 | 912 |

