



Notice regarding Decision on Matters for Acquisition of Treasury Stock

Supplementary Briefing Materials

March 10, 2026

TIS Inc.

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Purpose of This Acquisition of Treasury Stock

We are advancing our business and financial strategies in an integrated manner to achieve the key management indicators set forth in our current Medium-Term Management Plan. As stated in the *Notice regarding Decision on Matters for Acquisition of Treasury Stock*, this acquisition of treasury stock is intended to support the achievement of **ROE of over 16% and EPS CAGR of over 10%**.

With the rapid evolution and widespread adoption of generative AI in recent years, the business environment surrounding the Group is expected to change significantly and at an accelerating pace. We view these changes not as a threat, but as new business opportunities, and are **promoting growth strategies that take into account the growing adoption of generative AI** across all of the basic strategies in the Medium-Term Management Plan. We believe this will support sustainable growth and enhance corporate value.

Medium-Term Management Plan (2024-2026) Overview

Basic Policy	<h3 style="color: #00A6C9;">Frontiers 2026</h3> <p>We will set frontier development as a fundamental strategy and strive for sustainable growth paralleling higher added value. We will strive to achieve changes in society and for corporate clients by enhancing quality across all value chains, starting with forward-looking market development and business domain expansion.</p>				
Important Management Indicators	Human resources growth and added value cycle	Improved earning power	Asset (=intellectual property) value creation	Winning confidence of society	Meaningful growth
	Operating income per person More than ¥3.5 million	Operating margin 13.1% Adjusted operating margin 13.4%*	ROIC/ROE Above 13%/above16%	Sales ¥620 billion	EPS CAGR Above 10%
Basic Strategies	Market Strategies				
	Service Strategies	Technology Strategies	Intellectual Property Strategies	Human Resources Strategies	

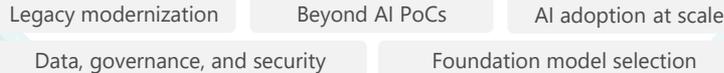
Viewing the AI revolution as a business opportunity and promoting growth strategies that take into account the growing adoption of generative AI

We view the AI revolution as a growth opportunity and accelerate growth through integrated management across the TIS INTEC Group.

Our View of the Business Environment

- The AI revolution will expand IT demand
- Core systems, operations, and data will need to be redesigned for the AI era
- IT will further evolve into core infrastructure for corporate competitiveness

New Challenges Faced by Many Companies



Challenges that Slers are uniquely positioned to solve

Value We Provide

- **End-to-end support** from mission-critical core system development to operation
- **Optimal integration** spanning modernization to advanced technologies, backed by broad expertise and technological capabilities as an independent provider
- **Measurable improvements** in clients' efficiency and competitiveness through deep industry, business, and IT expertise

Value Created by Our Core Competencies

Eliminating transformation uncertainty across the client business lifecycle
Creating sustainable competitive advantage through client co-creation and enabling AI adoption in society

AI-driven development dramatically expands our delivery capabilities and evolves our revenue model, allowing us to deliver greater value to clients.

Mission-critical system modernization powered by our proprietary modernization technologies

Industry-specific AI agents powered by proprietary know-how and technologies built over many years

M&A to accelerate growth

Value Aligned with Changing Client Needs

AI Platform Preparation Phase

Becoming AI-ready

Consultants with expertise in IT, business, and industry lead problem-solving and implementation

Knowledge Asset Phase

Operating with AI

Providing industry-specific AI agents powered by our engineers' client-level tacit industry and business knowledge

Operational Transformation Phase

Embedding and evolving AI

Evolving and upgrading client operations through problem-solving, adoption, and feedback loops driven by front-line engineers

Business Transformation Phase

Co-creating businesses for a new era

Co-creating new businesses for a new era through our next-generation businesses, including stablecoins and healthcare

Make society's wishes come true through IT.



TIS INTEC
Group